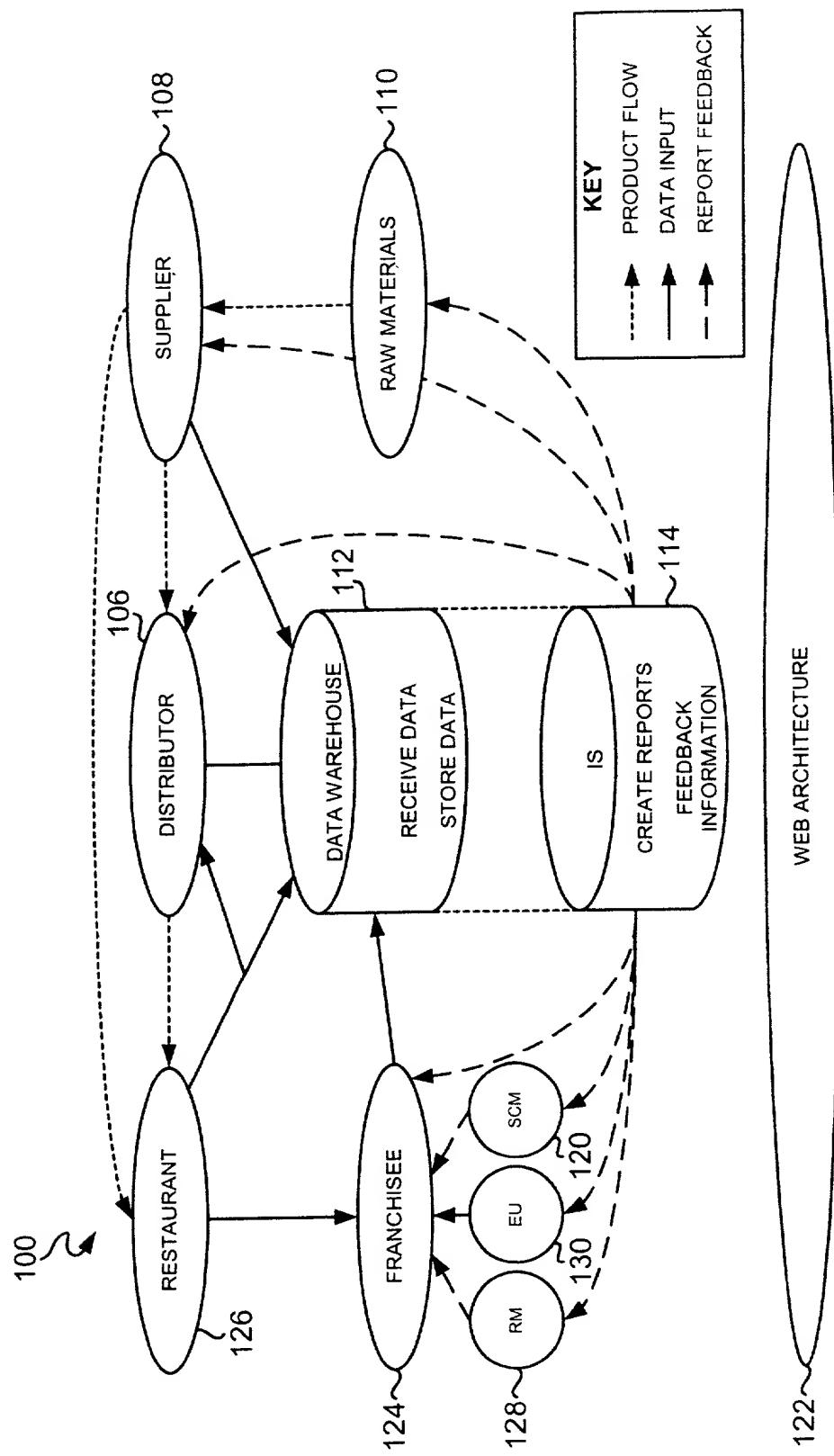
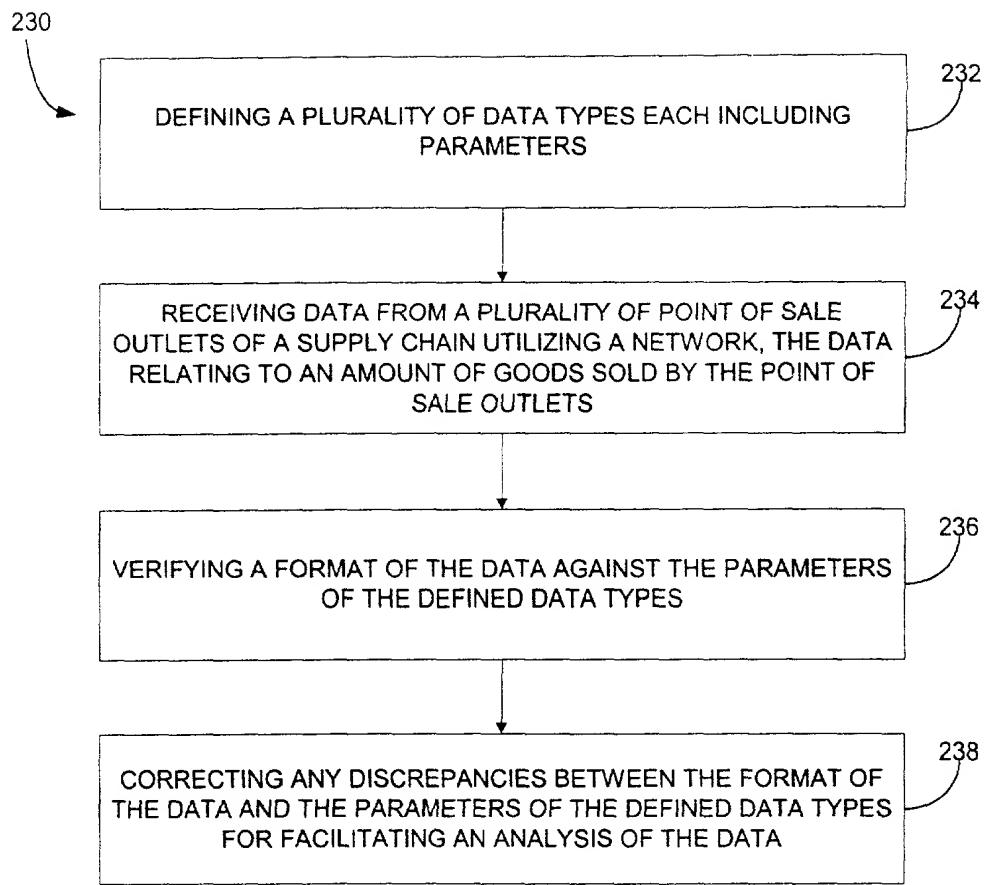


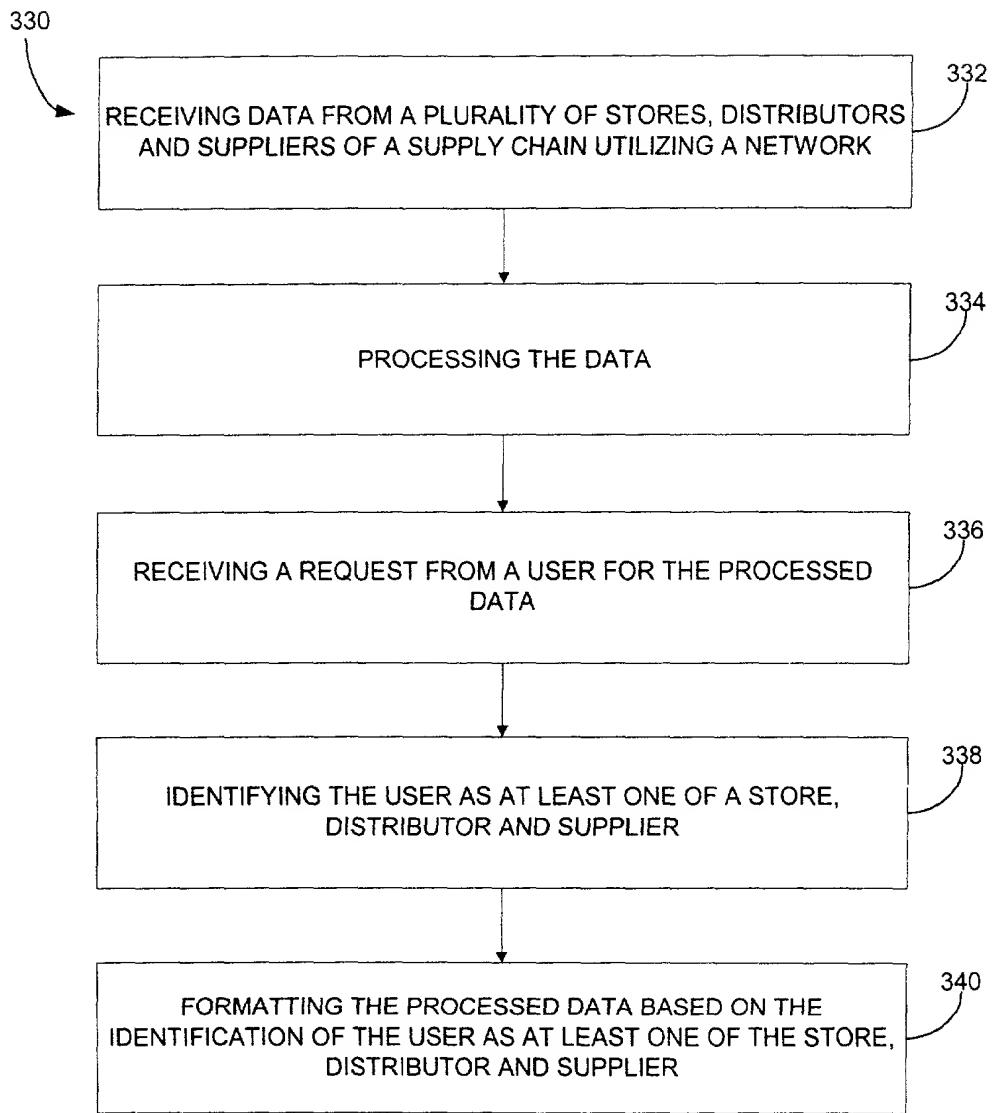
**FIG. 1A**



**FIG. 1B**



**FIG. 2**



**FIG. 3**

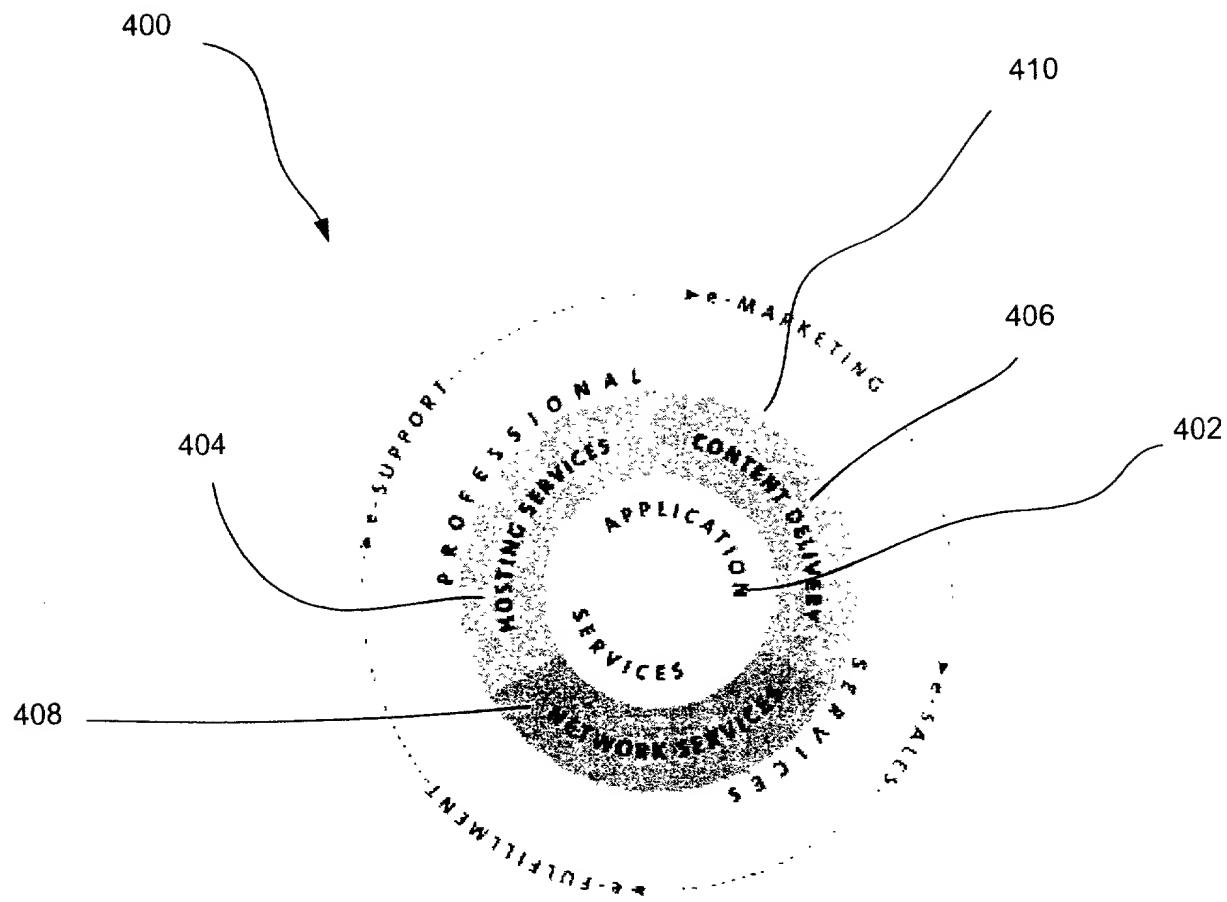
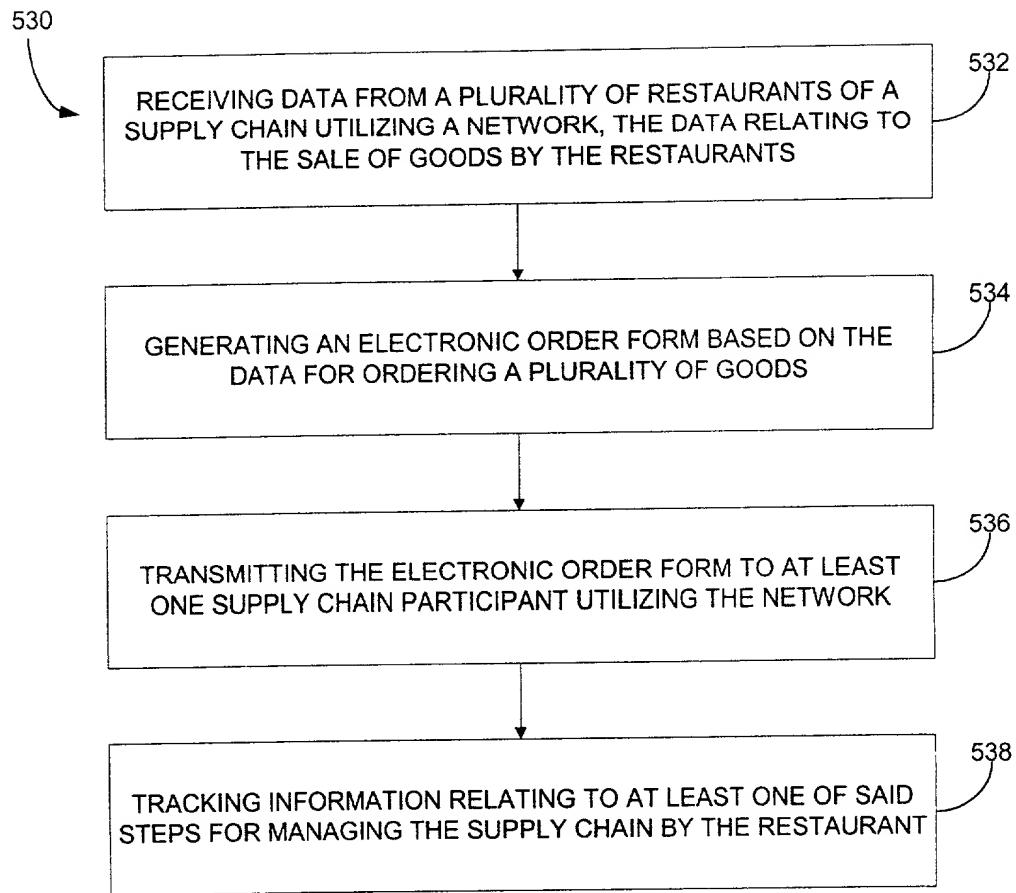
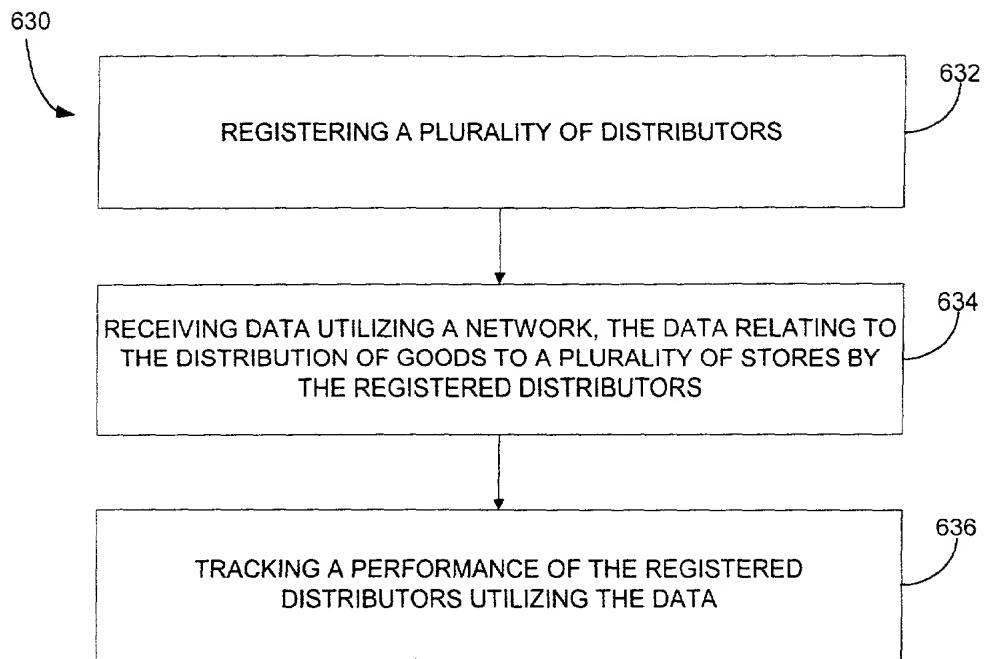


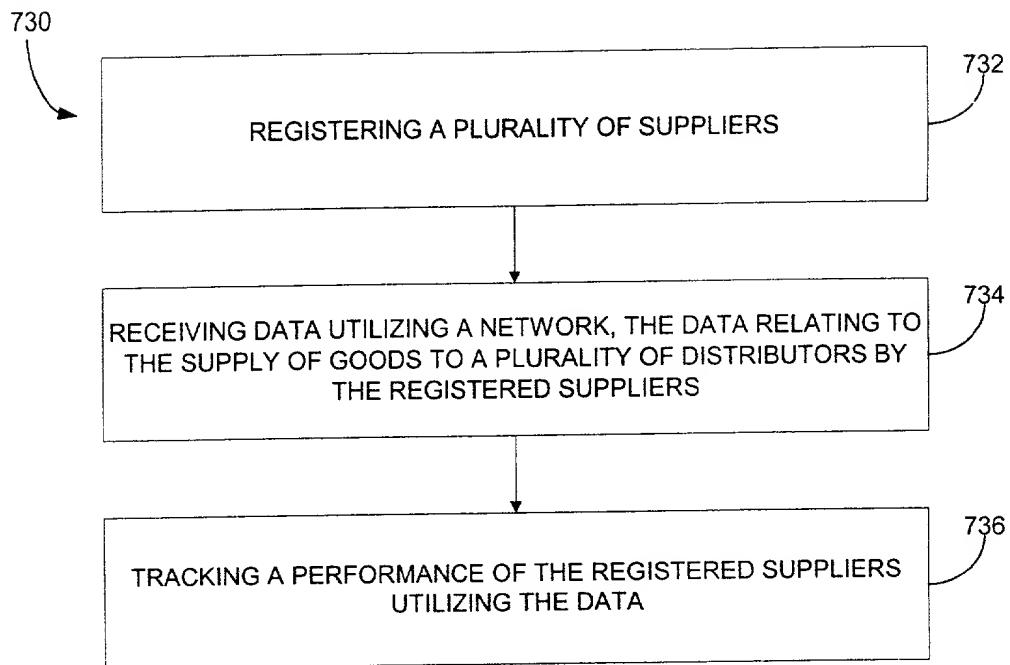
Fig. 4



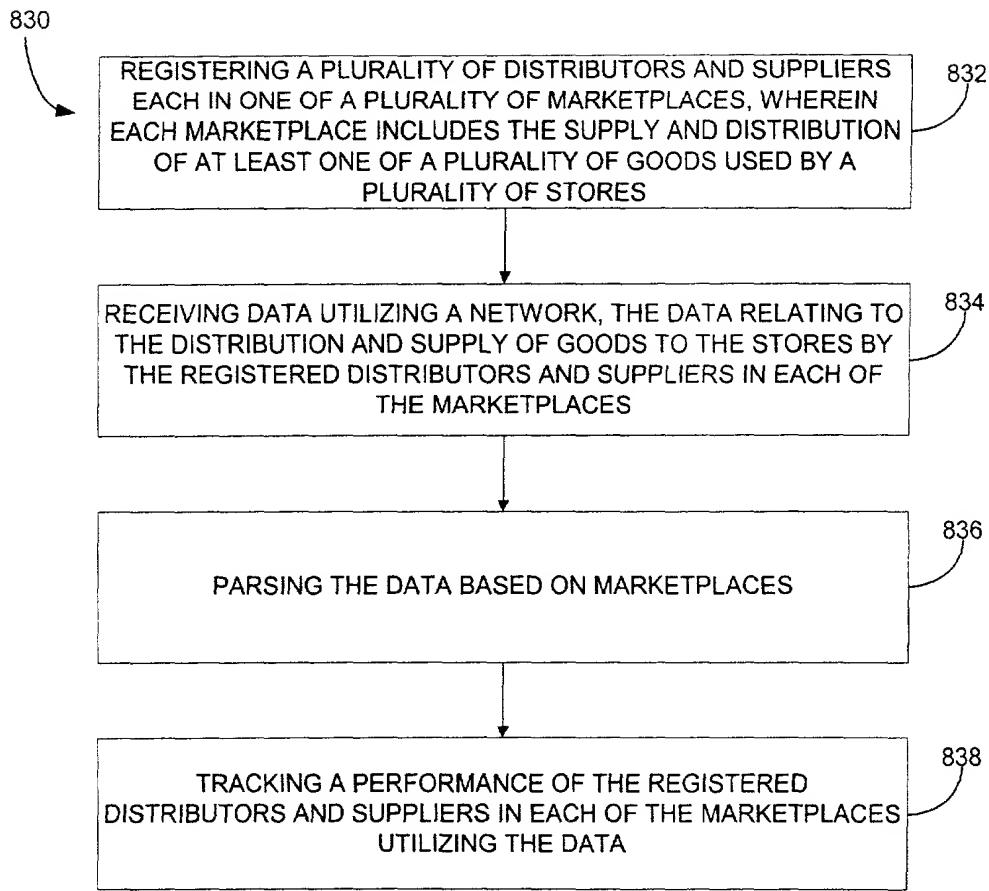
**FIG. 5**



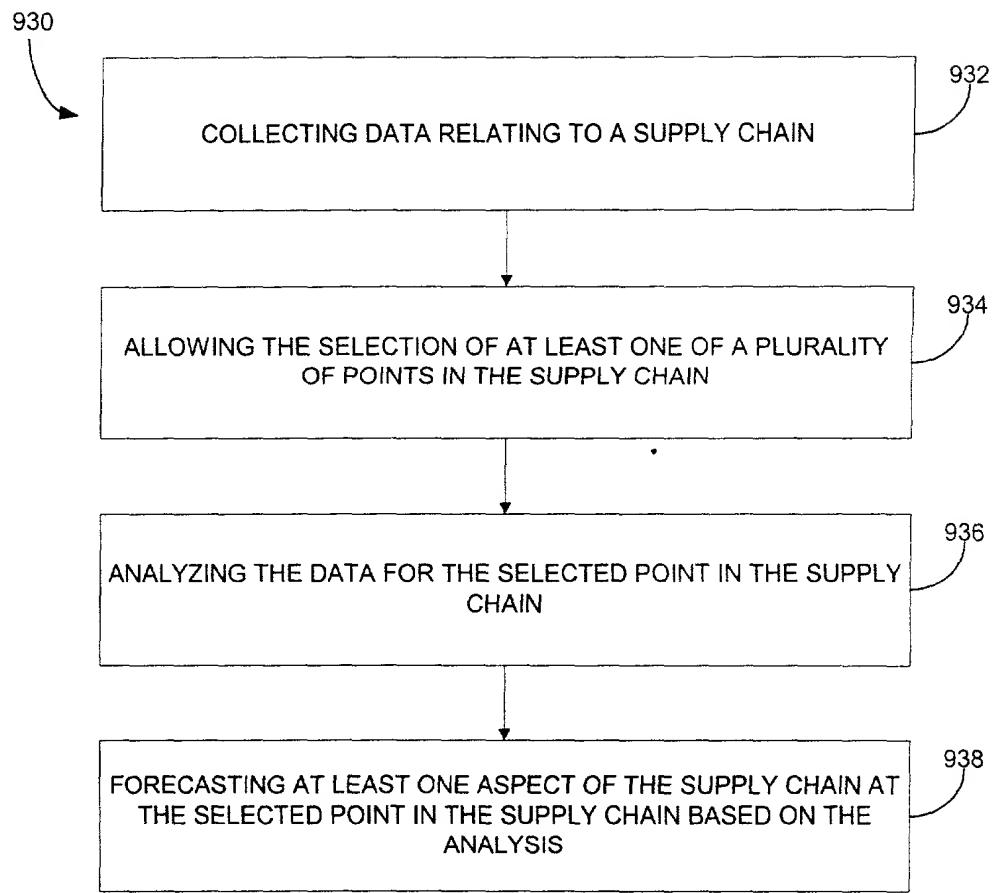
**FIG. 6**



**FIG. 7**



**FIG. 8**



**FIG. 9**

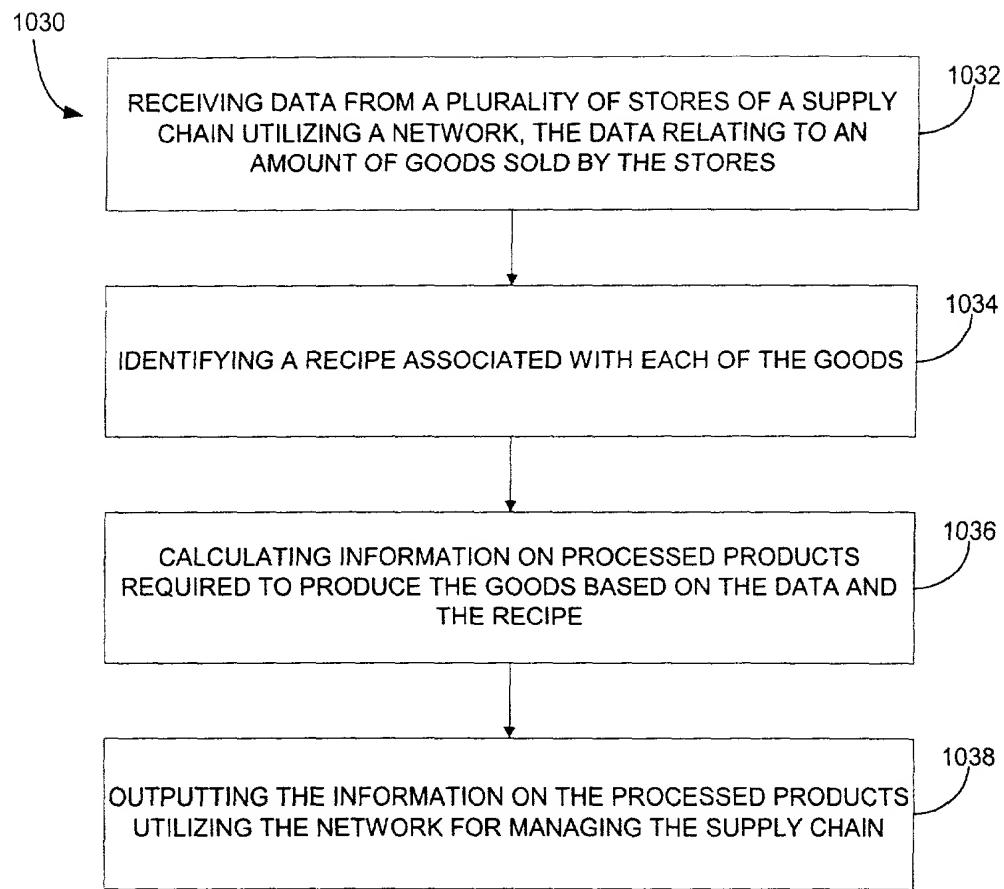
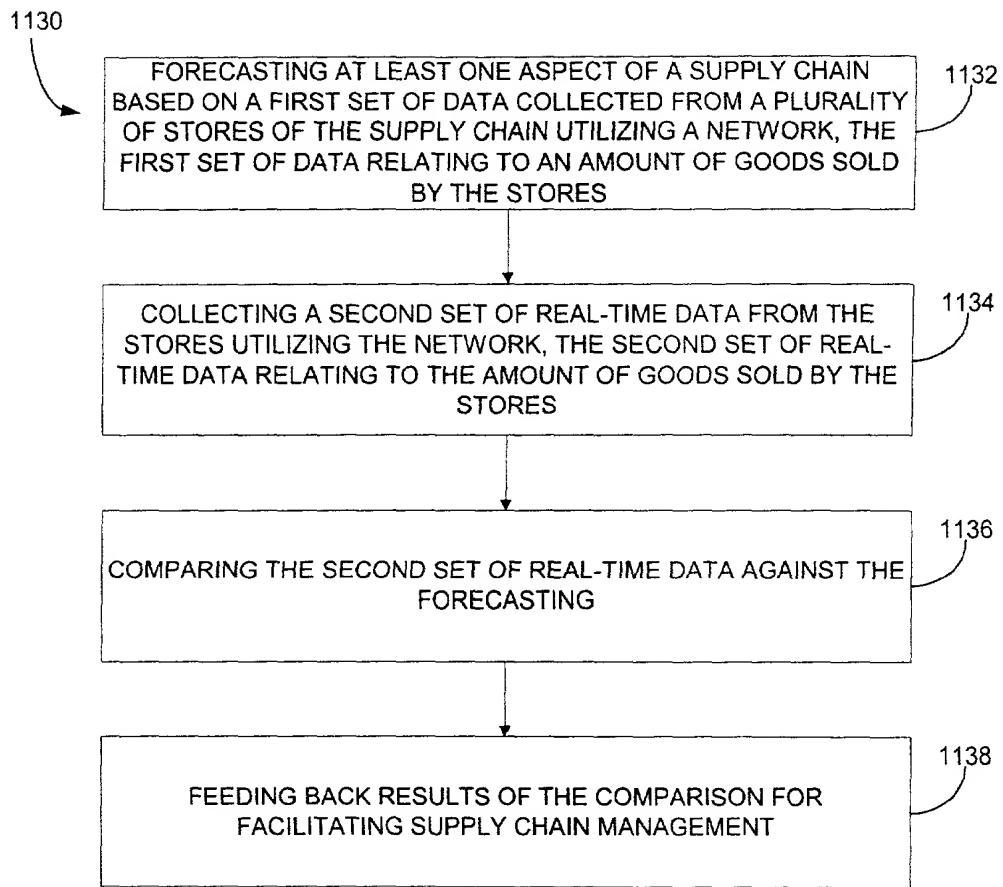


FIG. 10



**FIG. 11**

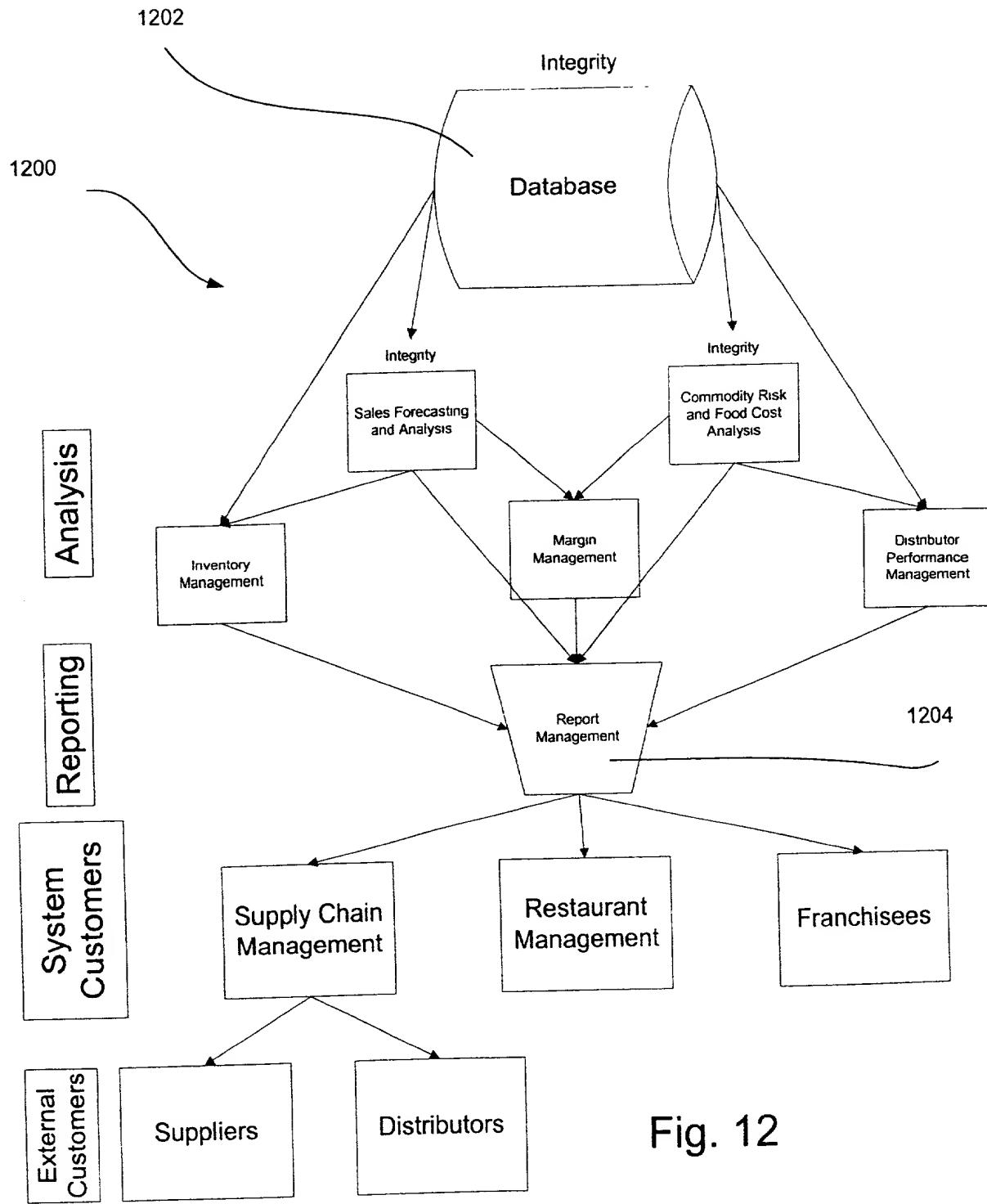
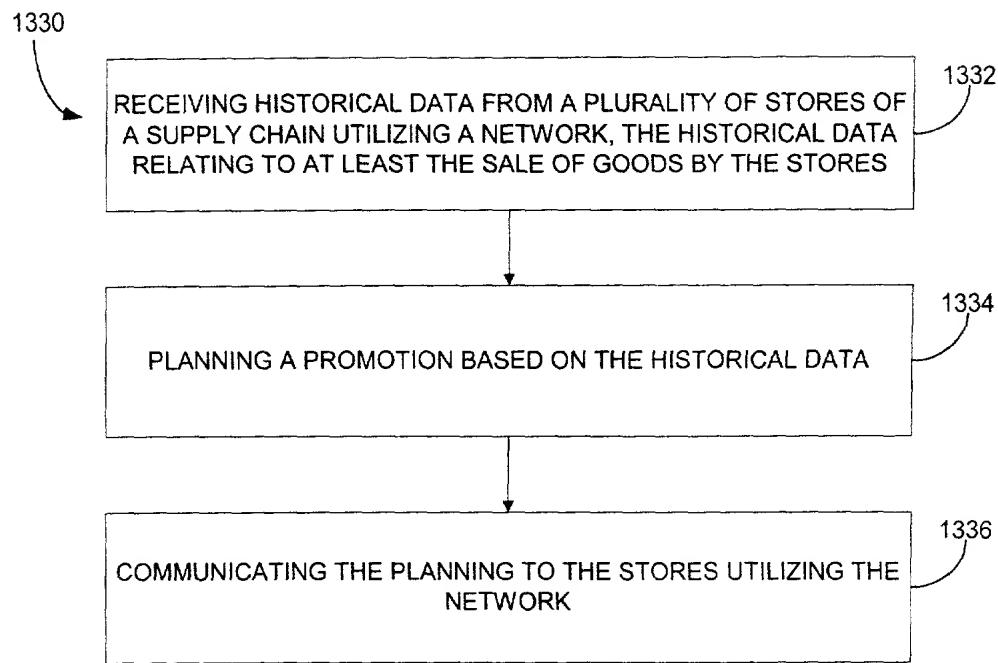
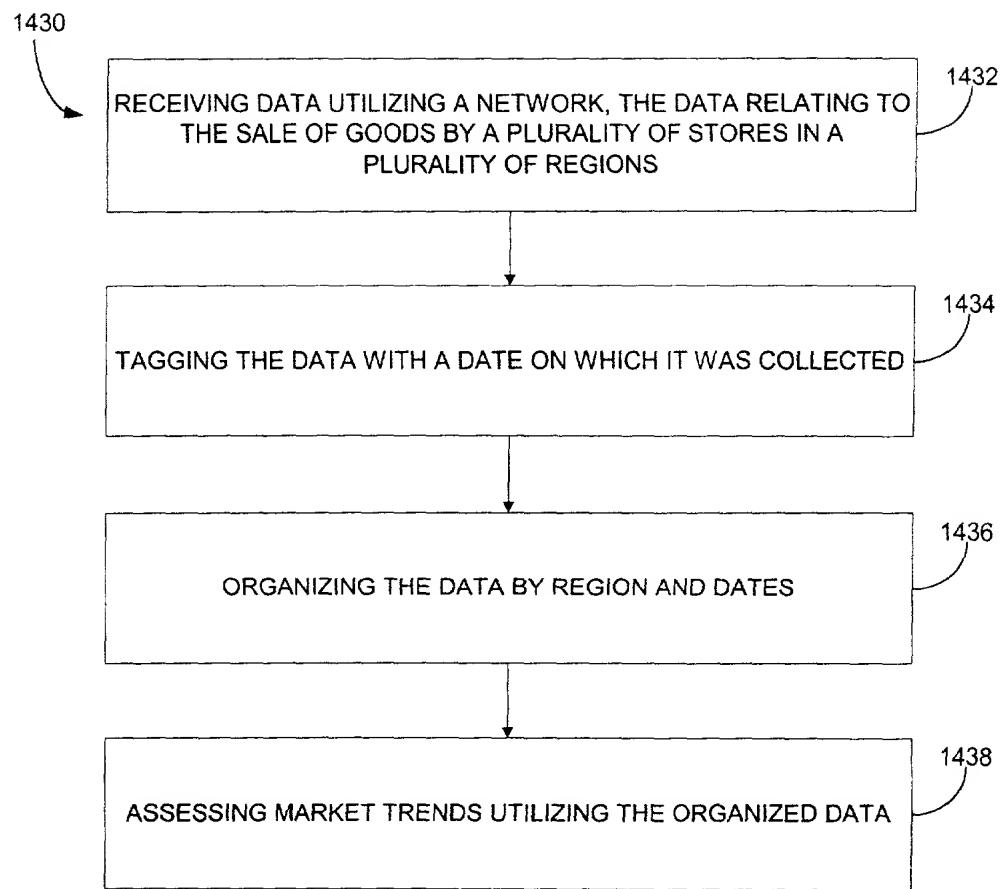


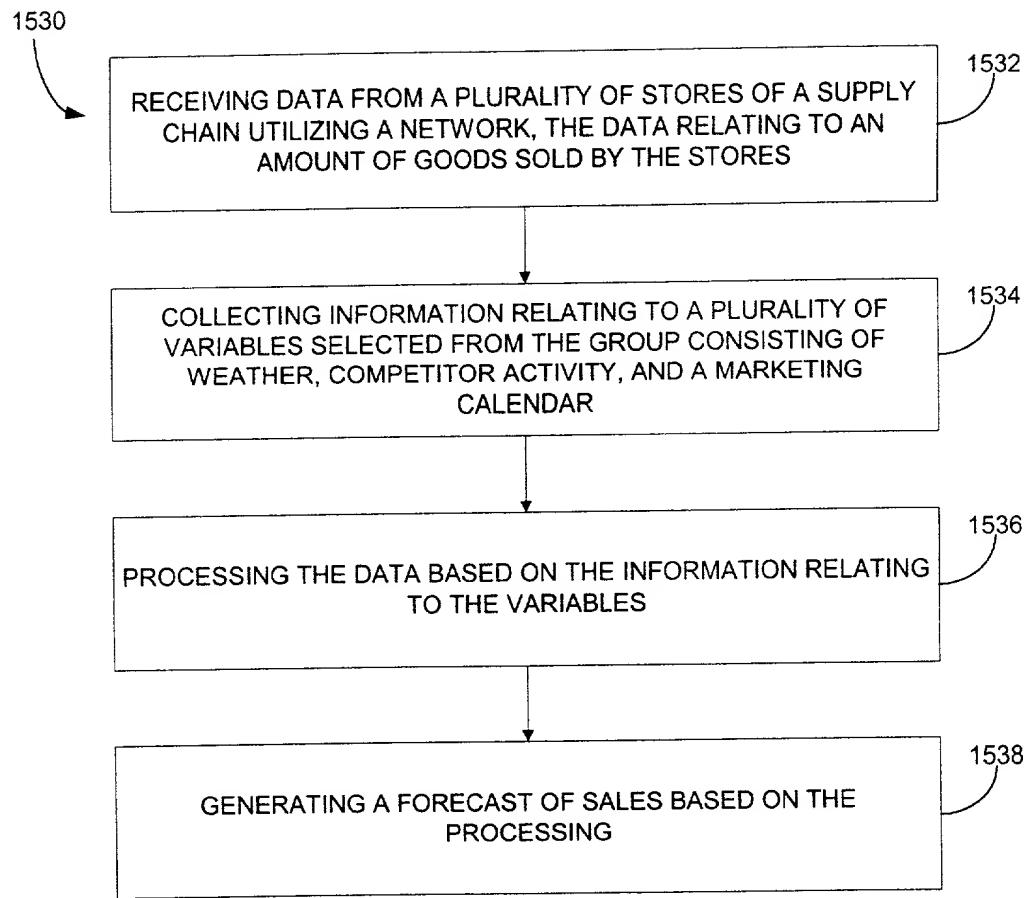
Fig. 12



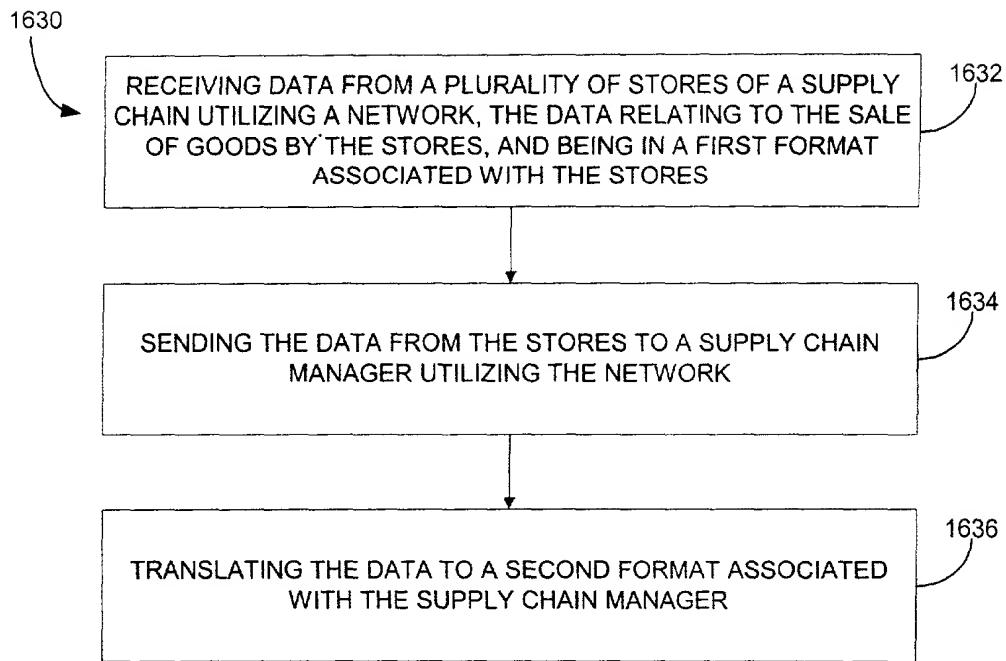
**FIG. 13**



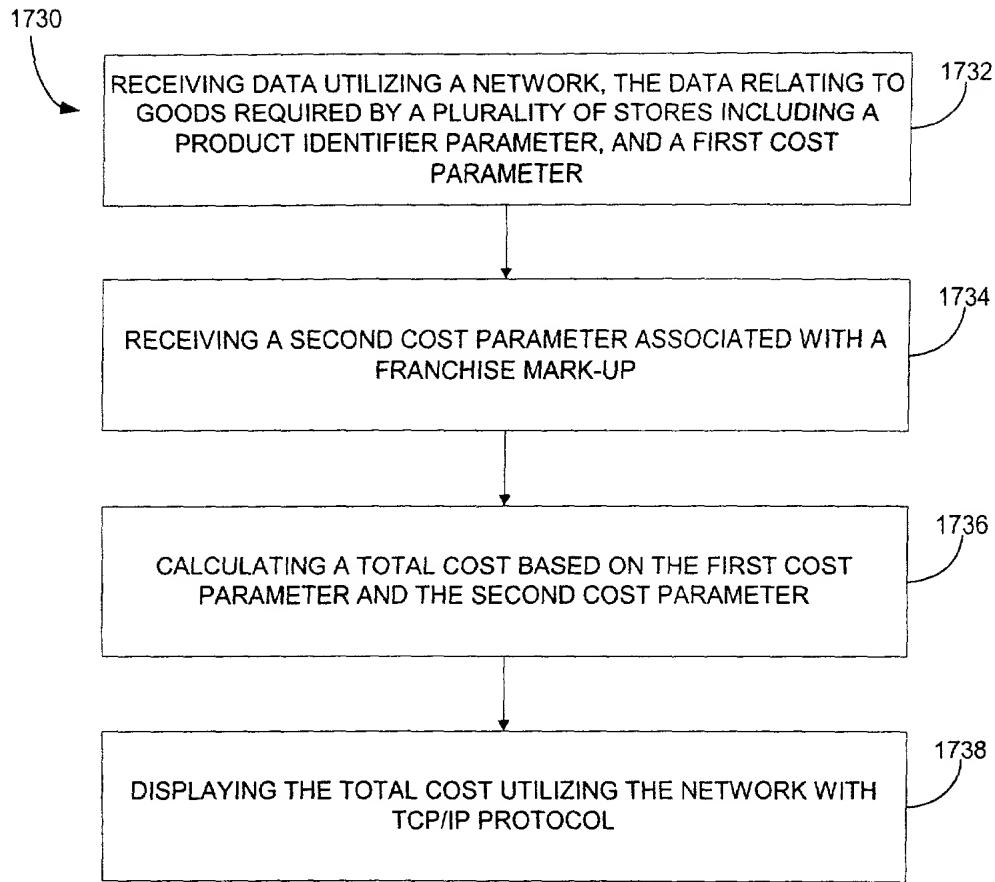
**FIG. 14**



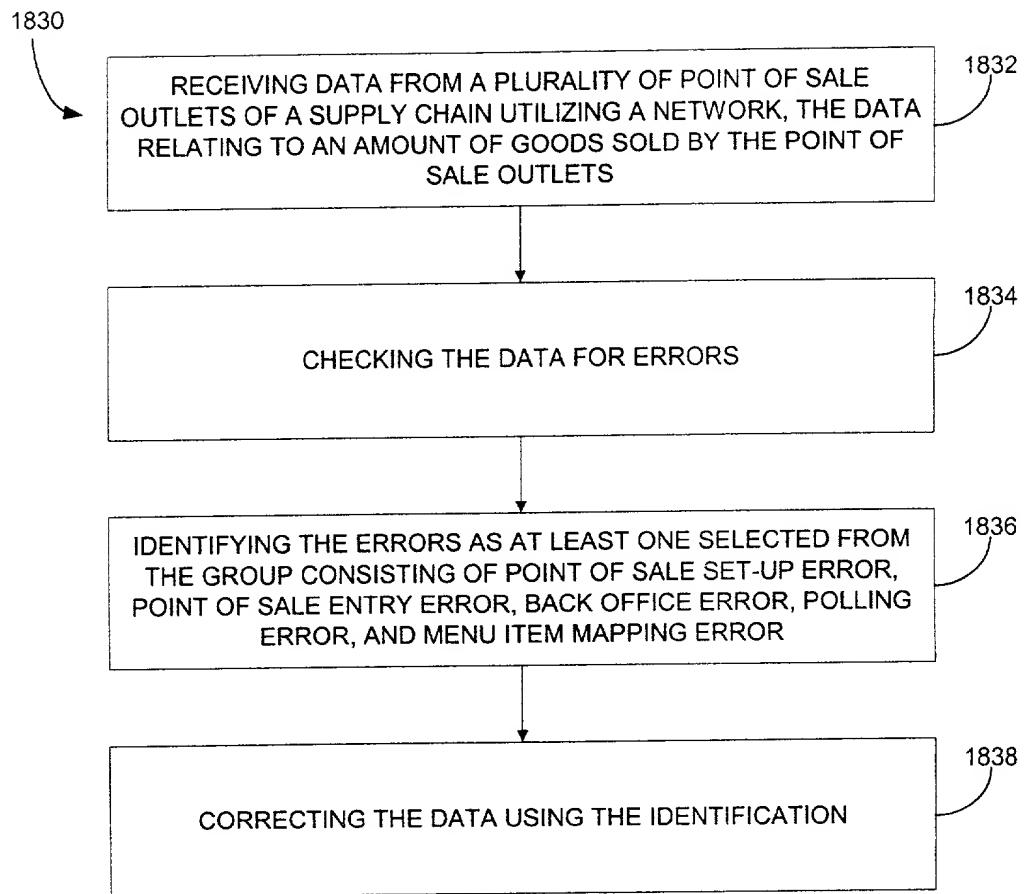
**FIG. 15**



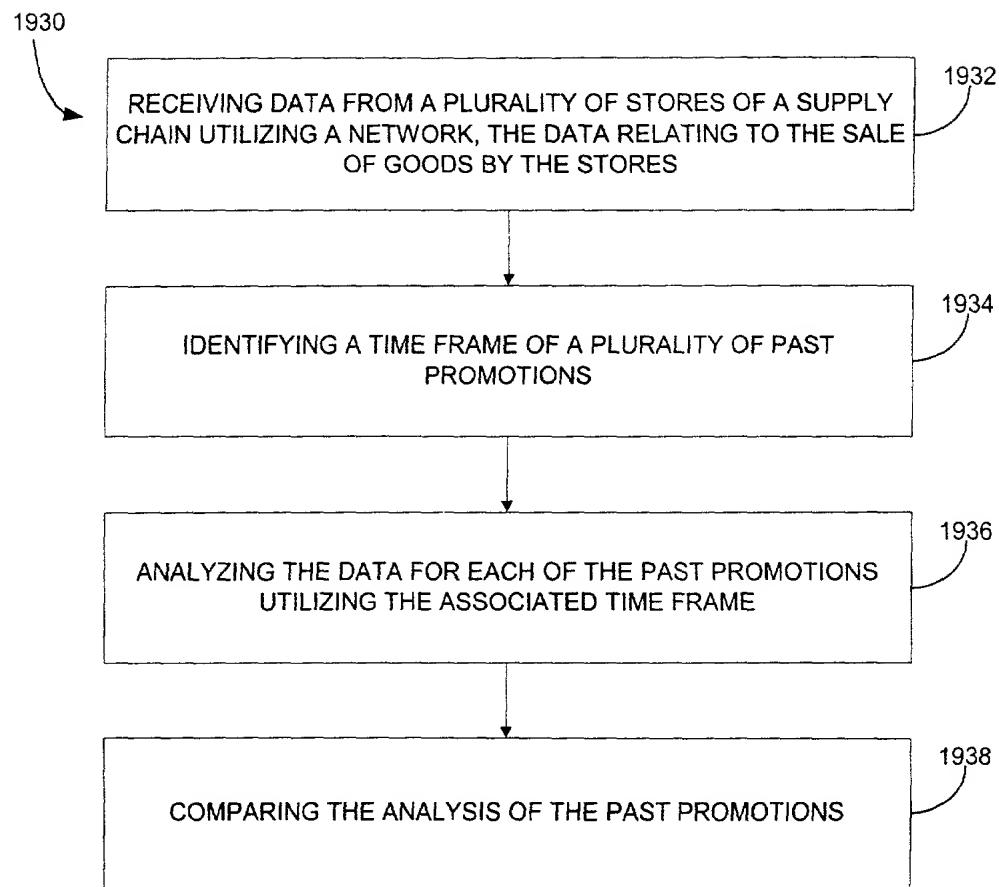
**FIG. 16**



**FIG. 17**



**FIG. 18**



**FIG. 19**

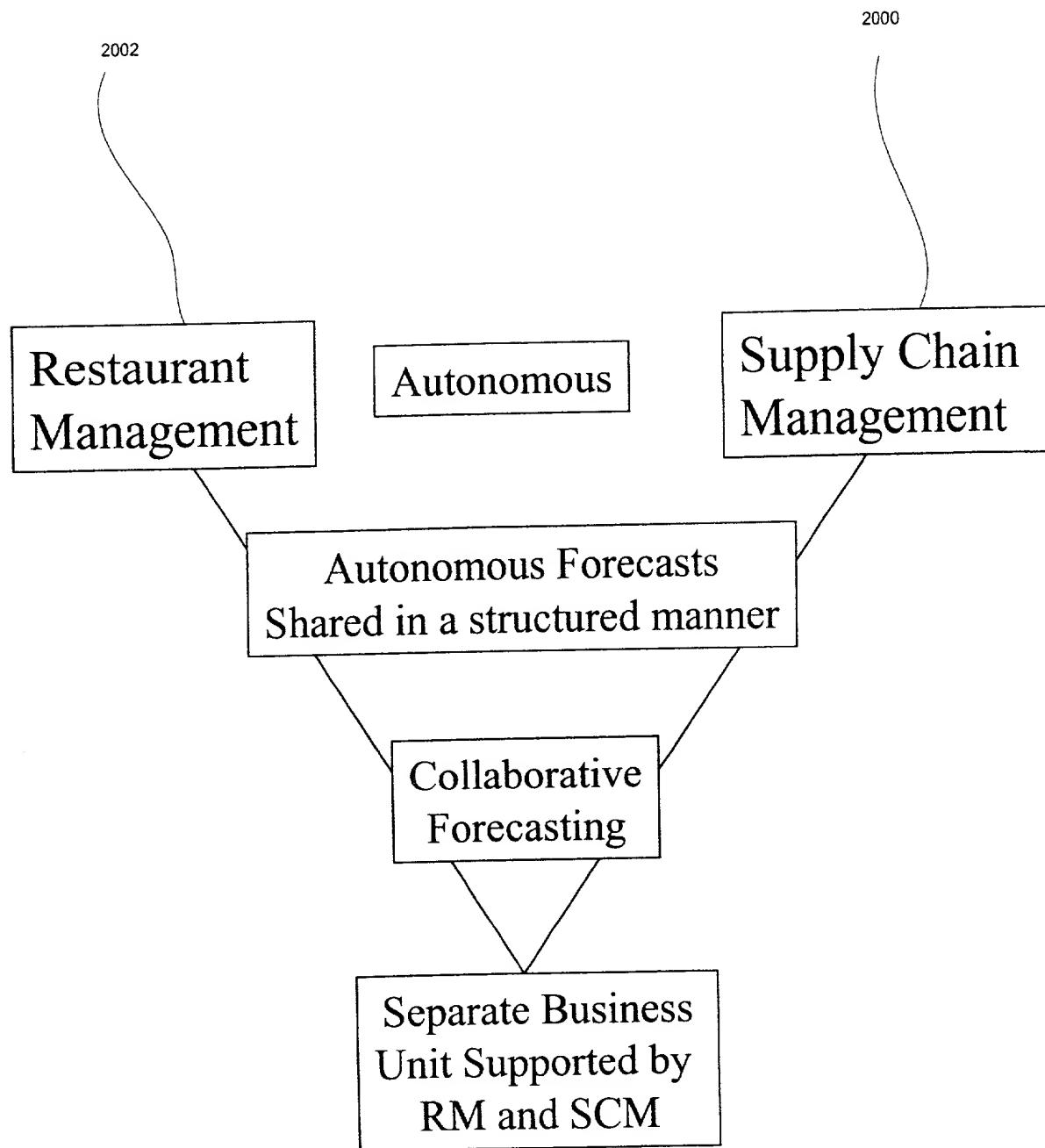
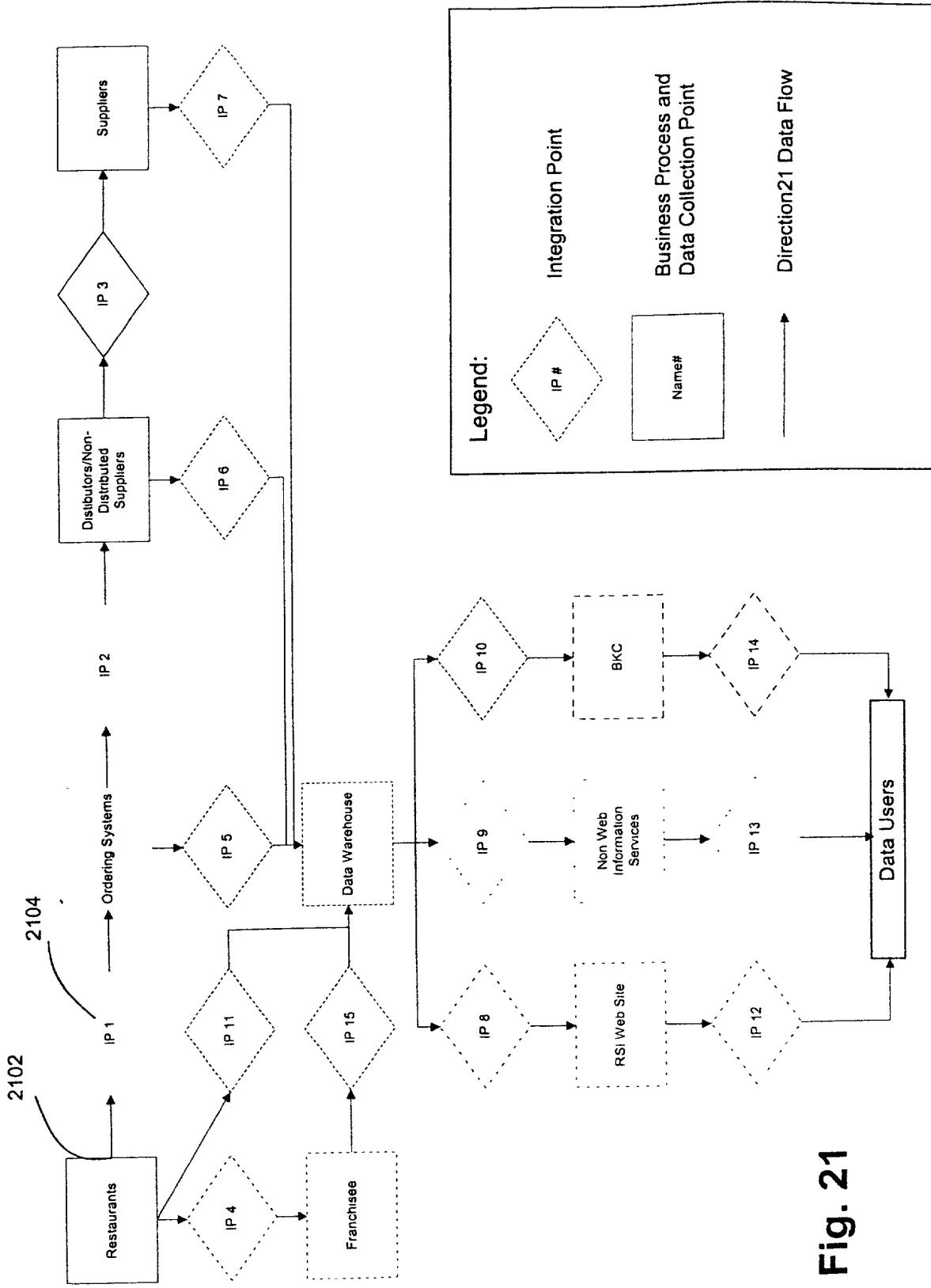


Fig. 20



**Fig. 21**

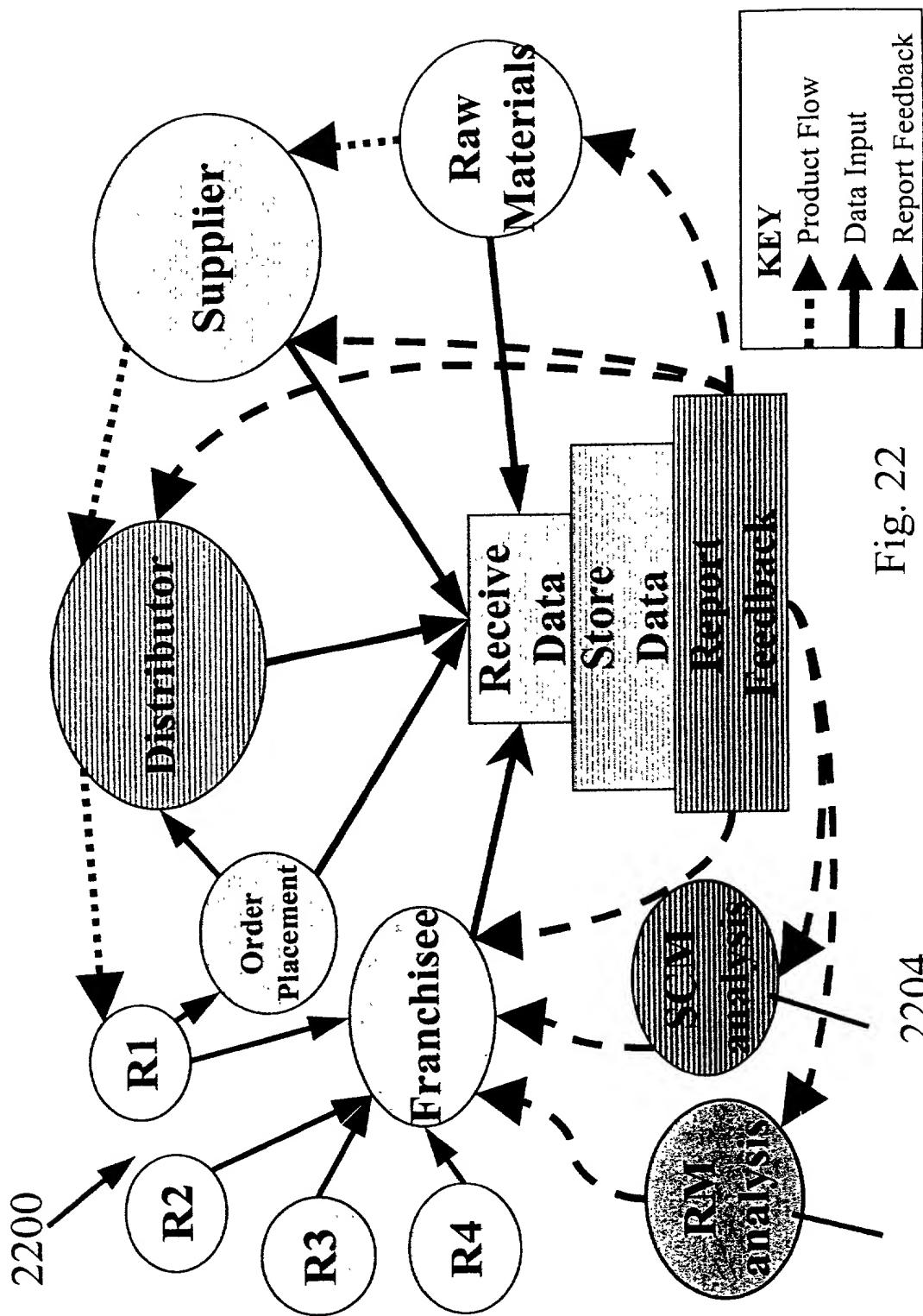
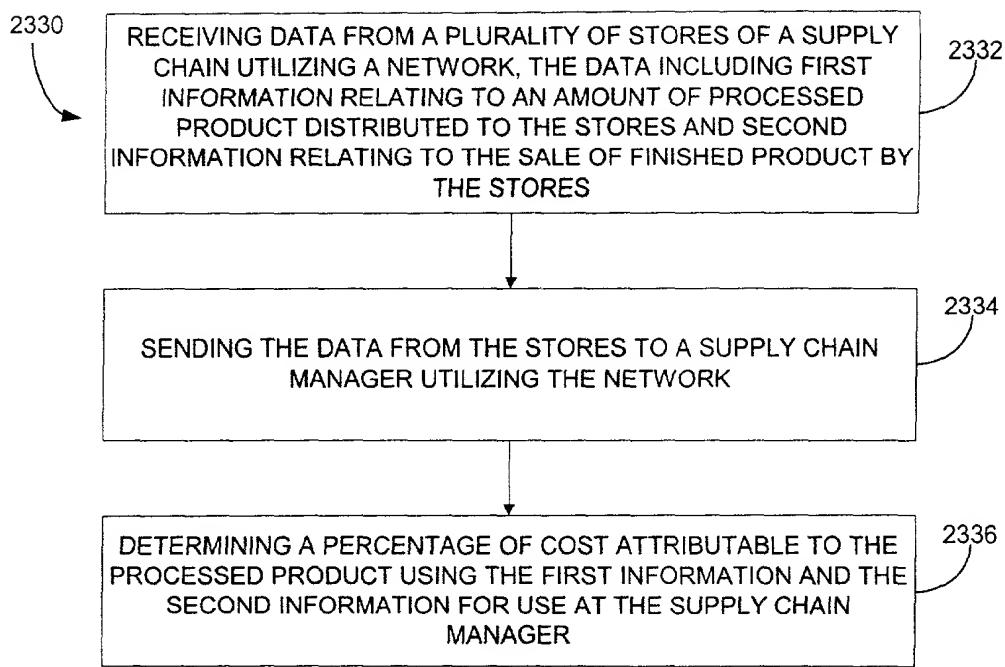
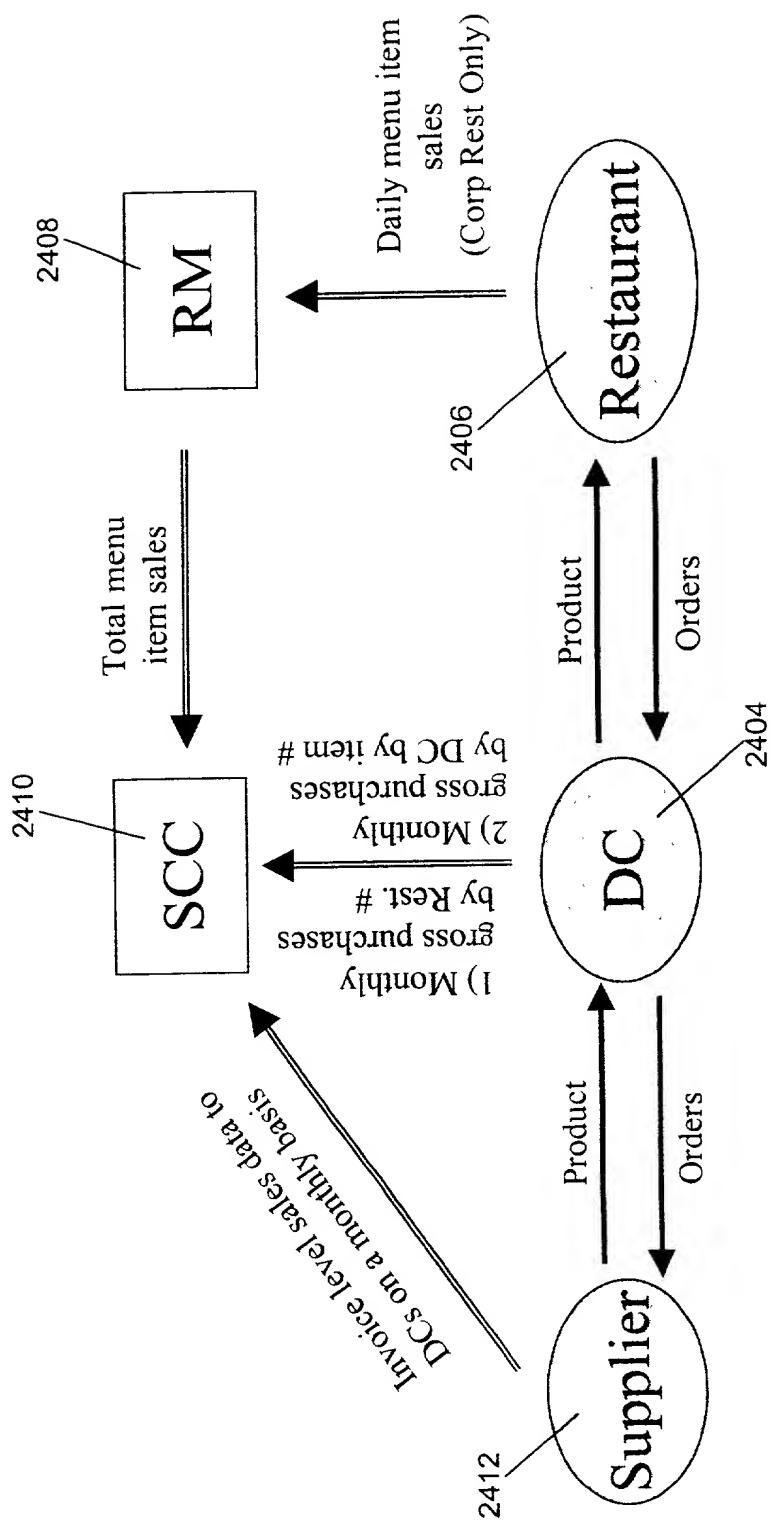


Fig. 22



**FIG. 23**

**FIG. 24**



**FIG. 25**

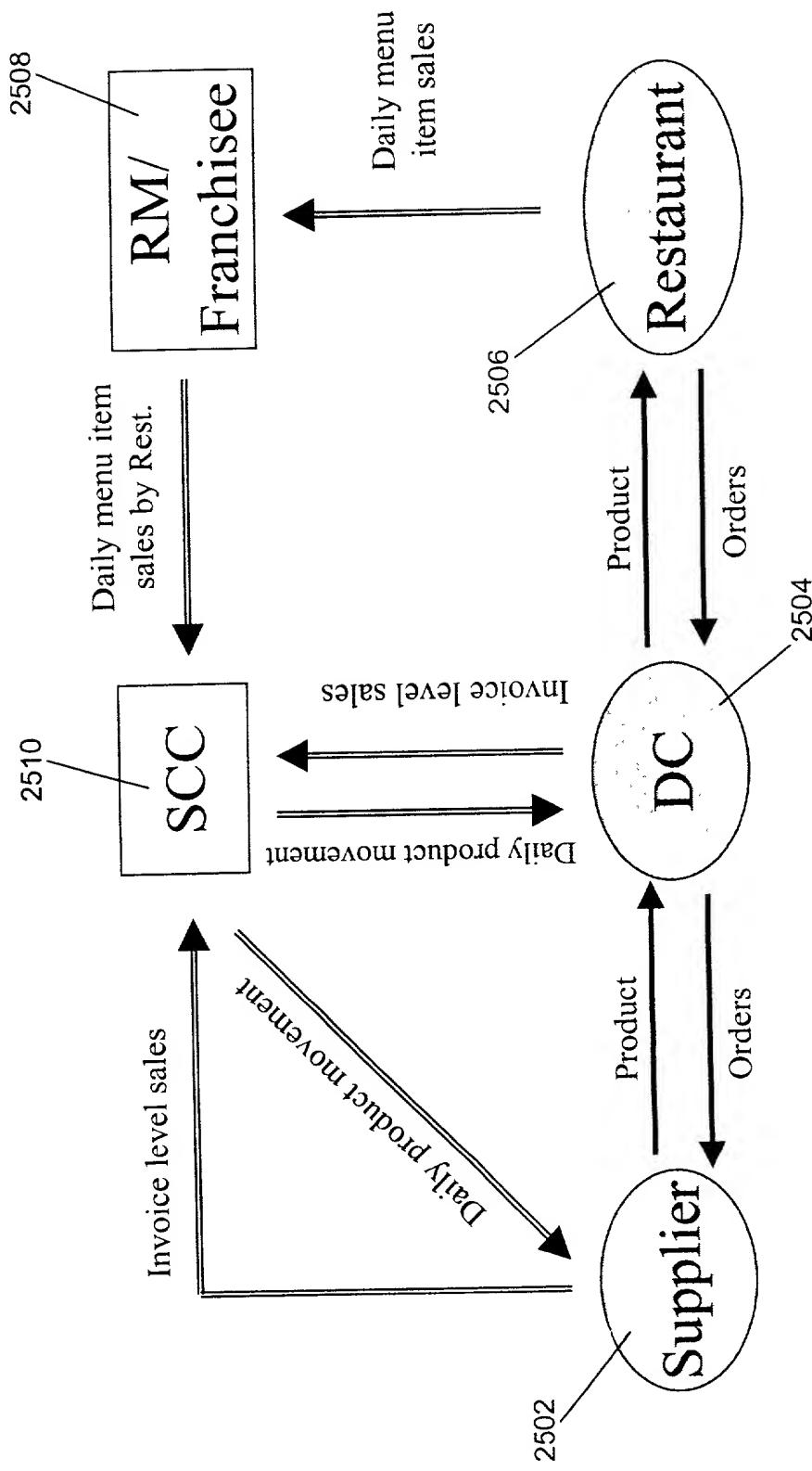


FIG. 26

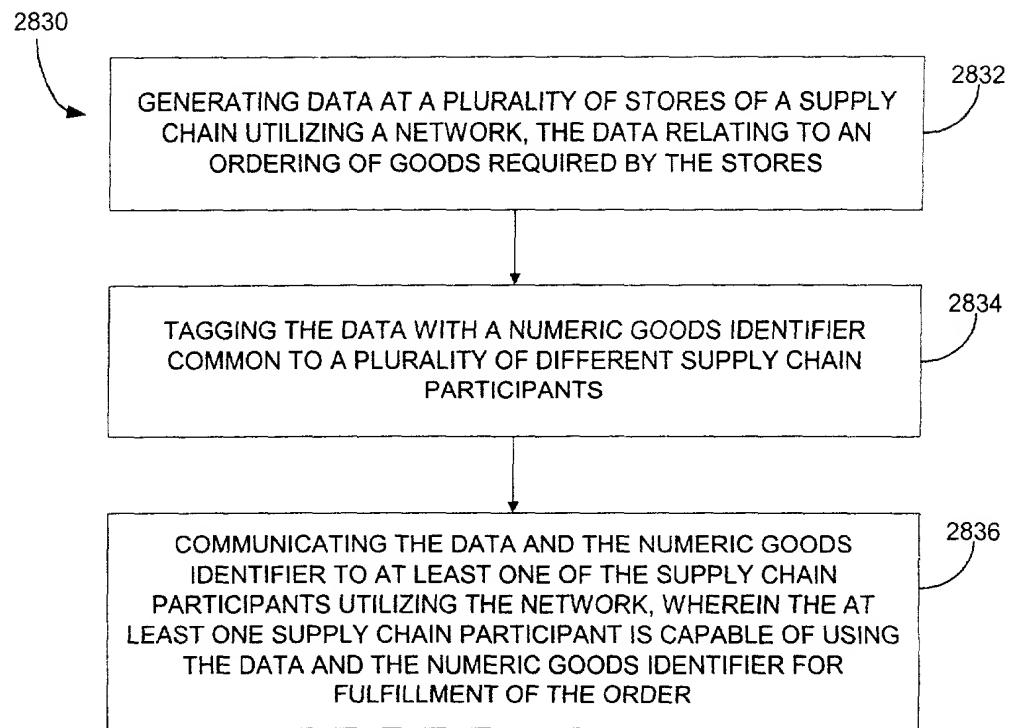
Sales Forecast Worksheet - System																
Week	History					Forecast										
	Q1	Q2	W-6	W-5	W-4	W-3	W-2	W-1	W+1	W+2	W+3	W+4	W+5	W+6	Q3	Q4
GRP's																
Nth'l Marketing Theme																
Advertising Score																
Local Considerations																
Competition Index																
Weather Index																
Seasonality Index																
<b>Sales History//Forecast Total (\$/store)</b>																
Key Products by Menu Item (units/day/store)																
WHOPPERS	437	327	203	207	193	234	297	282	300	344	358	394	413	409	284	327
WHOPPERS W/CHEESE	208	172	143	140	135	155	196	172	163	172	179	196	206	204	143	164
YWWM WHOPPERS	805	723	701	692	623	760	921	829	900	943	829	912	958	948	707	813
etc.....																
Key Products by Inventory Item (cases/day/store)																
Beef-Whopper 4.0 oz	10.1	8.5	7.3	7.2	6.6	8.0	9.8	8.9	9.5	10.1	9.5	10.4	11.0	10.8	7.9	9.1
Cheese-American Sliced	0.3	0.2	0.2	0.2	0.2	0.2	0.3	0.2	0.2	0.2	0.2	0.2	0.3	0.3	0.2	0.2
Mayo-bulk	2.8	2.4	2.0	2.0	1.9	2.2	2.8	2.5	2.7	2.8	2.7	2.9	3.1	3.0	2.2	2.5
Pickles - Pail	1.8	1.5	1.3	1.3	1.2	1.4	1.7	1.6	1.7	1.8	1.7	1.8	1.9	1.9	1.4	1.6
Wrap Whopper	0.4	0.3	0.3	0.3	0.2	0.3	0.4	0.3	0.3	0.4	0.3	0.4	0.4	0.4	0.3	0.3
Ketchup- Bulk	1.9	1.6	1.4	1.4	1.2	1.5	1.8	1.7	1.8	1.9	1.8	1.9	2.0	2.1	1.5	1.7
Bun-Whopper 5" (dozen)	120.8	101.8	87.3	86.6	79.3	95.8	117.8	106.9	113.6	121.6	113.8	125.2	131.4	130.1	94.5	108.7
Lettuce - shredded	3.4	2.9	2.5	2.4	2.2	2.7	3.3	3.0	3.2	3.4	3.2	3.5	3.7	3.7	2.7	3.1
Tomatoes	4.5	3.8	3.3	3.2	3.0	3.6	4.4	4.0	4.3	4.6	4.3	4.7	4.9	4.9	3.5	4.1
Onions - sliced	4.5	3.8	3.3	3.2	3.0	3.6	4.4	4.0	4.3	4.6	4.3	4.7	4.9	4.9	3.5	4.1

**FIG. 27**

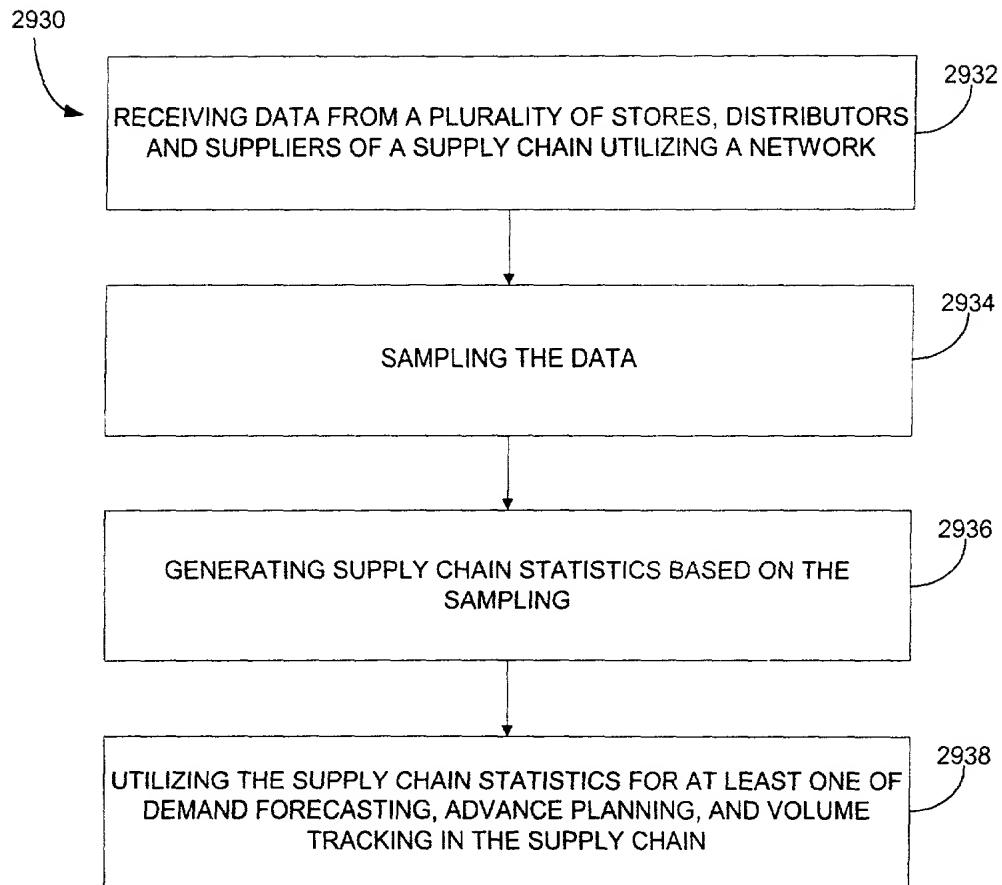
Promotional Monitor - System & Regional									
History					Week #1				
	W-4	W-3	W-2	W-1	D+1	D+2	D+3	D+4	D+5
Total Sales(\$/Store)	\$23,000	\$23,500	\$23,250	\$23,450	\$2,888	\$3,150	\$3,413	\$3,413	\$3,675
<b>Menu Item Sales for Key Products(units/restaurant/week)</b>									
Category	Segment								
Whopper	WHOPPERS	215	211	228	269	32	34	37	40
	WHOPPERS W/CHEESE	146	142	148	162	18	20	21	23
	YWM WHOPPERS	699	679	714	813	94	103	111	111
Whopper Total		1,060	1,032	1,090	1,244	144	157	170	183
Variance from Expected (Highlighted Areas are Outside of Expected Range)									
Whopper	WHOPPERS	11.4%	-9.8%	-23.2%	-4.6%	2.3%	3.0%	1.0%	4.0%
	WHOPPERS W/CHEESE	8.1%	-8.4%	-24.5%	-5.8%	1.0%	4.0%	1.0%	4.0%
	YWM WHOPPERS	12.2%	-10.7%	-22.5%	-1.9%	3.0%	3.0%	1.0%	5.0%
Whopper Total		10.6%	-9.6%	-23.4%	-4.1%	2.1%	3.3%	1.0%	4.3%

2700

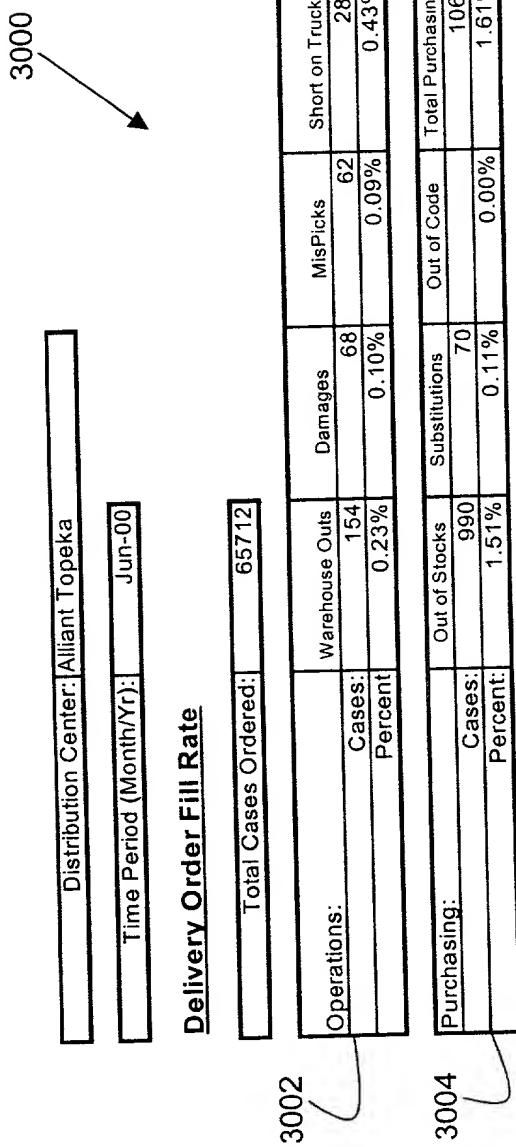
2702



**FIG. 28**



**FIG. 29**



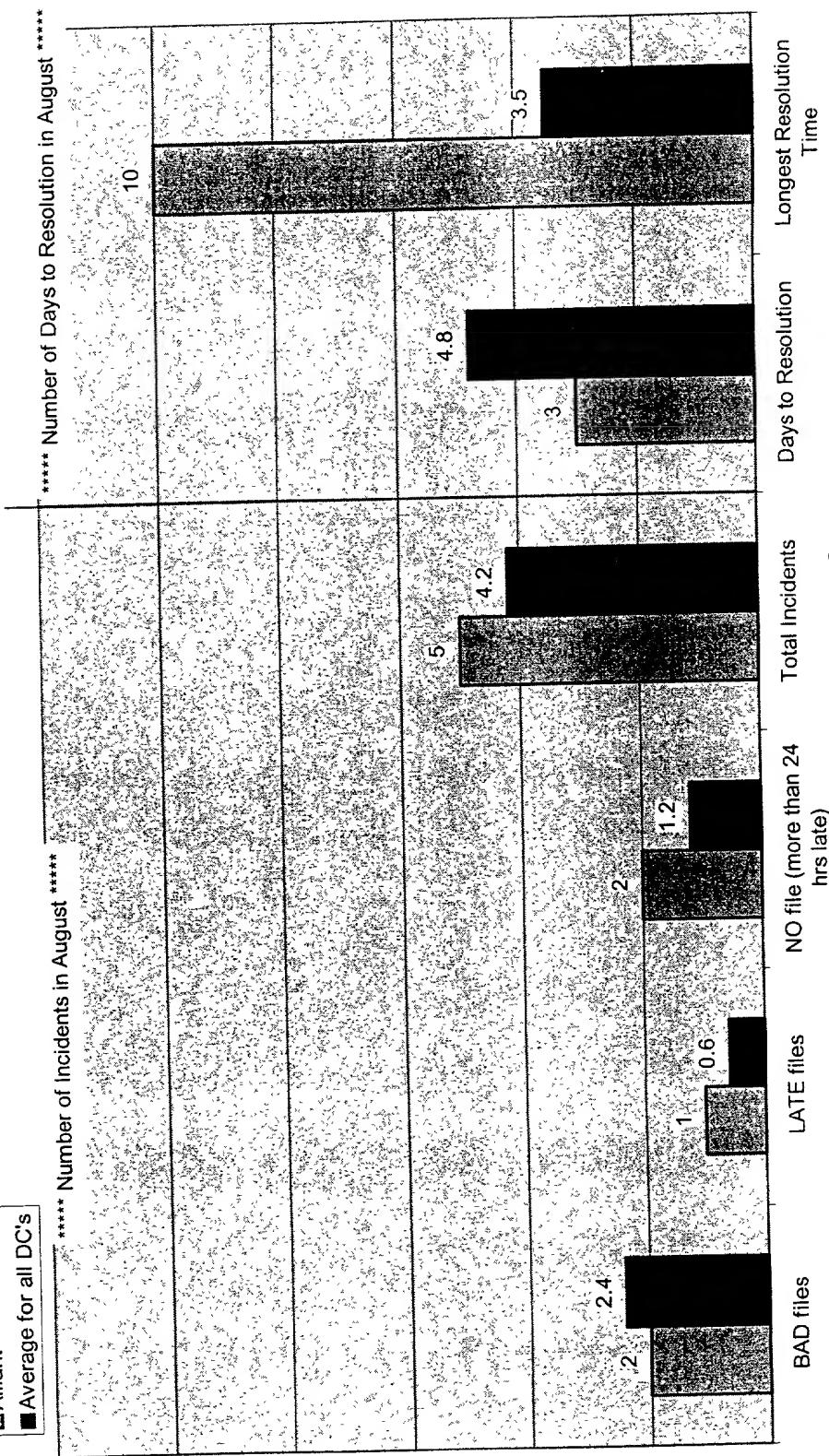
**FIG. 30**

3100

3100

**Alliant - Monthly DC Data Feed Performance**  
**August 2000**  
**Mock Report**

Alliant  
Average for all DC's



**FIG. 31**



## Service Level Reporting

### August

3200

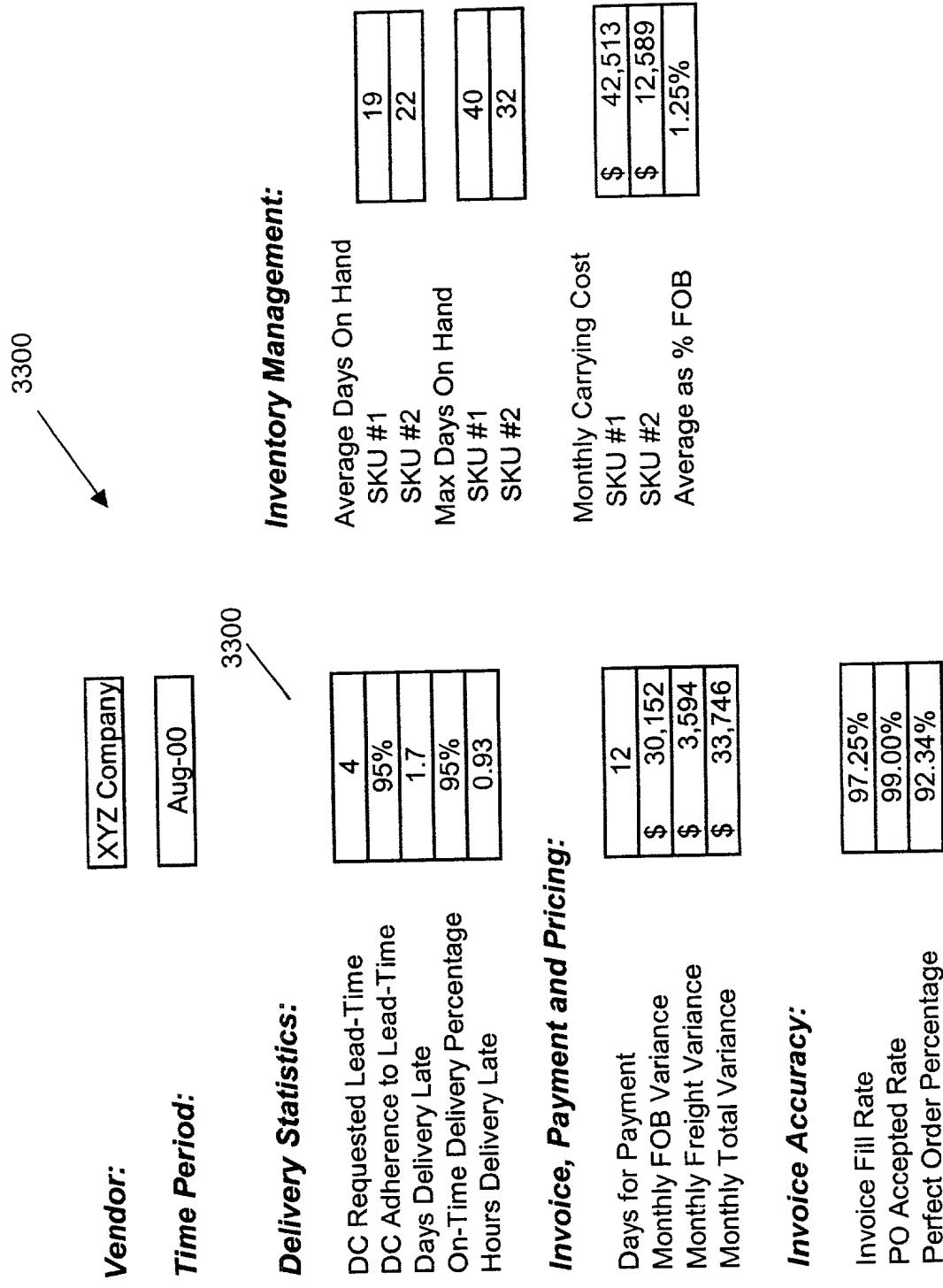
	Fill Rate	On-Time	Perfect Order
Alliant-Paducah	99.14%		
Alliant-Topeka	98.05%		78.70%
Alliant Wixom	99.34%		
King-Atlanta			
King-Jacksonville			
King-Louisville			
Maines 28-Corinth	99.14%		79.25%
Maines 30-Cleveland			
Maines Long Island	99.41%		
Maines New England			
MBM Fullerton	99.13%		#DIV/0!
MBM Lewisville			#DIV/0!
MBM Orlando			#DIV/0!
MBM Rocky Mount	99.13%		#DIV/0!
McCabe's			
McLane Lubbock		#DIV/0!	#DIV/0!
Nicholas & Co.			
PFD Supply	99.16%		
PFG Victoria	99.42%	#DIV/0!	
PY/A/Monarch	99.20%		
Reinhart-Cedar Rapids	99.05%		
Reinhart-Oak Creek	99.31%		
Reinhart-Rogers			
Restaurants NW	99.03%		80.47%
Shamrock Commerce City			85.13%
Shamrock Phoenix	98.81%		88.88%
Sigma Harrisburg			
Sigma Stockton			
Sysco			

	Fill Rate	On-Time	Perfect Order
BKC Min	98.50%	90.00%	78.00%
RSI Min	98.50%	90.00%	80.00%

OK
Didn't meet RSI Min
Didn't meet BKC Min

**FIG. 32**

**FIG. 33**



# FIG. 34

H & H Foods - Monthly Supplier Data Feed Performance  
August 2000  
Mock Report

3400

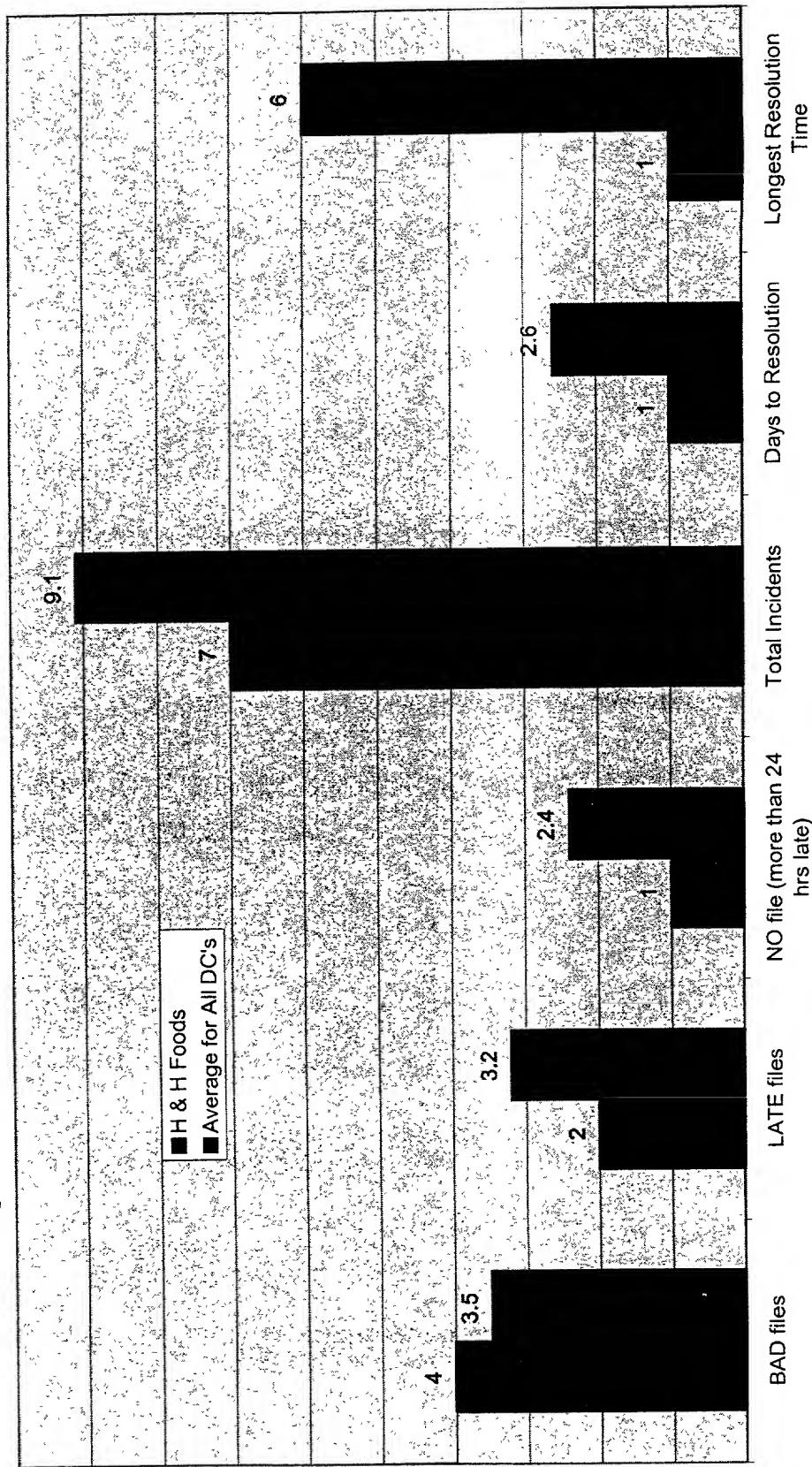


FIG. 35



3500

## Service Level Reporting November - Mock Report

	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
GOODIES			
COMARK INSTRUMENTS, INC.			
WHITEFORD FOODS, INC.			
LEPAGE BAKERY / COUNTRY KITCHEN			
NCR SYSTEMEDIA			
SIGNATURE MEATS GROUP			
SCHWEBEL'S BAKING CO.			
MAUI CUP			
MIRA PLASTICS			
DIXIE PRODUCE & PACKAGING			
NOR-LAKE, INC.			
FORT JAMES OPERATING COMPANY			
FRESH ADVANTAGE / KC			
SILVER KING - MN - CORP			
TYSON FOODS			
READY-ACCESS			
GEORGIA PACIFIC TISSUE			
COUGHERTY PACKING			
BEVERAGE - AIR			
COMPONENT HARDWARE GROUP, INC.			
COCA-COLA USA			
TOASTMASTER	\$21,902	98.35%	1.56%
GRANT COUNTY FOODS		96.3%	2.20%
FRESH EXPRESS			
TAYLOR FARMS			
MODULAR DISPENSING SYSTEM			
CENTURY PRODUCTS, LLC			
ROSE PACKING COMPANY			

	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
RSI Min	\$5,000.00	92.00%	3.00%

OK
Didn't meet RSI Min

## Mock Report/1

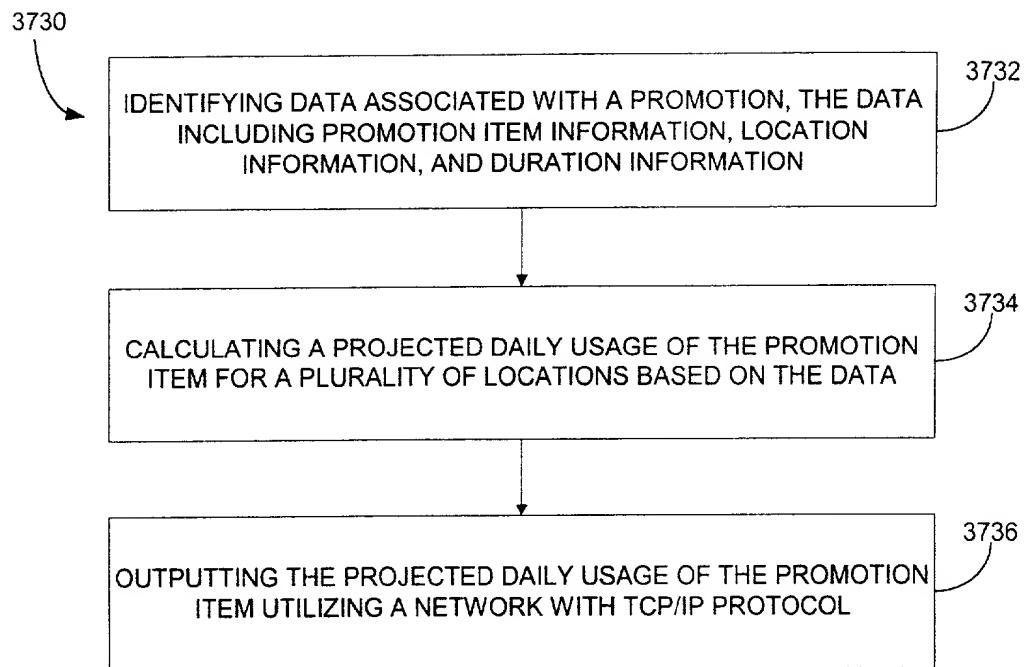
3600

	FY 01	Oct-00	Nov-00	Dec-00	Jan-01	Feb-01	Mar-01	Apr-01	May-01
<b>Food Cost Index</b>									
Plan	99.75	99.69	99.20	98.63	100.33	100.49	101.12	100.44	99.92
Actual		99.10	98.90						
Variance		0.59	0.30						
Good/(Bad)									
<b>Total Dollar Purchases (in Millions) /2</b>									
Plan	\$2,237.24	\$183.98	\$182.73	\$184.54	\$187.33	\$187.03	\$189.14	\$187.47	\$186.83
Actual		\$182.84	\$182.08						
Variance		\$1.14	\$0.65						
Good/(Bad)		0.6%	0.4%						

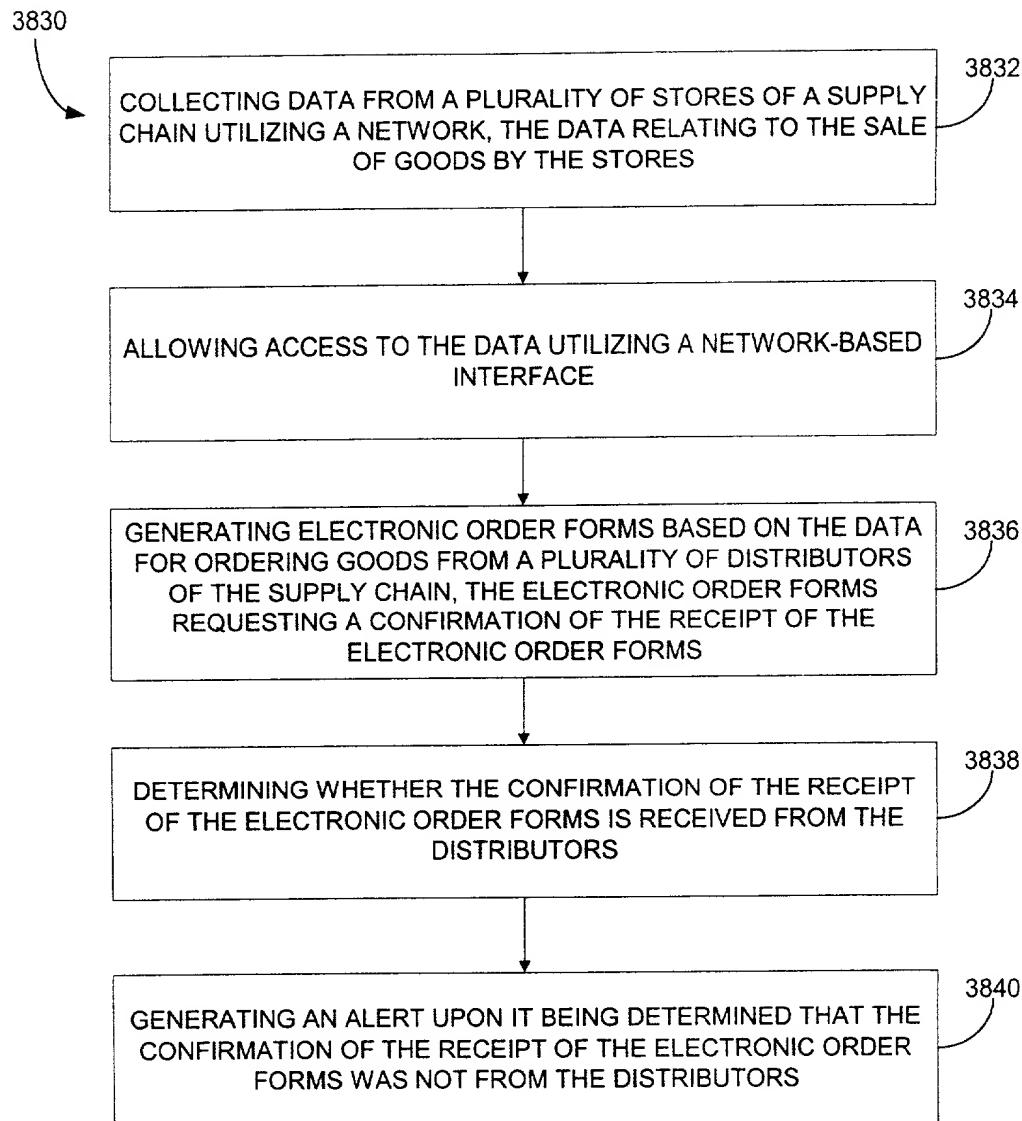
/1 Includes on food cost index items.

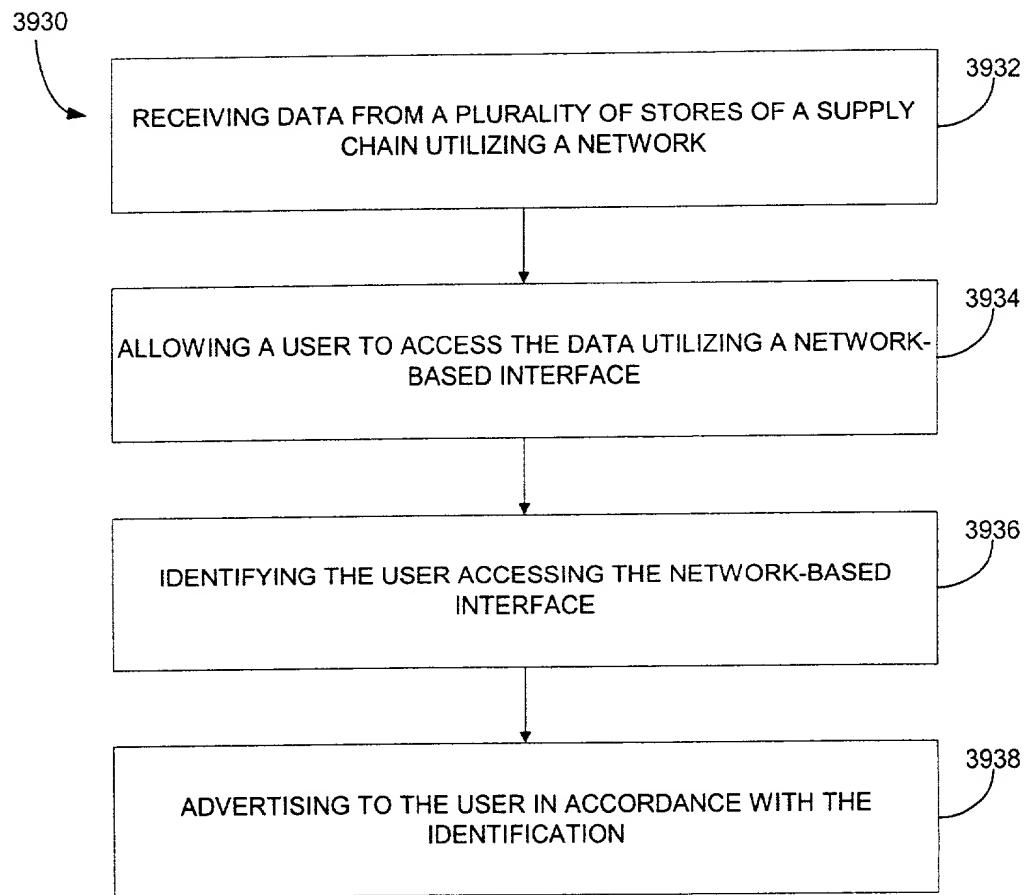
/2 Based on FY 99 Sales Volumes

## FIG. 36

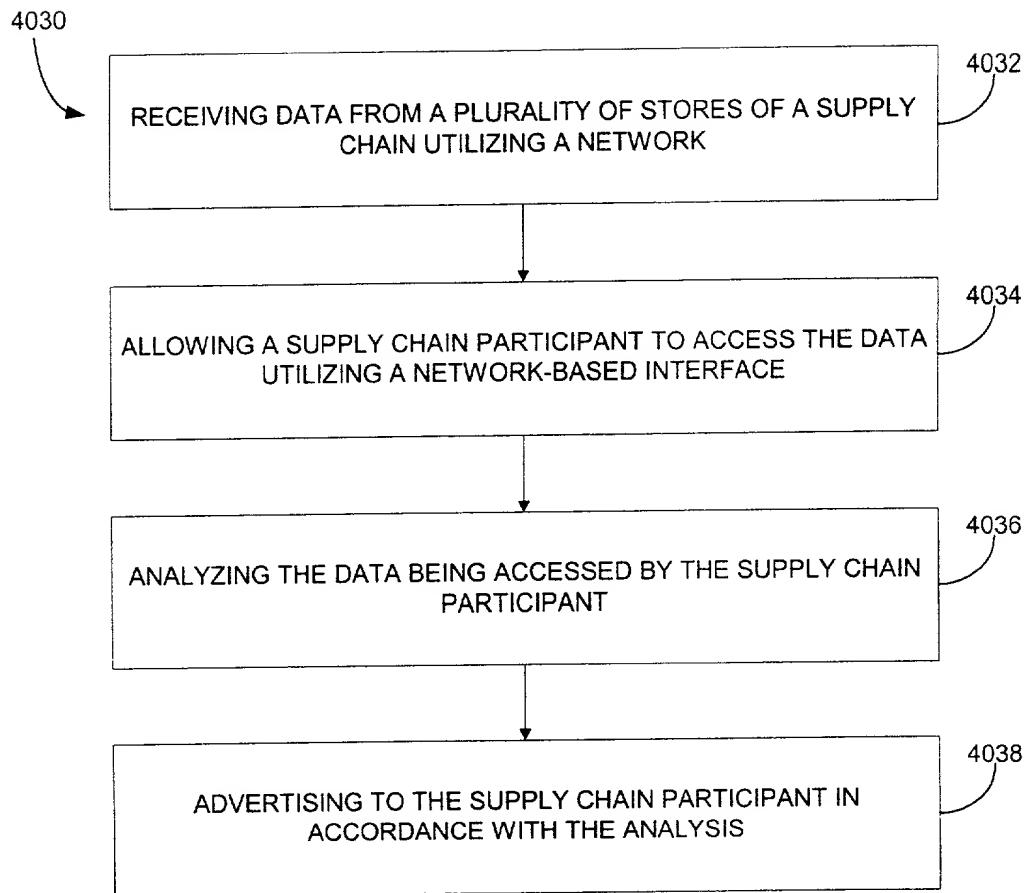


**FIG. 37**

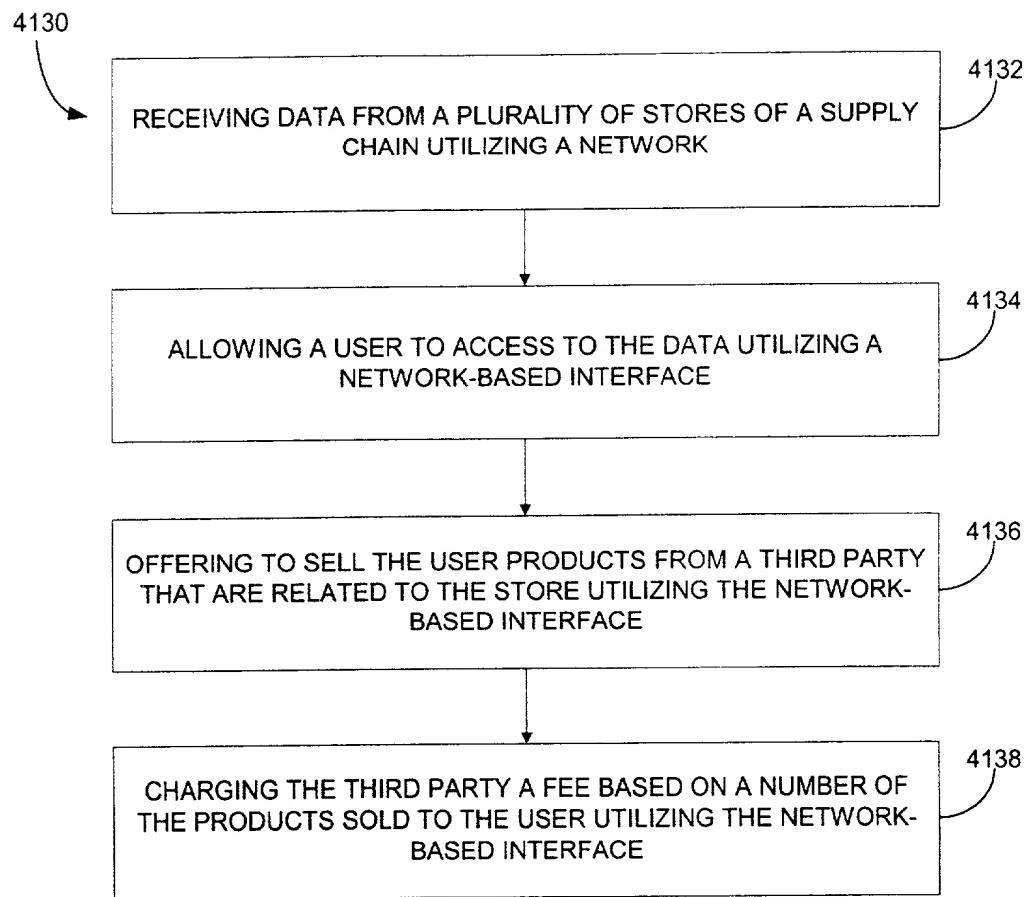
**FIG. 38**



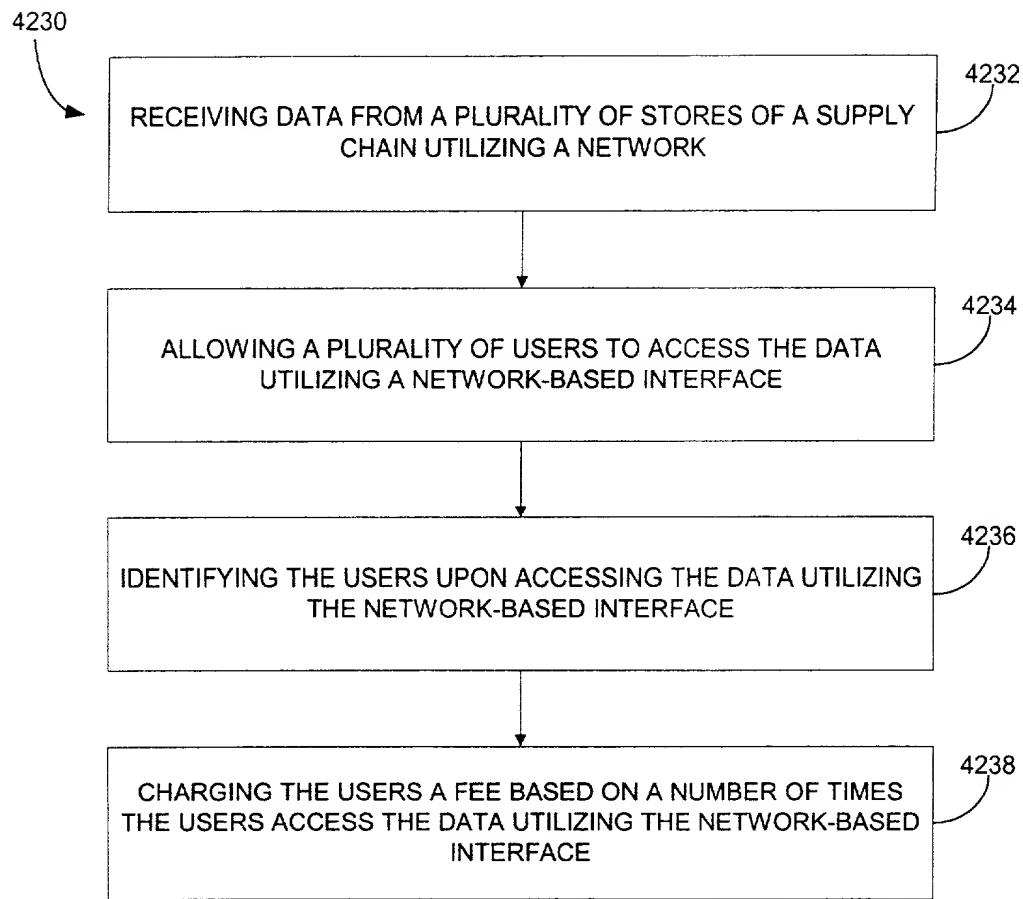
**FIG. 39**



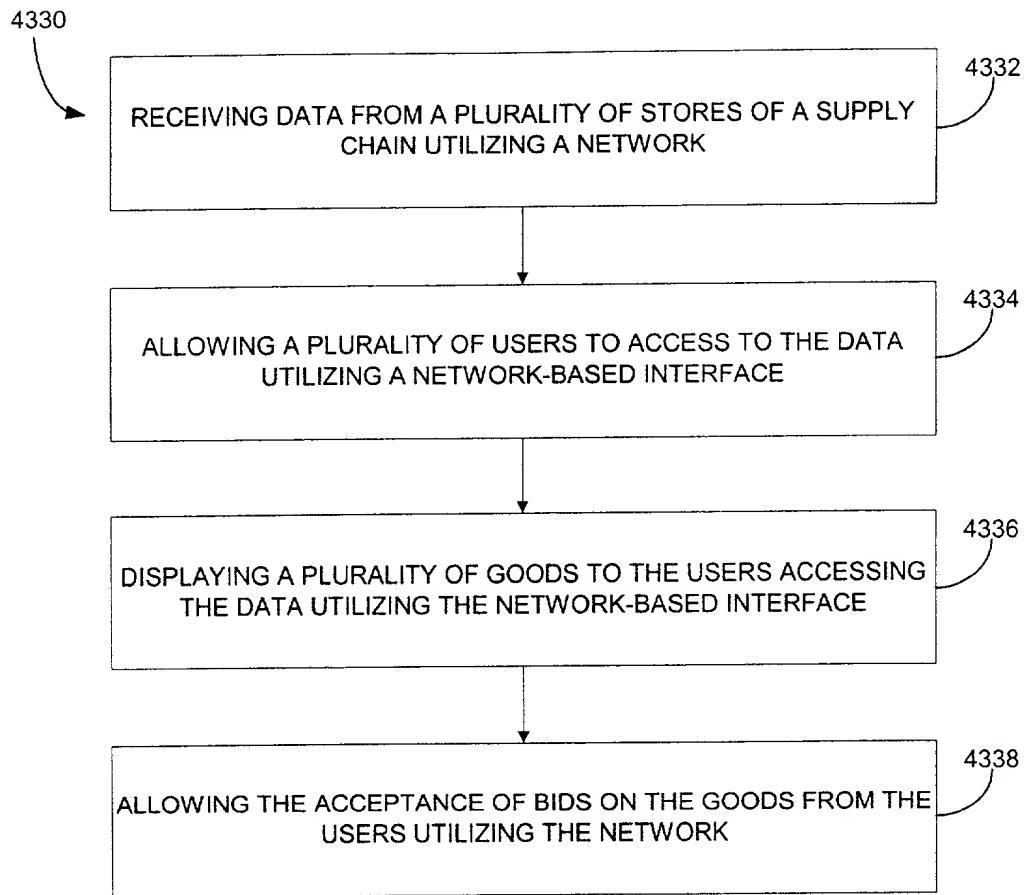
**FIG. 40**



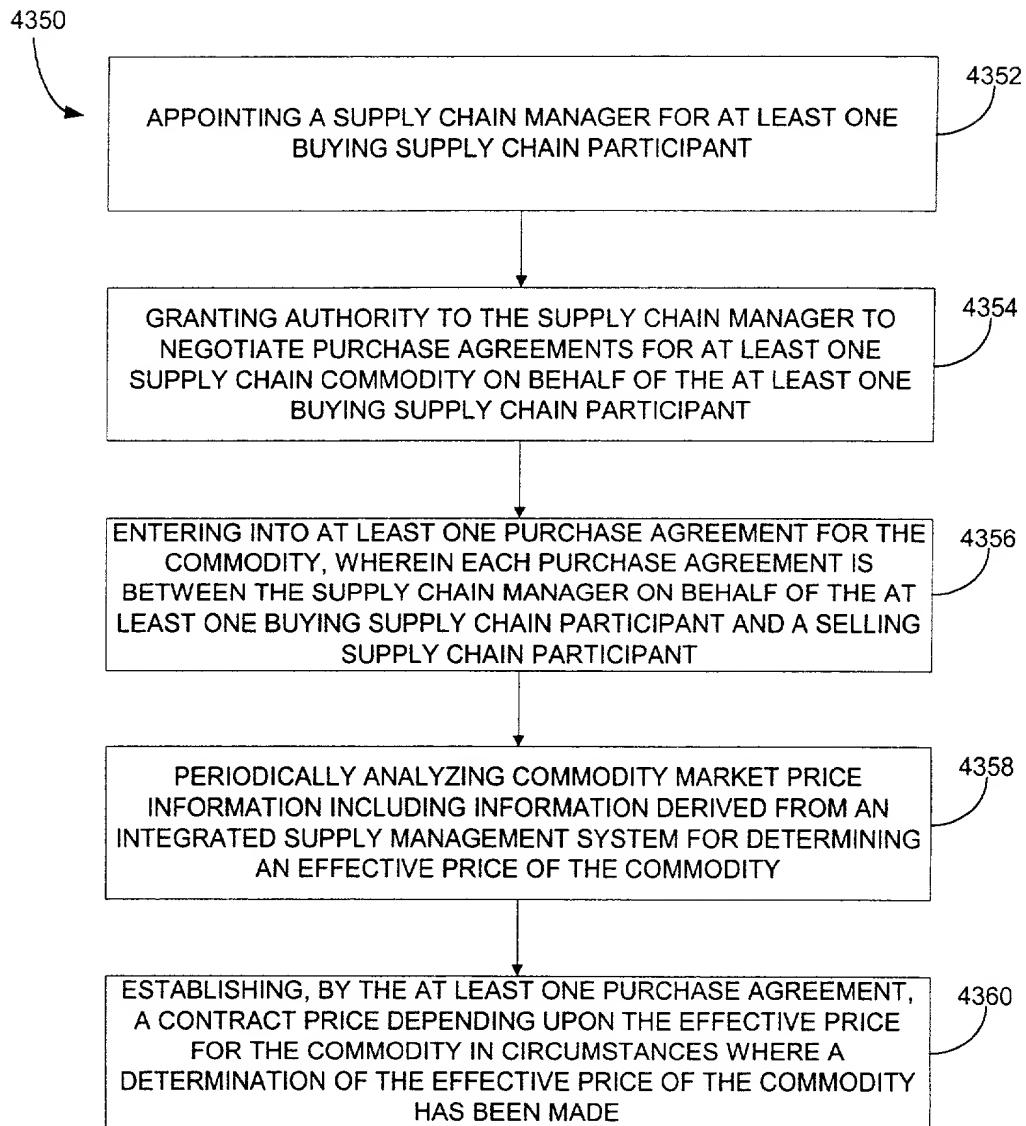
**FIG. 41**



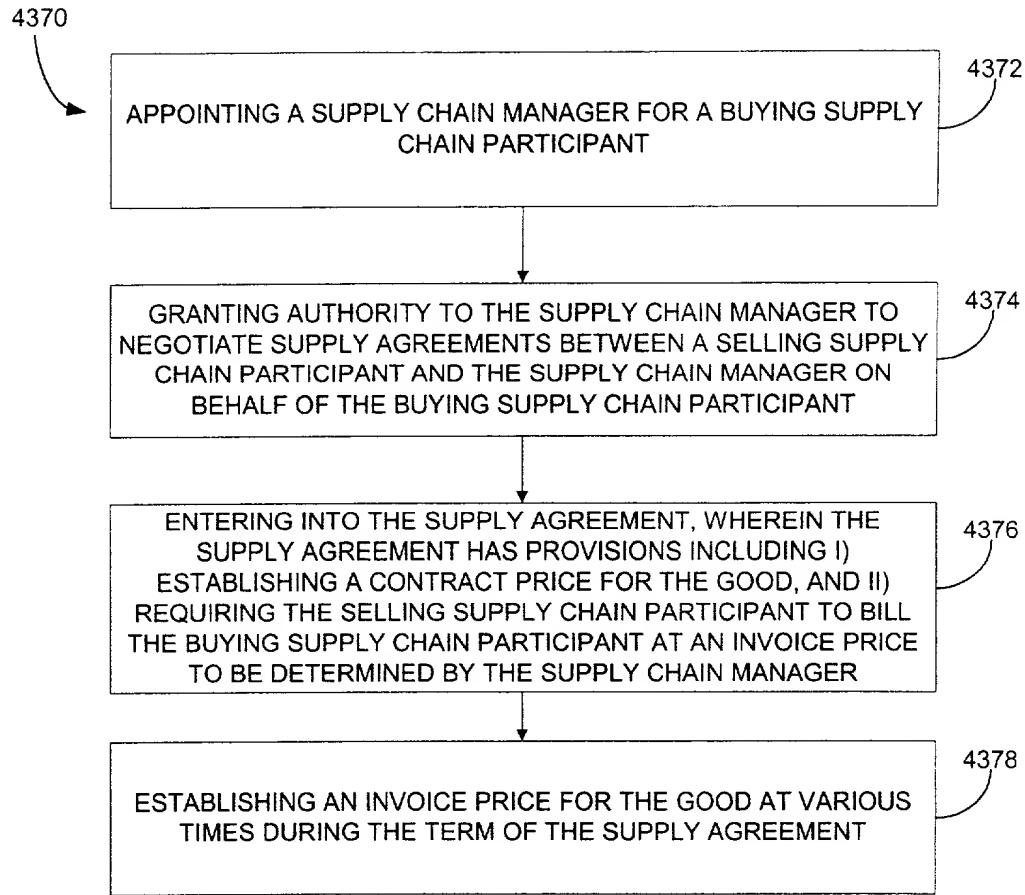
**FIG. 42**



**FIG. 43A**

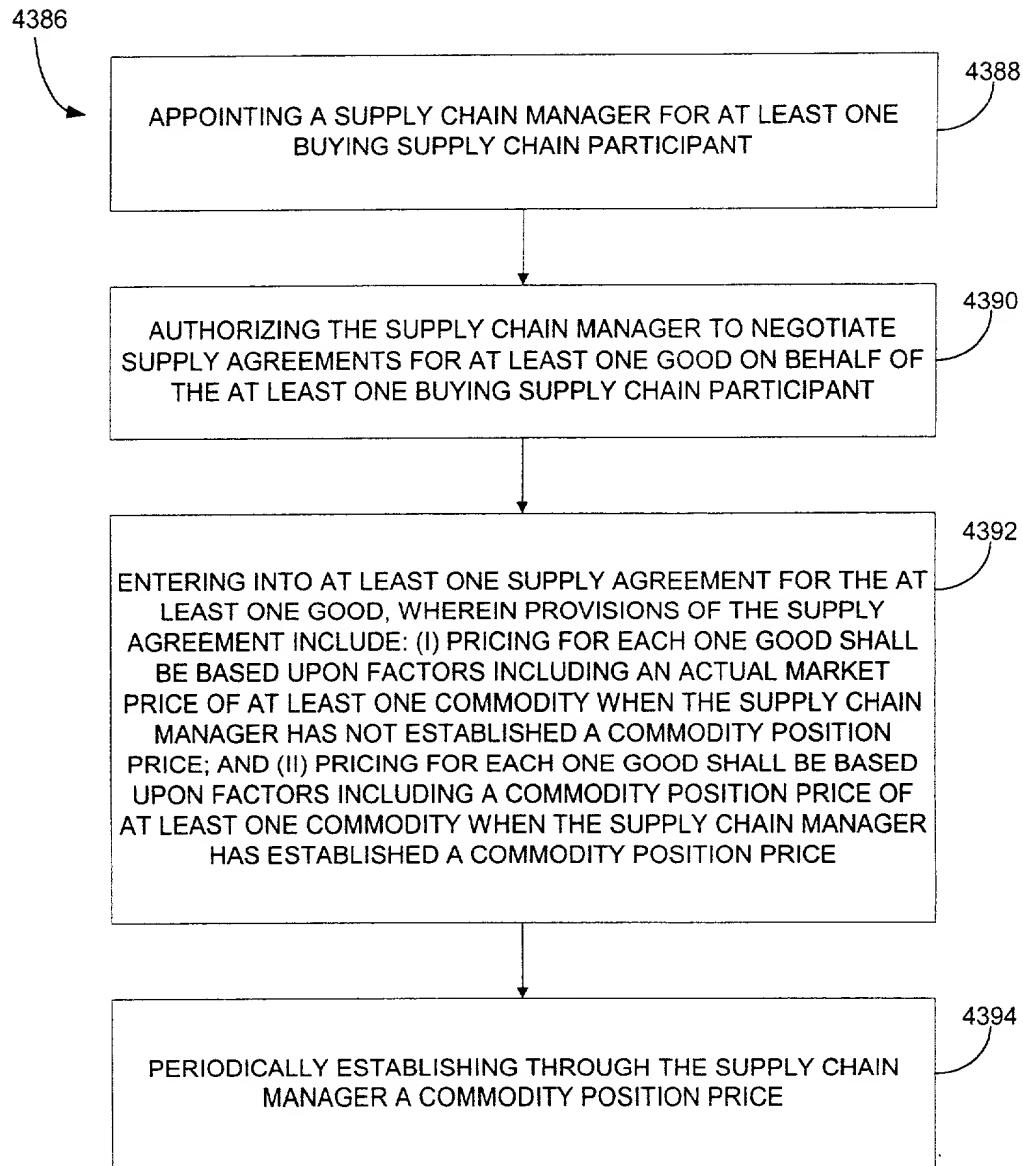


**FIG. 43B**

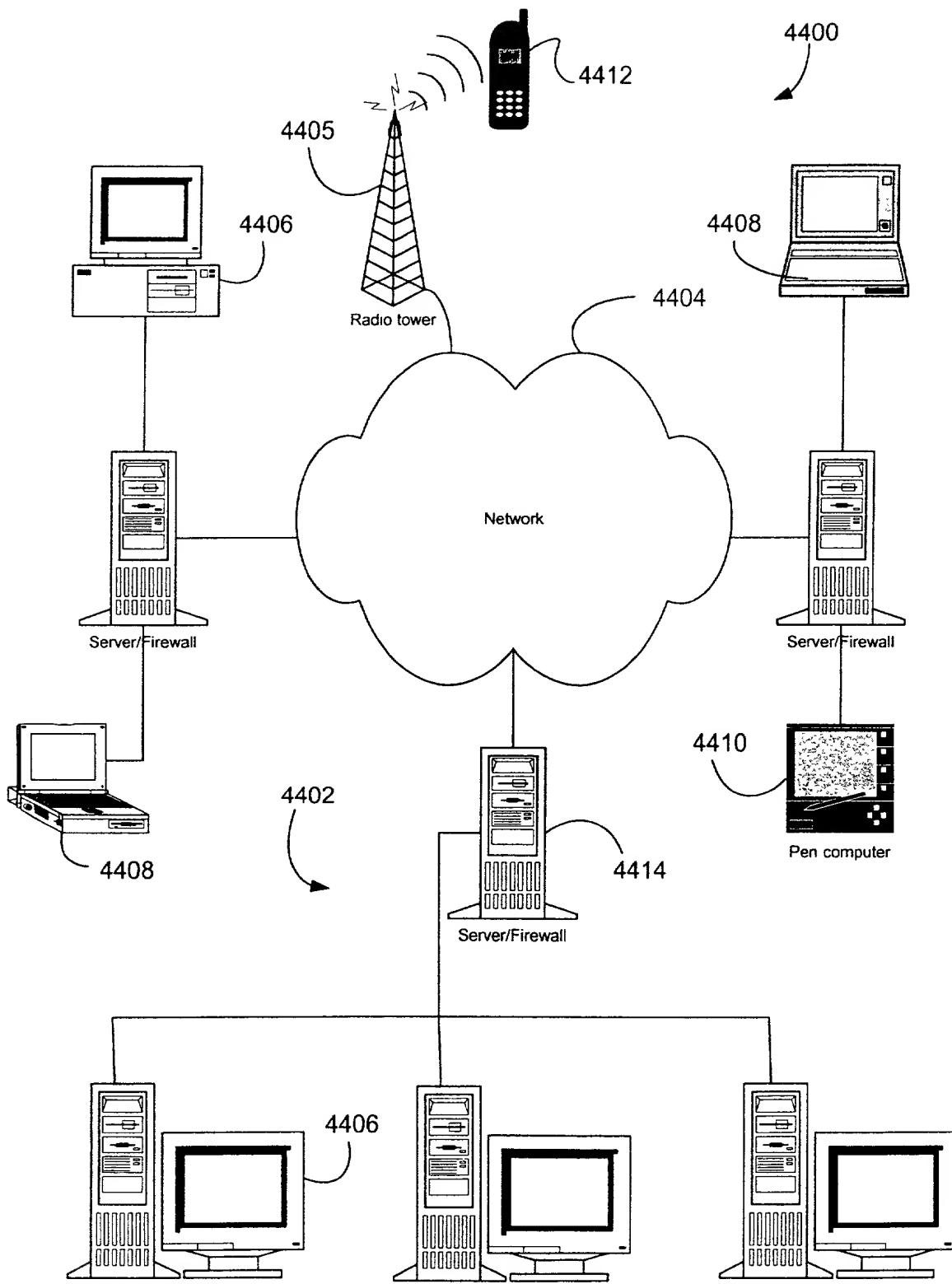


**FIG. 43C**

00000000000000000000000000000000

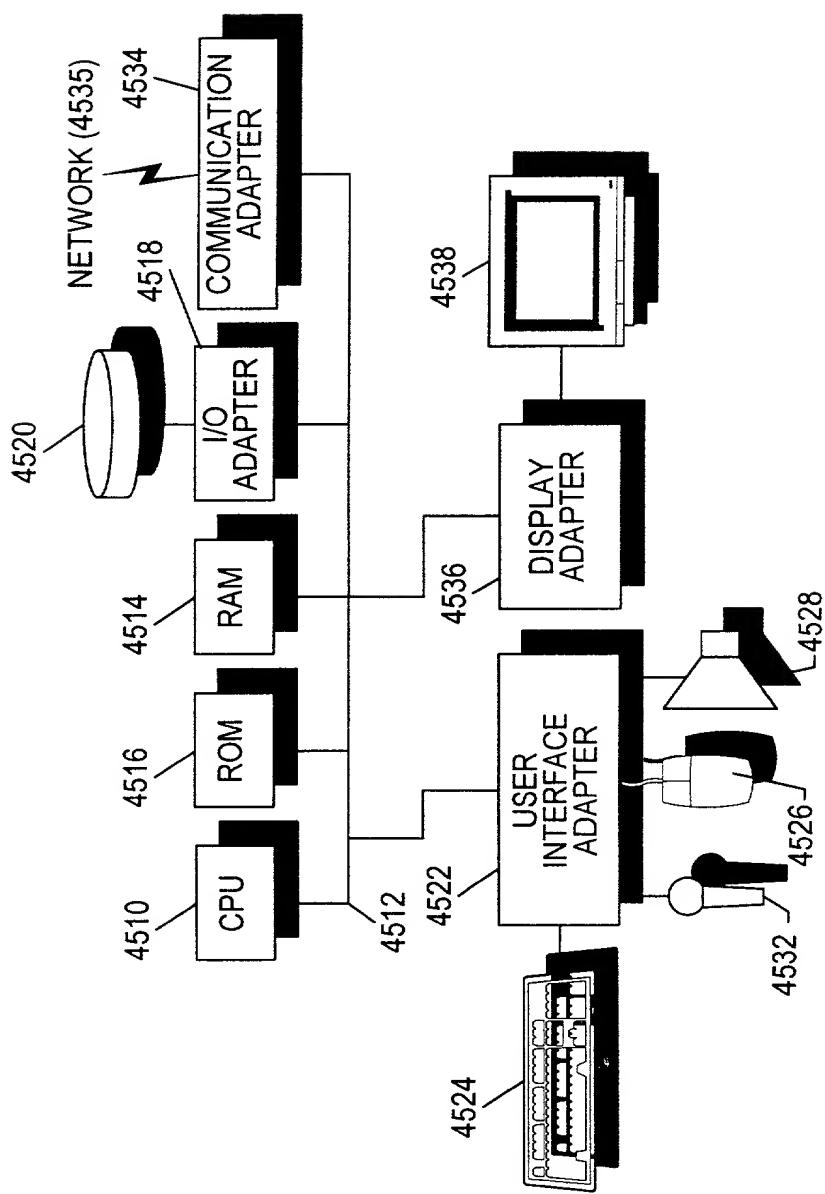


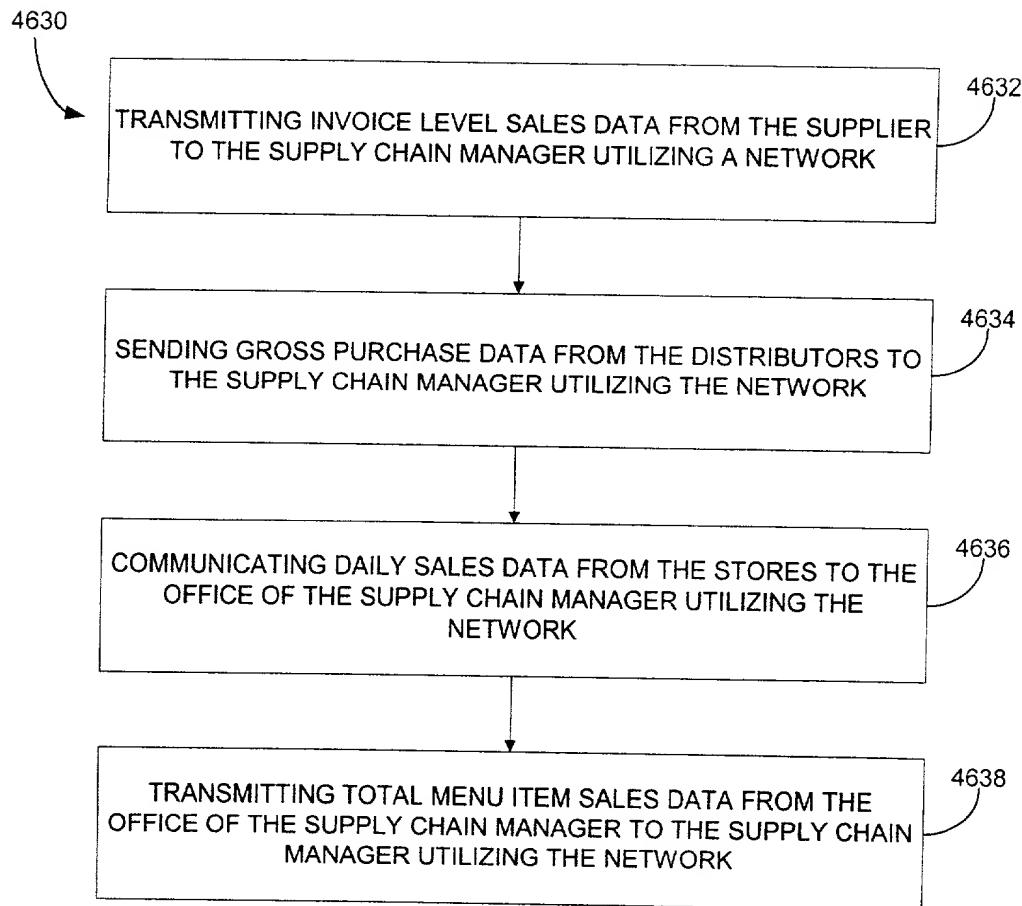
**FIG. 43D**



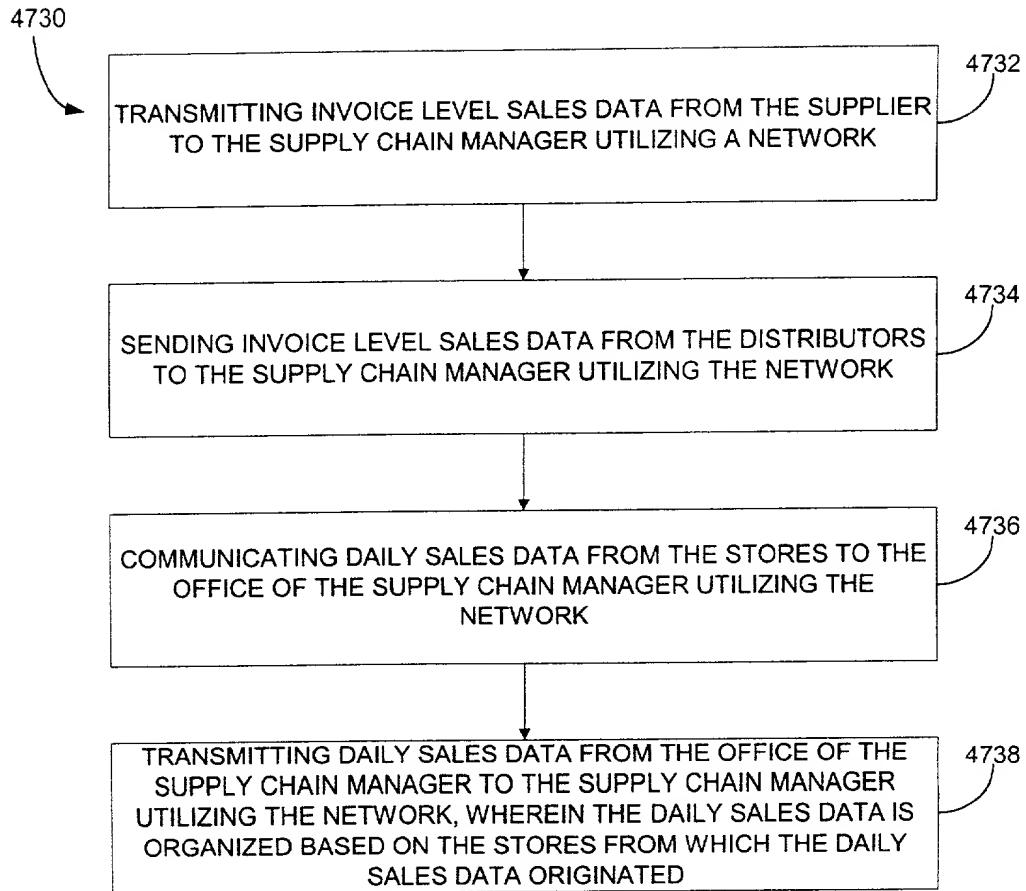
**FIG. 44**

**FIG. 45**

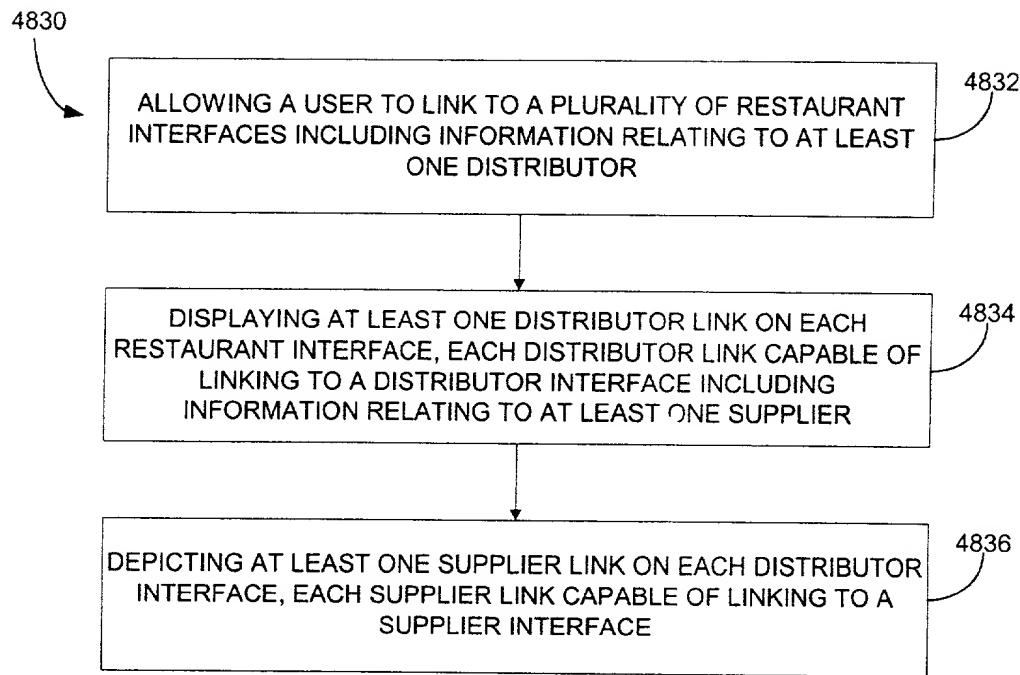




**FIG. 46**



**FIG. 47**



**FIG. 48**

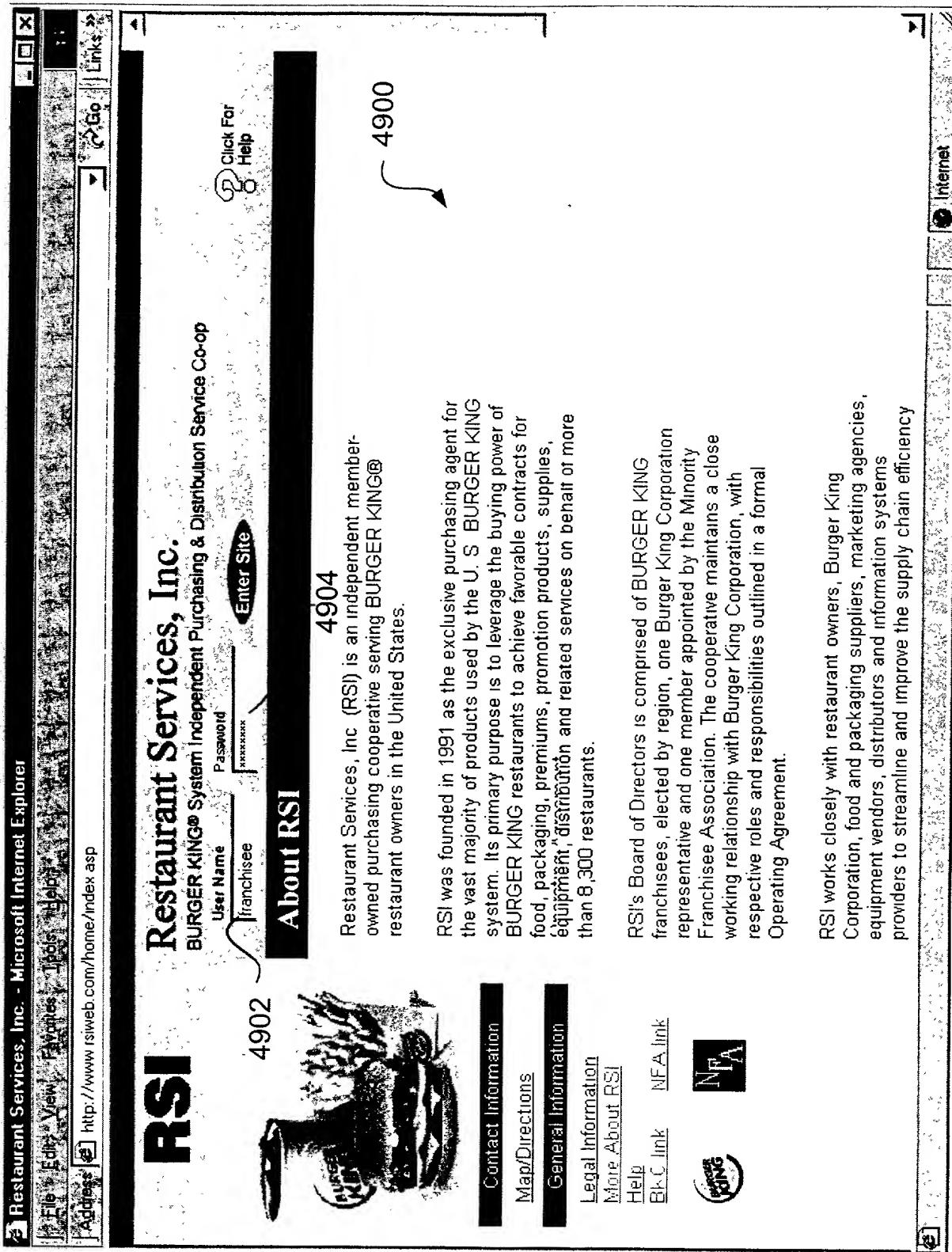


FIG. 49

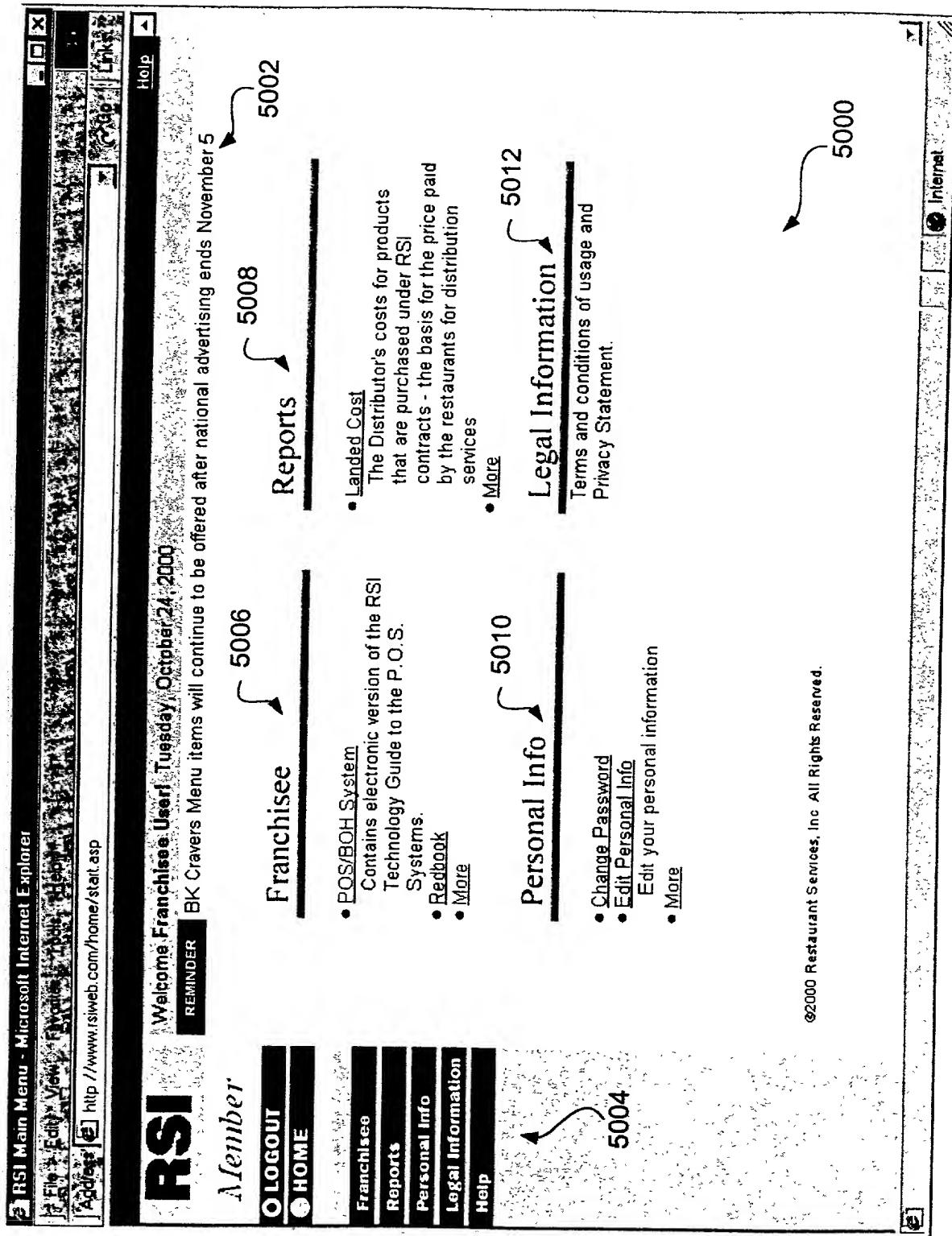


FIG. 50

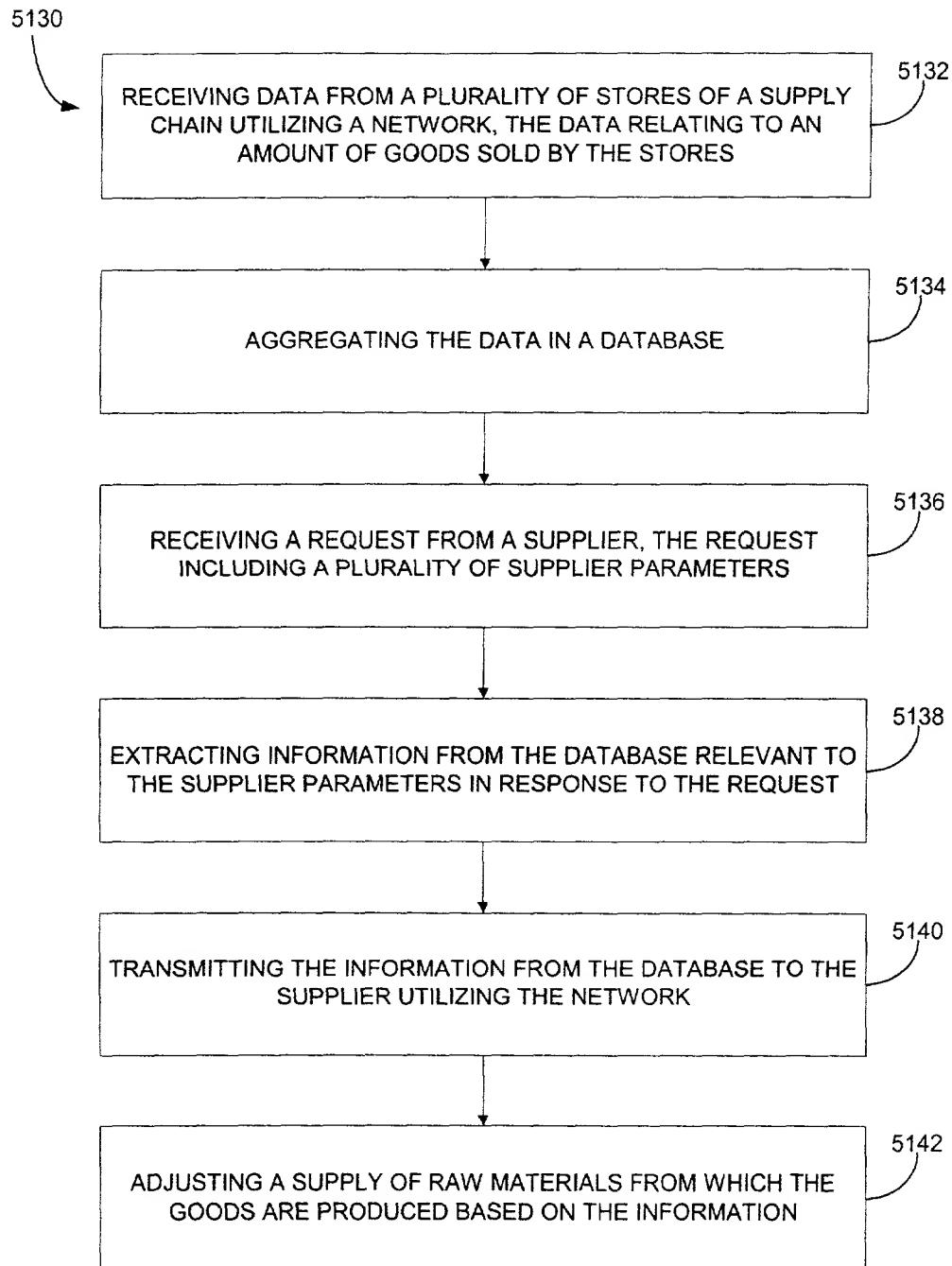
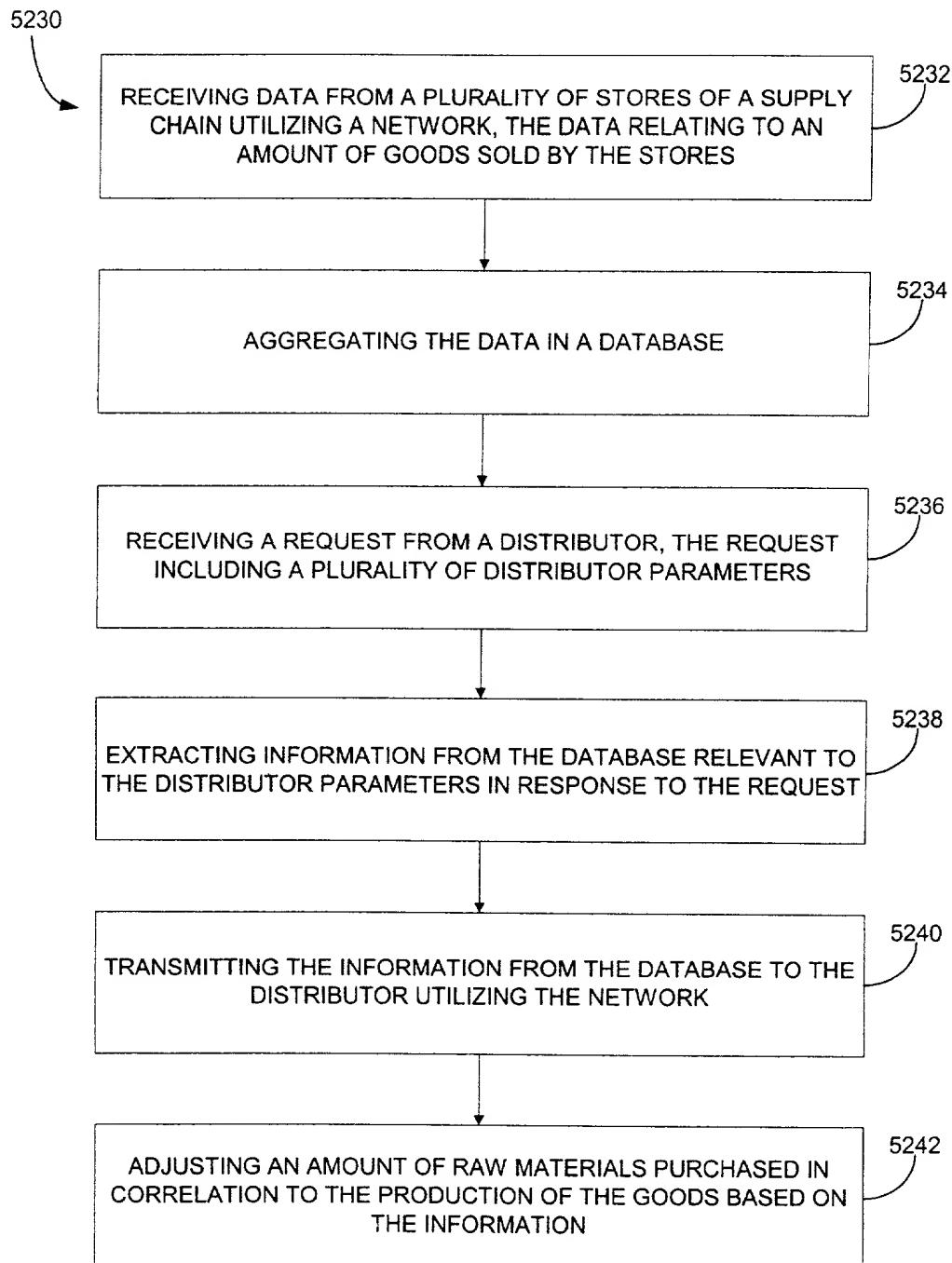


FIG. 51



**FIG. 52**

**RSI**

**POS Implied Daily Usage - Distributor**

**Logout**

**Home**

**Reports**

**Personal Info**

**Legal Information**

**Help**

**Printer Friendly Version**

**POS Implied Daily Usage - Distributor**

**Tuesday, October 24, 2000**

**5300**

**Help**

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14 Day Rolling Total Cases														4 Week Ending Total																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																												
DC Item No	Item Description	10/6/00	10/7/00	10/8/00	10/9/00	10/10/00	10/11/00	10/12/00	10/13/00	10/14/00	10/15/00	10/16/00	10/17/00	10/18/00	10/19/00	10/20/00	10/21/00	10/22/00	10/23/00	10/24/00	10/25/00	10/26/00	10/27/00	10/28/00	10/29/00	10/30/00	10/31/00	10/1/01	10/2/01	10/3/01	10/4/01	10/5/01	10/6/01	10/7/01	10/8/01	10/9/01	10/10/01	10/11/01	10/12/01	10/13/01	10/14/01	10/15/01	10/16/01	10/17/01	10/18/01	10/19/01	10/20/01	10/21/01	10/22/01	10/23/01	10/24/01	10/25/01	10/26/01	10/27/01	10/28/01	10/29/01	10/30/01	10/31/01	10/1/02	10/2/02	10/3/02	10/4/02	10/5/02	10/6/02	10/7/02	10/8/02	10/9/02	10/10/02	10/11/02	10/12/02	10/13/02	10/14/02	10/15/02	10/16/02	10/17/02	10/18/02	10/19/02	10/20/02	10/21/02	10/22/02	10/23/02	10/24/02	10/25/02	10/26/02	10/27/02	10/28/02	10/29/02	10/30/02	10/31/02	10/1/03	10/2/03	10/3/03	10/4/03	10/5/03	10/6/03	10/7/03	10/8/03	10/9/03	10/10/03	10/11/03	10/12/03	10/13/03	10/14/03	10/15/03	10/16/03	10/17/03	10/18/03	10/19/03	10/20/03	10/21/03	10/22/03	10/23/03	10/24/03	10/25/03	10/26/03	10/27/03	10/28/03	10/29/03	10/30/03	10/31/03	10/1/04	10/2/04	10/3/04	10/4/04	10/5/04	10/6/04	10/7/04	10/8/04	10/9/04	10/10/04	10/11/04	10/12/04	10/13/04	10/14/04	10/15/04	10/16/04	10/17/04	10/18/04	10/19/04	10/20/04	10/21/04	10/22/04	10/23/04	10/24/04	10/25/04	10/26/04	10/27/04	10/28/04	10/29/04	10/30/04	10/31/04	10/1/05	10/2/05	10/3/05	10/4/05	10/5/05	10/6/05	10/7/05	10/8/05	10/9/05	10/10/05	10/11/05	10/12/05	10/13/05	10/14/05	10/15/05	10/16/05	10/17/05	10/18/05	10/19/05	10/20/05	10/21/05	10/22/05	10/23/05	10/24/05	10/25/05	10/26/05	10/27/05	10/28/05	10/29/05	10/30/05	10/31/05	10/1/06	10/2/06	10/3/06	10/4/06	10/5/06	10/6/06	10/7/06	10/8/06	10/9/06	10/10/06	10/11/06	10/12/06	10/13/06	10/14/06	10/15/06	10/16/06	10/17/06	10/18/06	10/19/06	10/20/06	10/21/06	10/22/06	10/23/06	10/24/06	10/25/06	10/26/06	10/27/06	10/28/06	10/29/06	10/30/06	10/31/06	10/1/07	10/2/07	10/3/07	10/4/07	10/5/07	10/6/07	10/7/07	10/8/07	10/9/07	10/10/07	10/11/07	10/12/07	10/13/07	10/14/07	10/15/07	10/16/07	10/17/07	10/18/07	10/19/07	10/20/07	10/21/07	10/22/07	10/23/07	10/24/07	10/25/07	10/26/07	10/27/07	10/28/07	10/29/07	10/30/07	10/31/07	10/1/08	10/2/08	10/3/08	10/4/08	10/5/08	10/6/08	10/7/08	10/8/08	10/9/08	10/10/08	10/11/08	10/12/08	10/13/08	10/14/08	10/15/08	10/16/08	10/17/08	10/18/08	10/19/08	10/20/08	10/21/08	10/22/08	10/23/08	10/24/08	10/25/08	10/26/08	10/27/08	10/28/08	10/29/08	10/30/08	10/31/08	10/1/09	10/2/09	10/3/09	10/4/09	10/5/09	10/6/09	10/7/09	10/8/09	10/9/09	10/10/09	10/11/09	10/12/09	10/13/09	10/14/09	10/15/09	10/16/09	10/17/09	10/18/09	10/19/09	10/20/09	10/21/09	10/22/09	10/23/09	10/24/09	10/25/09	10/26/09	10/27/09	10/28/09	10/29/09	10/30/09	10/31/09	10/1/10	10/2/10	10/3/10	10/4/10	10/5/10	10/6/10	10/7/10	10/8/10	10/9/10	10/10/10	10/11/10	10/12/10	10/13/10	10/14/10	10/15/10	10/16/10	10/17/10	10/18/10	10/19/10	10/20/10	10/21/10	10/22/10	10/23/10	10/24/10	10/25/10	10/26/10	10/27/10	10/28/10	10/29/10	10/30/10	10/31/10	10/1/11	10/2/11	10/3/11	10/4/11	10/5/11	10/6/11	10/7/11	10/8/11	10/9/11	10/10/11	10/11/11	10/12/11	10/13/11	10/14/11	10/15/11	10/16/11	10/17/11	10/18/11	10/19/11	10/20/11	10/21/11	10/22/11	10/23/11	10/24/11	10/25/11	10/26/11	10/27/11	10/28/11	10/29/11	10/30/11	10/31/11	10/1/12	10/2/12	10/3/12	10/4/12	10/5/12	10/6/12	10/7/12	10/8/12	10/9/12	10/10/12	10/11/12	10/12/12	10/13/12	10/14/12	10/15/12	10/16/12	10/17/12	10/18/12	10/19/12	10/20/12	10/21/12	10/22/12	10/23/12	10/24/12	10/25/12	10/26/12	10/27/12	10/28/12	10/29/12	10/30/12	10/31/12	10/1/13	10/2/13	10/3/13	10/4/13	10/5/13	10/6/13	10/7/13	10/8/13	10/9/13	10/10/13	10/11/13	10/12/13	10/13/13	10/14/13	10/15/13	10/16/13	10/17/13	10/18/13	10/19/13	10/20/13	10/21/13	10/22/13	10/23/13	10/24/13	10/25/13	10/26/13	10/27/13	10/28/13	10/29/13	10/30/13	10/31/13	10/1/14	10/2/14	10/3/14	10/4/14	10/5/14	10/6/14	10/7/14	10/8/14	10/9/14	10/10/14	10/11/14	10/12/14	10/13/14	10/14/14	10/15/14	10/16/14	10/17/14	10/18/14	10/19/14	10/20/14	10/21/14	10/22/14	10/23/14	10/24/14	10/25/14	10/26/14	10/27/14	10/28/14	10/29/14	10/30/14	10/31/14	10/1/15	10/2/15	10/3/15	10/4/15	10/5/15	10/6/15	10/7/15	10/8/15	10/9/15	10/10/15	10/11/15	10/12/15	10/13/15	10/14/15	10/15/15	10/16/15	10/17/15	10/18/15	10/19/15	10/20/15	10/21/15	10/22/15	10/23/15	10/24/15	10/25/15	10/26/15	10/27/15	10/28/15	10/29/15	10/30/15	10/31/15	10/1/16	10/2/16	10/3/16	10/4/16	10/5/16	10/6/16	10/7/16	10/8/16	10/9/16	10/10/16	10/11/16	10/12/16	10/13/16	10/14/16	10/15/16	10/16/16	10/17/16	10/18/16	10/19/16	10/20/16	10/21/16	10/22/16	10/23/16	10/24/16	10/25/16	10/26/16	10/27/16	10/28/16	10/29/16	10/30/16	10/31/16	10/1/17	10/2/17	10/3/17	10/4/17	10/5/17	10/6/17	10/7/17	10/8/17	10/9/17	10/10/17	10/11/17	10/12/17	10/13/17	10/14/17	10/15/17	10/16/17	10/17/17	10/18/17	10/19/17	10/20/17	10/21/17	10/22/17	10/23/17	10/24/17	10/25/17	10/26/17	10/27/17	10/28/17	10/29/17	10/30/17	10/31/17	10/1/18	10/2/18	10/3/18	10/4/18	10/5/18	10/6/18	10/7/18	10/8/18	10/9/18	10/10/18	10/11/18	10/12/18	10/13/18	10/14/18	10/15/18	10/16/18	10/17/18	10/18/18	10/19/18	10/20/18	10/21/18	10/22/18	10/23/18	10/24/18	10/25/18	10/26/18	10/27/18	10/28/18	10/29/18	10/30/18	10/31/18	10/1/19	10/2/19	10/3/19	10/4/19	10/5/19	10/6/19	10/7/19	10/8/19	10/9/19	10/10/19	10/11/19	10/12/19	10/13/19	10/14/19	10/15/19	10/16/19	10/17/19	10/18/19	10/19/19	10/20/19	10/21/19	10/22/19	10/23/19	10/24/19	10/25/19	10/26/19	10/27/19	10/28/19	10/29/19	10/30/19	10/31/19	10/1/20	10/2/20	10/3/20	10/4/20	10/5/20	10/6/20	10/7/20	10/8/20	10/9/20	10/10/20	10/11/20	10/12/20	10/13/20	10/14/20	10/15/20	10/16/20	10/17/20	10/18/20	10/19/20	10/20/20	10/21/20	10/22/20	10/23/20	10/24/20	10/25/20	10/26/20	10/27/20	10/28/20	10/29/20	10/30/20	10/31/20	10/1/21	10/2/21	10/3/21	10/4/21	10/5/21	10/6/21	10/7/21	10/8/21	10/9/21	10/10/21	10/11/21	10/12/21	10/13/21	10/14/21	10/15/21	10/16/21	10/17/21	10/18/21	10/19/21	10/20/21	10/21/21	10/22/21	10/23/21	10/24/21	10/25/21	10/26/21	10/27/21	10/28/21	10/29/21	10/30/21	10/31/21	10/1/22	10/2/22	10/3/22	10/4/22	10/5/22	10/6/22	10/7/22	10/8/22	10/9/22	10/10/22	10/11/22	10/12/22	10/13/22	10/14/22	10/15/22	10/16/22	10/17/22	10/18/22	10/19/22	10/20/22	10/21/22	10/22/22	10/23/22	10/24/22	10/25/22	10/26/22	10/27/22	10/28/22	10/29/22	10/30/22	10/31/22	10/1/23	10/2/23	10/3/23	10/4/23	10/5/23	10/6/23	10/7/23	10/8/23	10/9/23	10/10/23	10/11/23	10/12/23	10/13/23	10/14/23	10/15/23	10/16/23	10/17/23	10/18/23	10/19/23	10/20/23	10/21/23	10/22/23	10/23/23	10/24/23	10/25/23	10/26/23	10/27/23	10/28/23	10/29/23	10/30/23	10/31/23	10/1/24	10/2/24	10/3/24	10/4/24	10/5/24	10/6/24	10/7/24	10/8/24	10/9/24	10/10/24	10/11/24	10/12/24	10/13/24	10/14/24	10/15/24	10/16/24	10/17/24	10/18/24	10/19/24	10/20/24	10/21/24	10/22/24	10/23/24	10/24/24	10/25/24	10/26/24	10/27/24	10/28/24	10/29/24	10/30/24	10/31/24	10/1/25	10/2/25	10/3/25	10/4/25	10/5/25	10/6/25	10/7/25	10/8/25	10/9/25	10/10/25	10/11/25	10/12/25	10/13/25	10/14/25	10/15/25	10/16/25	10/17/25	10/18/25	10/19/25	10/20/25	10/21/25	10/22/25	10/23/25	10/24/25	10/25/25	10/26/25	10/27/25	10/28/25	10/29/25	10/30/25	10/31/25	10/1/26	10/2/26	10/3/26	10/4/26	10/5/26	10/6/26	10/7/26	10/8/26	10/9/26	10/10/26	10/11/26	10/12/26	10/13/26	10/14/26	10/15/26	10/16/26	10/17/26	10/18/26	10/19/26	10/20/26	10/21/26	10/22/26	10/23/26	10/24/26	10/25/26	10/26/26	10/27/26	10/28/26	10/29/26	10/30/26	10/31/26	10/1/27	10/2/27	10/3/27	10/4/27	10/5/27	10/6/27	10/7/27	10/8/27	10/9/27

**RSI** [Printer Friendly Version](#) [REINHART - CEDAR RAPIDS, IA](#) [Local Promotion Summary by DC](#) [Tuesday, October 24, 2000](#) [Help](#)

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Local Promotion Option	Ad	Start Date	Projected Daily Usage	Duration (In Weeks)	Participating Rest Count	Non-Participating Restaurants
32 oz. Motor Cup	Chicago, IL	5/1/00	85	99	8	
	Davenport/Rt-Moline, IA	6/1/00	85	32	17	
	Des Moines-Ames, IA	7/1/00	85	17	28	
	Omaha, NE	7/1/00	85	17	50	
	Peoria, IL	8/1/00	85	99	17	
	Sioux City, IA	8/2/00	85	99	10	
	Springfield-Decatur-Champaign, IL	8/1/00	85	99	1	
<b>32 oz. Motor Cup Total</b>			<b>86</b>	<b>99</b>	<b>131</b>	
<b>Big King</b>	<b>Cedar Rapids/Waterloo-Dubuque, IA</b>	<b>4/15/00</b>	<b>85</b>	<b>19</b>	<b>19</b>	
	Davenport/Rt-Moline, IA	4/15/00	99	17		
	Ottumwa-Kirkville, IA	4/15/00	85	3		
<b>Big King Total</b>			<b>85</b>	<b>19</b>	<b>39</b>	
<b>Pancake Minis</b>	<b>Chicago, IL</b>	<b>5/15/00</b>	<b>20</b>	<b>99</b>	<b>8</b>	
	<b>Peoria, IL</b>	<b>5/15/00</b>	<b>20</b>	<b>99</b>	<b>17</b>	
	<b>Sioux City, IA</b>	<b>4/15/00</b>	<b>20</b>	<b>99</b>	<b>10</b>	
<b>Pancake Minis Total</b>			<b>20</b>	<b>99</b>	<b>35</b>	

[Done](#) [Internet](#)

**FIG. 54**

**RSI** POS Implied Daily Usage - Supplier

**Supplier** Supplier **TYSON FOODS** **Retrieve**

**Logout** **Home**

**Reports** **Personal Info** **Legal Information** **Help**

**File** **Edit** **View** **Format** **Tools** **Help**

**Address** [http://www.rsiweb.com/Supplier/s\\_iposdaily.asp?report=true](http://www.rsiweb.com/Supplier/s_iposdaily.asp?report=true)

**Help**

**5500**

**POS Implied Daily Usage - Supplier**  
Tuesday, October 24, 2000

**Supplier** **TYSON FOODS**

**Printer Friendly Version**

**Total**

**Total of DC Locations**

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14 Day Rolling Total Cages												Wk Ending Total									
FOB Point	DC No	Item Description	Day	10/23	10/22	10/21	10/20	10/19	10/18	10/17	10/16	10/15	10/14	10/13	10/12	10/11	10/10	10/9	10/8	9/25	9/18
<b>TOTAL</b>																					
<b>CHICKEN</b>																					
<b>6 PATTY</b>		<b>0.00%</b>		<b>90</b>	<b>137</b>	<b>144</b>	<b>111</b>	<b>100</b>	<b>98</b>	<b>95</b>	<b>100</b>	<b>134</b>	<b>137</b>	<b>126</b>	<b>100</b>	<b>100</b>	<b>780</b>	<b>774</b>	<b>786</b>	<b>781</b>	
<b>CHICKEN-BK</b>		<b>0.00%</b>																			
<b>7 BROILER</b>		<b>0.00%</b>			<b>35</b>	<b>51</b>	<b>60</b>	<b>48</b>	<b>45</b>	<b>43</b>	<b>40</b>	<b>53</b>	<b>60</b>	<b>48</b>	<b>45</b>	<b>41</b>	<b>330</b>	<b>327</b>	<b>354</b>	<b>344</b>	
<b>CHICKEN</b>																					
<b>8 TENDERS</b>		<b>0.00%</b>		<b>222</b>	<b>335</b>	<b>337</b>	<b>285</b>	<b>240</b>	<b>225</b>	<b>240</b>	<b>340</b>	<b>316</b>	<b>266</b>	<b>228</b>	<b>223</b>	<b>1816</b>	<b>1608</b>	<b>1418</b>	<b>1203</b>		
<b>CHICKN</b>																					
<b>CHICKN</b>																					
<b>Done</b>																					
<b>Internet</b>																					

**FIG. 55**

RSI Landed Cost Report

Member Restaurant Number: 0003473 Date: 10/22/00 Retrieve

Printer Friendly Version Restaurant Landed Cost Verification Report

Report Date: Sunday, October 22, 2000  
 Restaurant Number: 0003473  
 Distribution Center: REINHART - CEDAR RAPIDS, IA

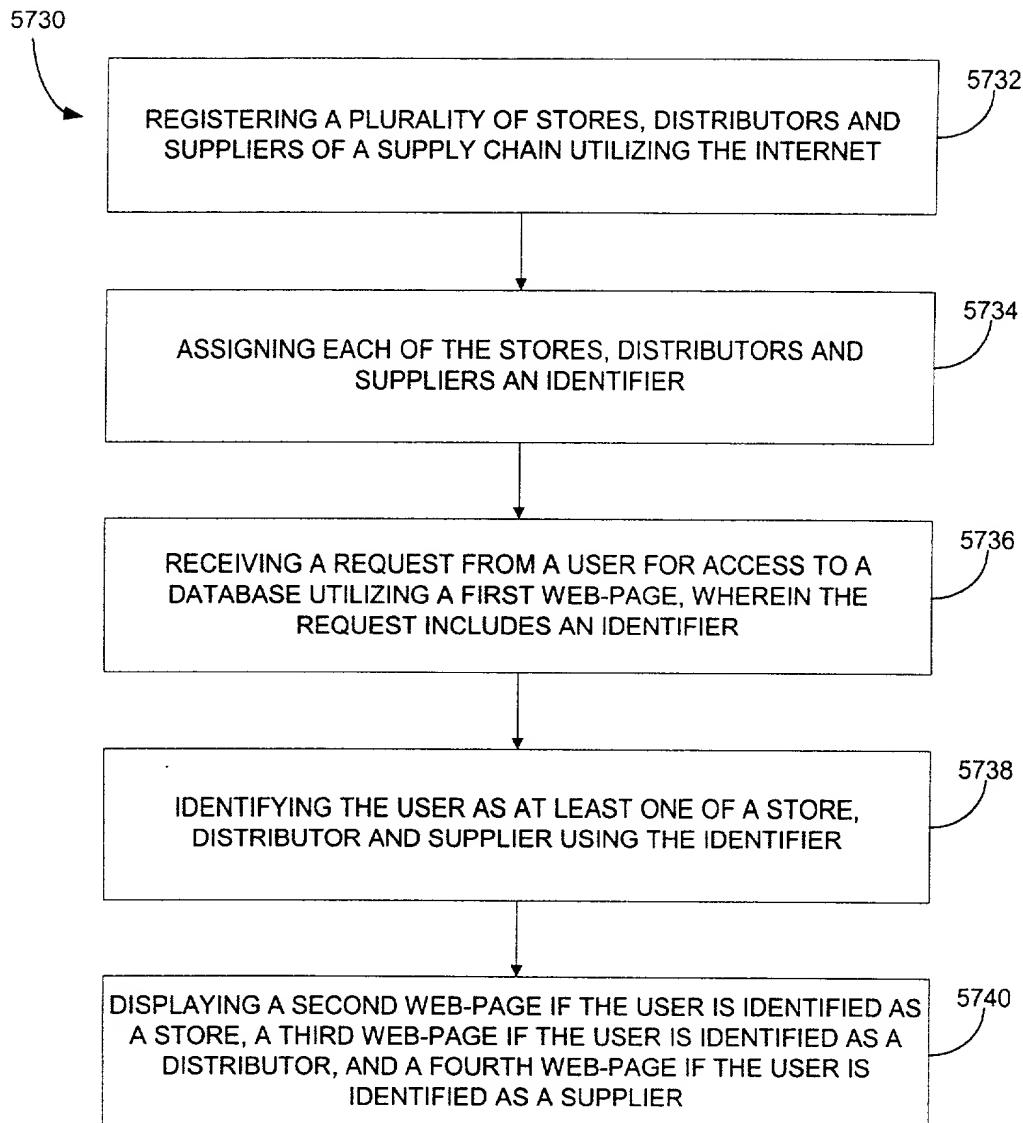
Report Contact: Robert Harris  
 Contact Number: 305-529-3409

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DC Item No	RSI Item No	RSI Item Description	DC Cost	Markup	Rest Cost
10340	4438	REGISTER TAPE-THERMAL 2.25" X 100'	\$21.27	\$1.57	\$22.84
12860	3886	SUGAR SUBSTITUTE PINK PKT 2000 CT	\$5.87	\$1.57	\$7.44
18080	369	SAUCE-BULK-KRAFT BULLSEYE	\$24.48	\$1.57	\$26.05
19432	4473	COFFEE-FOLGERS REGULAR	\$44.50	\$1.57	\$46.07
20788	87	MUSTARD BULK 30#	\$8.45	\$1.57	\$9.02
20940	4281	WRAP-LOCAL OPTION	\$29.78	\$1.57	\$31.35
24340	88	SAUCE-BULK MAYONNAISE	\$7.81	\$1.57	\$9.38
24600	4270	WATER-ICE MOUNTAIN .5L	\$6.41	\$1.57	\$7.98

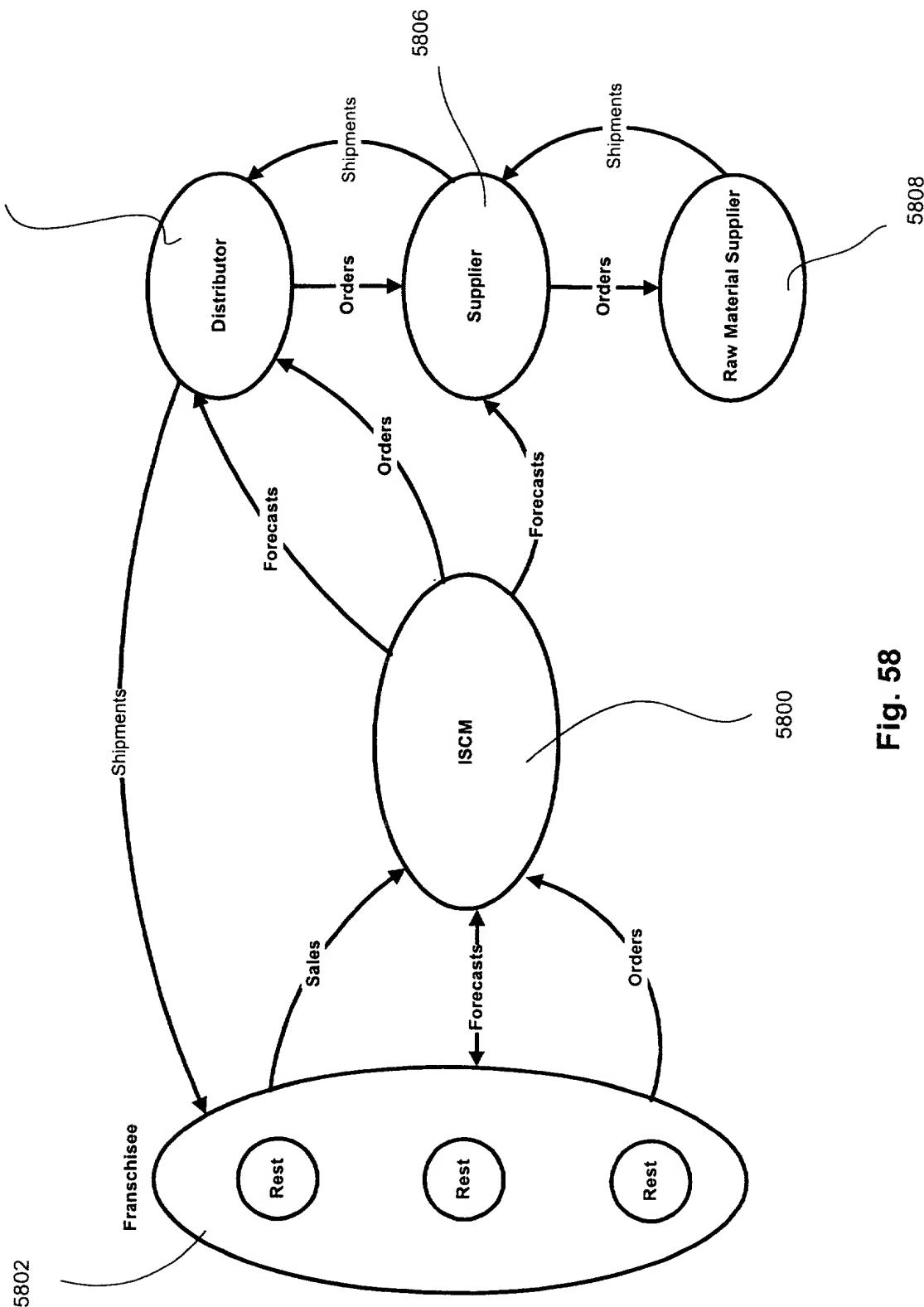
Done  Internet

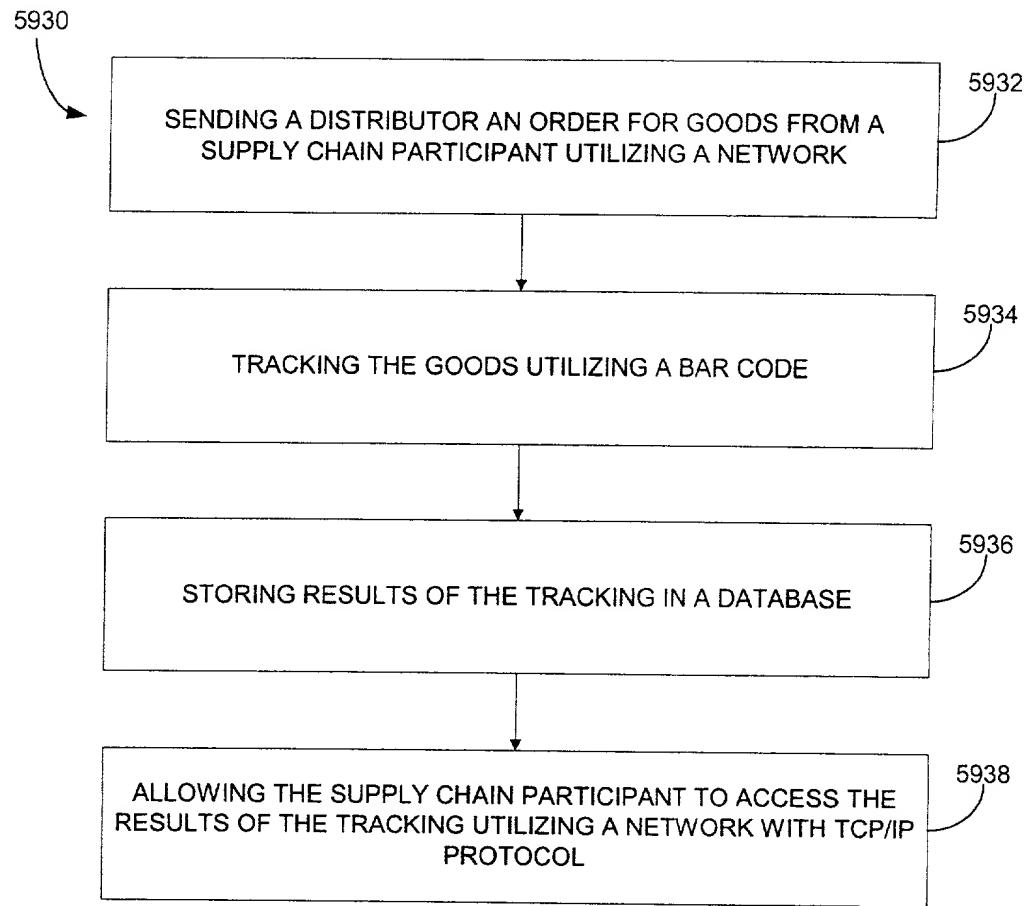
FIG. 56



**FIG. 57**

3804

**Fig. 58**



**FIG. 59**

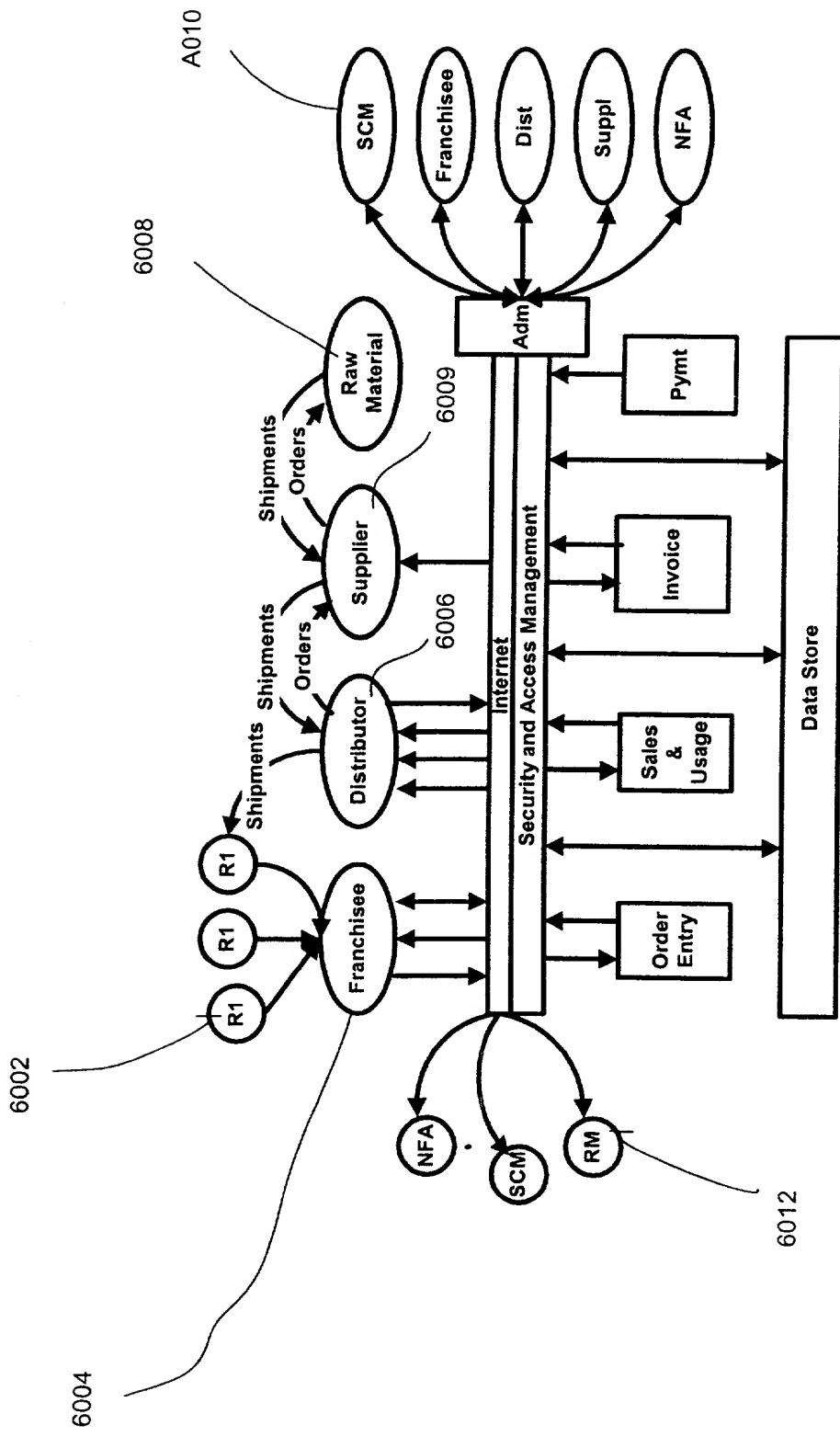


Fig. 60

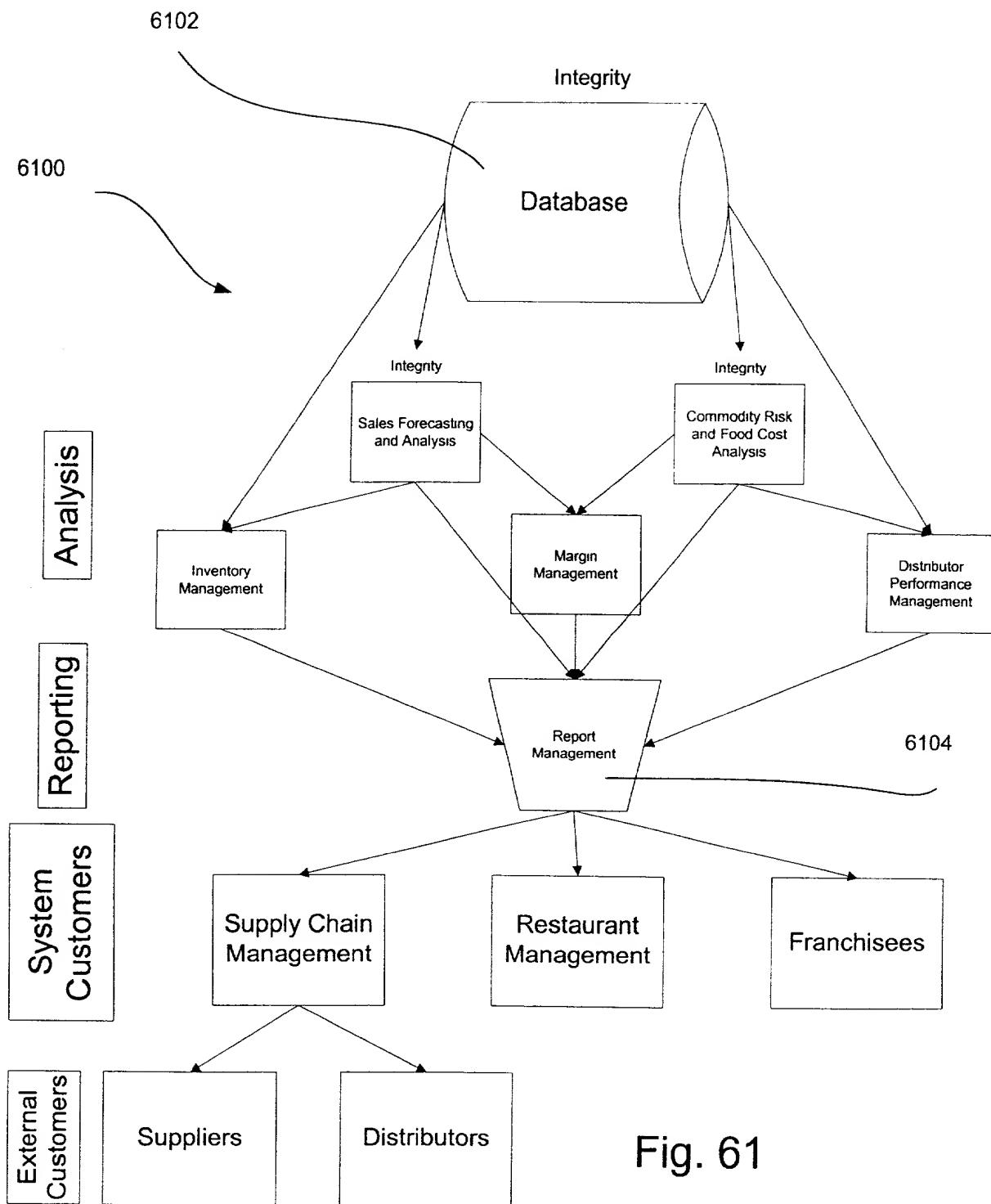
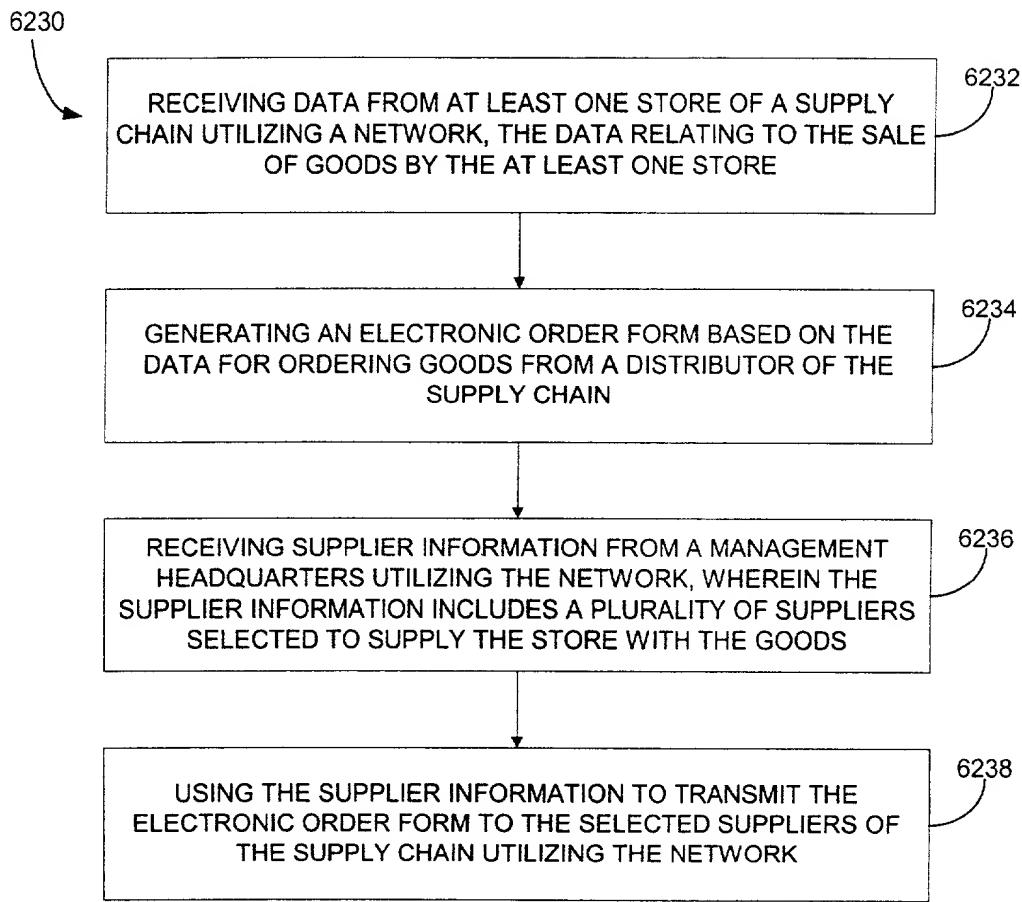
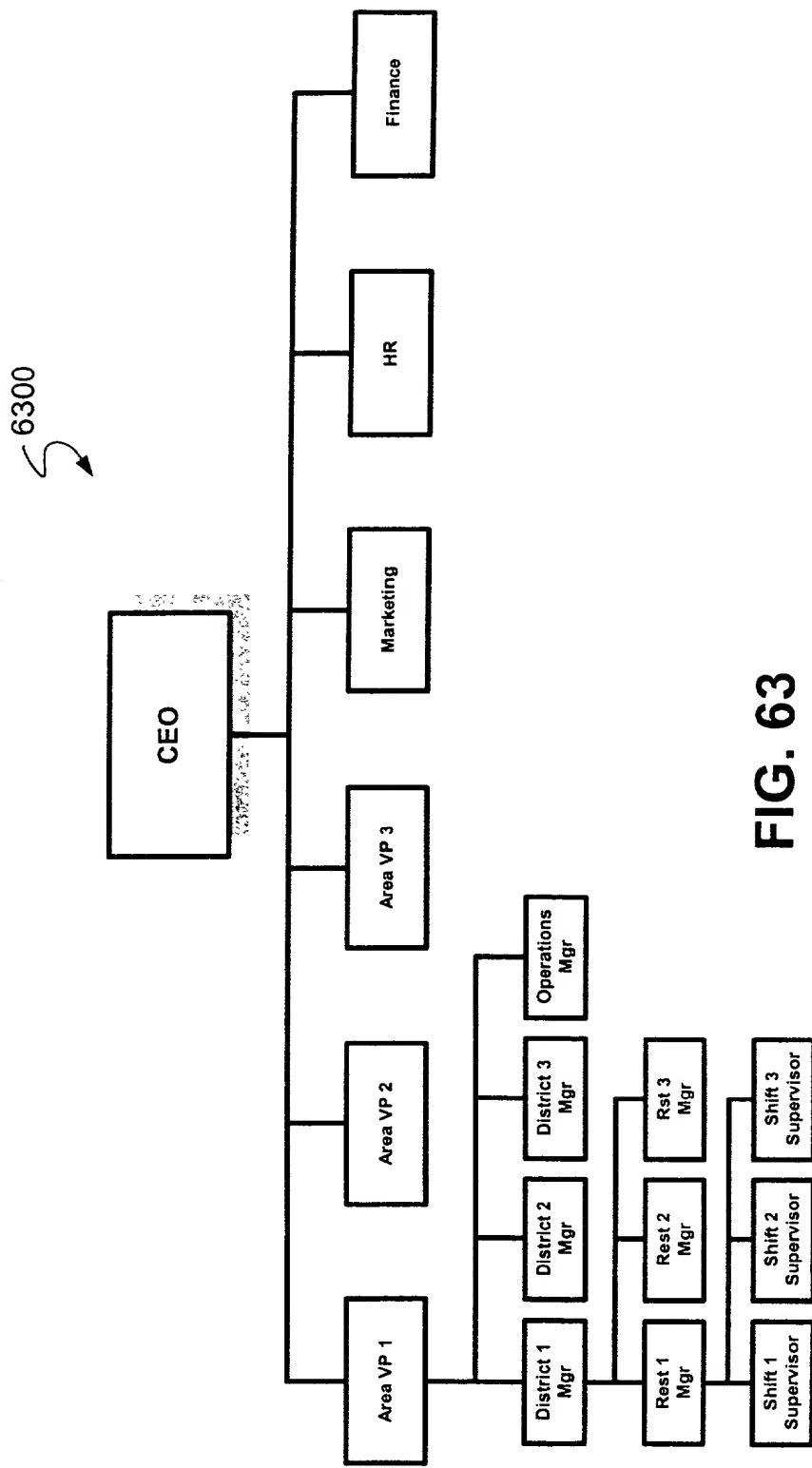


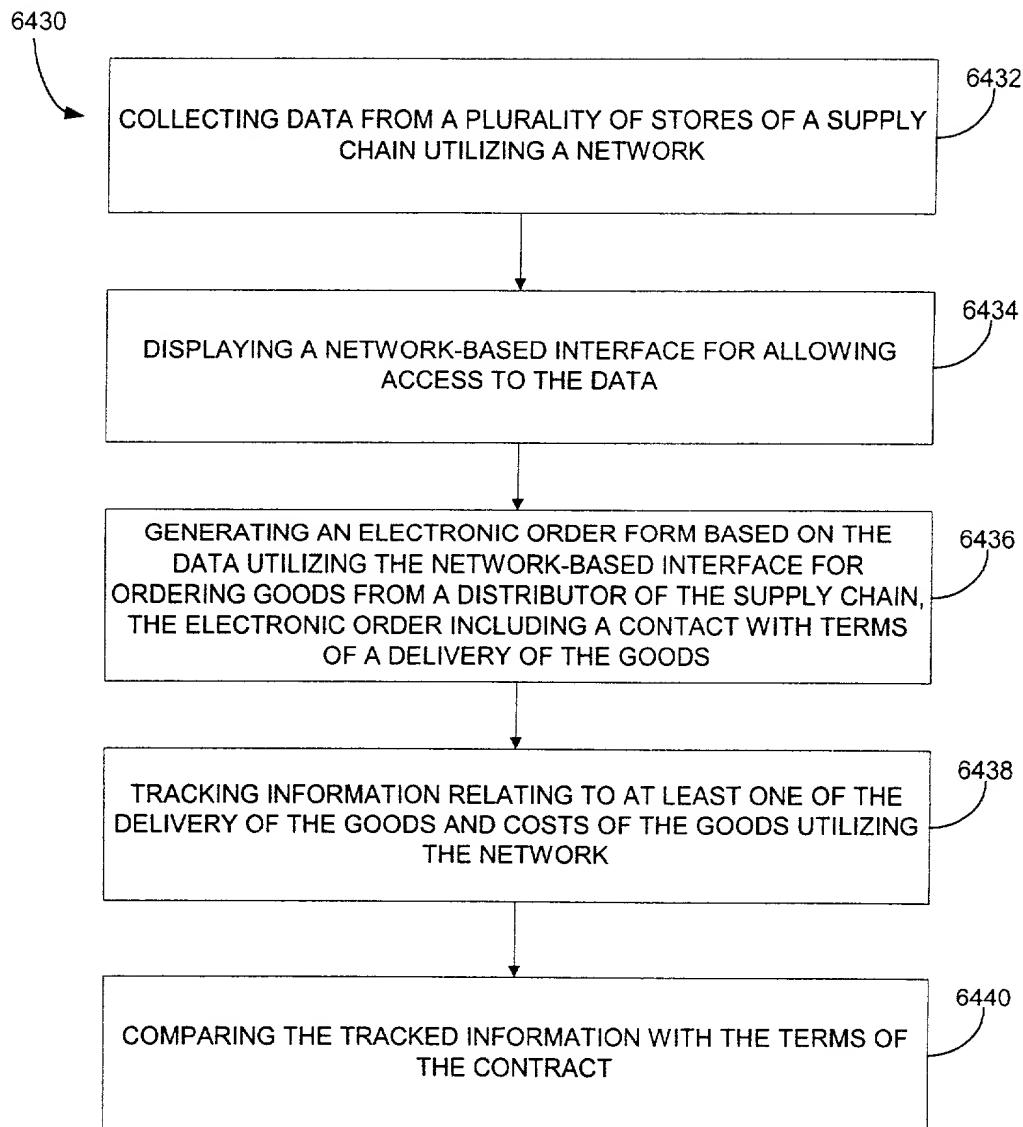
Fig. 61



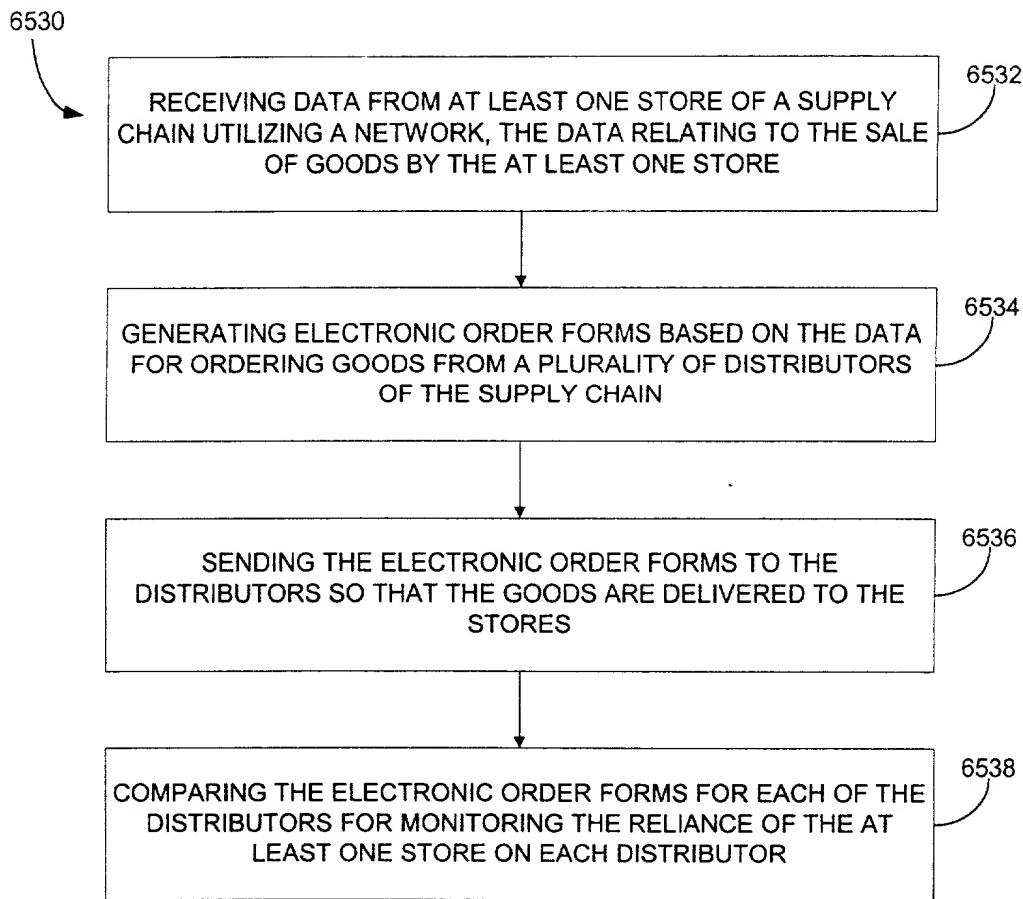
**FIG. 62**



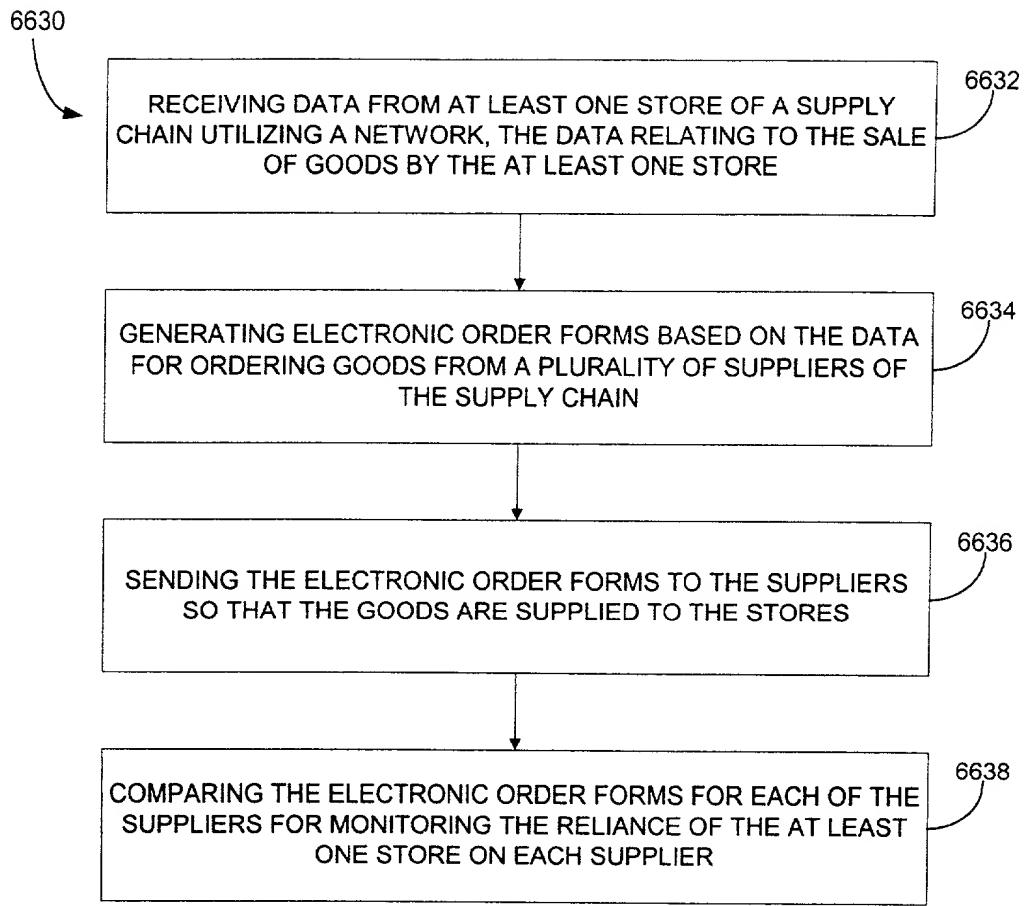
**FIG. 6.3**



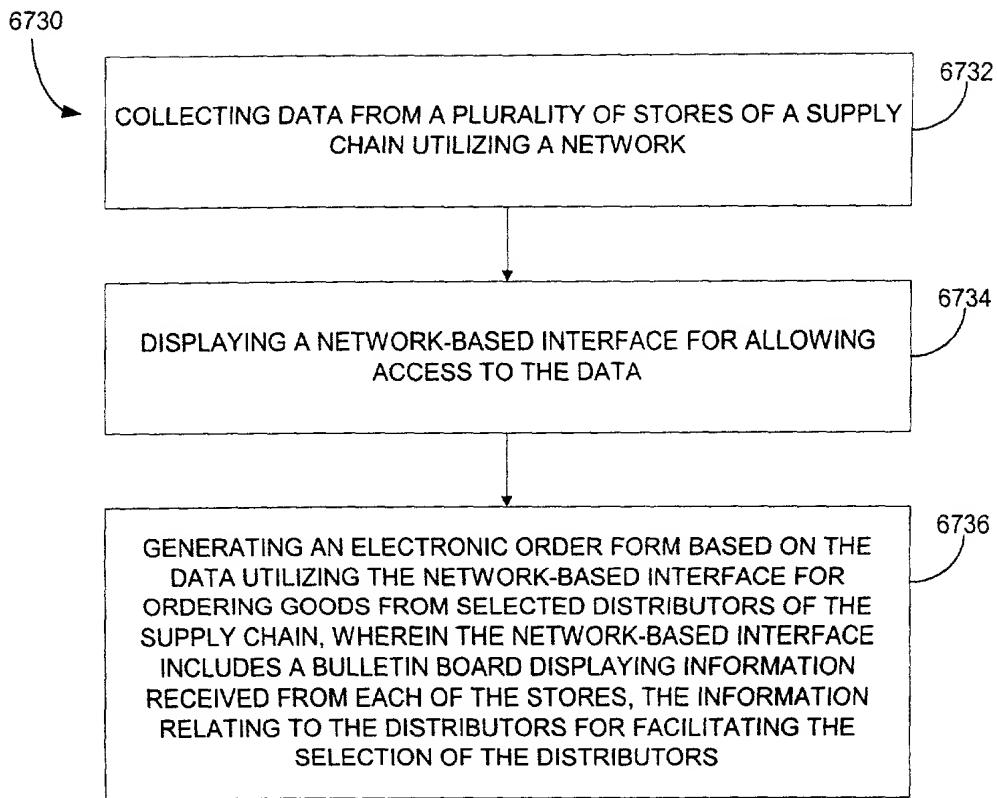
**FIG. 64**



**FIG. 65**



**FIG. 66**



**FIG. 67**

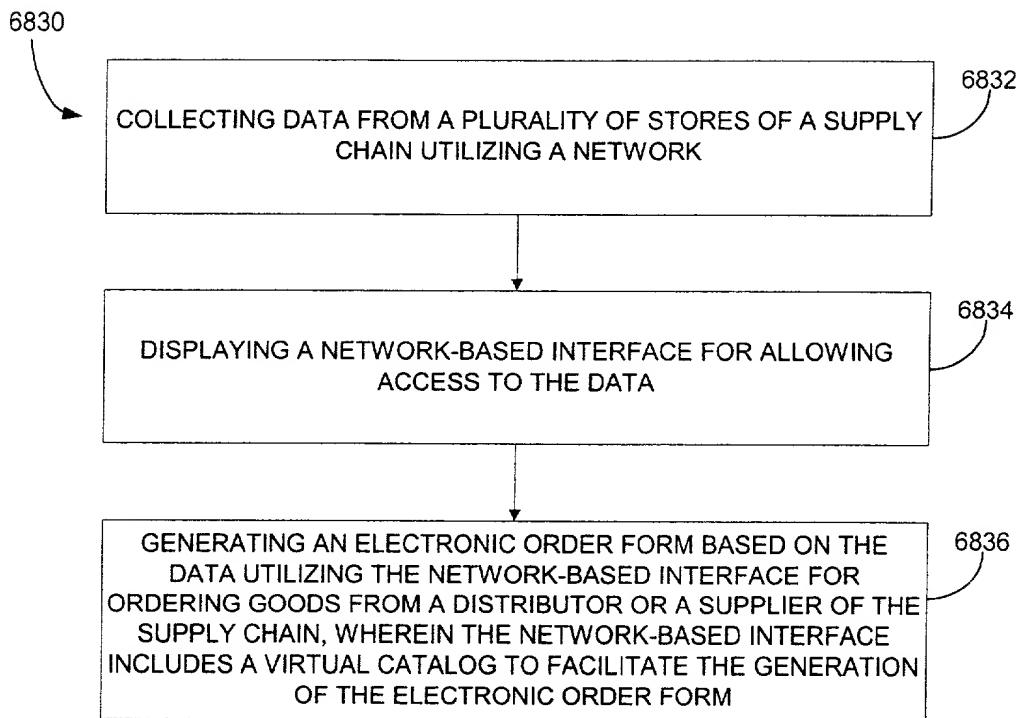
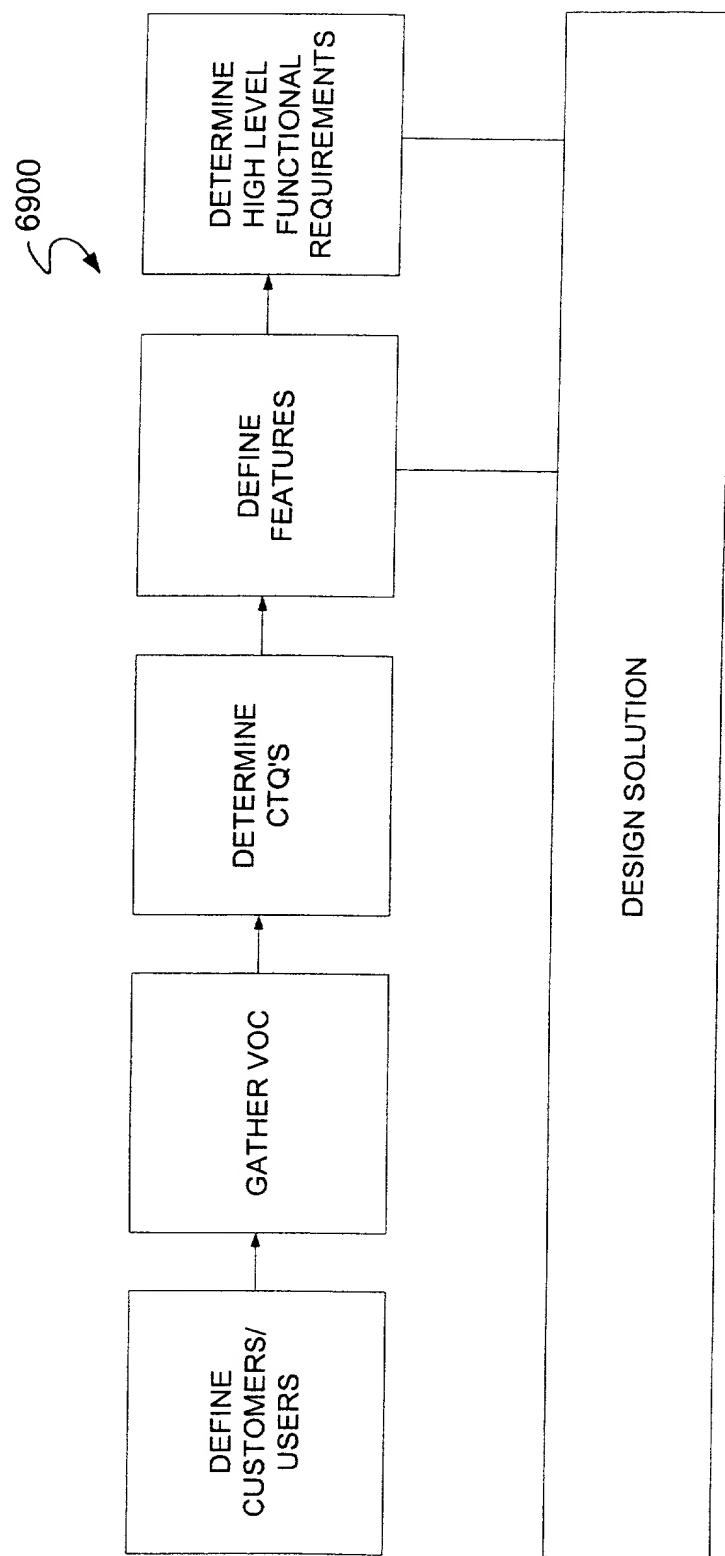
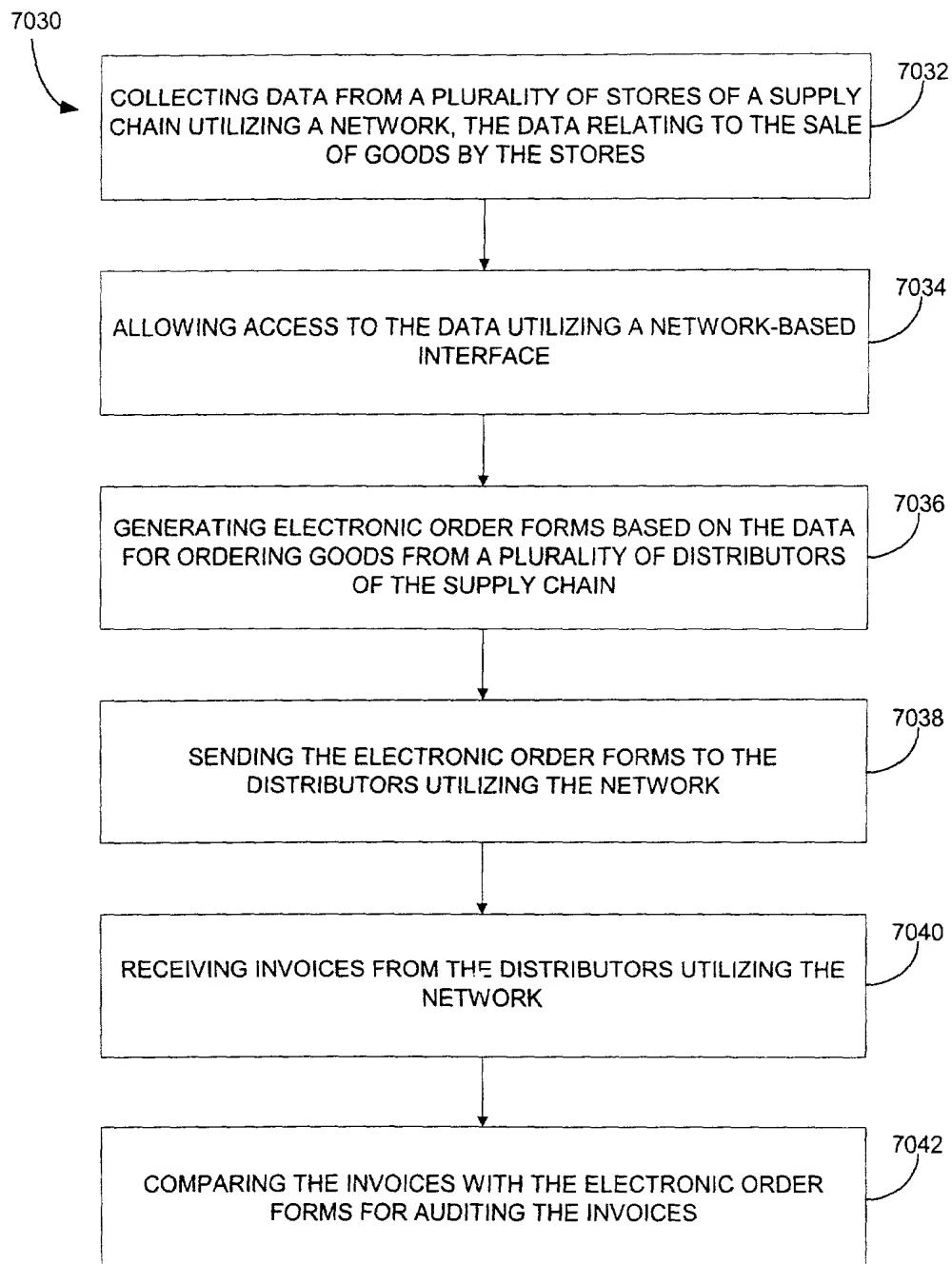


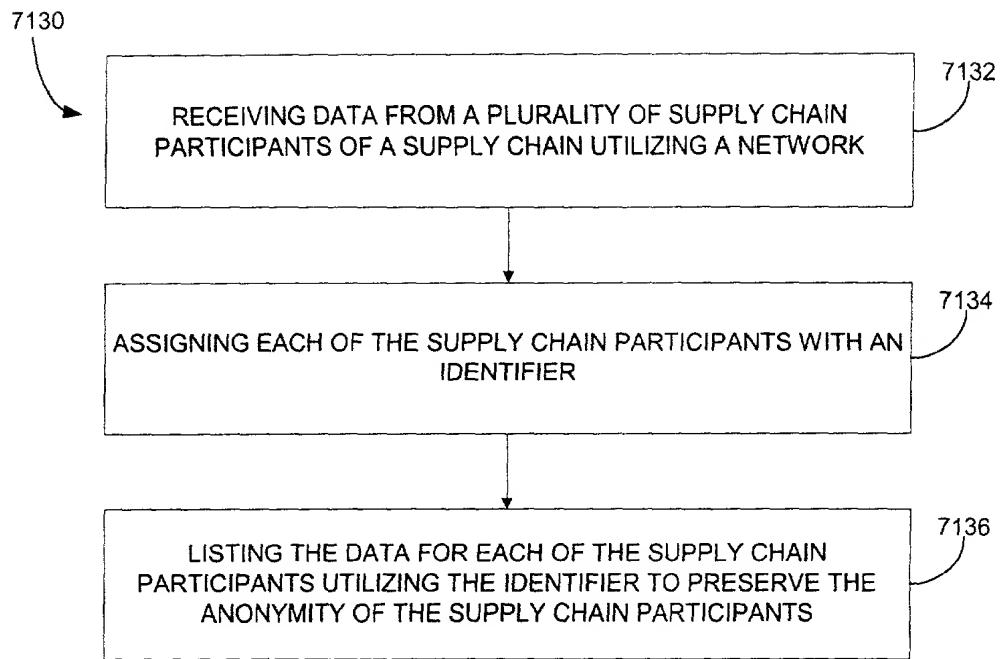
FIG. 68



**FIG. 69**



**FIG. 70**



**FIG. 71**

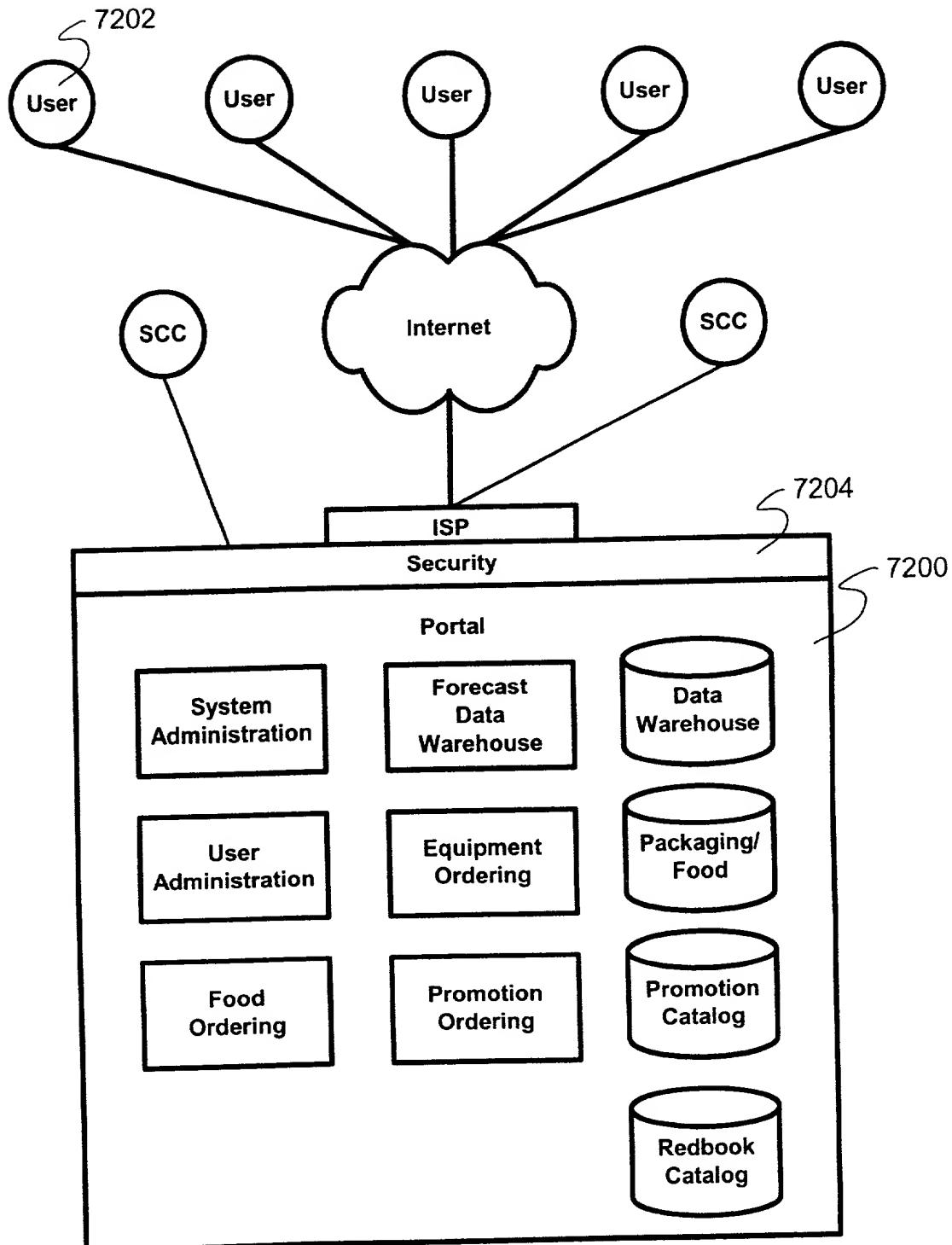
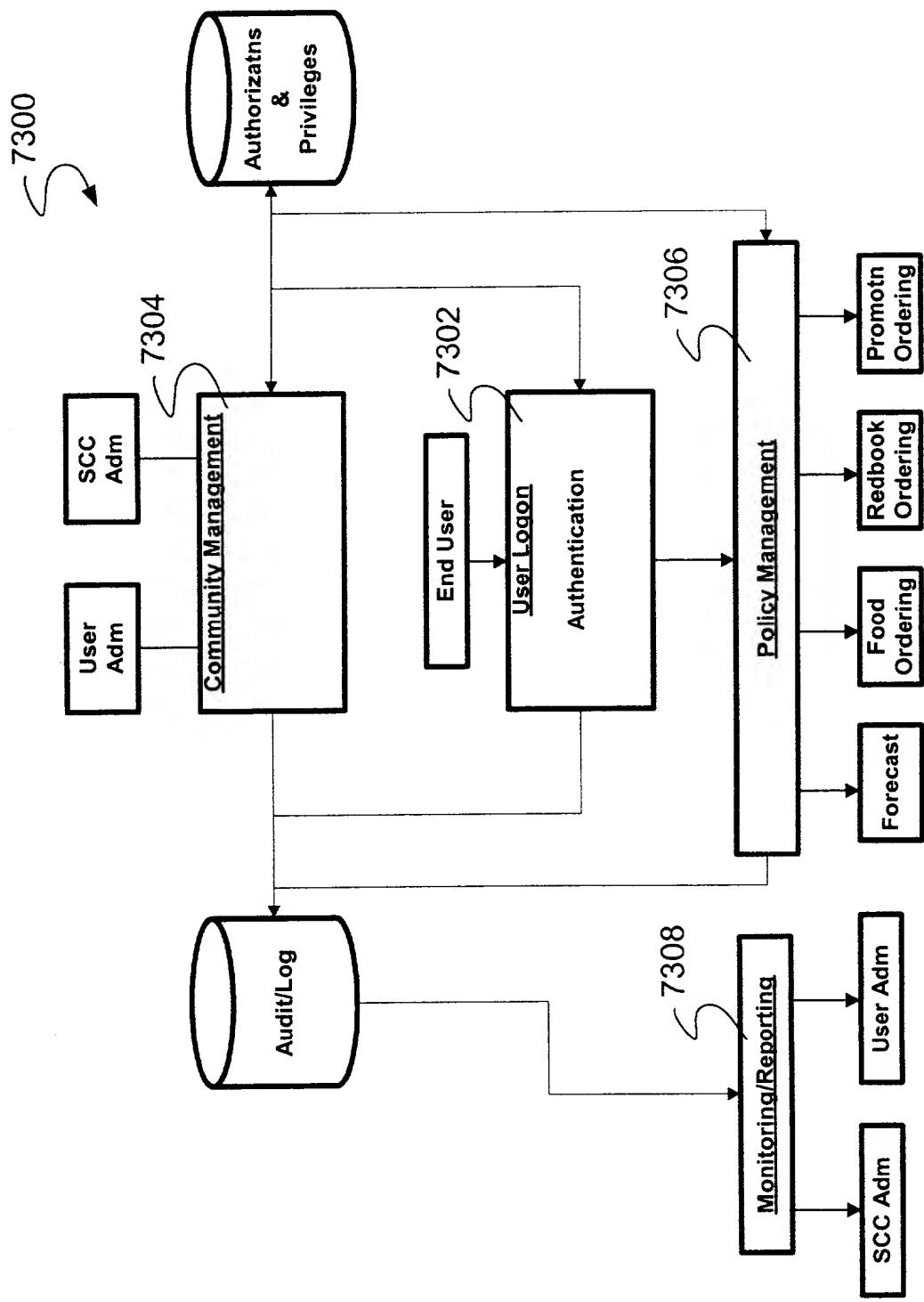
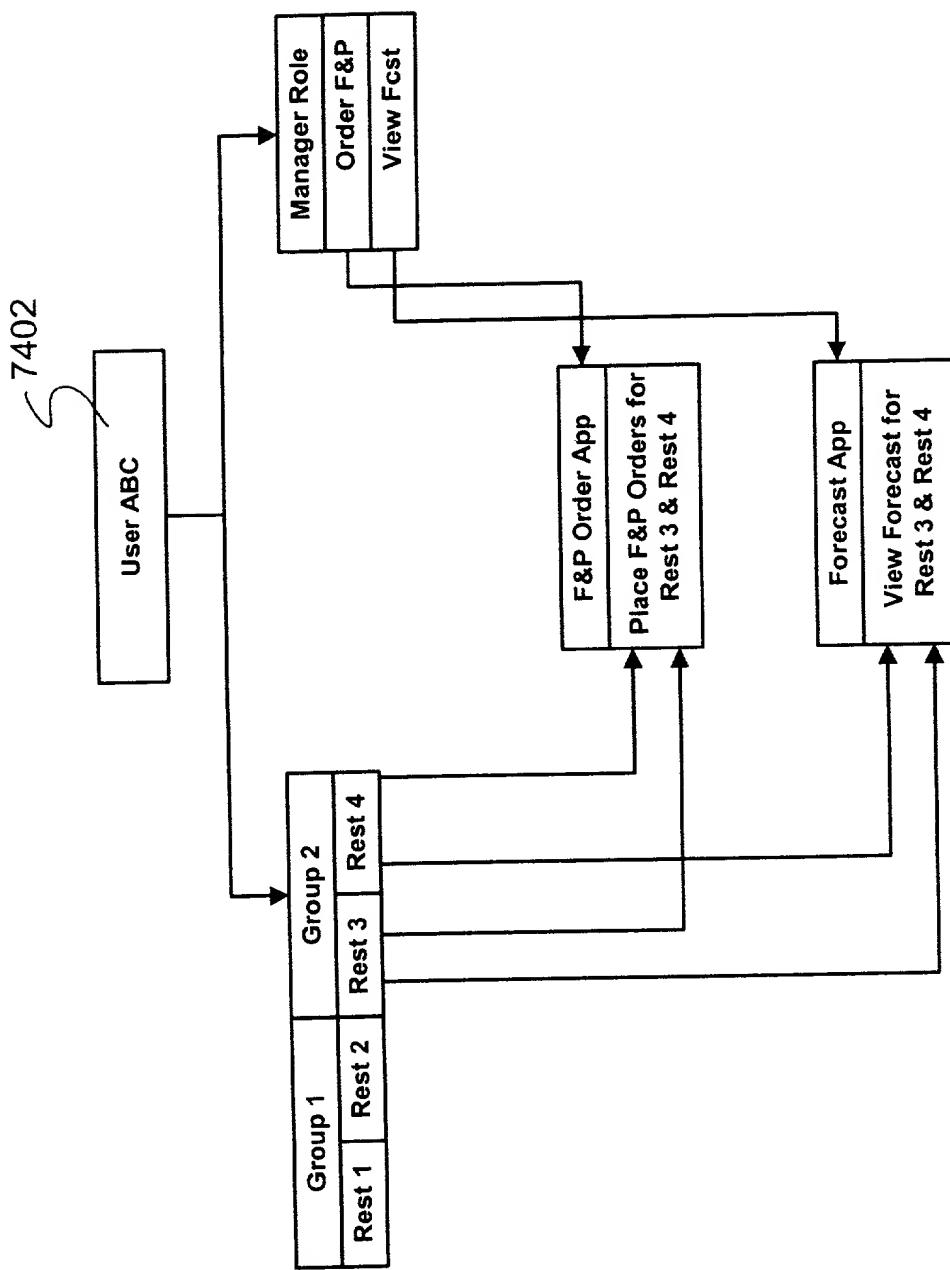
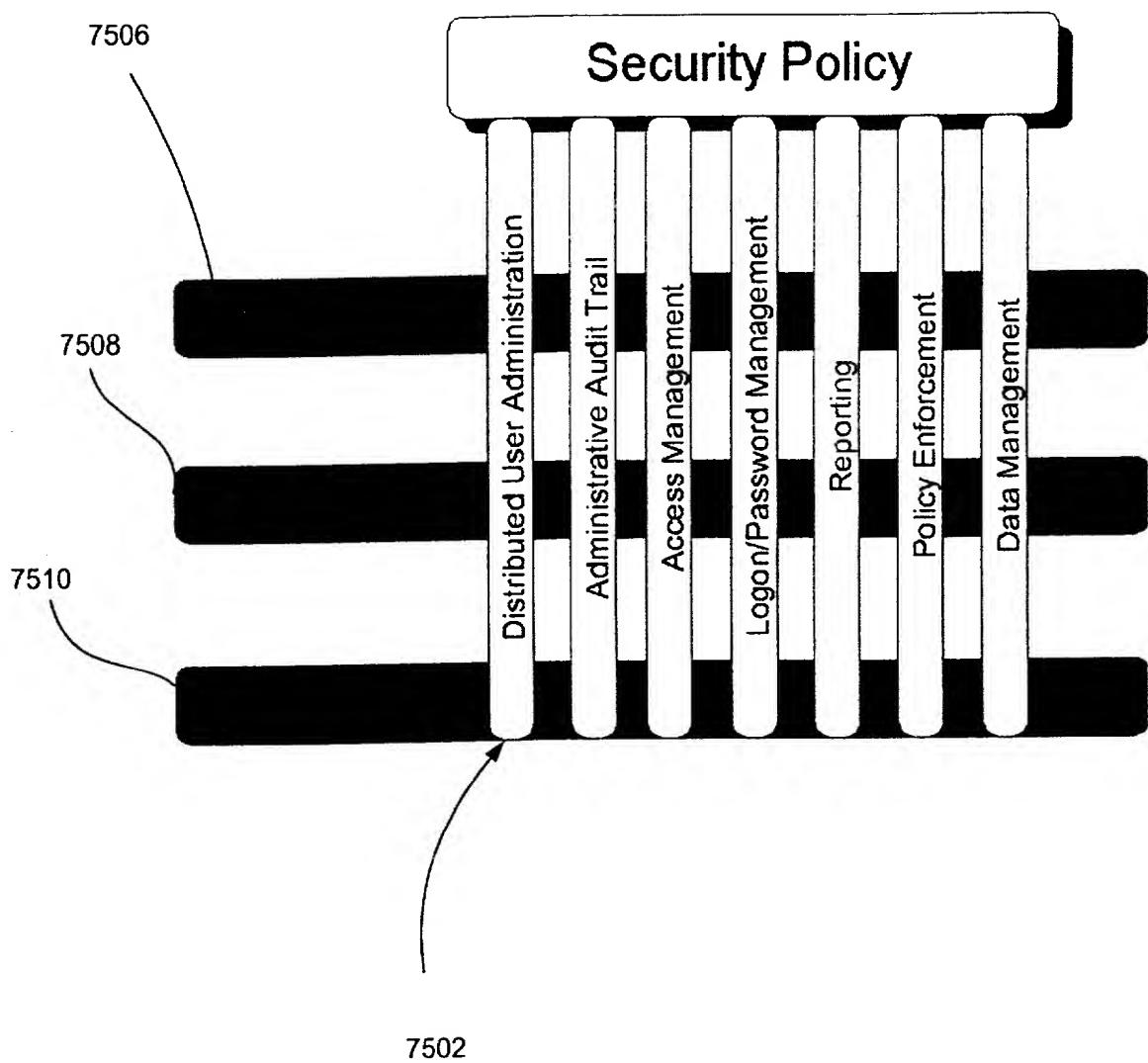


FIG. 72

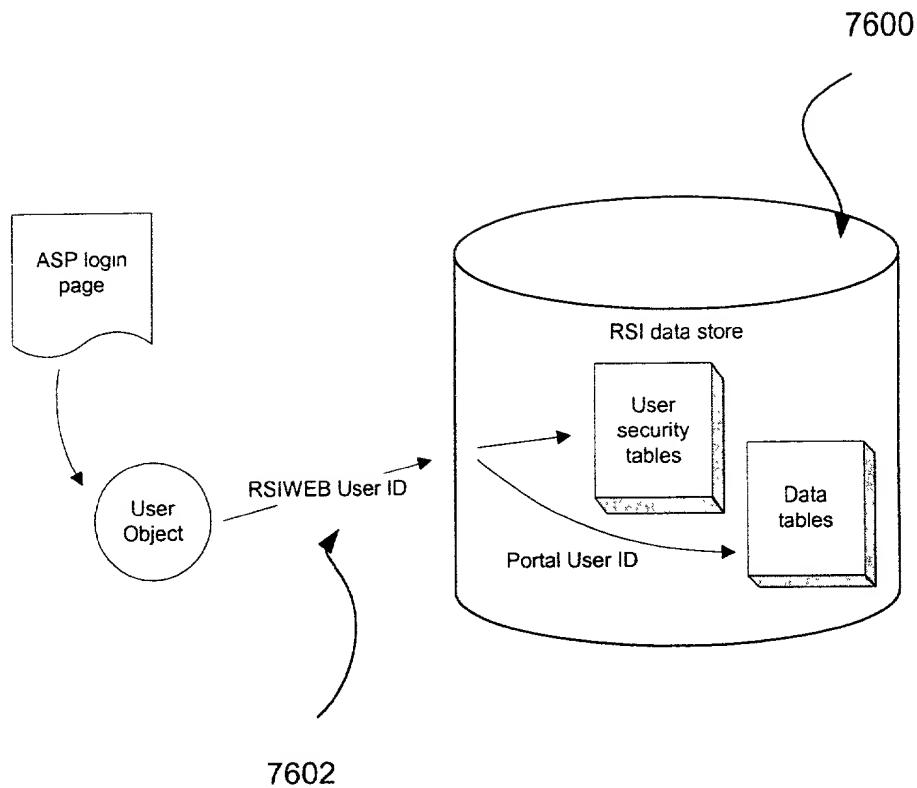
**FIG. 73**

**FIG. 74**





**Fig. 75**



**Fig. 76**

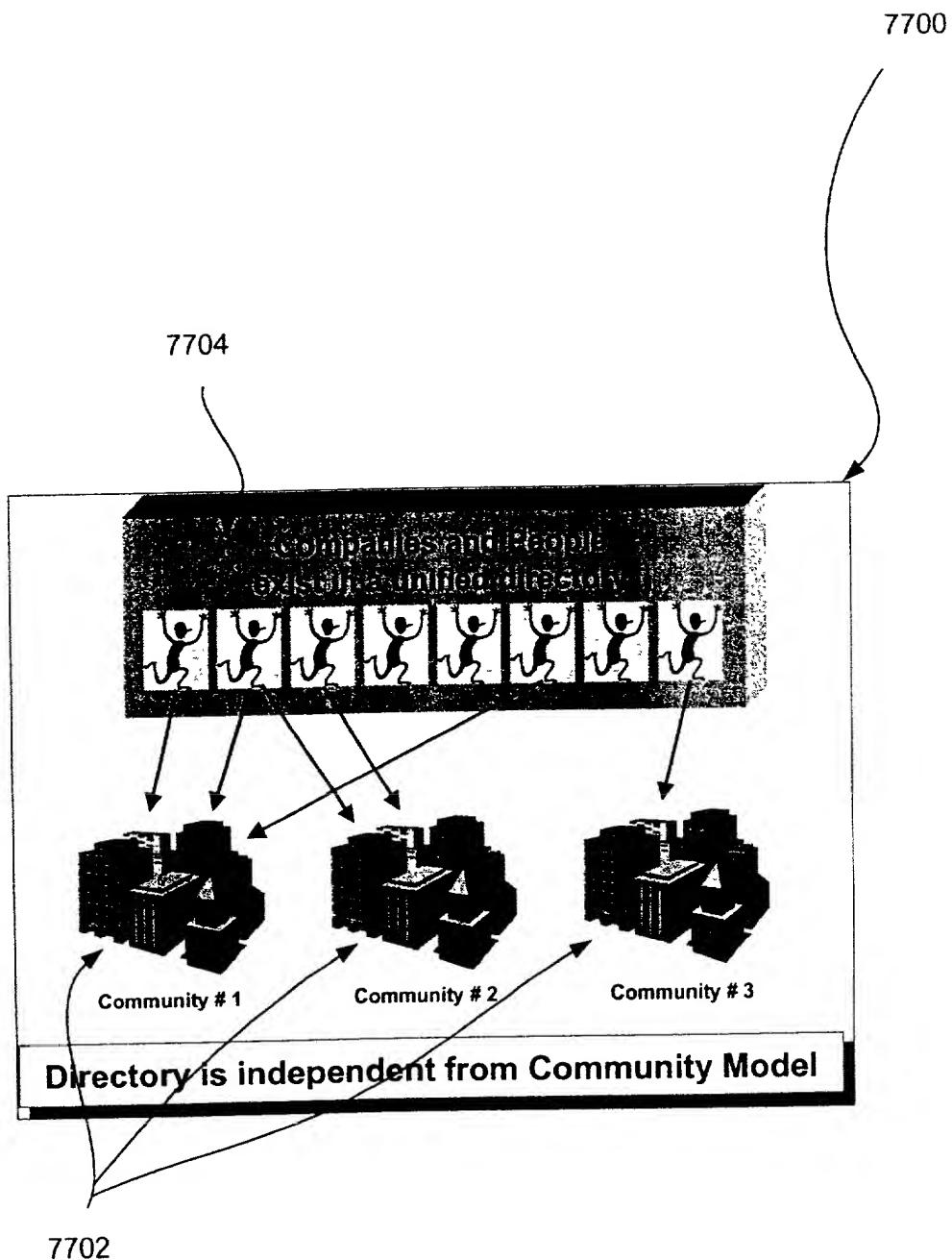
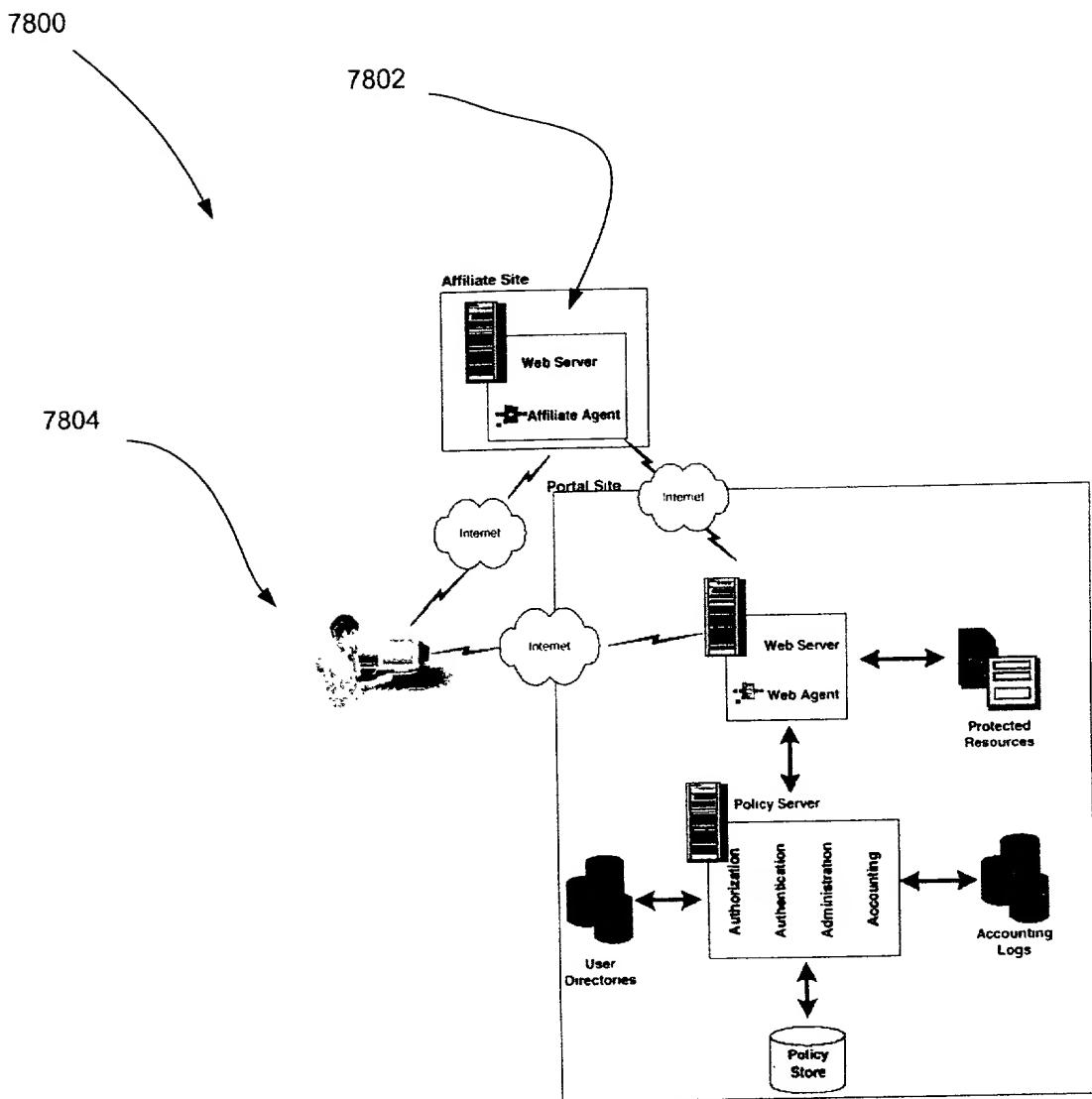


Fig. 77



**Fig. 78**

7900

7902

### Policy-Based Web Security Model

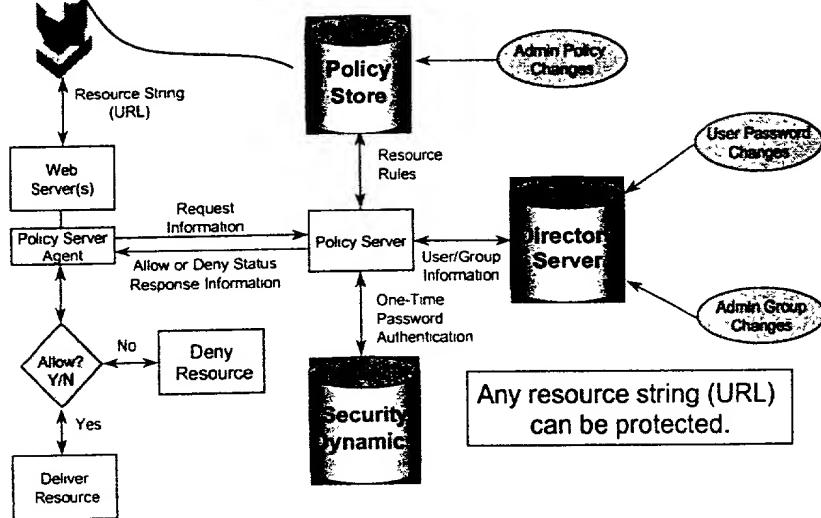
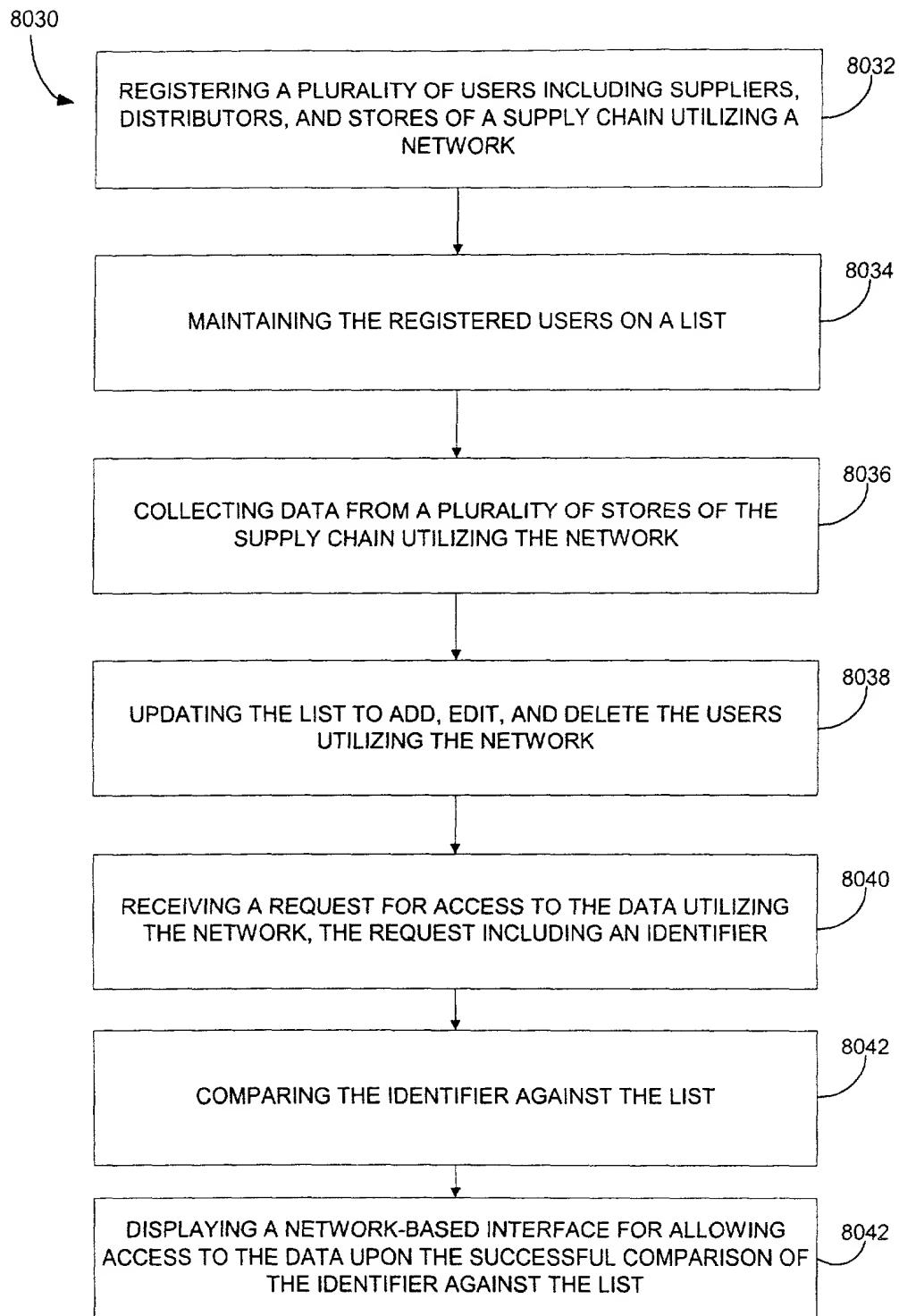
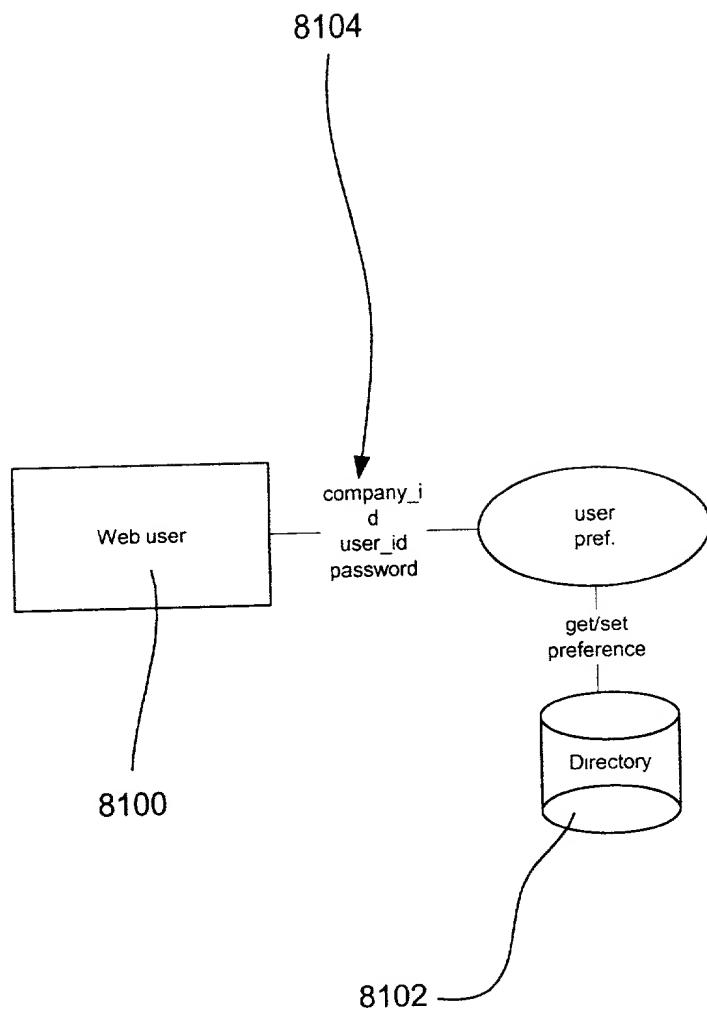


Fig. 79



**FIG. 80**



**Fig. 81**

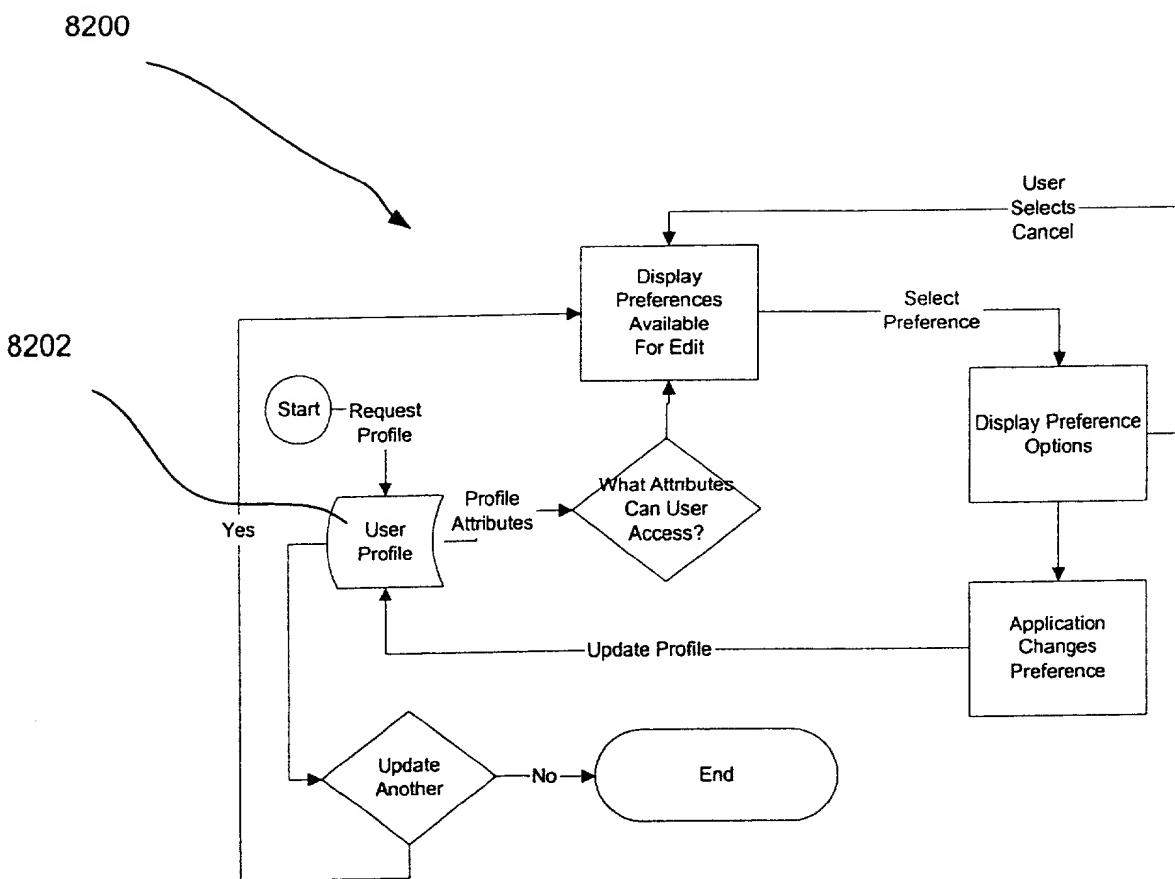
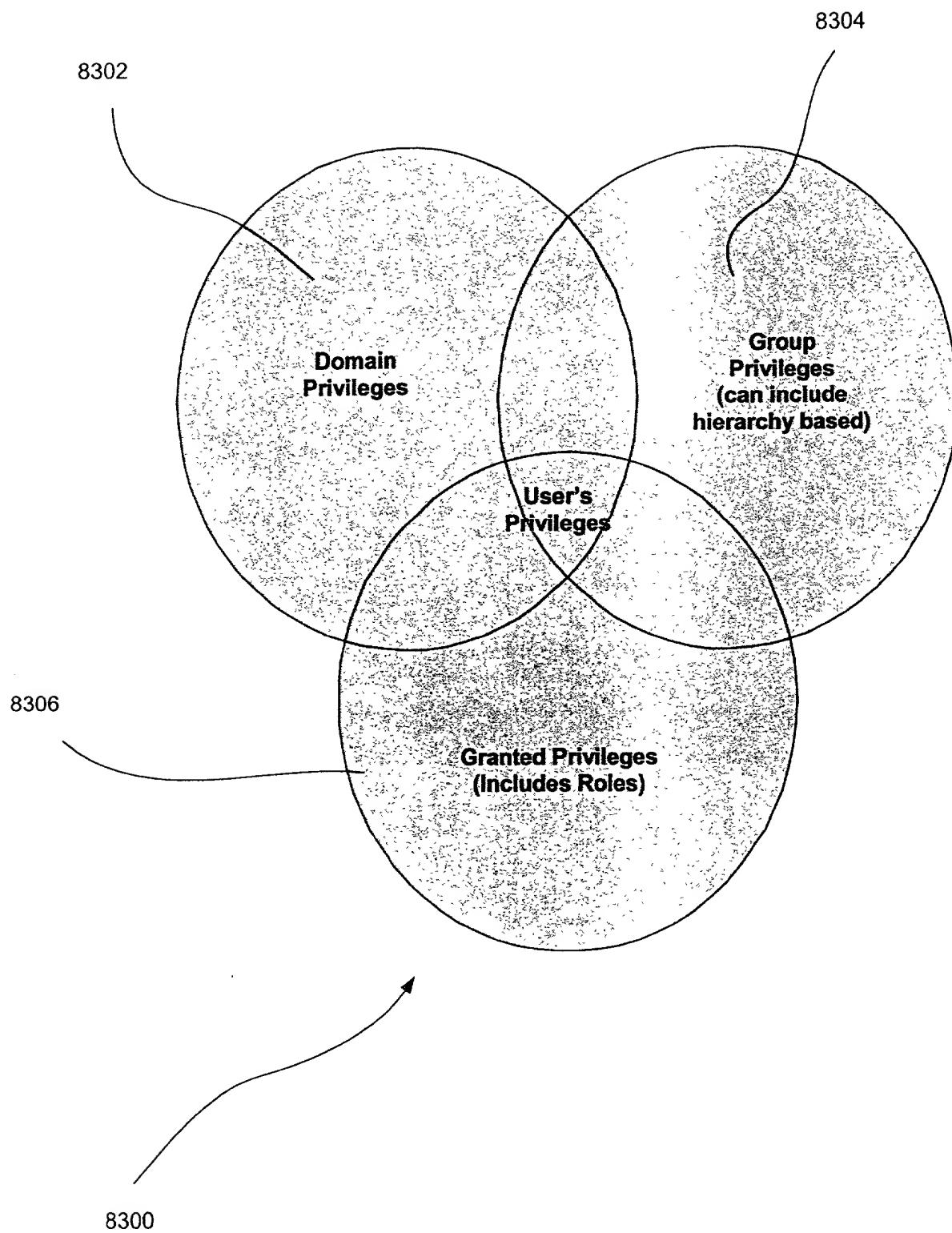
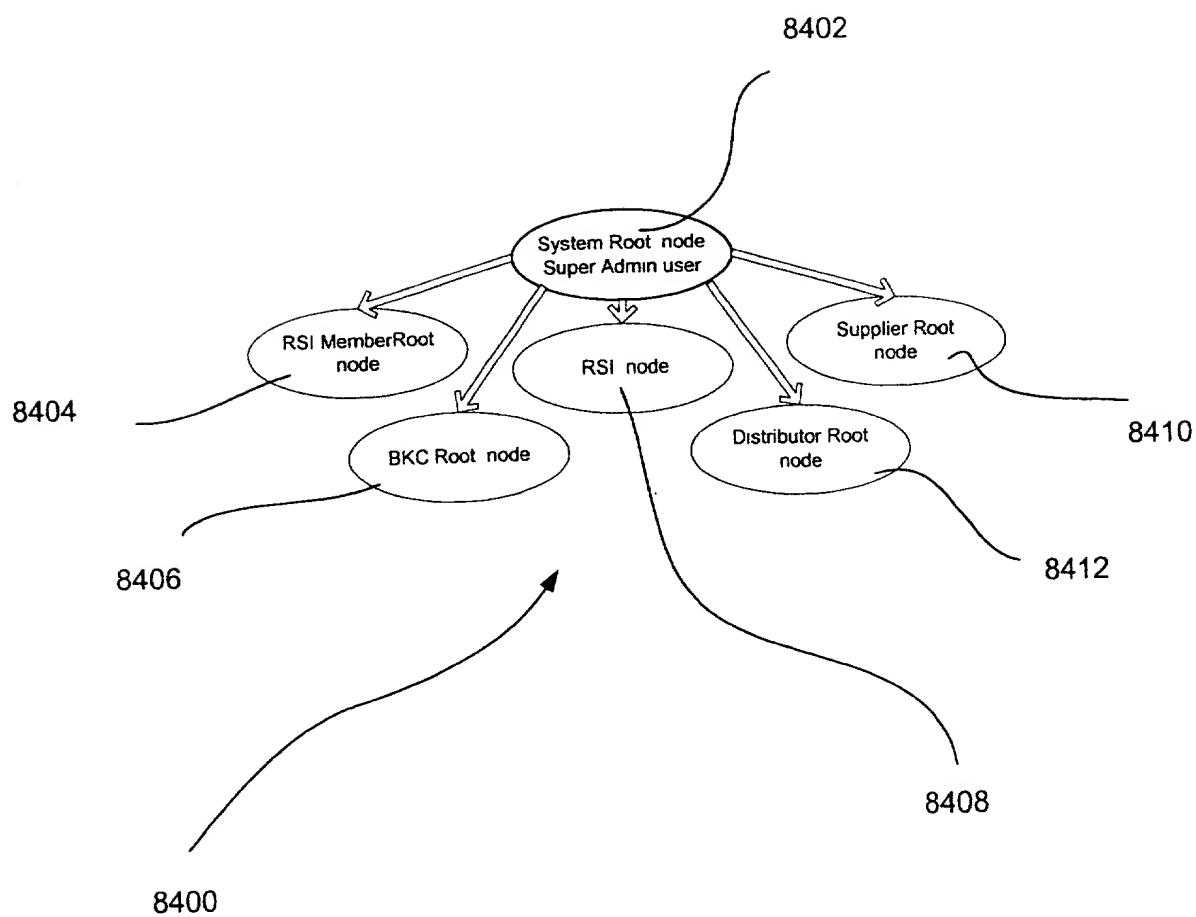


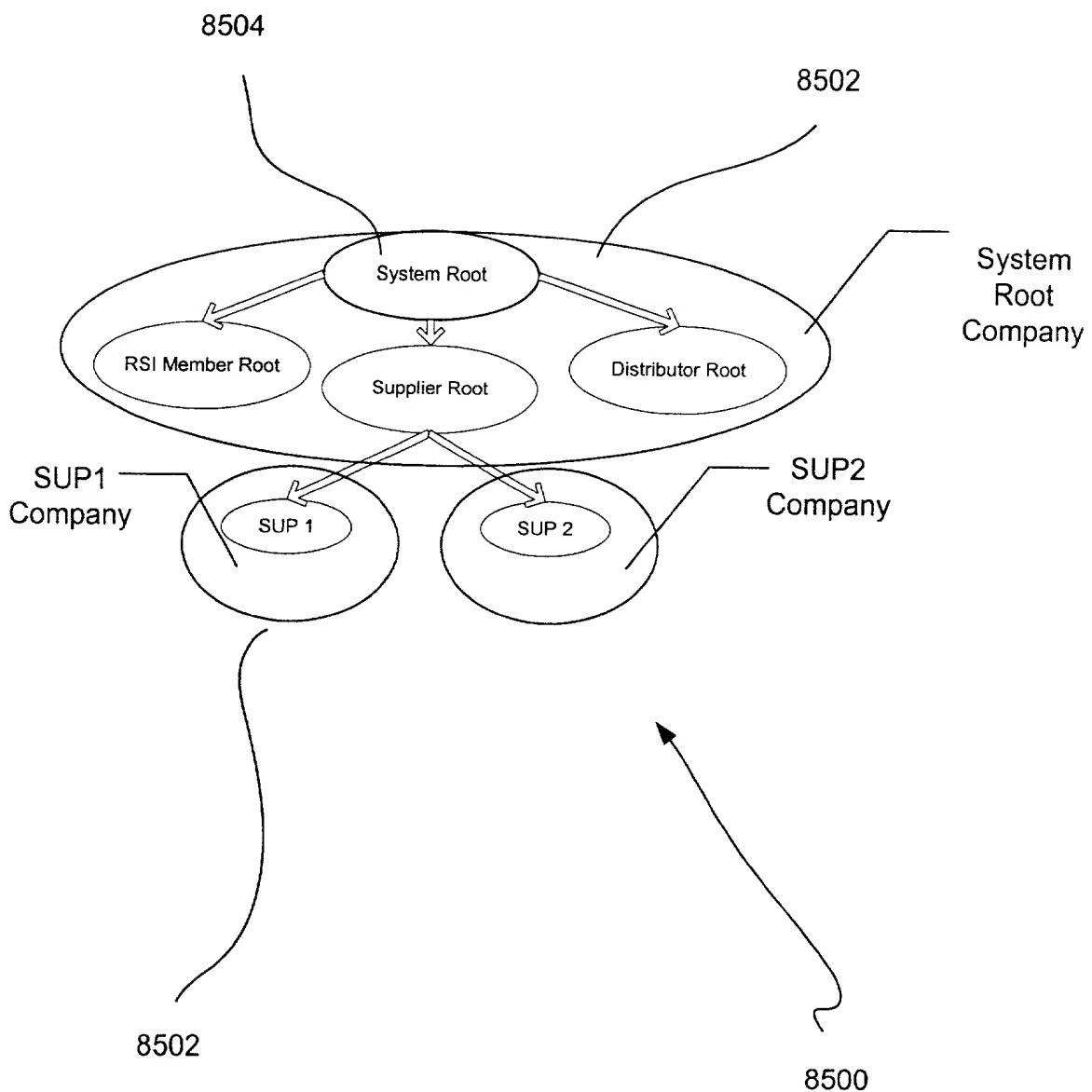
Fig. 82



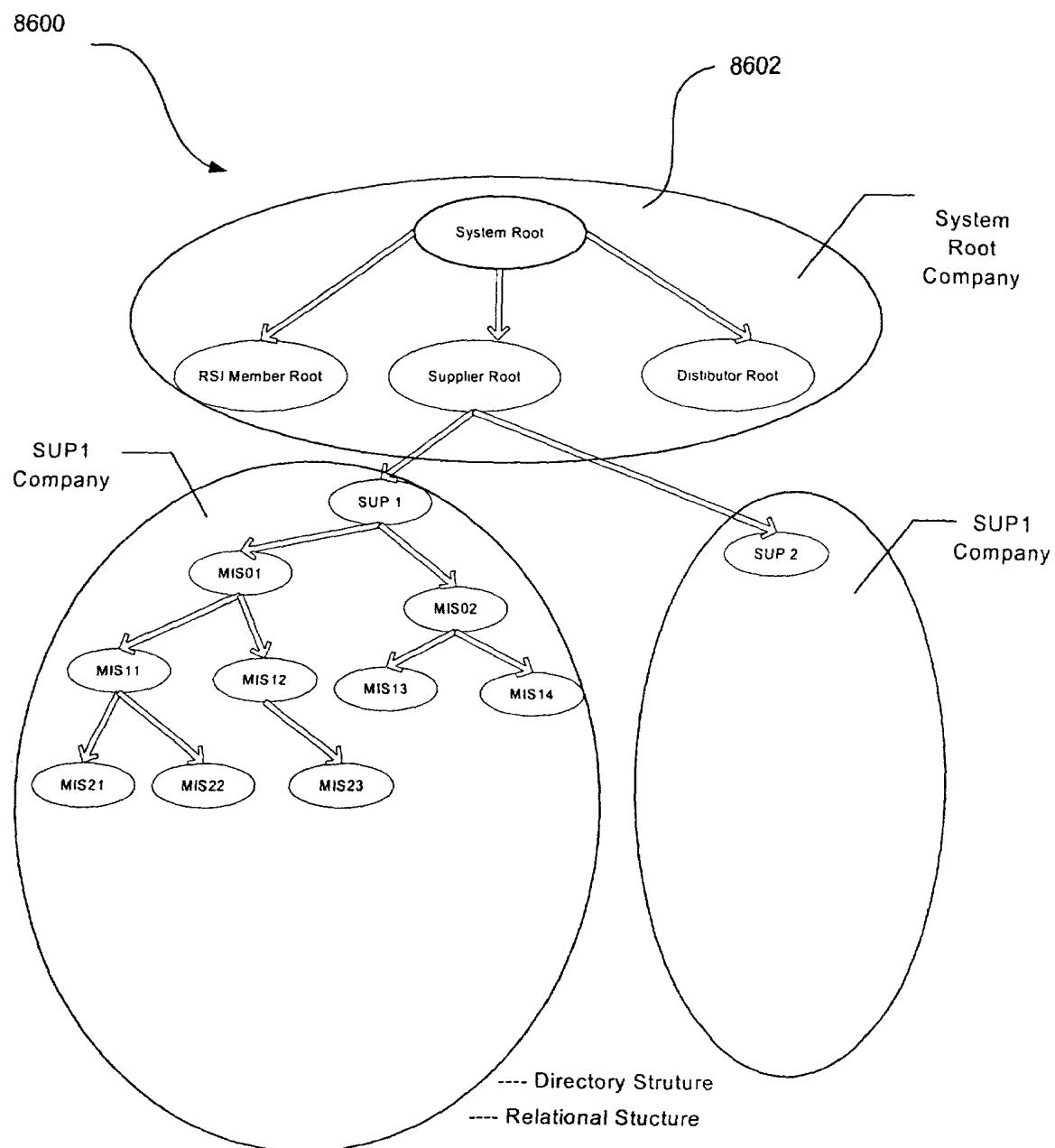
**Fig. 83**



**Fig. 84**



**Fig. 85**



**Fig. 86**

8700

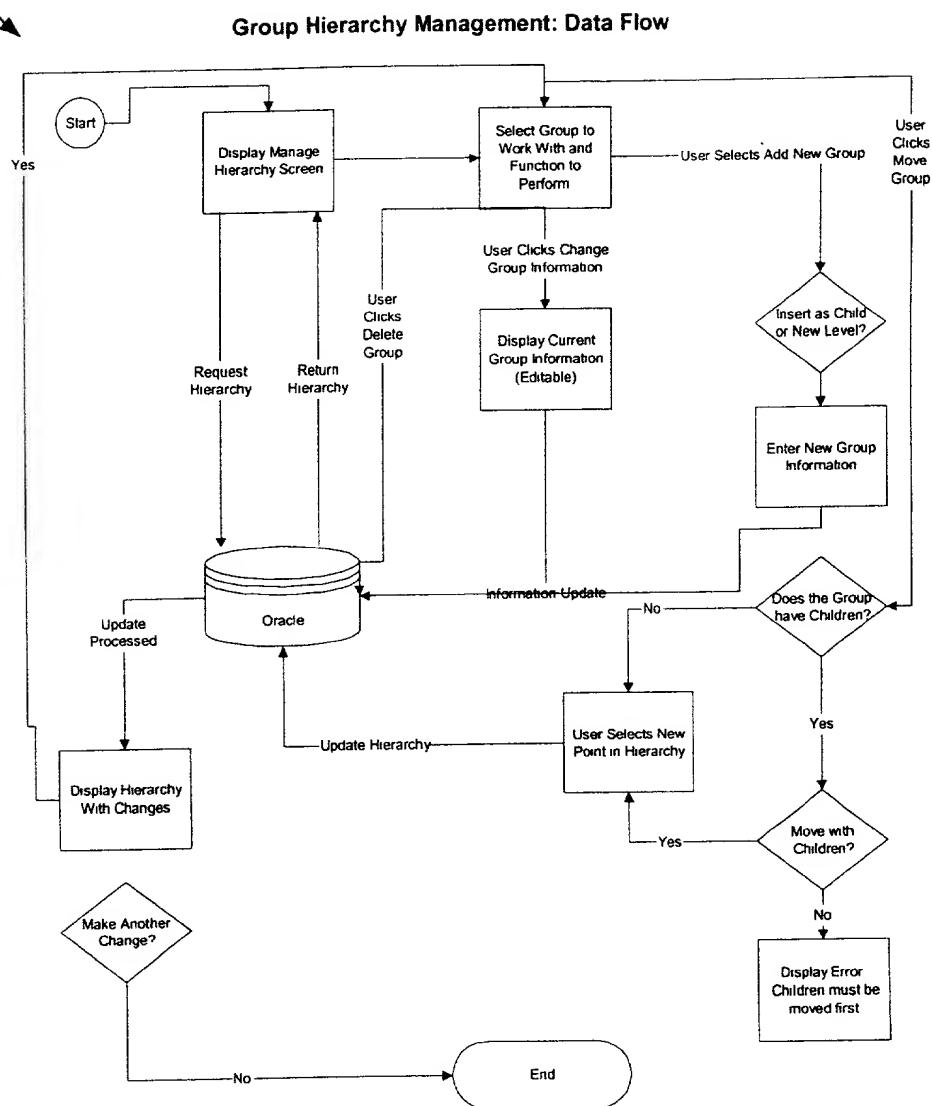
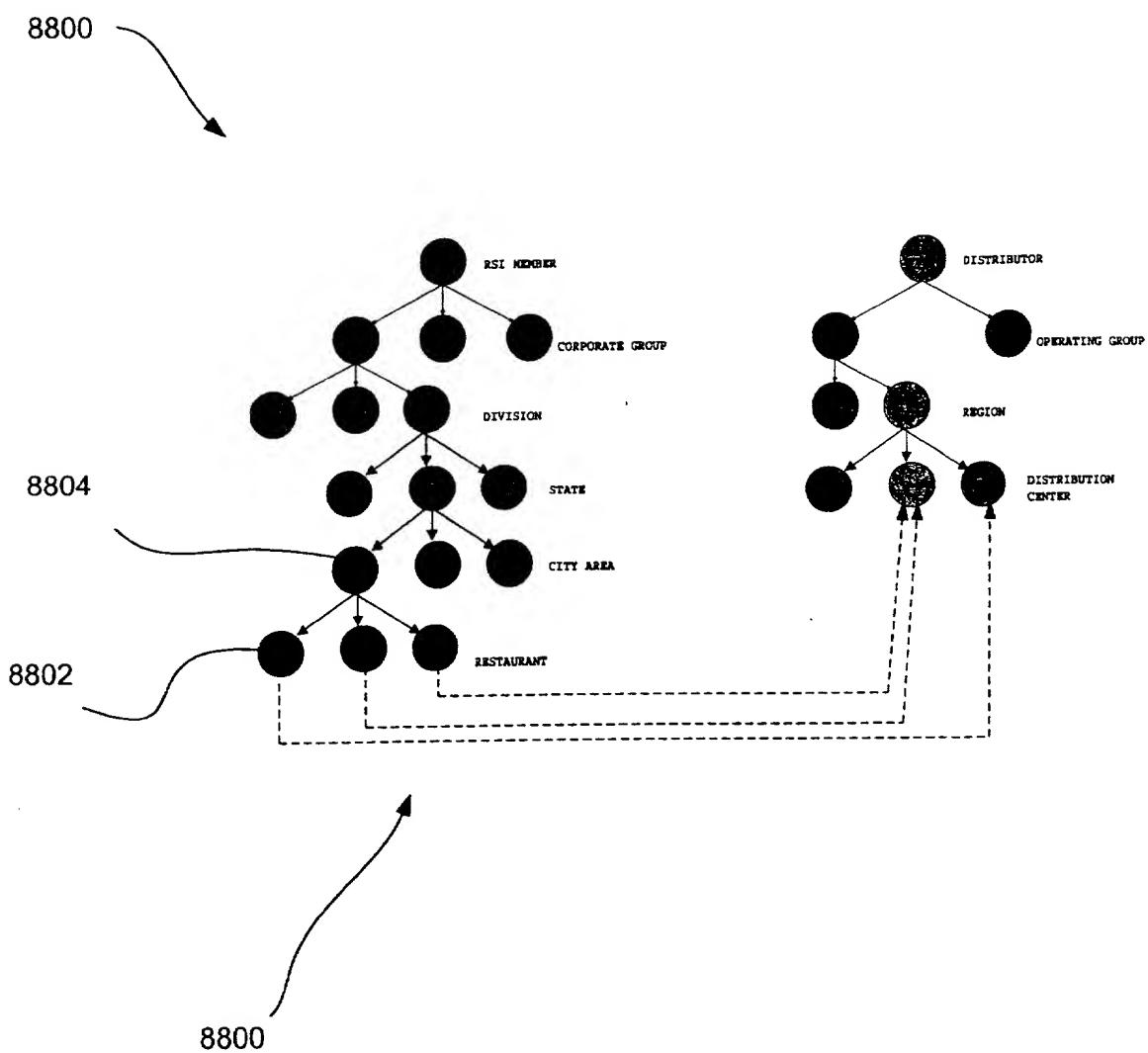


Fig. 87



**Fig. 88**

8902



1400

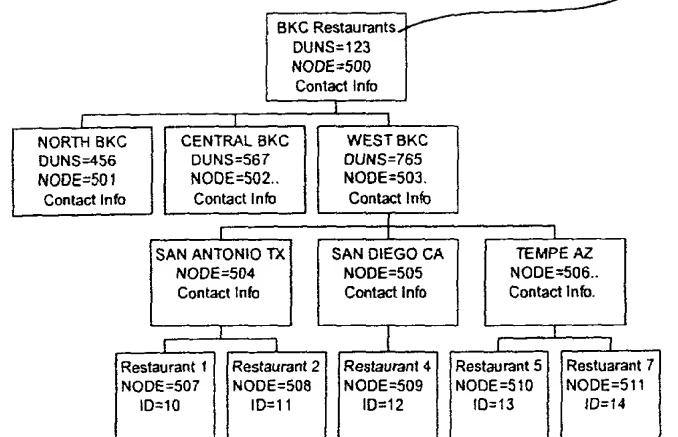
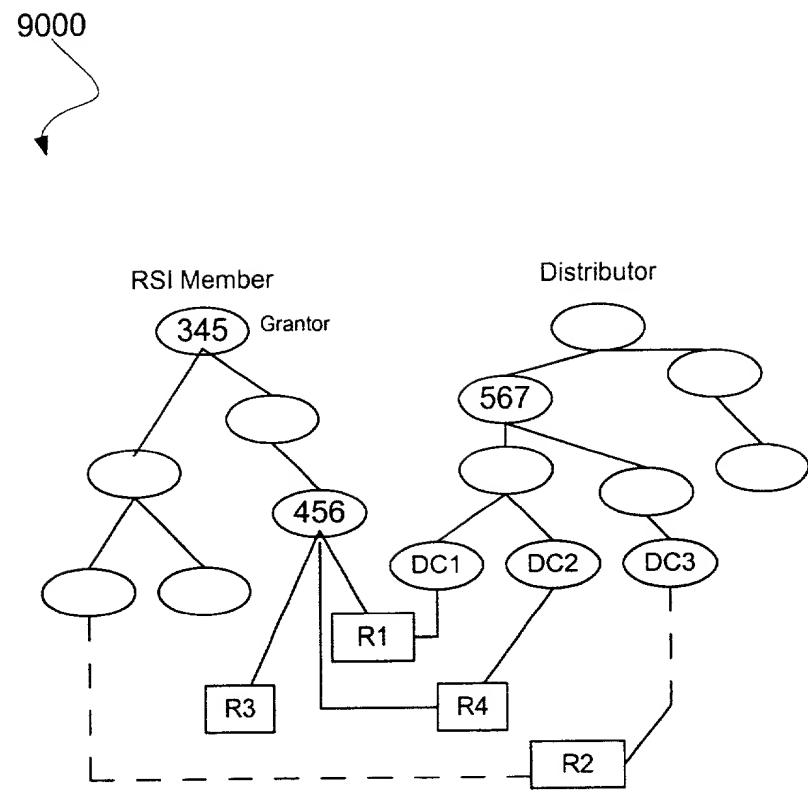


Fig. 89



**FIG. 90**

9100

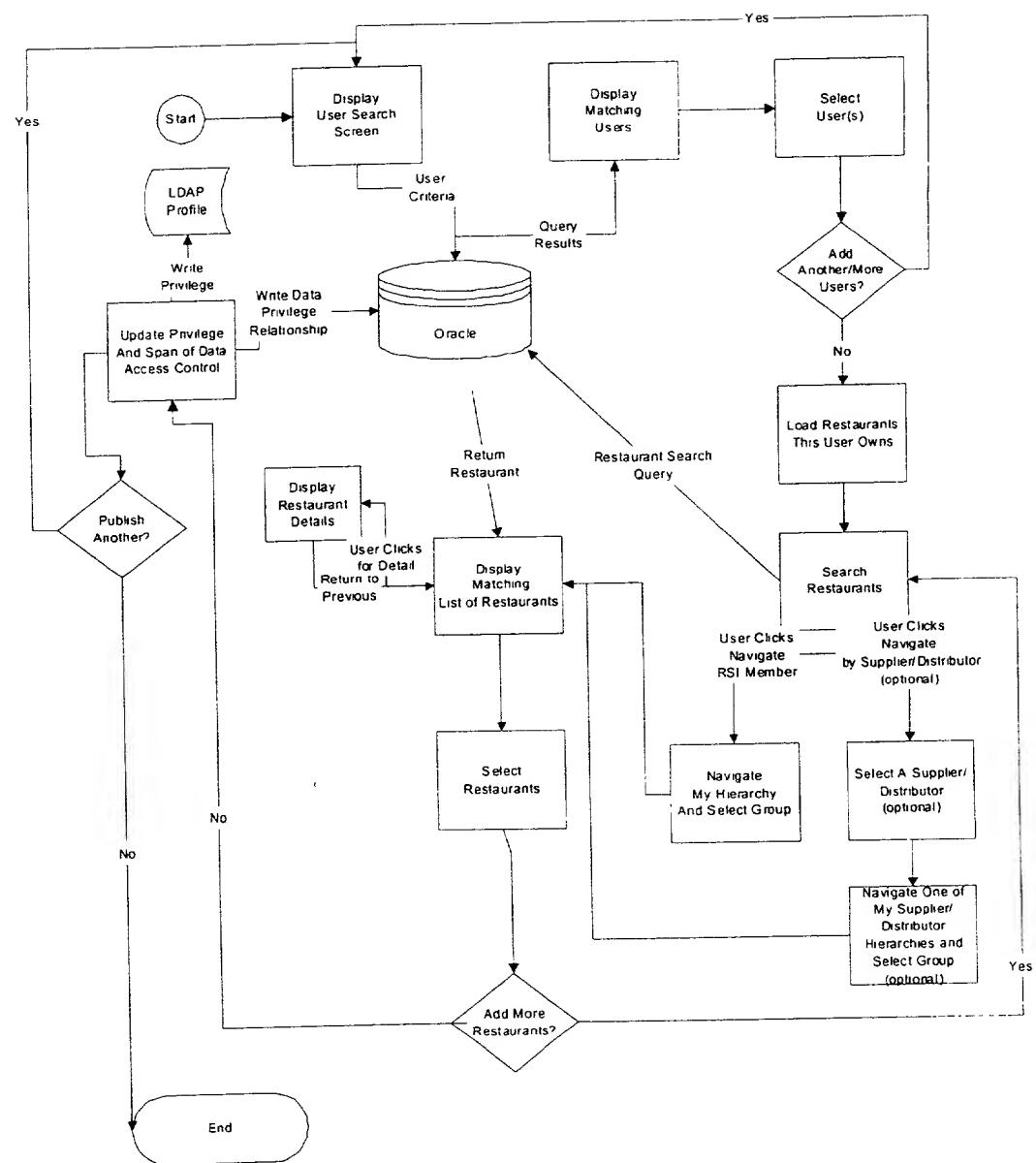


Fig. 91

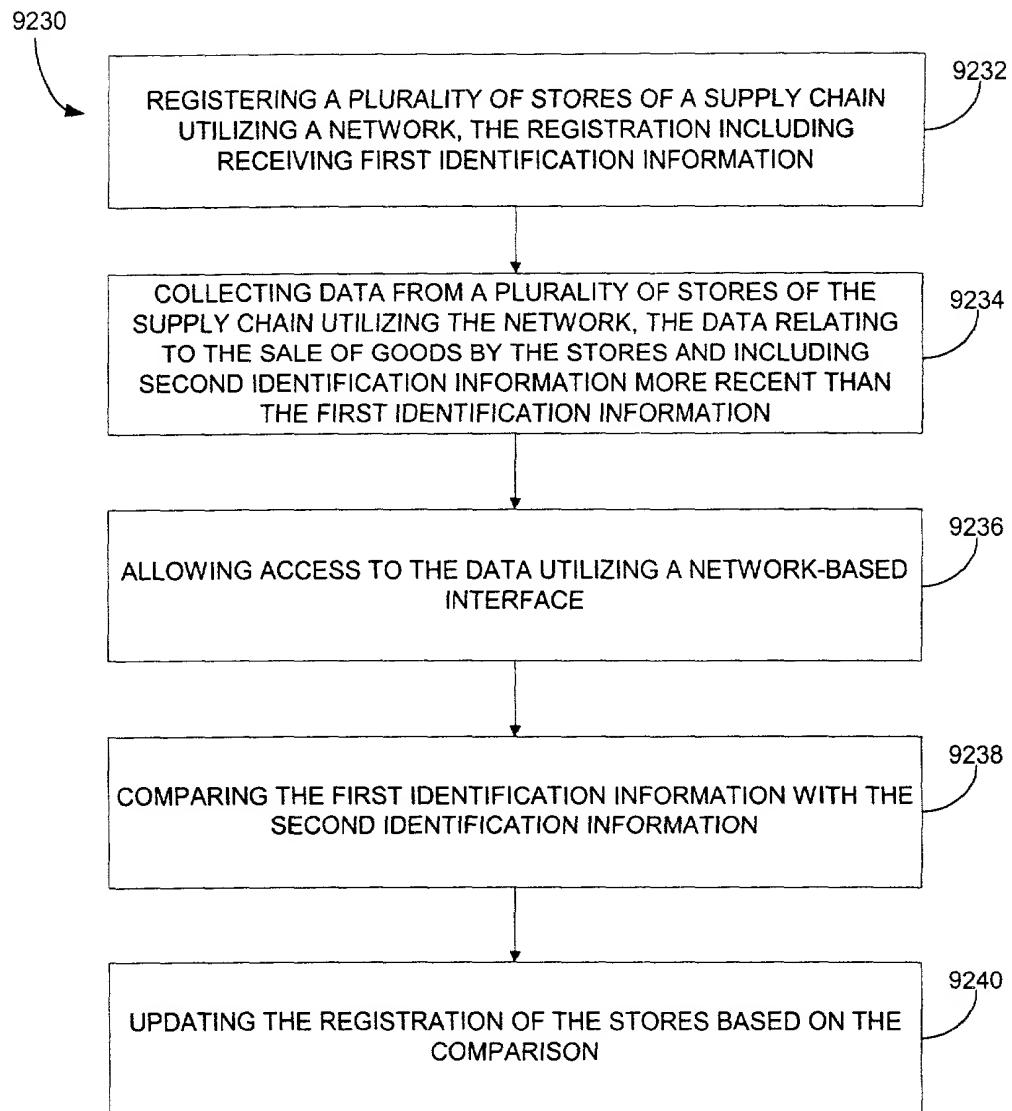
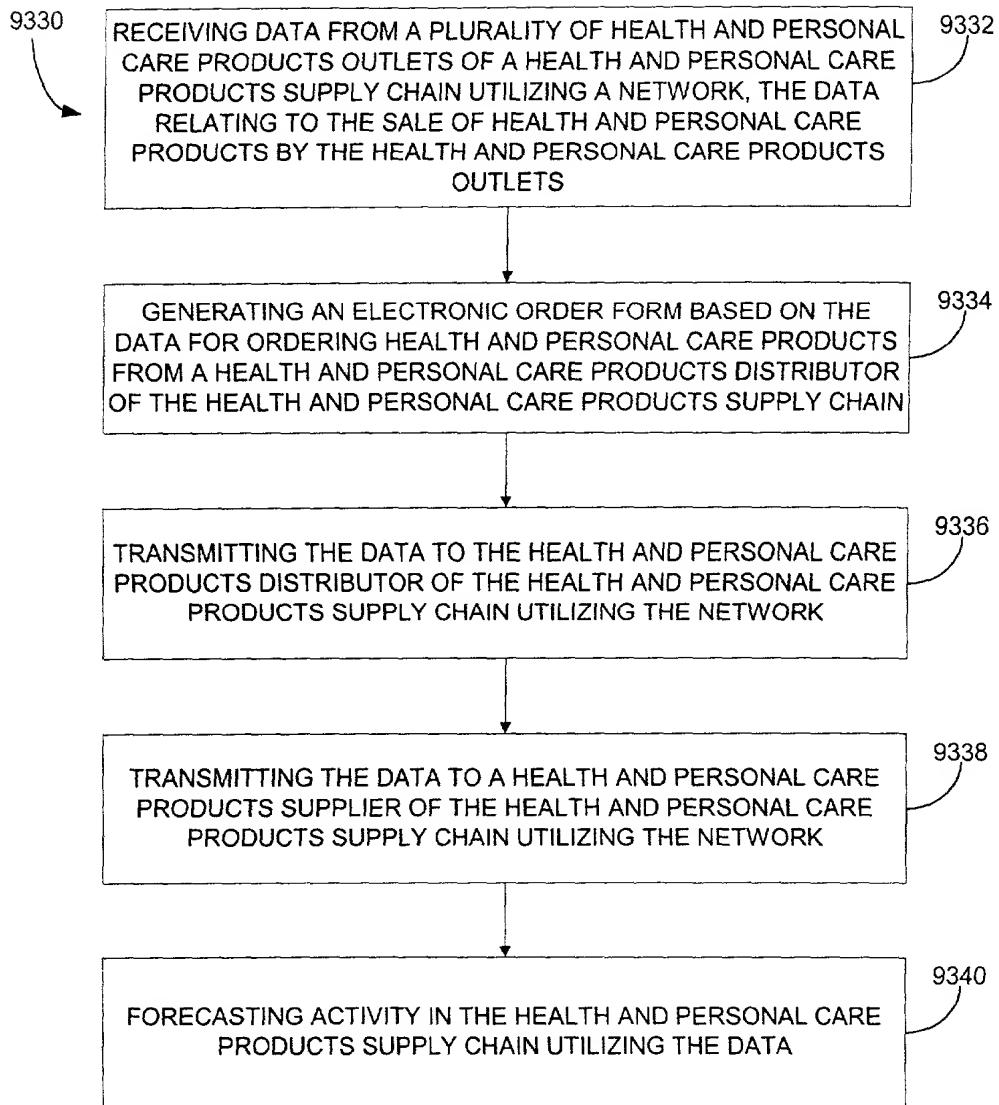
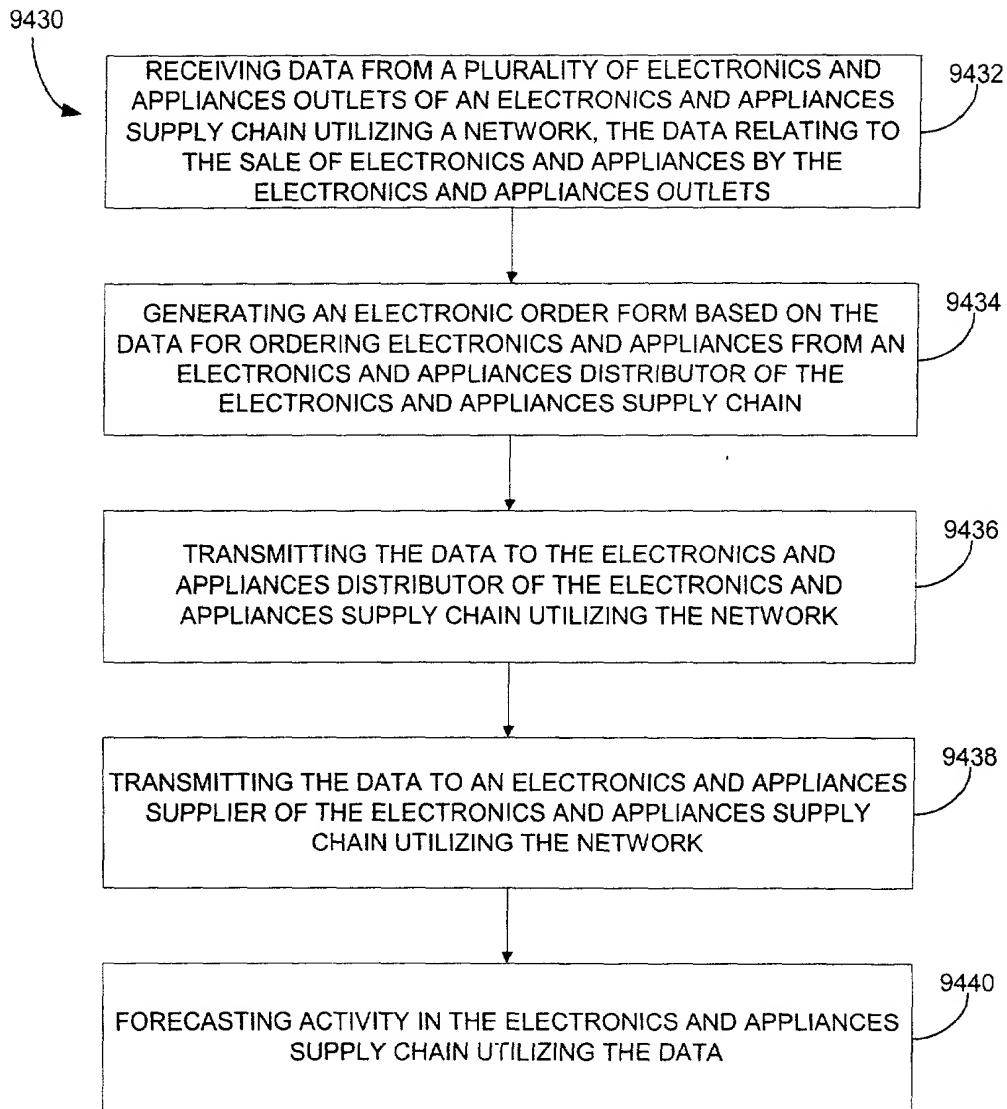


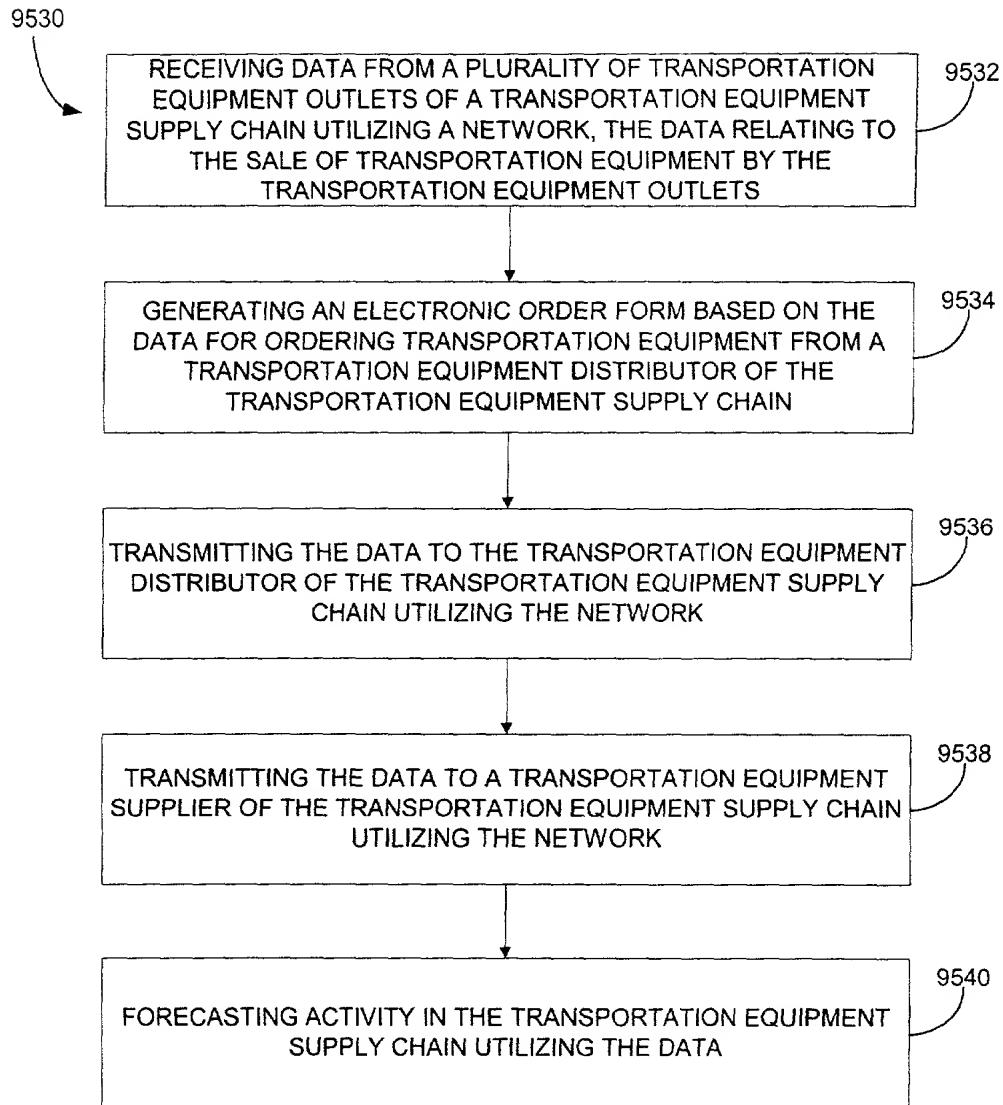
FIG. 92



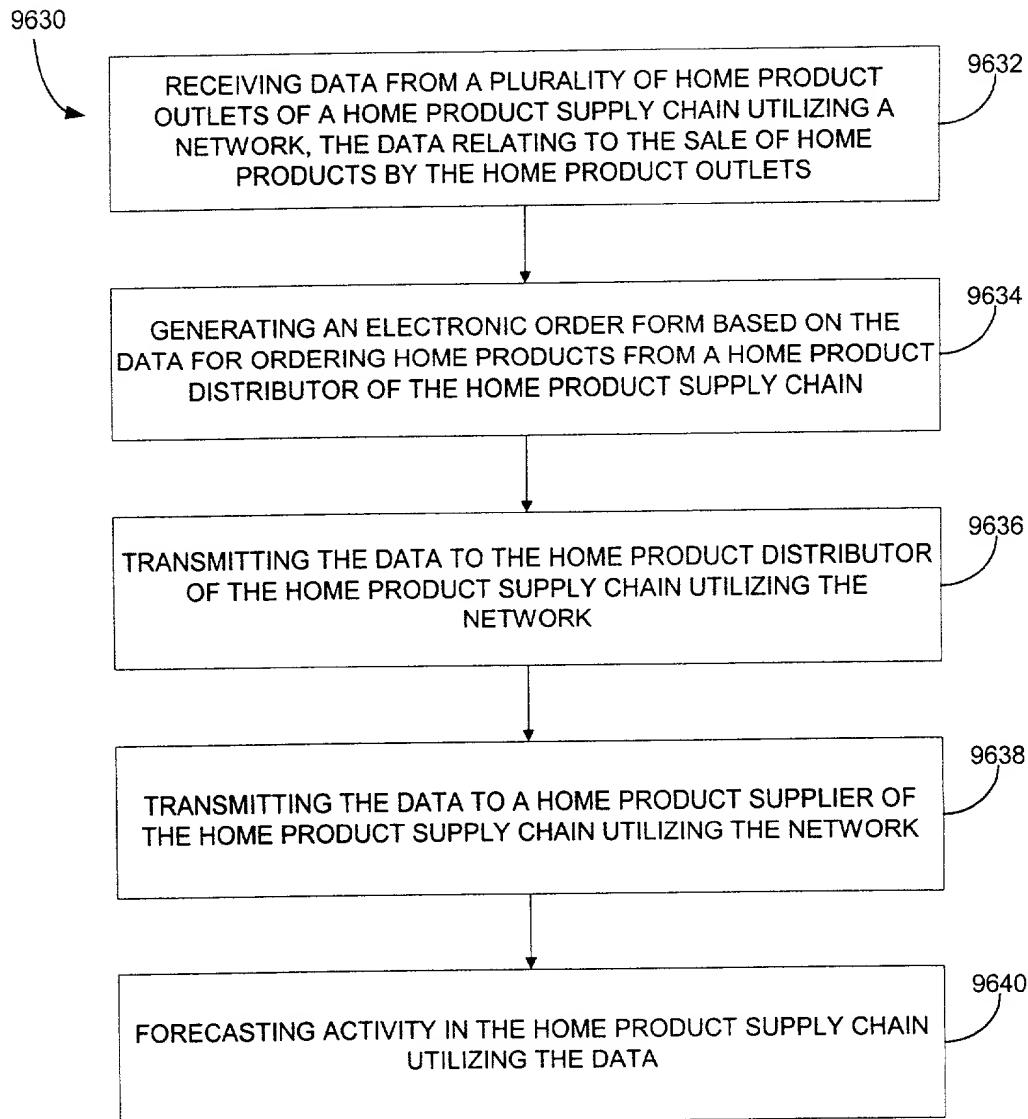
**FIG. 93**



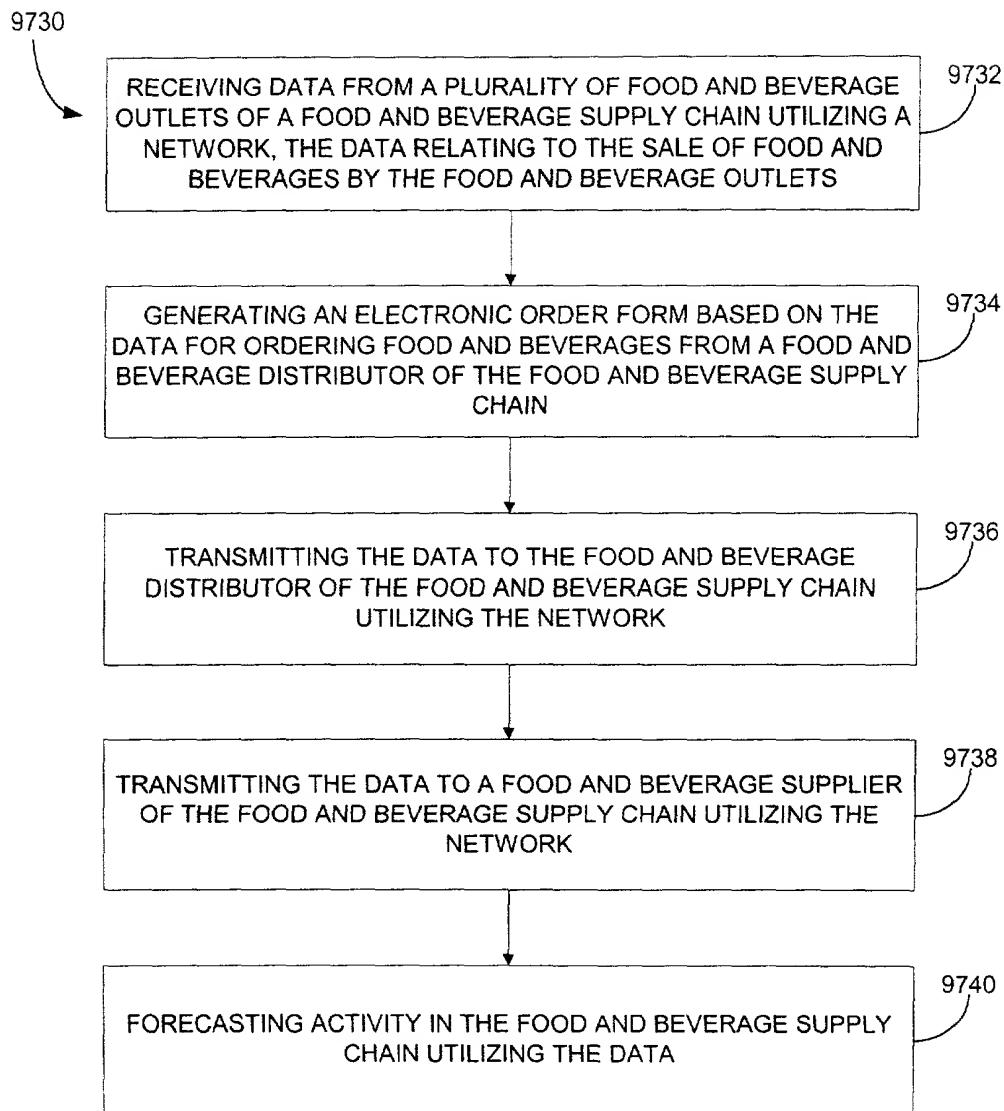
**FIG. 94**



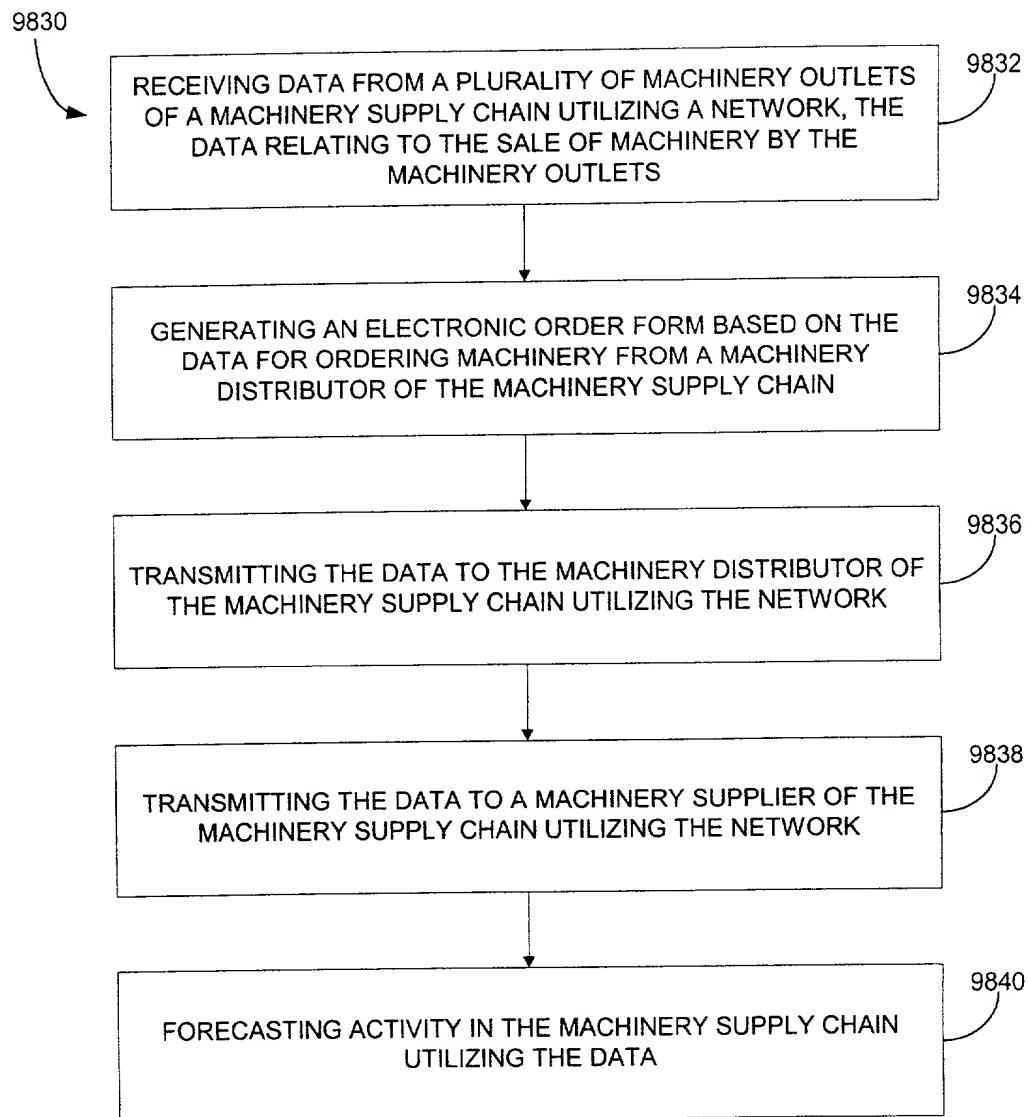
**FIG. 95**



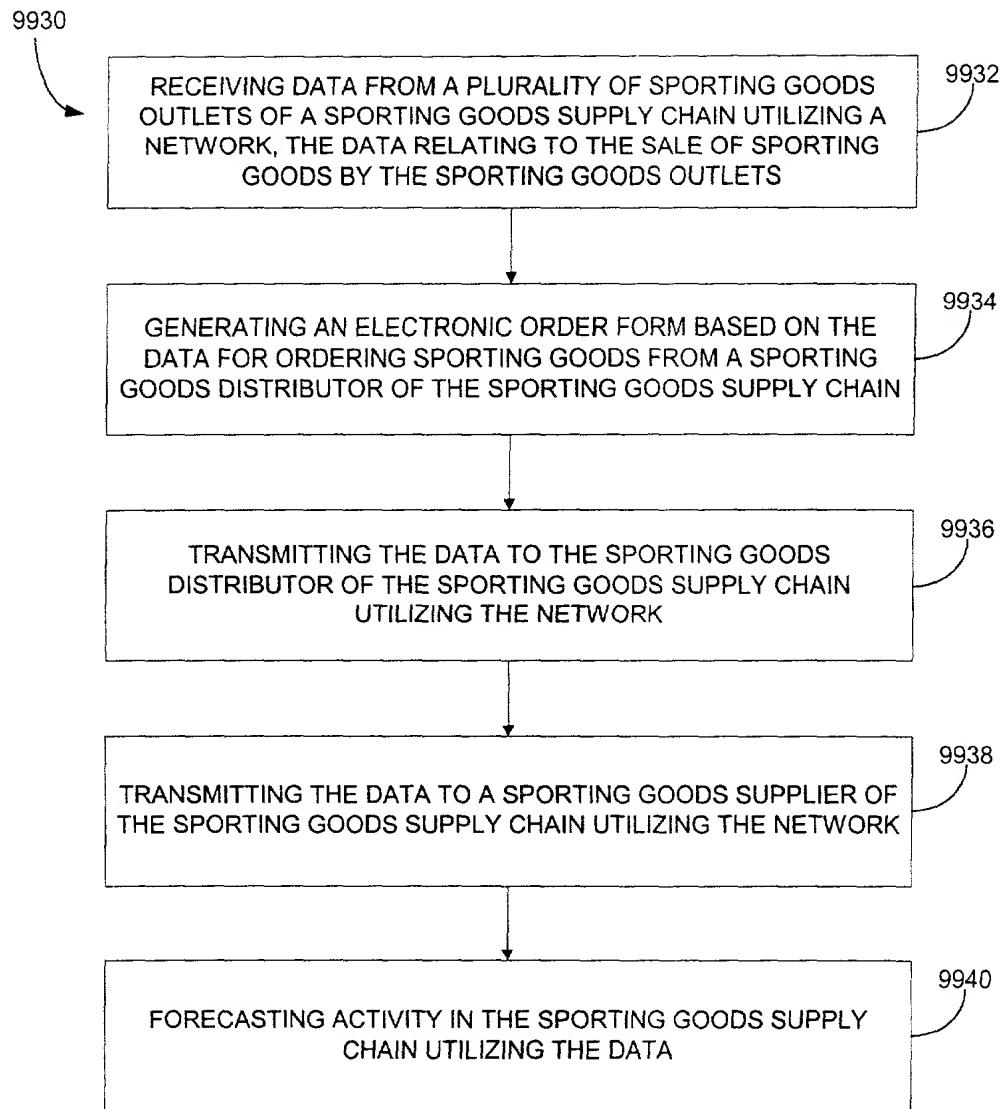
**FIG. 96**



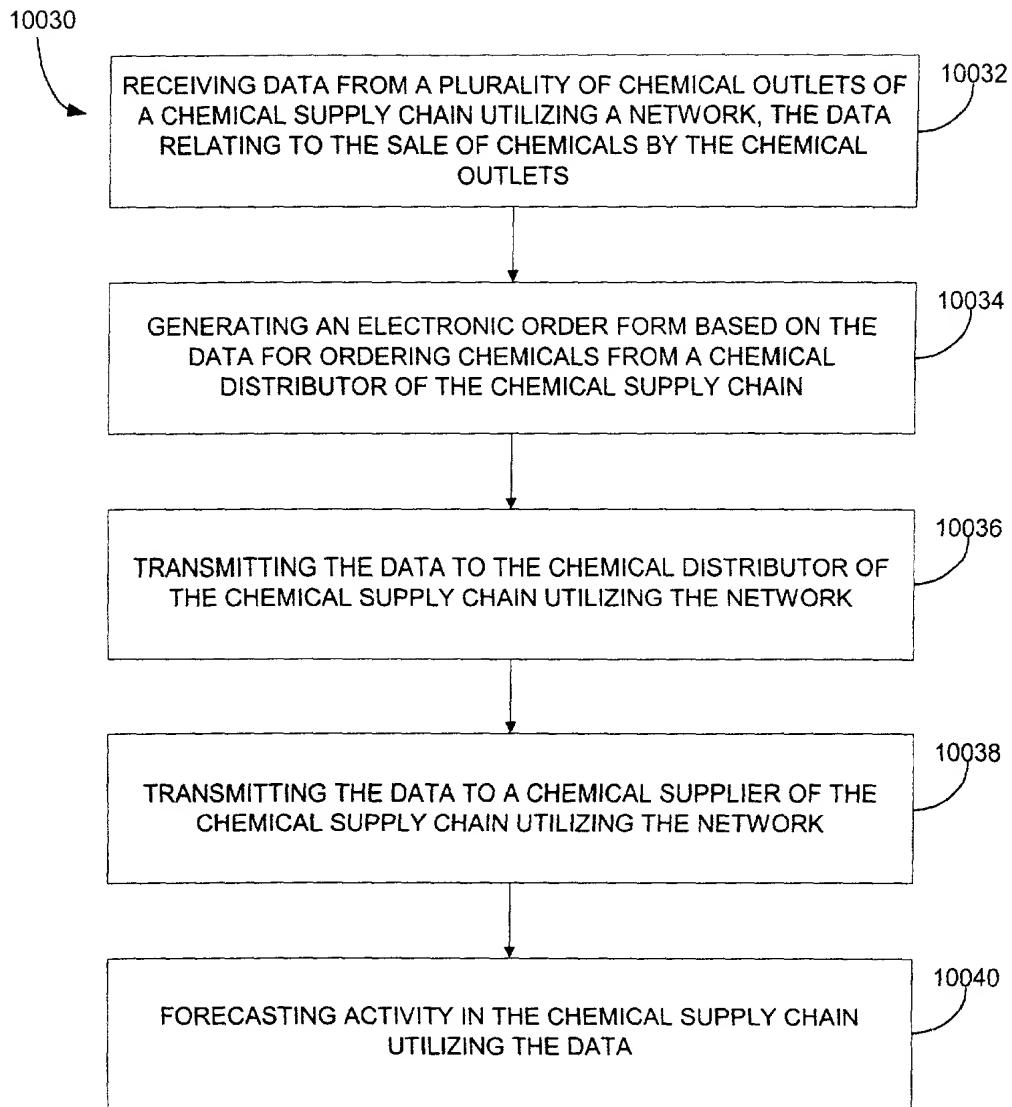
**FIG. 97**



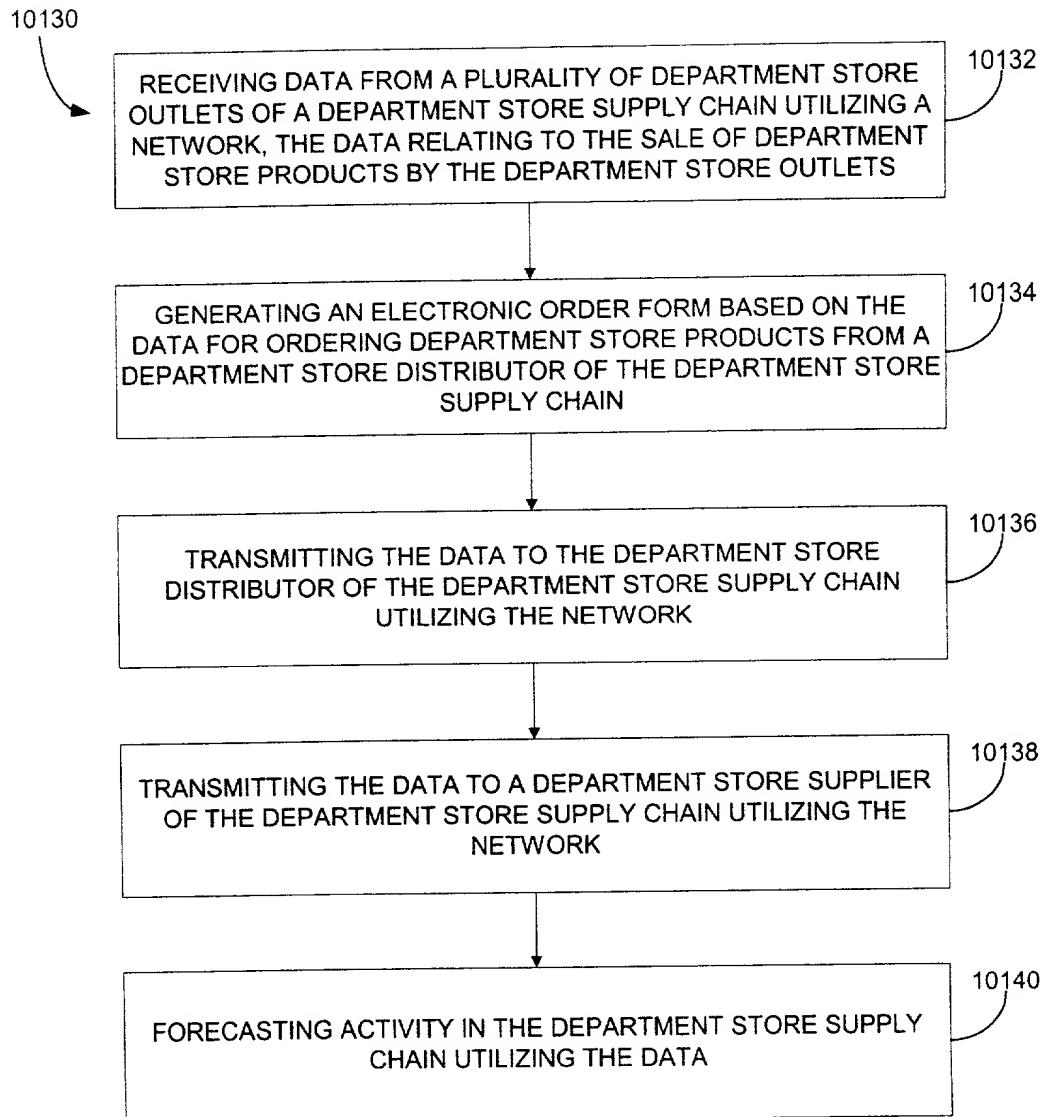
**FIG. 98**



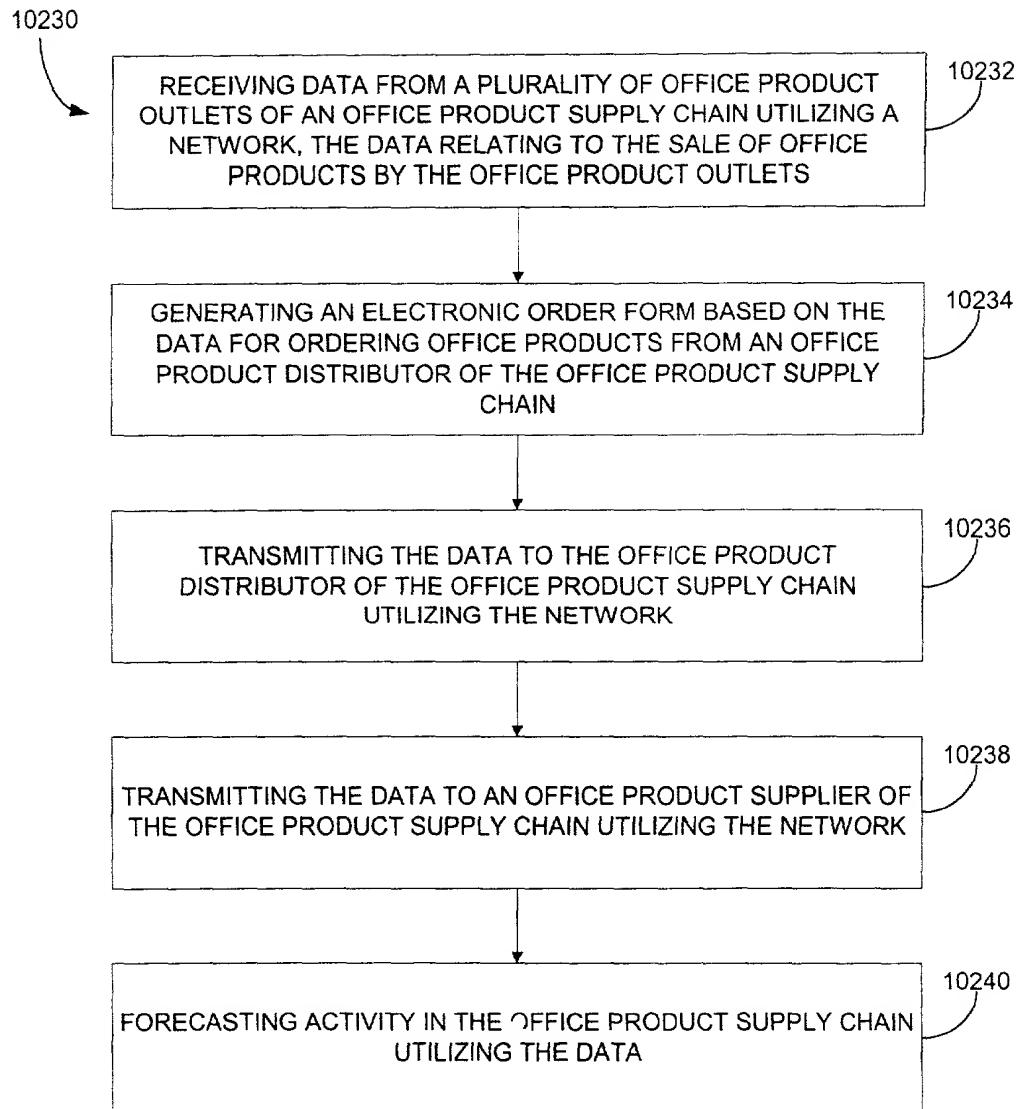
**FIG. 99**



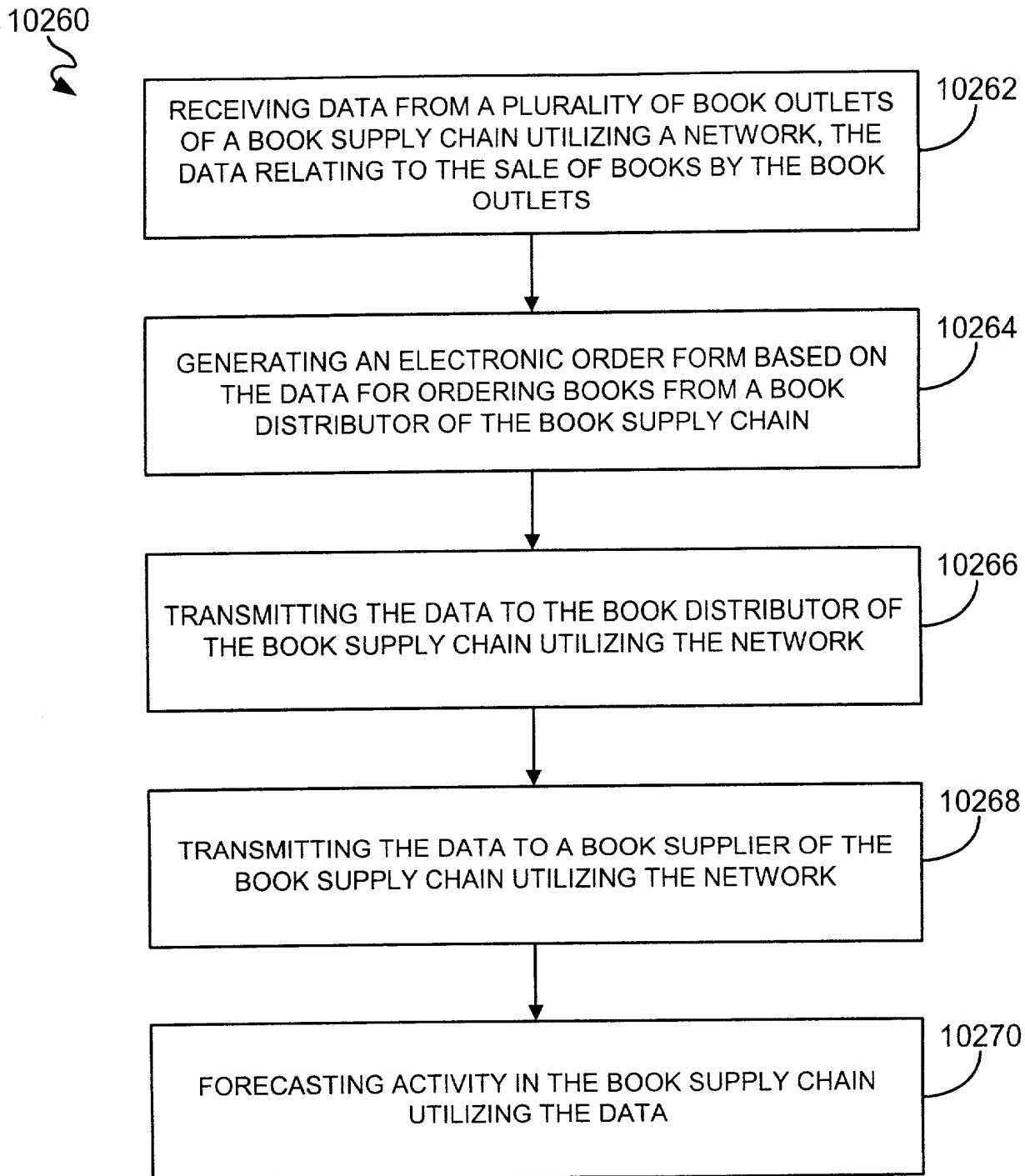
**FIG. 100**



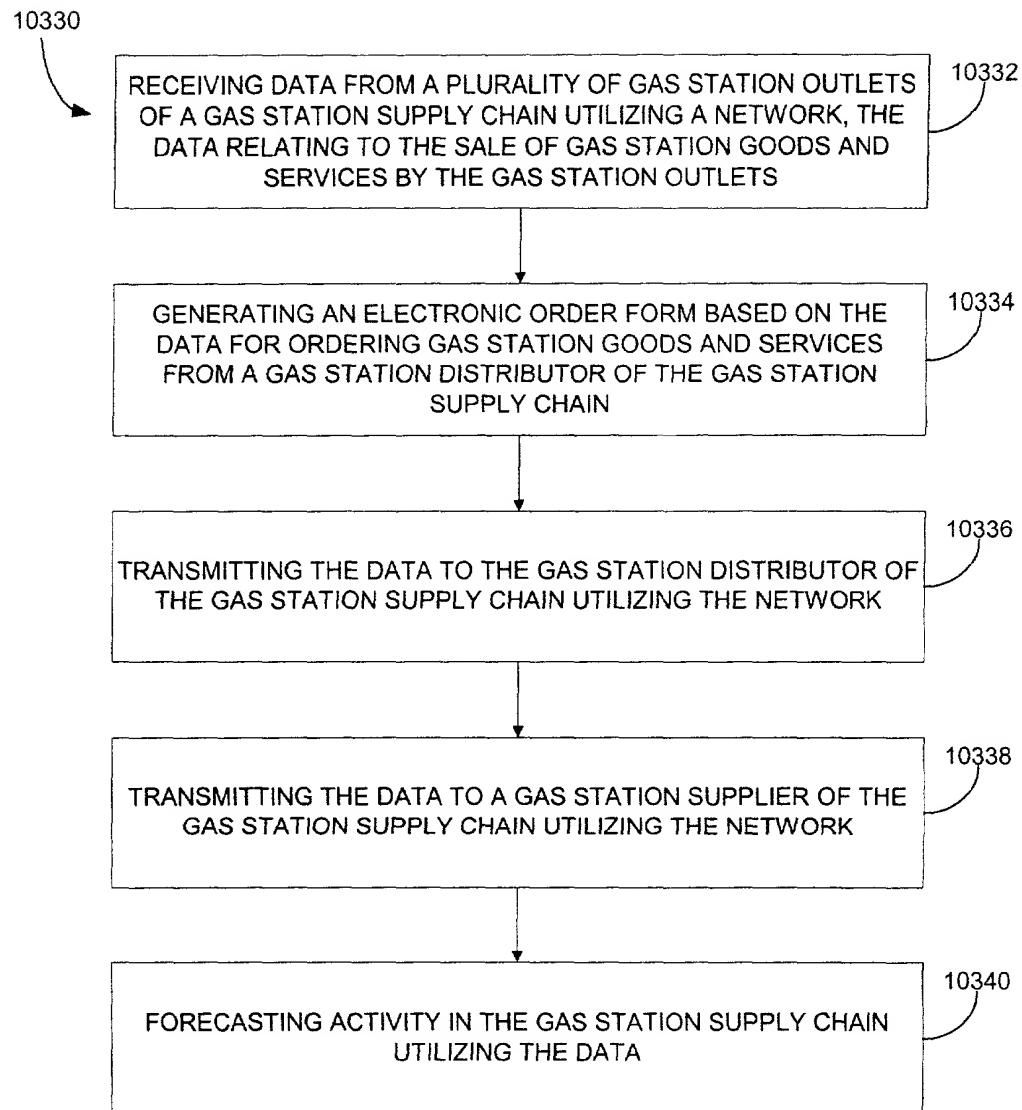
**FIG. 101**



**FIG. 102A**



**FIG. 102B**



**FIG. 103**

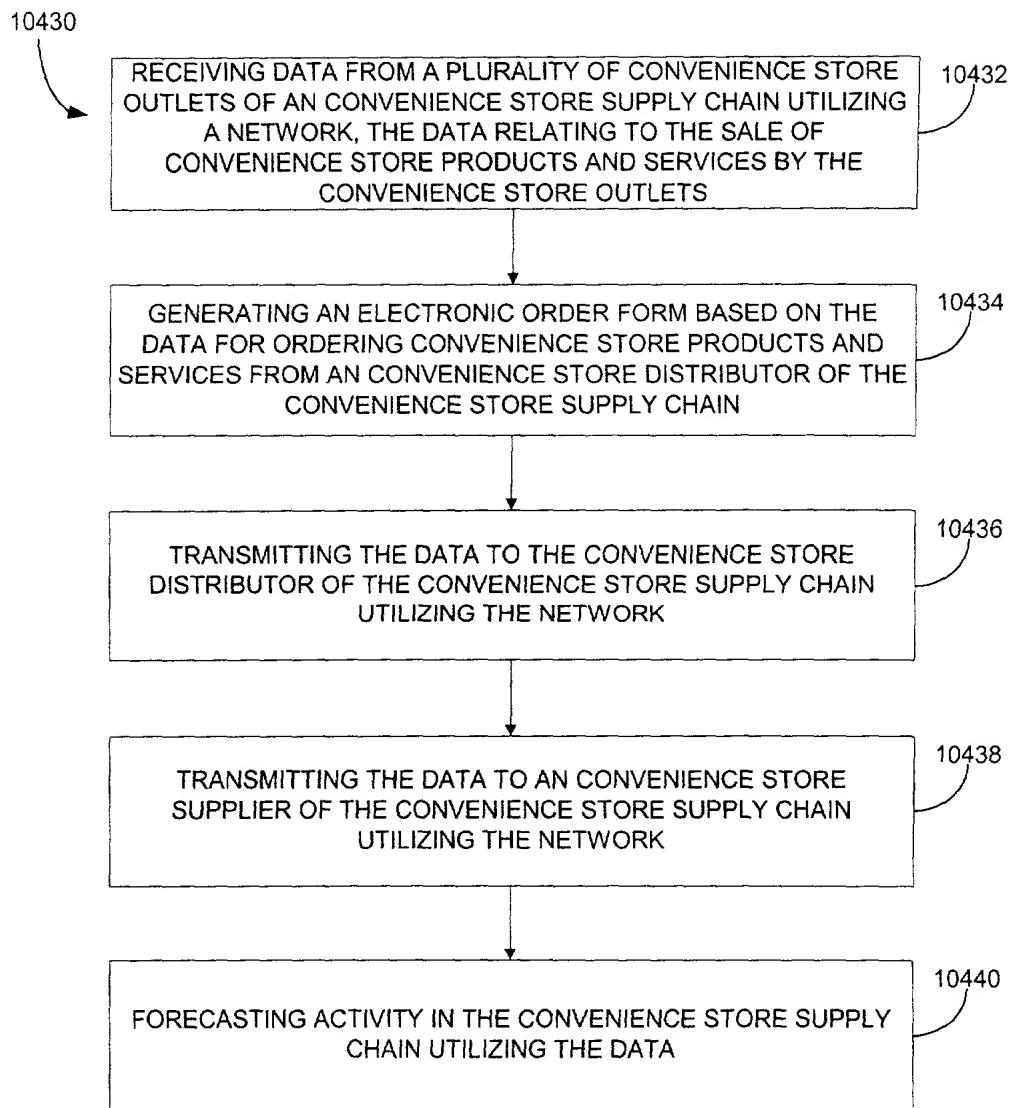
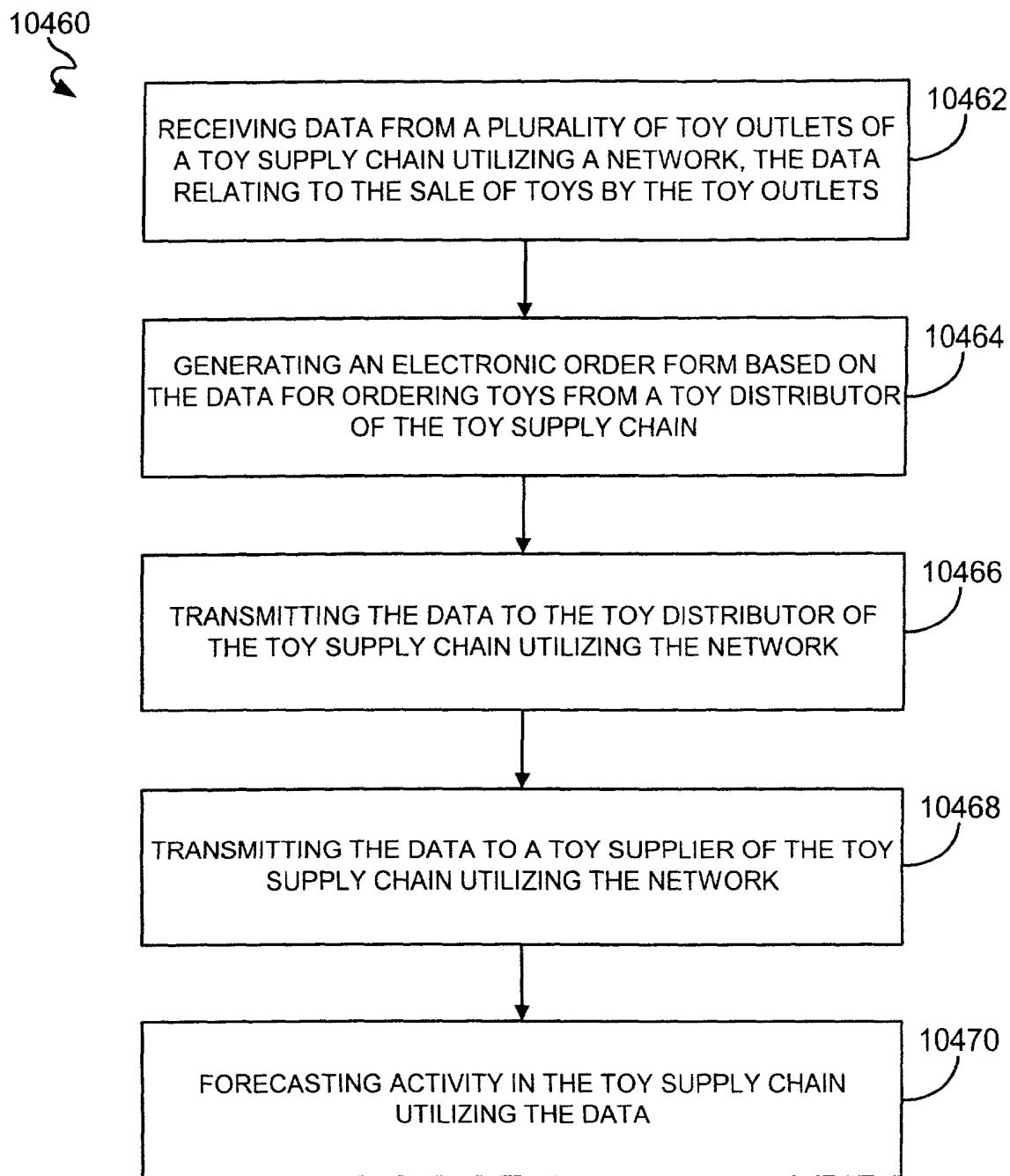
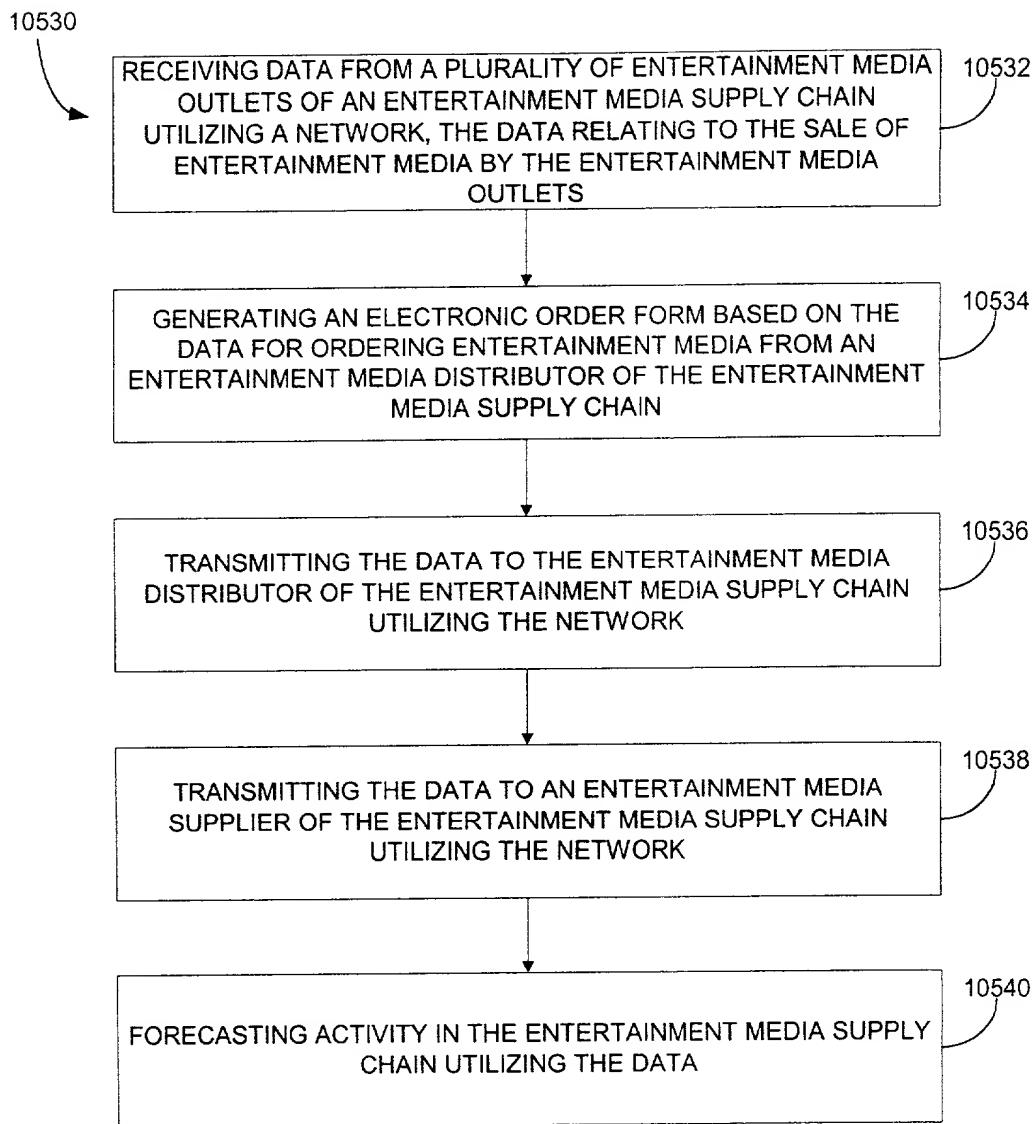


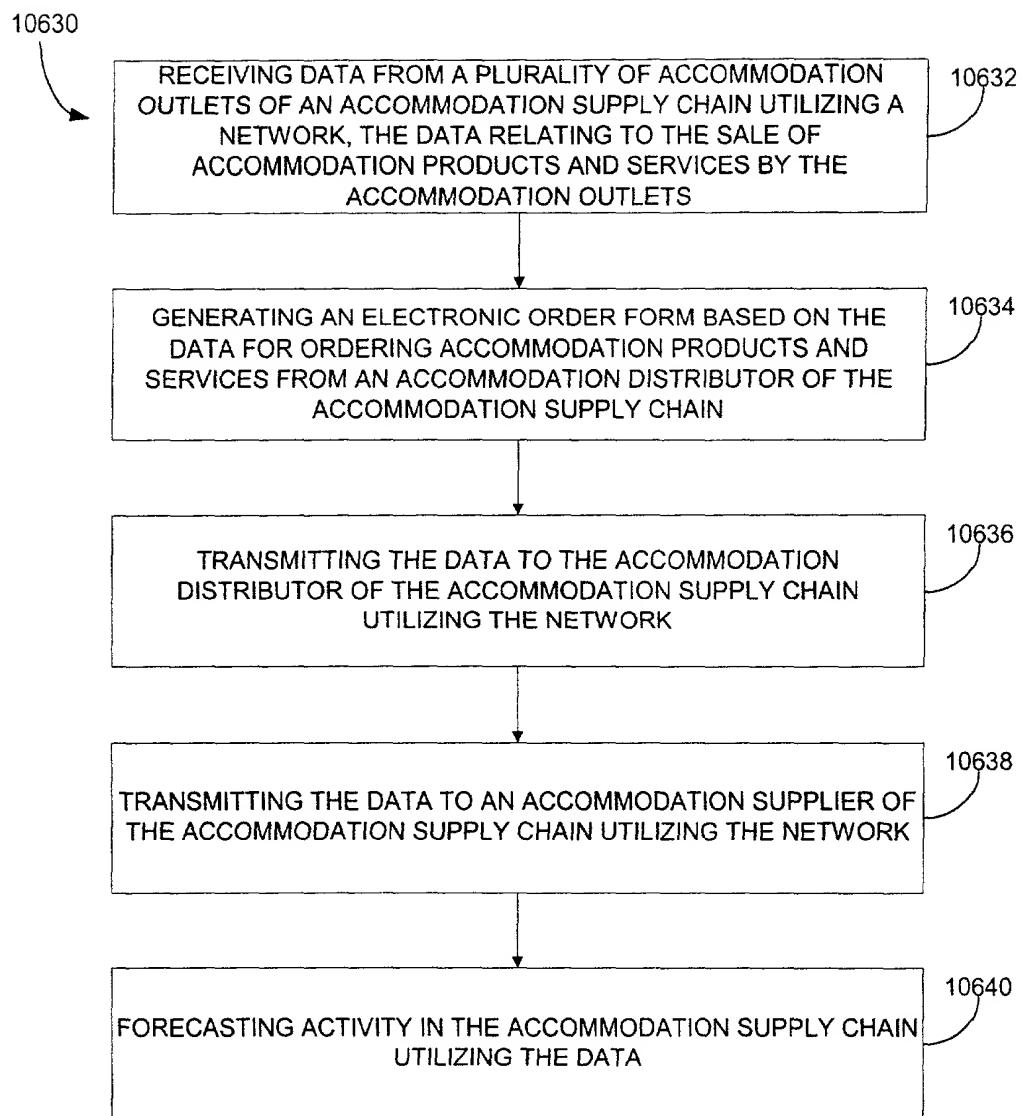
FIG. 104A



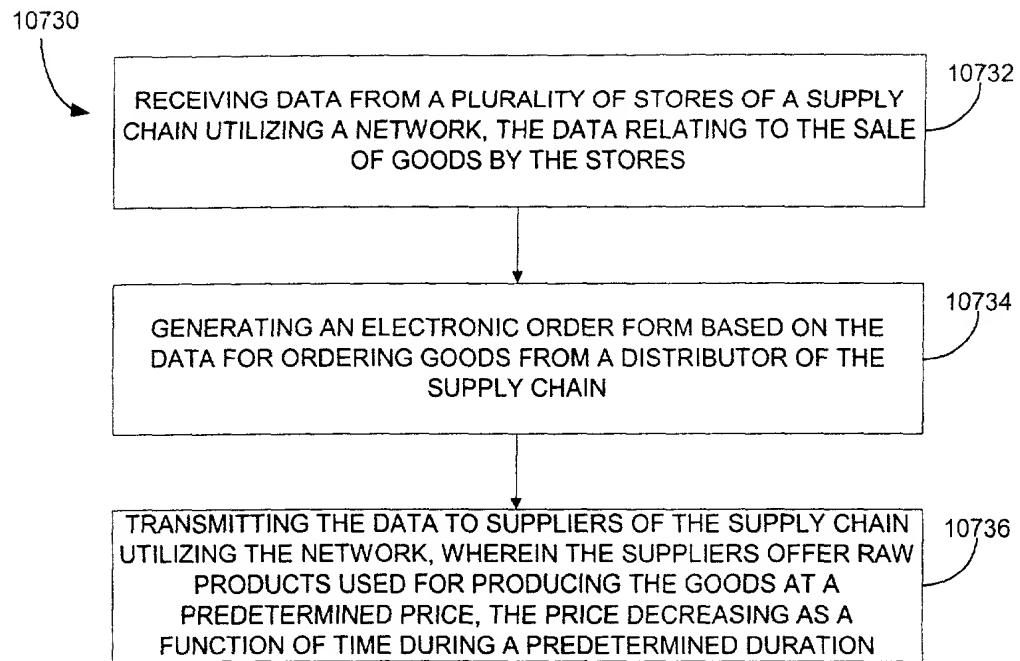
**FIG. 104B**



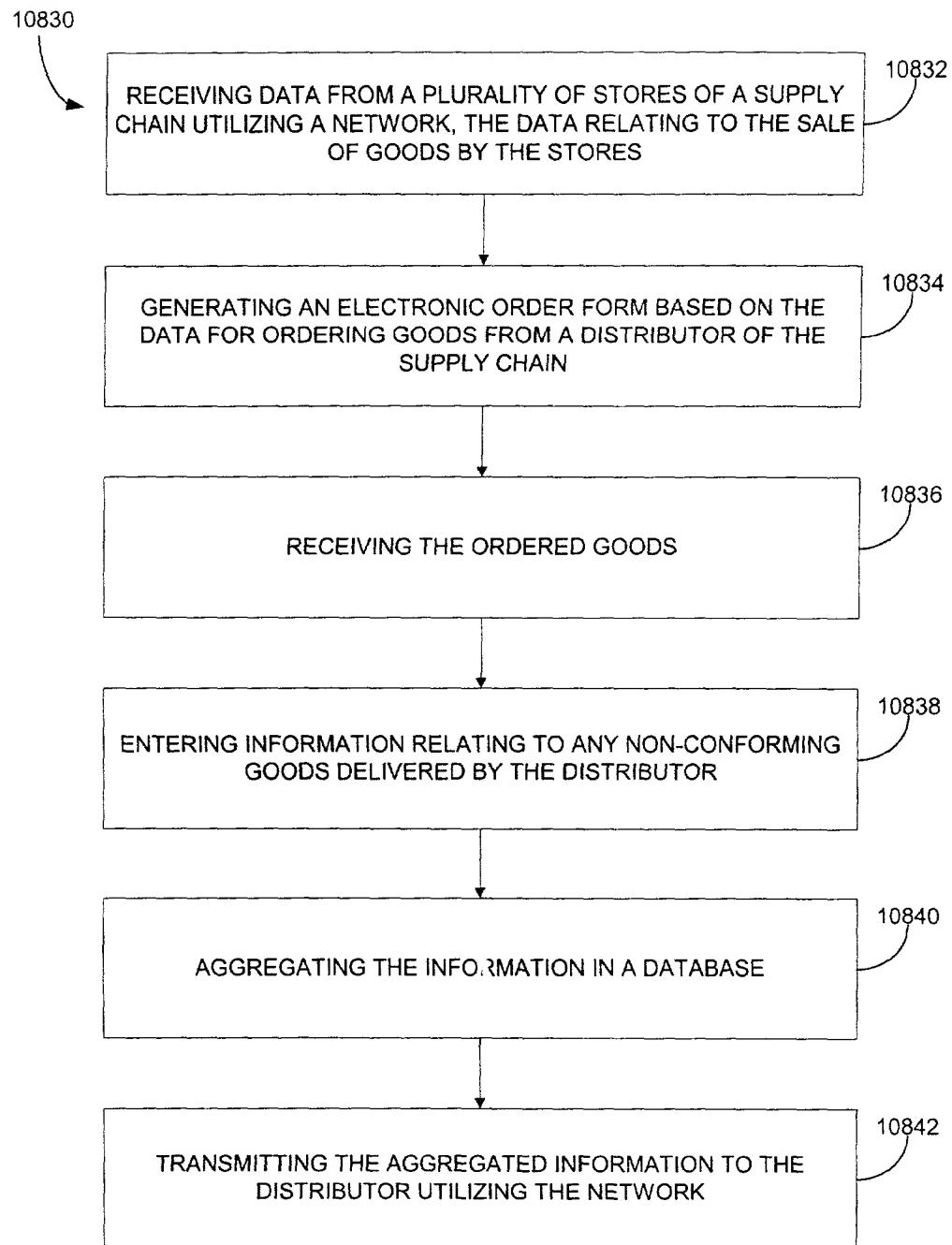
**FIG. 105**



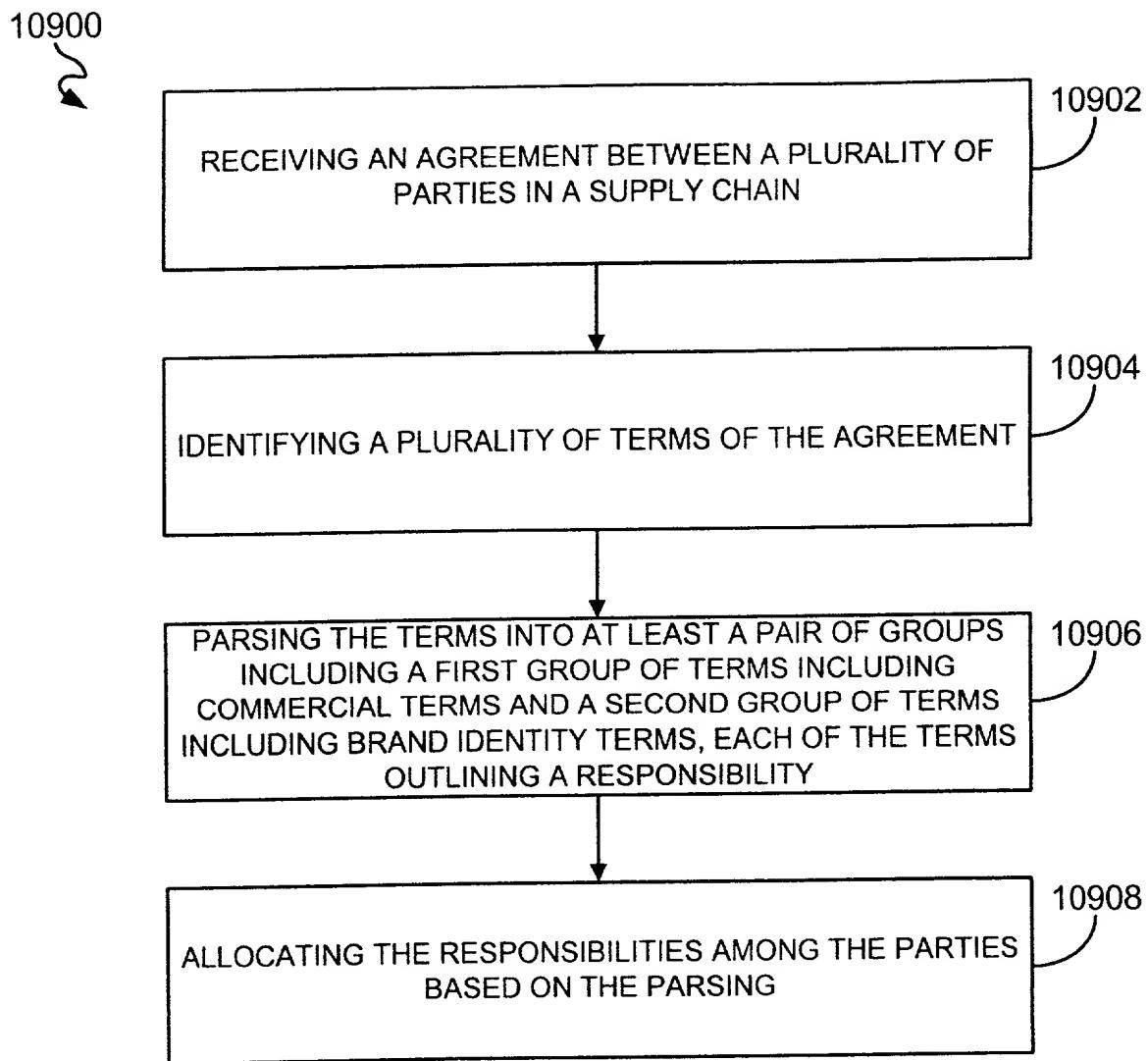
**FIG. 106**



**FIG. 107**



**FIG. 108**



**FIG. 109**

11000

RECEIVING DATA FROM A PLURALITY OF SUPPLY CHAIN PARTICIPANTS OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF PRODUCTS BY THE SUPPLY CHAIN PARTICIPANTS

11002

DETERMINING PRODUCT SUPPLY PARAMETERS CORRESPONDING TO EACH SUPPLY CHAIN PARTICIPANT BASED ON INFORMATION INCLUDING THE DATA

11004

COMMUNICATING CORRESPONDING PRODUCT SUPPLY PARAMETERS TO AT LEAST ONE SUPPLY CHAIN PARTICIPANT

11006

**FIG. 110**

11100

RECEIVING DATA FROM A PLURALITY OF SUPPLY CHAIN PARTICIPANTS UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF PRODUCTS BY THE SUPPLY CHAIN PARTICIPANTS

11102

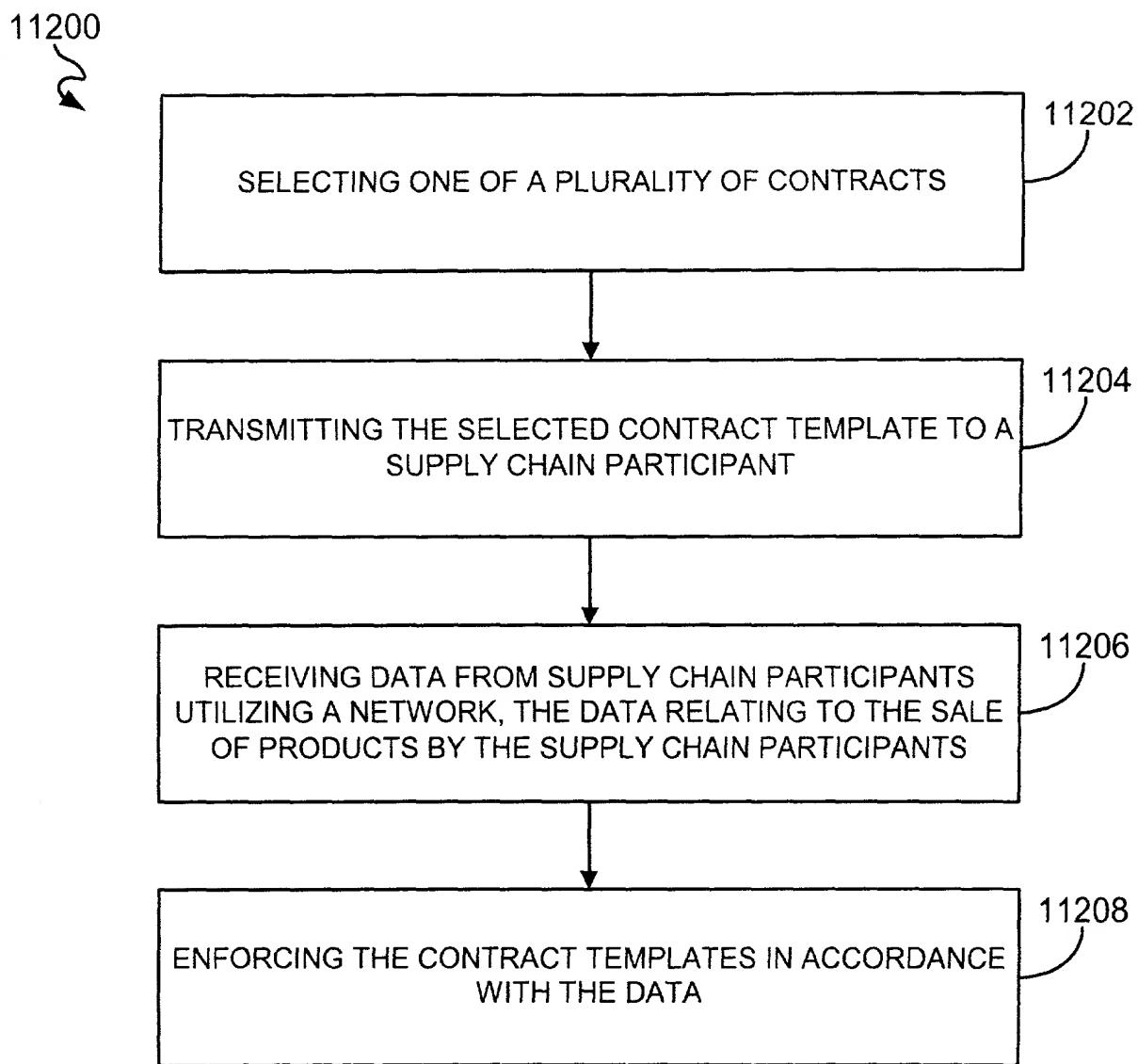
DETERMINING RULES TO ENSURE THE INCURRENCE OF MINIMAL COSTS TO THE SUPPLY CHAIN PARTICIPANTS

11104

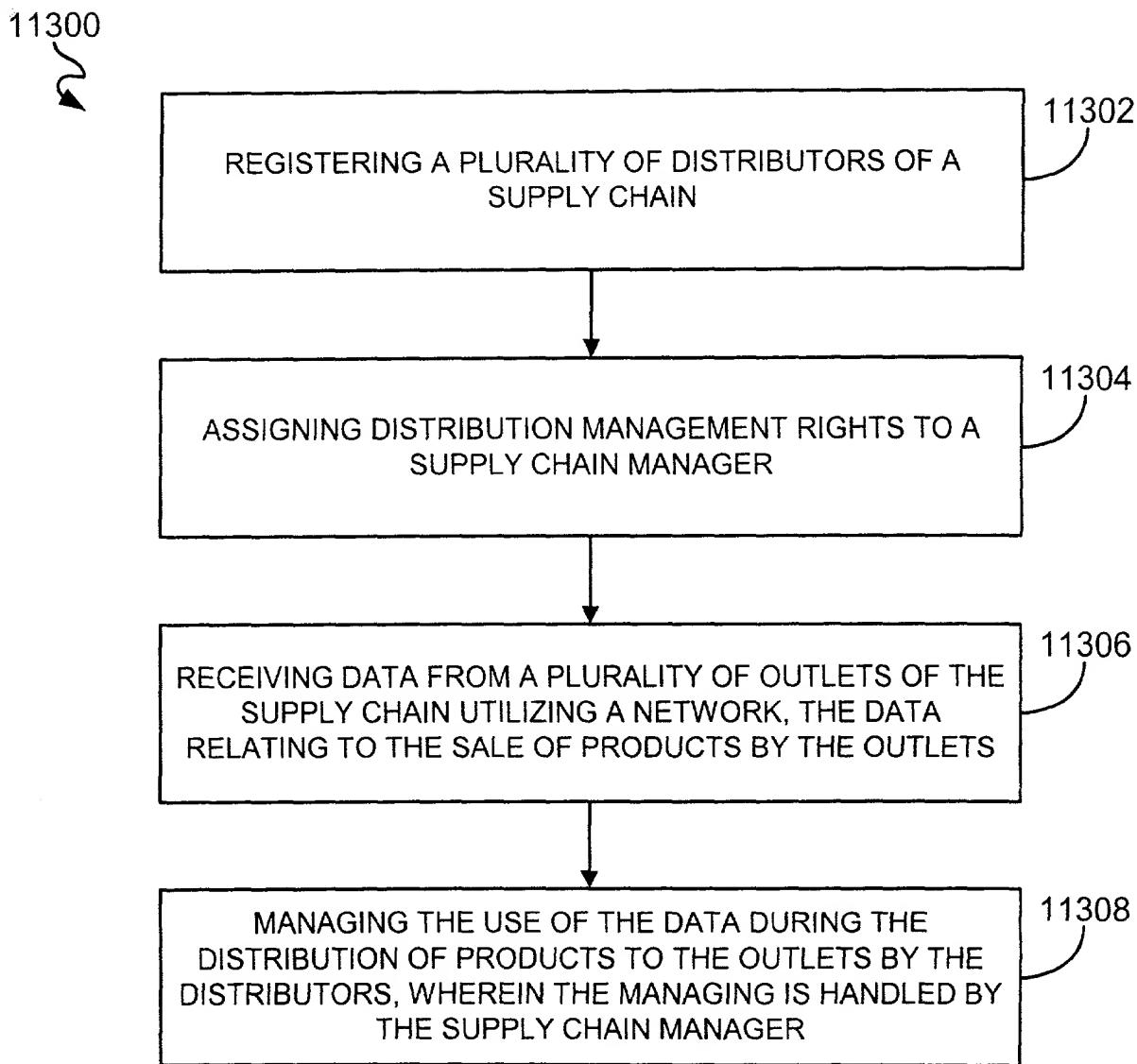
APPLYING THE RULES TO ENSURE SUPPLY TO THE SUPPLY CHAIN PARTICIPANTS AT MINIMAL COST WITHOUT REQUIRING THE SUPPLY CHAIN MANAGER TO TAKE TITLE TO ANY GOODS

11106

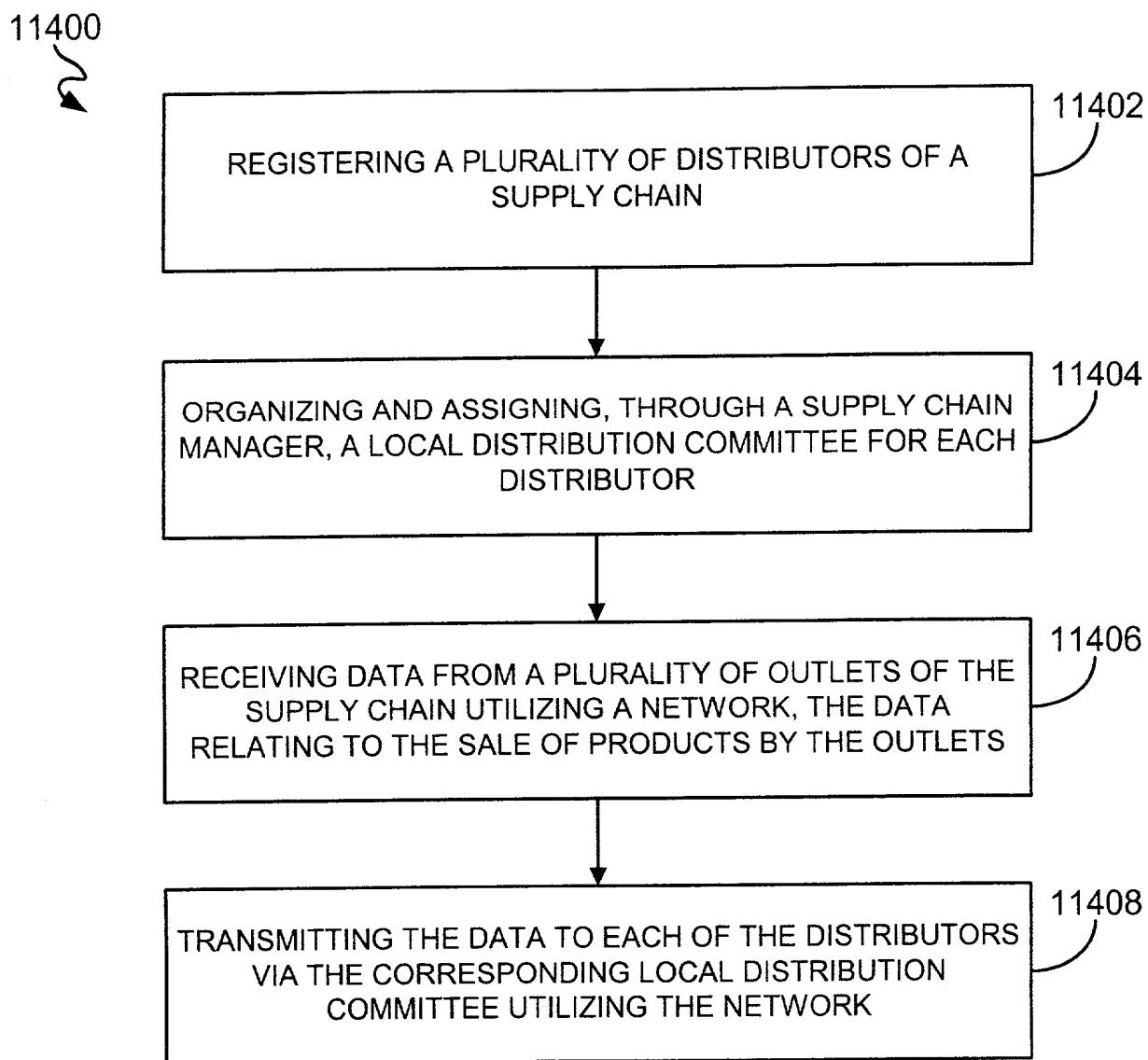
**FIG. 111**



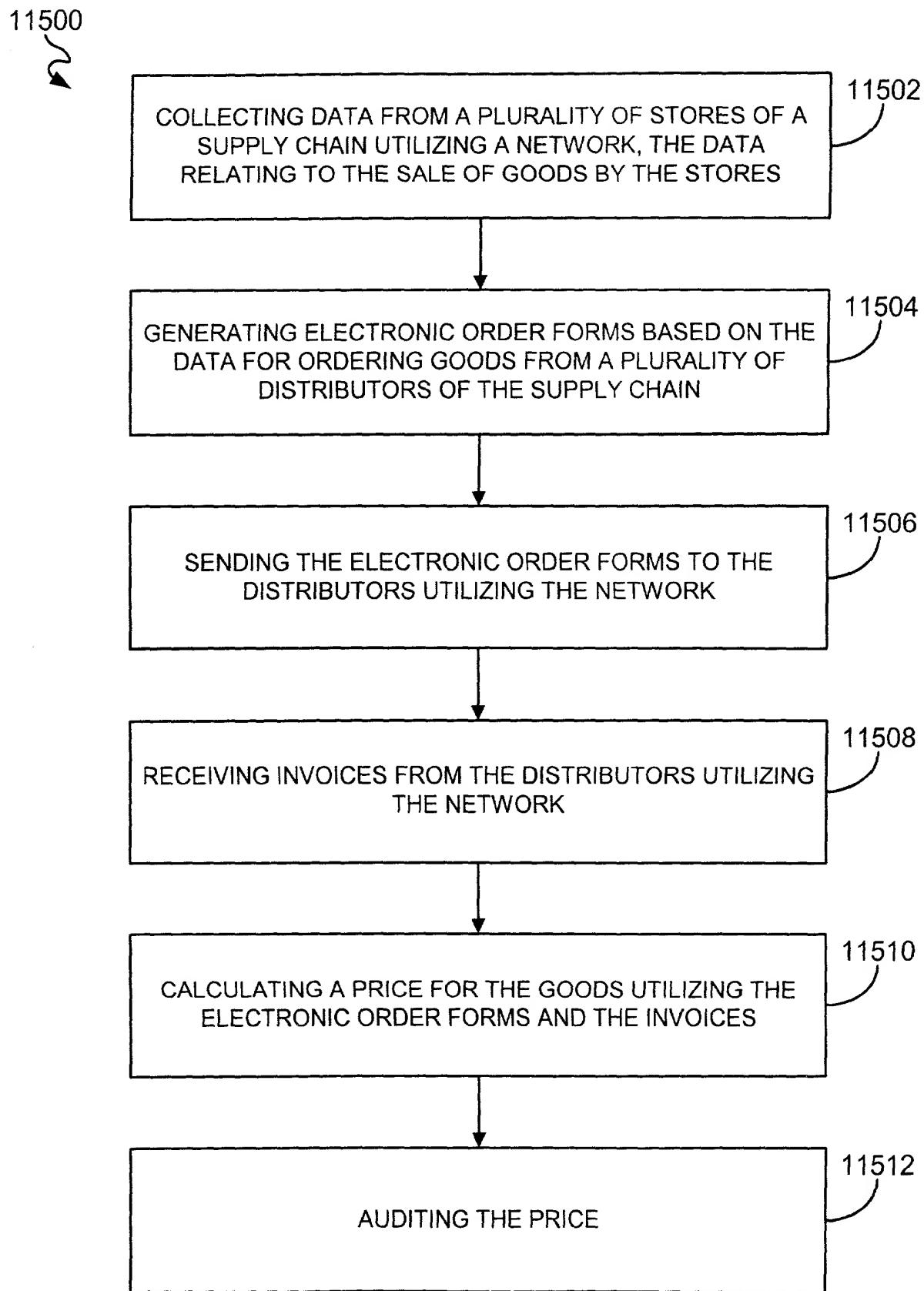
**FIG. 112**

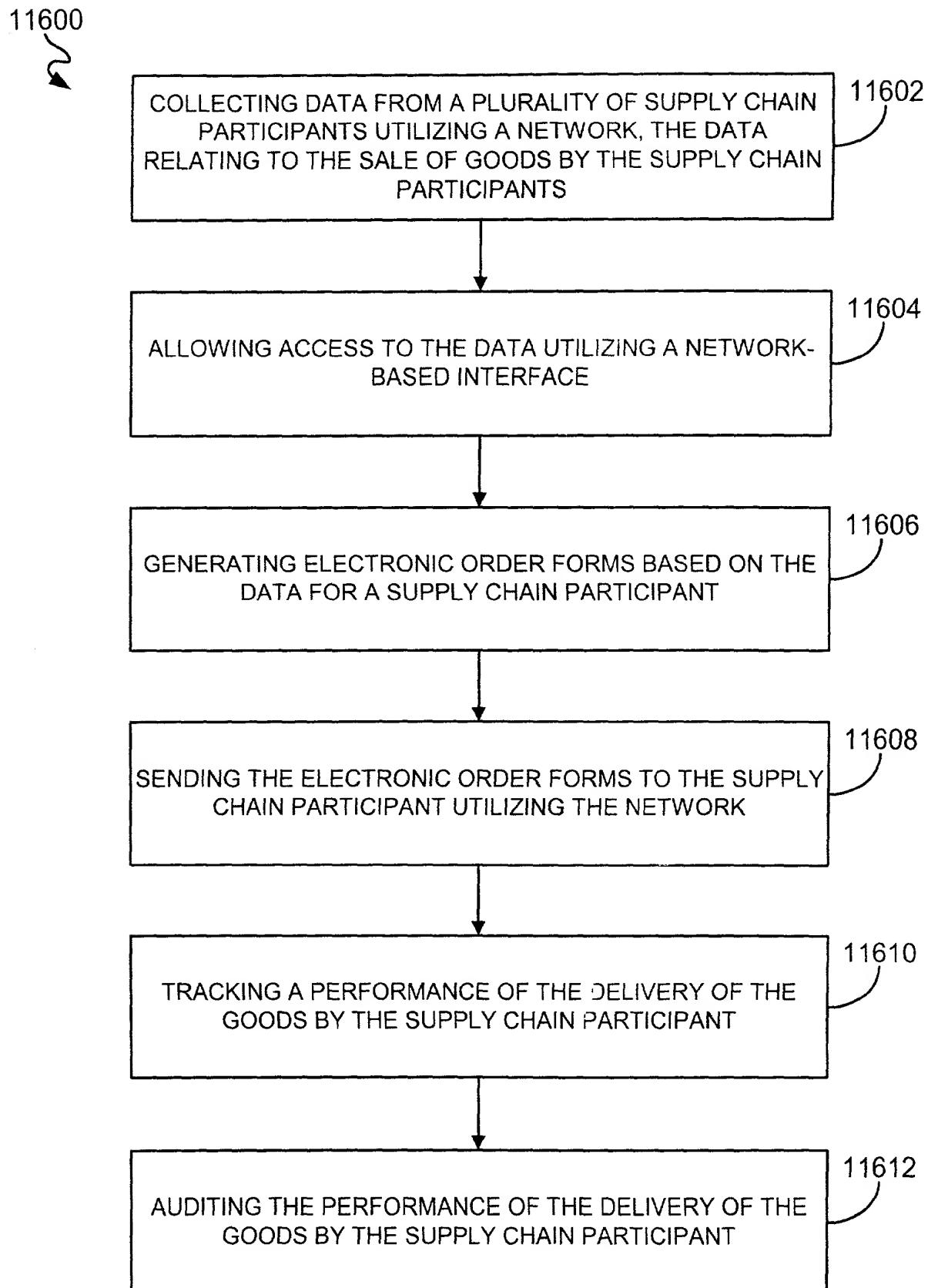


**FIG. 113**



**FIG. 114**

**FIG. 115**



**FIG. 116**

COLLECTING DATA FROM A PLURALITY OF OUTLETS OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF GOODS BY THE OUTLETS

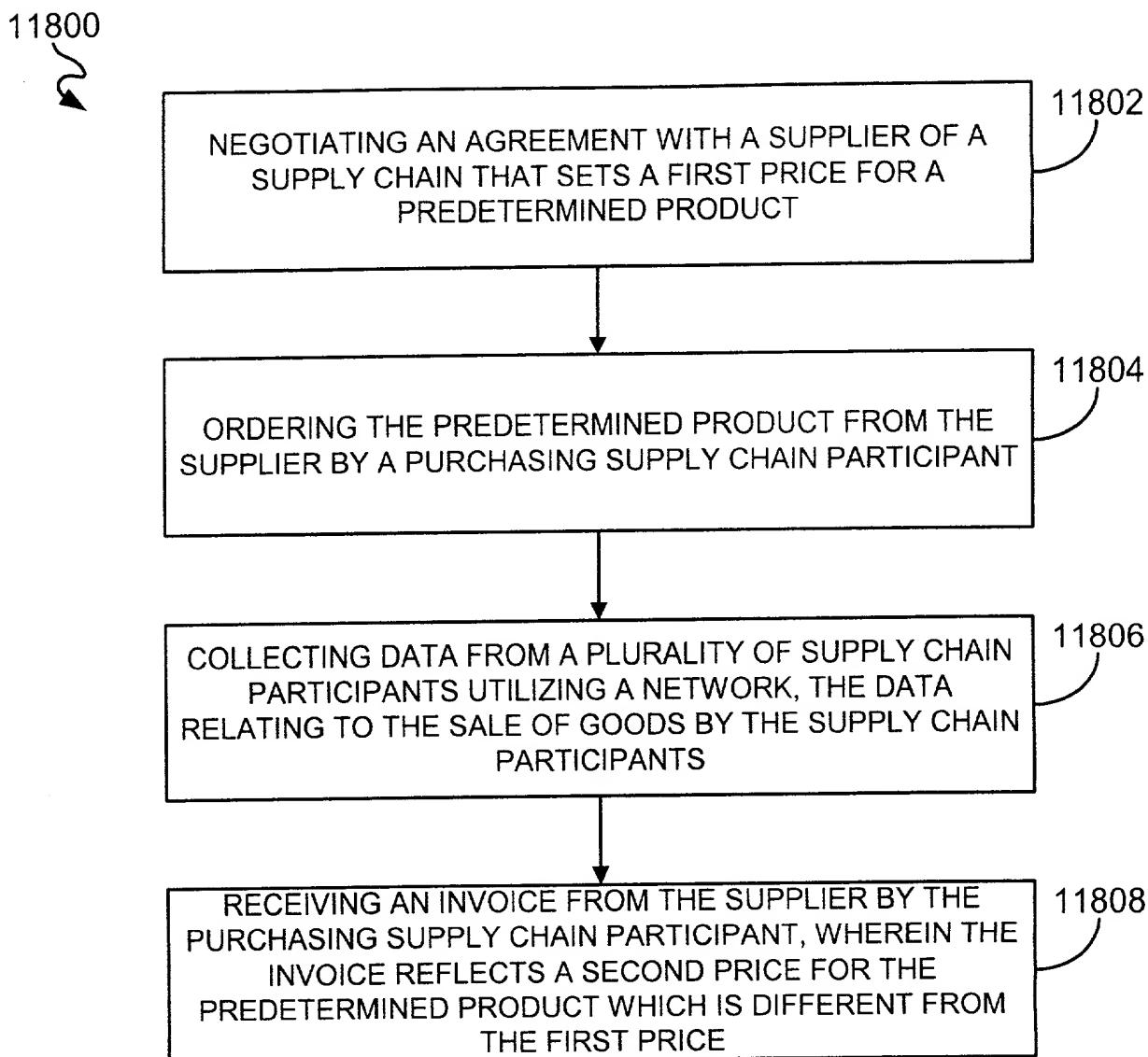
ALLOWING ACCESS TO THE DATA UTILIZING A NETWORK-BASED INTERFACE

PROCESSING THE DATA

SENDING THE PROCESSED DATA TO AT LEAST ONE OF A SUPPLIER, A DISTRIBUTOR AND THE OUTLETS IN THE SUPPLY CHAIN UTILIZING ELECTRONIC MAIL TRANSMITTED OVER THE NETWORK

**FIG. 117**

09845462020601



**FIG. 118**

11900

RECEIVING DATA FROM A PLURALITY OF OUTLETS OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO AN AMOUNT OF PRODUCTS SOLD BY THE OUTLETS

11902

DETERMINING A MAXIMUM ACCEPTABLE AMOUNT OF LOSS

11904

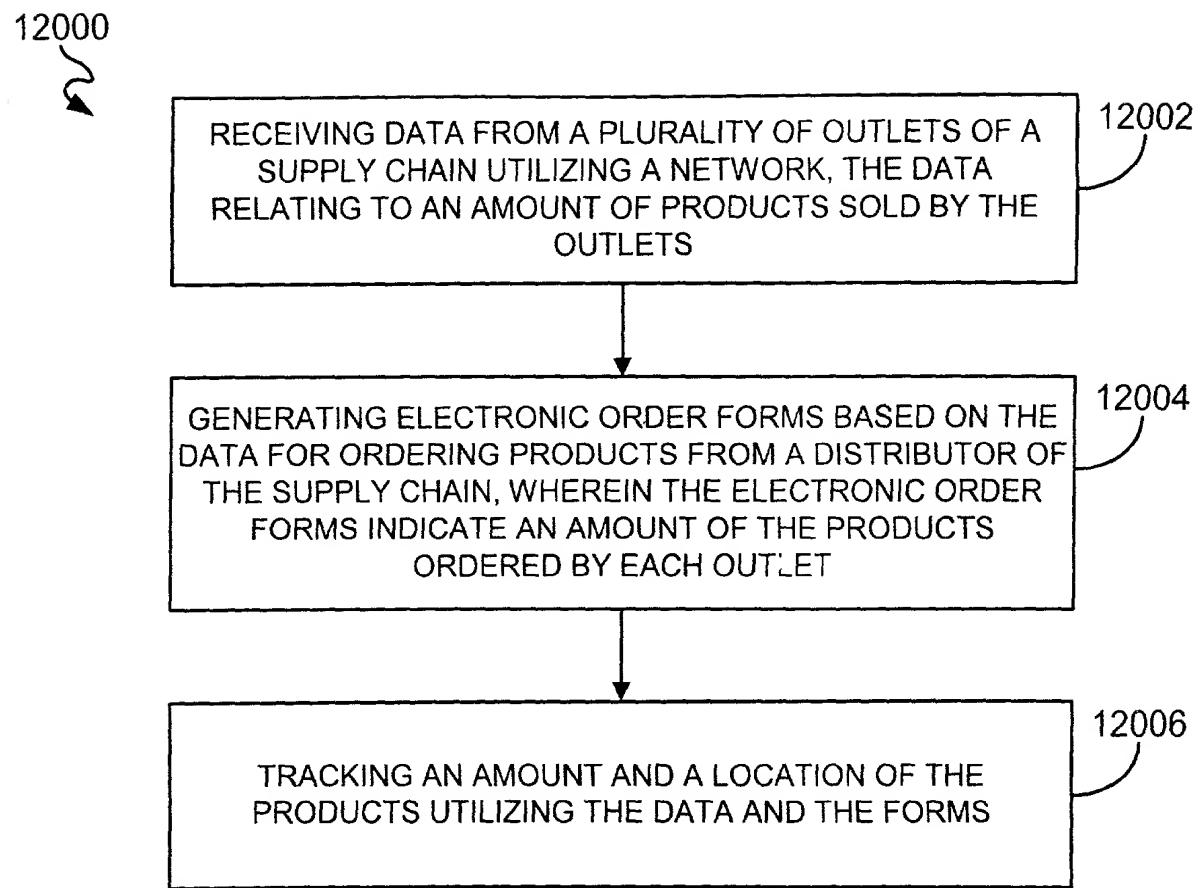
TRANSLATING THE MAXIMUM ACCEPTABLE AMOUNT OF LOSS TO ACCEPTABLE ORDERING STANDARDS

11906

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA AND THE ACCEPTABLE ORDERING STANDARDS FOR ORDERING PRODUCTS FROM A DISTRIBUTOR OF THE SUPPLY CHAIN

11908

**FIG. 119**



**FIG. 120**

12100

RECEIVING DATA FROM A PLURALITY OF OUTLETS OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO AN AMOUNT OF PRODUCTS SOLD BY THE OUTLETS

12102

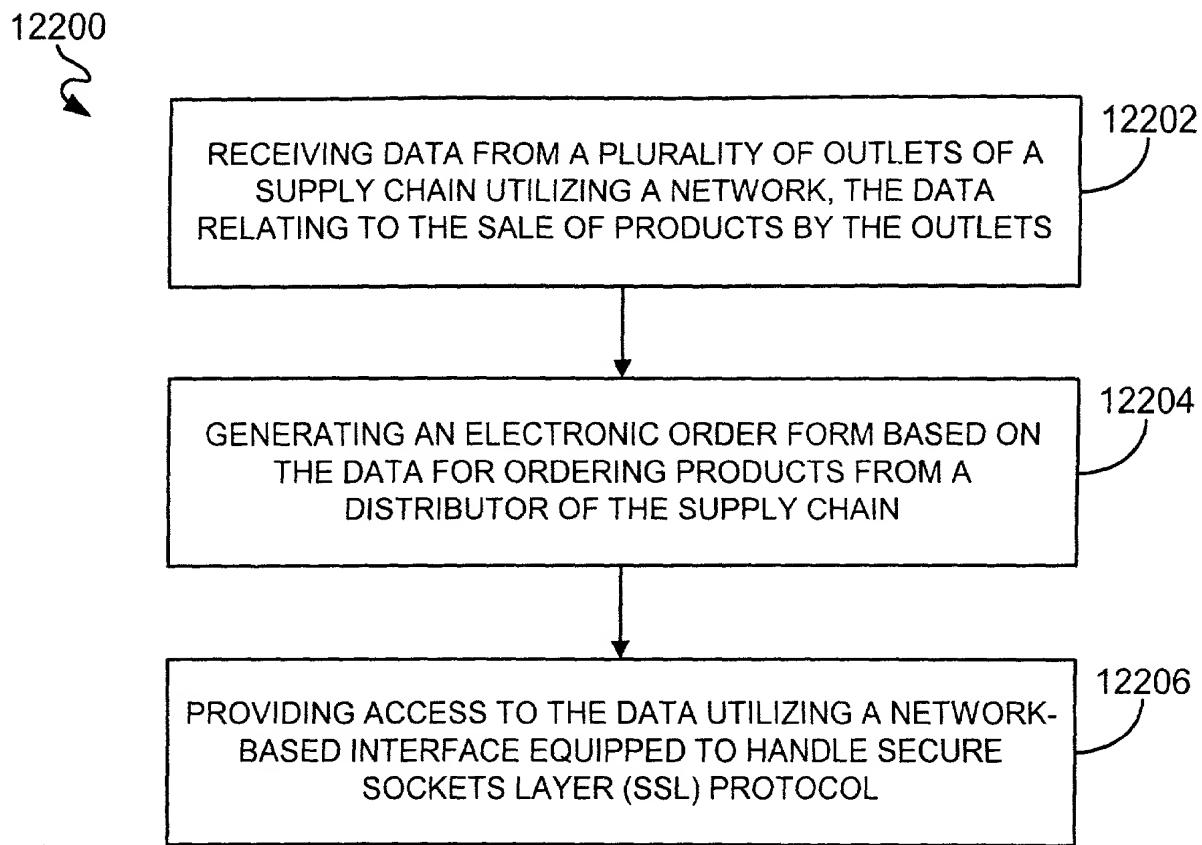
MAKING THE DATA ACCESSIBLE TO THE OUTLETS, DISTRIBUTORS, AND SUPPLIERS UTILIZING A NETWORK BASED INTERFACE

12104

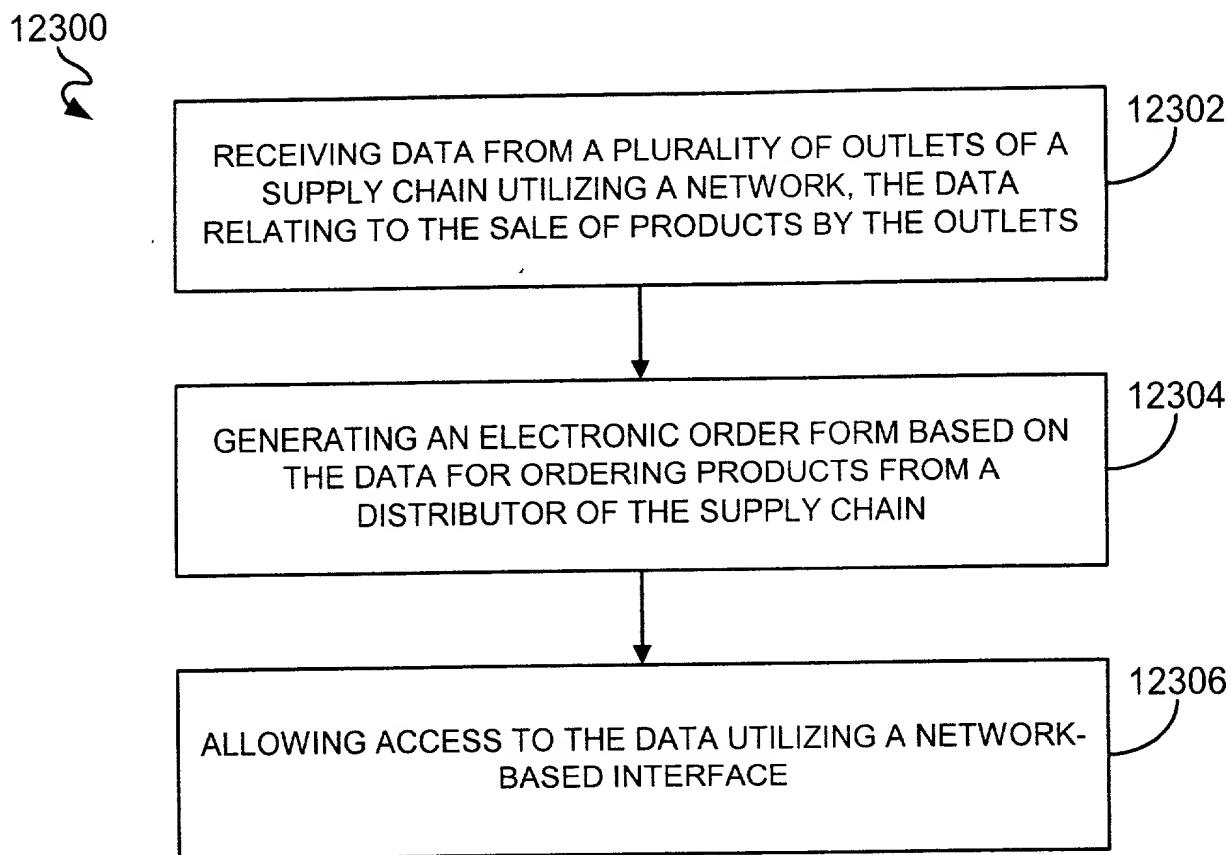
AUCTIONING SURPLUS PRODUCTS FROM AT LEAST ONE OF THE OUTLETS UTILIZING THE NETWORK-BASED INTERFACE

12106

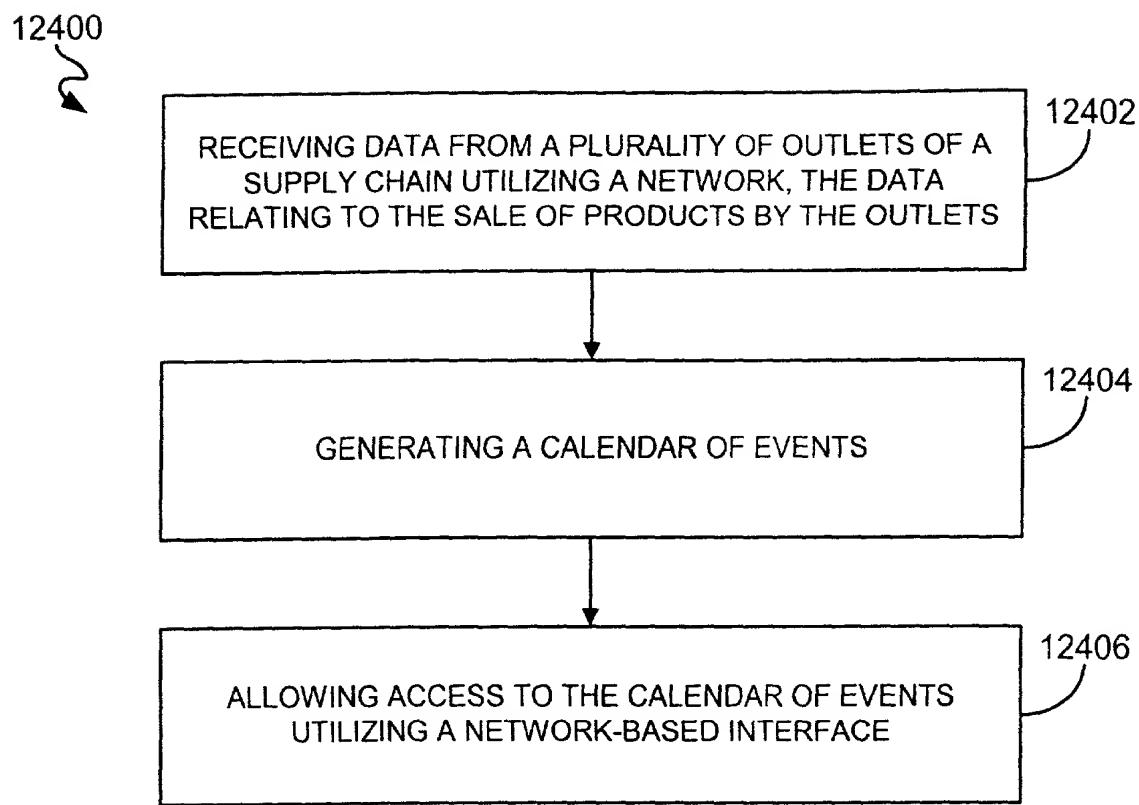
**FIG. 121**



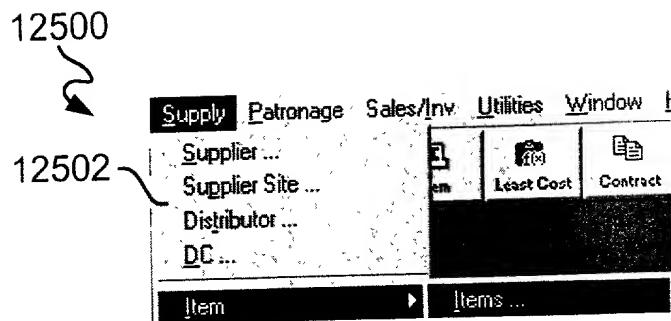
**FIG. 122**



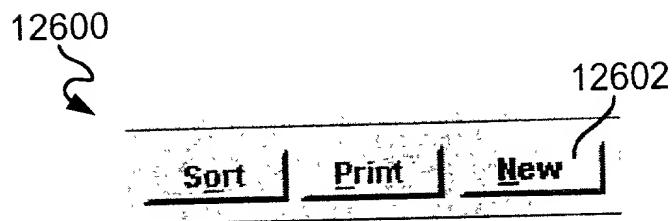
**FIG. 123**



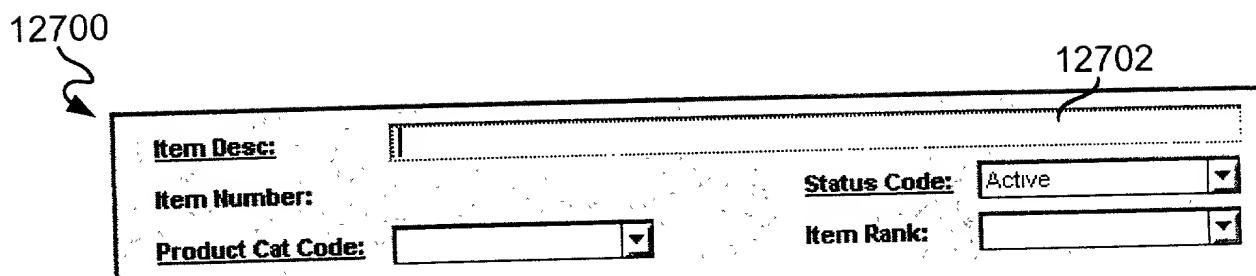
**FIG. 124**



**FIG. 125**



**FIG. 126**



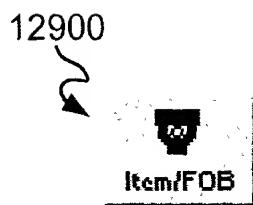
**FIG. 127**

12800

### Landed Cost by Distribution Center

Item	Inv FOB	Freight	Landed	Routing
Bag - Medium	4.85	0.23	5.08	TL
Bag - Large	6.7	0.23	6.93	TL
Biscuits - Frozen	12.33	1.15	13.48	TL
Brush - Pot, Long Handle	40.2	2.02	42.22	TL
Brush - Pot, Short Handle	24	1.39	25.39	TL
Carton - Breakfast	16.59	1.1	17.69	RDC
Carton - Large Fry	29.91	0.81	30.72	RDC
Carton - Medium Fry	18.92	0.73	19.65	TLMIN

**FIG. 128**



**FIG. 129**

13000

**Supplier Item Desc:**

**Current:**  Yes  No

**Items per Case:**

**Innerpack Contents:**

**Item Size:**

**Case Length:**

**Case Width:**

**Case Depth:**

**Case Dimension U/M:** INCHES

**Item Cube:**  CUBIC FEET

**Item Shelf Life:**

**Item No:**

**Tie Qty:**

**High Qty:**

**Cases Per Pallet:**

**Stacking Allowed:**

**Universal Product Code:**

**Cases Per Truckload:**

**Net Weight:**

**Gross Weight:**

**Weight U/M:**

**BarCode:**

**White Boxes Are Copied Across Suppliers / Grey Boxes Are Only Copied Within Same Supplier**

**FIG. 130**

13100

Site Information      Site Id: 17355      Site Role: *FOB Shipping Point*

**Site Name:**

13102

**FIG. 131**

13200

Site Information      Site Id: 16      **FOB Shipping Point**

**Name:**

**Status:**

Railroad Name:

Rail Sidings:

**FIG. 132**

13300

DEFINING A PLURALITY OF ITEMS UTILIZING A GRAPHICAL  
USER INTERFACE

13302

SELECTING A SUPPLIER SITE FROM A SET UTILIZING THE  
GRAPHICAL USER INTERFACE, THE SET OF SUPPLIER  
SITES BEING DETERMINED BASED ON THE DEFINITION OF  
THE ITEMS

13304

DETERMINING A DISTRIBUTION CENTER UTILIZING THE  
GRAPHICAL USER INTERFACE, THE DISTRIBUTION CENTER  
BEING DESIGNATED TO INTERFACE WITH THE SUPPLIER  
SITE FOR DISTRIBUTION OF THE ITEMS

13306

**FIG. 133**

13400

Item: WRAP-BACON DOUBLE CHEESEBURGER DELUXE Begin: 7/1/96 End: 9/1/96 Final:

Override Rules:  Yes  No Apply By: Cell

FIG. 134

13500

DC	Supplier FOB Point
AMERISERVE-DENVER, CO	TYSON FOODS - GREEN FOREST, AR
AMERISERVE-DOUGLASVILLE,	TYSON FOODS - ALBERTVILLE, AL
AMERISERVE-FARMINGDALE, NY	TYSON FOODS - NEW HOLLAND, PA

FIG. 135

13600

Con FOB	Inv FOB	Freight	Landed
34.3200	34.3900	0.8400	35.2300
34.3200	34.3900	0.2900	34.6800

FIG. 136

13700

Contr	LB	Trk	Routing
96	83,600	2.0	TL
96	215,040	5.1	TL

FIG. 137



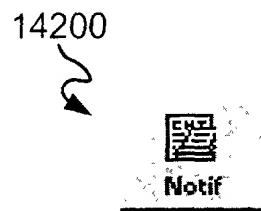
**FIG. 138**

Min Ordr	UM	Slip	Deliv.
1	TRUCKLOAD(S) Pallet		
1	TRUCKLOAD(S) Pallet		

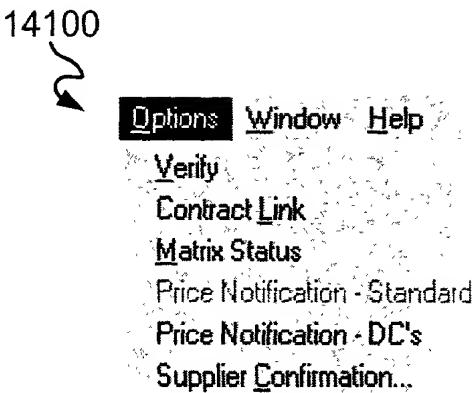
**FIG. 139**

Carrier	Stated Vol
Truck	83,600
Truck	215,040

**FIG. 140**



**FIG. 142**



**FIG. 141**

Cost	►	Edit / View ...	F3
Commodities	►	New (using previous matrix) ...	F4
Vendor Rating	►	New (build matrix) ...	F5
Contact Management	►	Multi Item Price Notification ...	

**FIG. 143**

14400

IDENTIFYING AT LEAST ONE ITEM TO BE DISTRIBUTED  
UTILIZING A GRAPHICAL USER INTERFACE

14402

ASSOCIATING A COST MODEL WITH THE ITEM UTILIZING  
THE GRAPHICAL USER INTERFACE

14404

DETERMINING A TIME FRAME DURING WHICH THE COST  
MODEL IS VALID UTILIZING THE GRAPHICAL USER  
INTERFACE, WHEREIN THE COST MODEL IDENTIFIES A  
CONTRACT COST, AN INVOICE COST, AND A LANDED COST  
ASSOCIATED WITH THE DISTRIBUTION OF THE ITEM

14406

**FIG. 144**



**FIG. 145**

14600

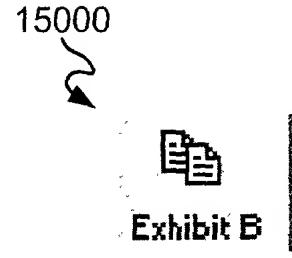
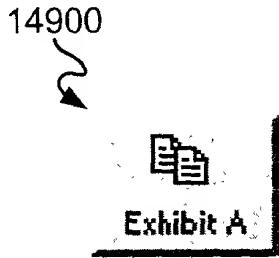
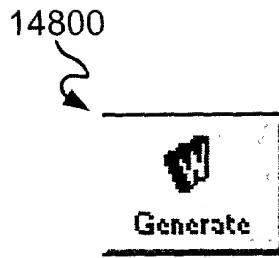
Contract ID: 673 - TYSON FOODS  
Initial Buyer Name: Jamie Hersh Current Buyer Name: Chris Stanton

**FIG. 146**

14700

Contract Start Date: 05/15/98  
Contract End Date: 12/31/02  
Execution Date: 5/15/98  
Effective: Shipment Date  
Payment Terms: Net 10

**FIG. 147**



**FIG. 148**

**FIG. 149**

**FIG. 150**

15100

Select the End Dates to Use on the Exhibit

Item Description	Cost Matrix End Date	Contract End Date	No End Date
BEEF - 77%	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF-WHOPPER 4.0 OZ	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF-WHOPPER JR. 2.8 OZ.	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date

FIG. 151

15200

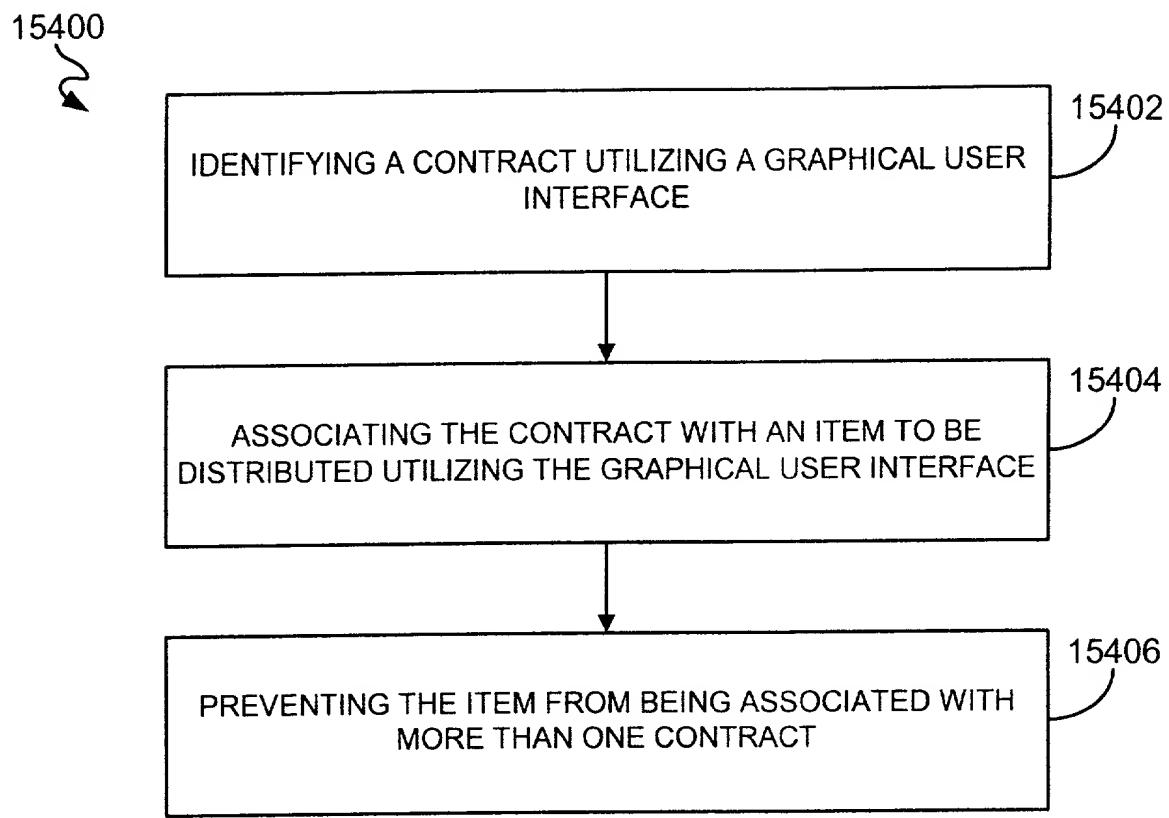


15300

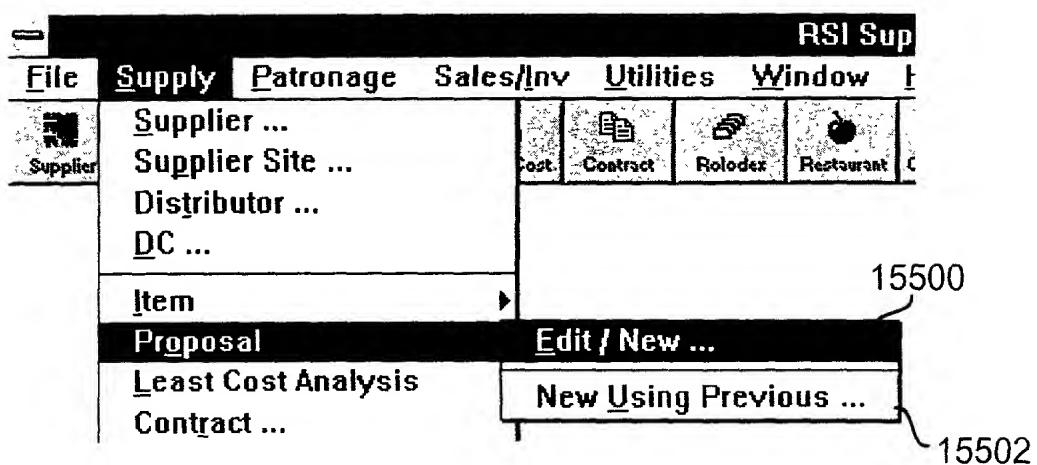


FIG. 152

FIG. 153



**FIG. 154**



**FIG. 155**

15600

Proposal - Foam Hot Cups & Polystyrene Lids

Main Info | Items | Suppliers | DCs | FOB Price | DC/Res. | Usage | Templates | View Bid

**Proposal Information**

Proposal ID: 11021

Proposal Name: Foam Hot Cups & Polystyrene Lids

Buyer Name: Dennis Clabby

Proposal Due Date: 06/12/97

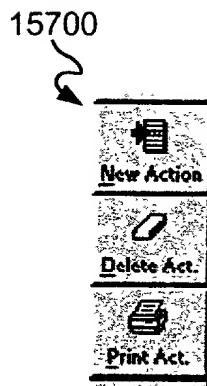
Contract Begin Date: 07/01/97

Contract End Date: 06/30/98

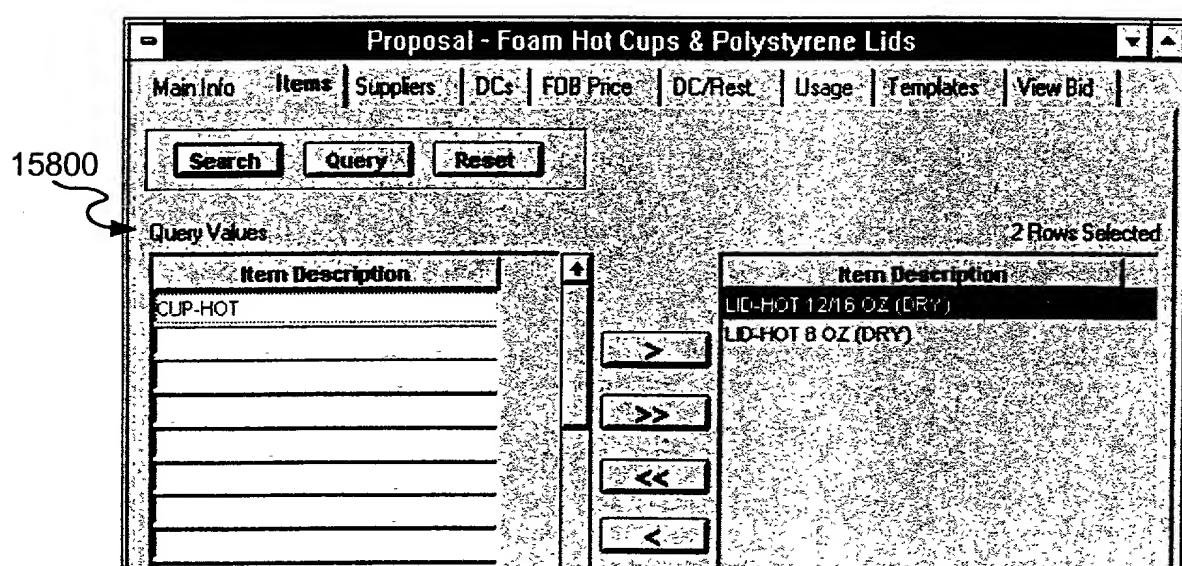
**Actions**

#	Date:	Action Description:
1	05/28/97	Sent this bid to Dart and also sent a request for information to WinCup.

**FIG. 156**



**FIG. 157**



**FIG. 158**

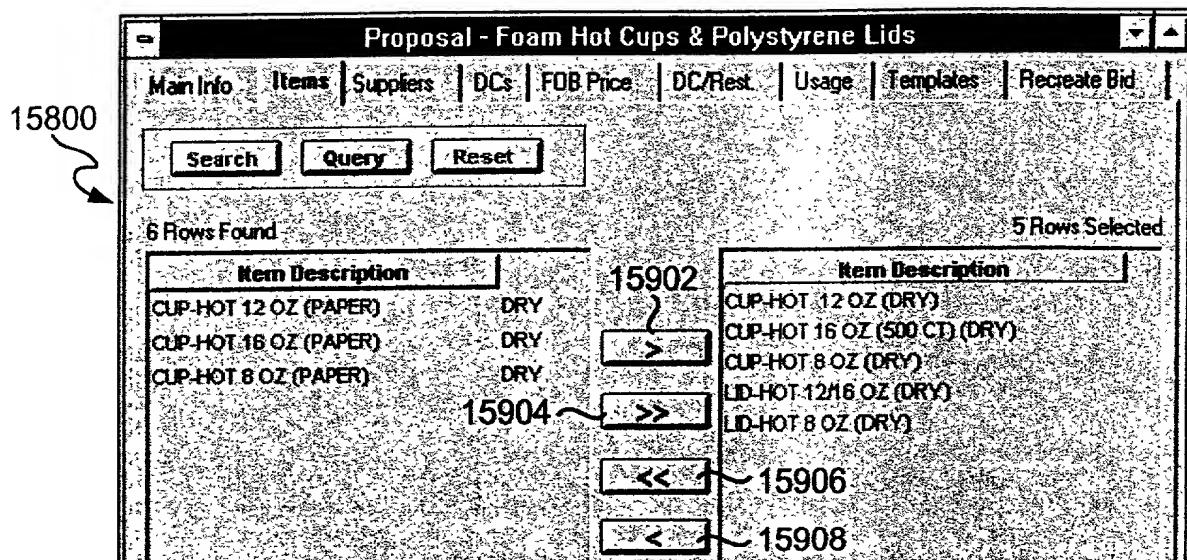


FIG. 159

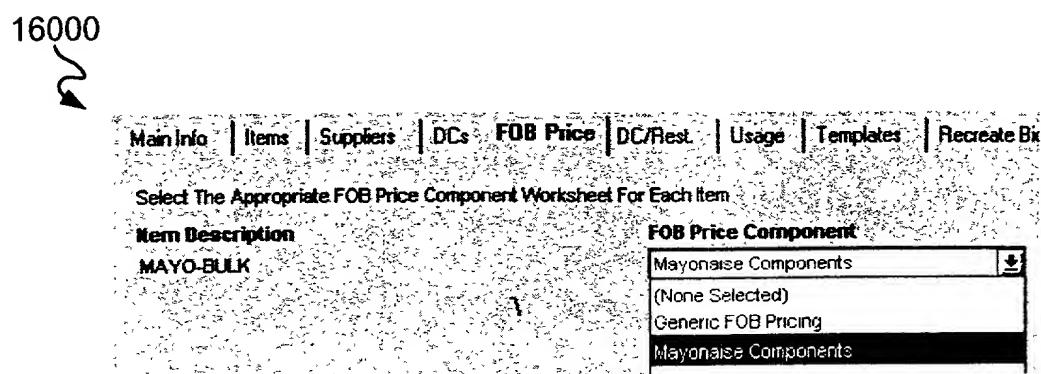


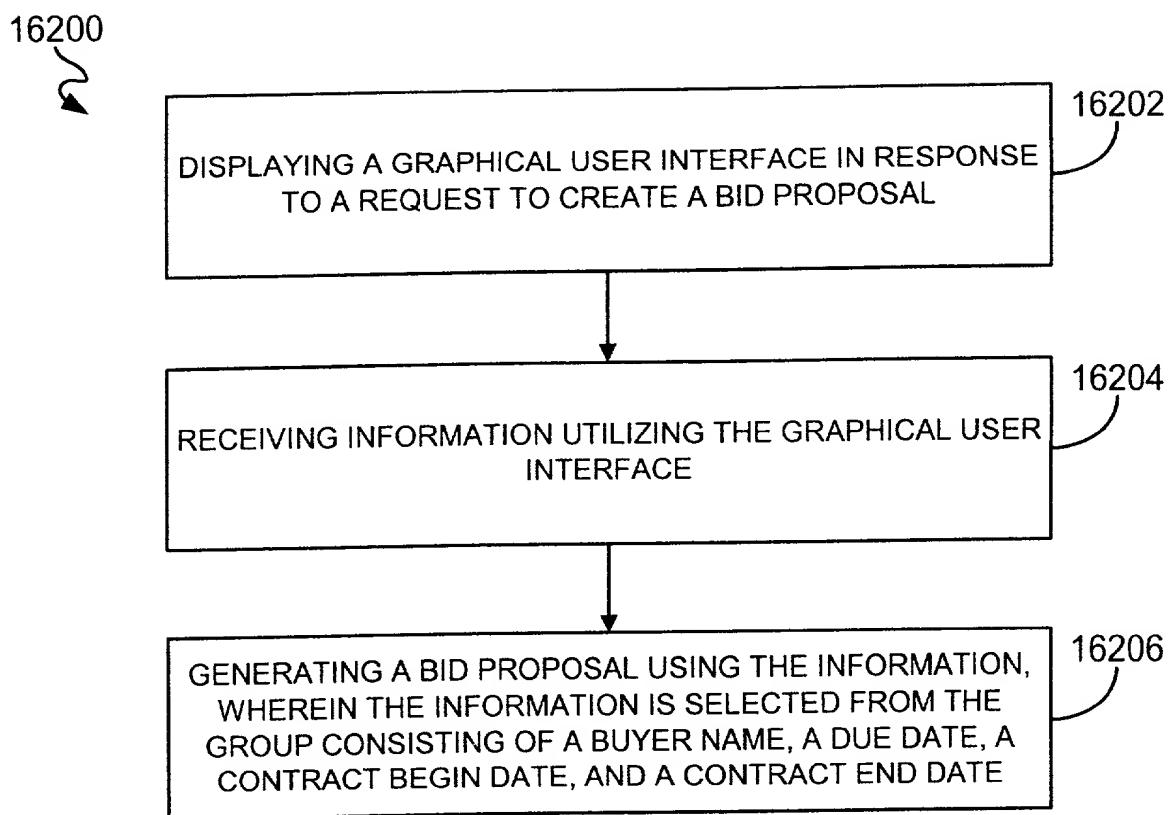
FIG. 160

16100

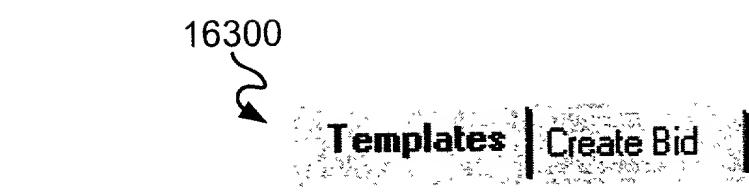


Item	Growth %	Gross Wgt.	Item Cube	Contract Period			
CHICKEN-BK BROILER	5.00%	32	1.26	09/01/97 to 12/31/97			
CHICKEN-PATTY	7.00%	37.00	1.09				
CHICKEN-TENDERS	0.00%	25.00	1.06				
Distribution Center	Previous Case Usage	Projected Rest. Count	Cong. Factor	Avg. # RM	DC Item Growth	Projected Unit Usage	
POST-ALBUQUERQ	576	30	99.34%	6.03	5.00%	755	+
POST-DENVER	833	39	99.05%	6.68	5.00%	1,063	-
POST-SALT LAKE	116	2	80.00%	5.46	5.00%	37	+

FIG. 161



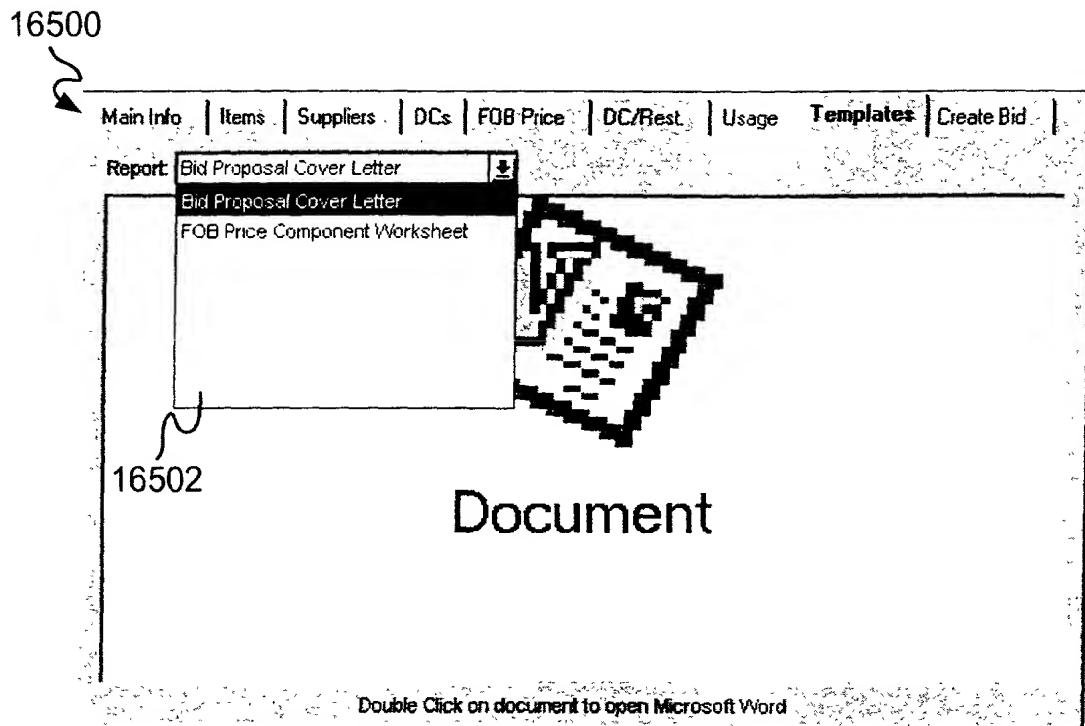
**FIG. 162**



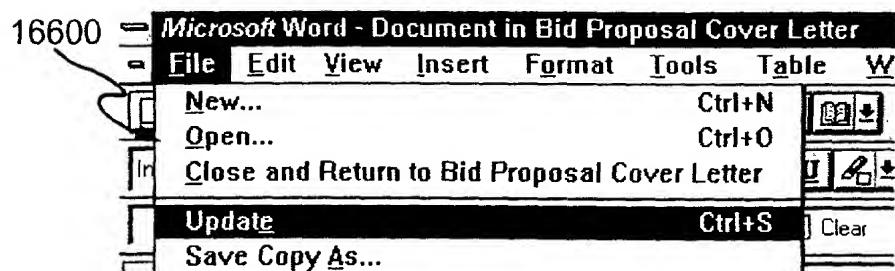
**FIG. 163**

	<i>Supply</i>	<i>MS</i>	<i>Editable</i>
	<i>Word</i>	<i>Y/N</i>	
<b>Bid Proposal Cover Letter</b>	?	Y	
<b>General Terms and Conditions</b>	?	N	
<b>Usage Estimates</b>	?	N	
<b>Supplier Facility Worksheets</b>	?	N	
<b>Item Information Worksheets</b>	?	N	
<b>Sample Supply Agreement</b>	?	N	
<b>BK Specification Request</b>	?	N	
<b>FOB Price Component</b>	?	Y	
<b>Truckload Freight Worksheet</b>	?	N	
<b>LTL Freight Worksheet</b>	?	N	

**FIG. 164**



**FIG. 165**



**FIG. 166**

16700

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest. | Usage | Templates | **Create Bid** | **Bid Proposal Sent**

**Bid Proposal Will Include Checked Documents**

<b>General</b>	<b>Cost</b>
<input checked="" type="checkbox"/> Bid Proposal Cover Letter	<input checked="" type="checkbox"/> FOB Price Component Worksheet
<input checked="" type="checkbox"/> General Terms & Conditions	<input checked="" type="checkbox"/> Truckload Freight Worksheet
<input checked="" type="checkbox"/> Usage Estimates	<input checked="" type="checkbox"/> LTL Freight Worksheet
<input checked="" type="checkbox"/> Supplier Facility Worksheet	<b>Blank Sheets</b>
<input checked="" type="checkbox"/> Item Information Worksheet	<input checked="" type="checkbox"/> Supplier Facility Worksheet
<input checked="" type="checkbox"/> Sample Supply Agreement	<input checked="" type="checkbox"/> Item Information Worksheet
<input checked="" type="checkbox"/> BK Specification Request	<input checked="" type="checkbox"/> FOB Price Component Worksheet
<b>LTL Freight Worksheet</b> will be printed by system if necessary	

**FIG. 167**

16800

**Create Bid**

16900

Report: **Item Information Worksheet** **Supplier: (all)**

7/2/97

**Restaurant Services, Inc.**  
**Item Information Worksheet**

ATTY

DS

**Item Information Worksheet**

**Bid Proposal Cover Letter**

**FOB Price Component Worksheet**

**General Terms & Conditions**

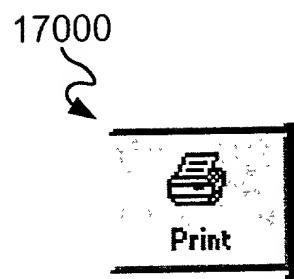
**Item Information Worksheet**

**LTL Freight Worksheet**

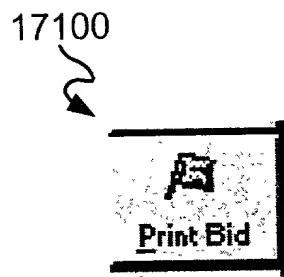
**Sample Supply Agreement**

**Supplier Facility Worksheet**

**FIG. 169**



**FIG. 170**



**FIG. 171**

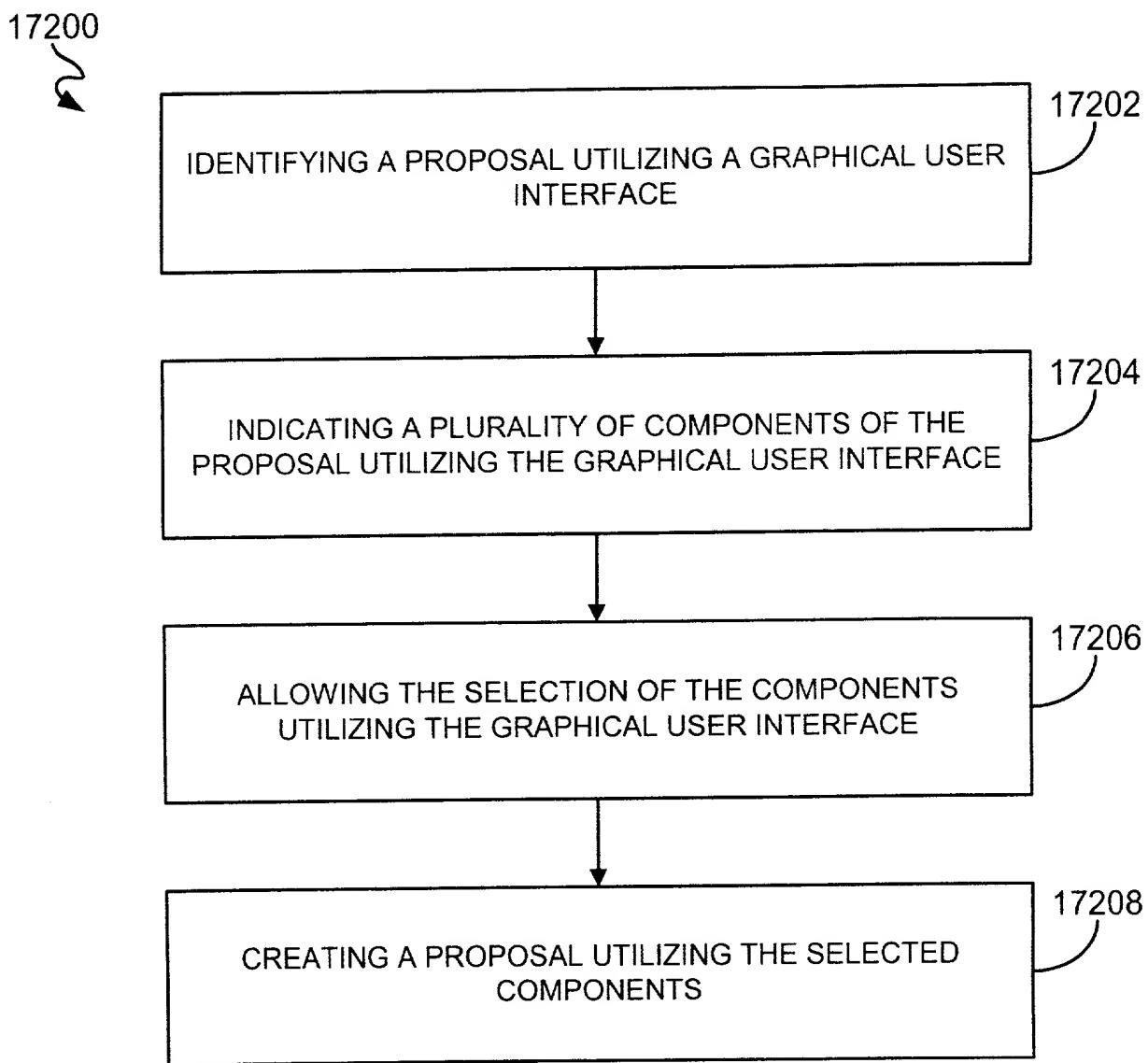
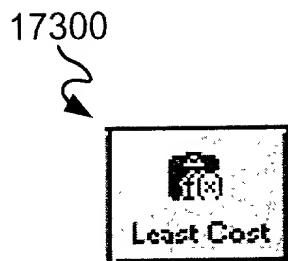
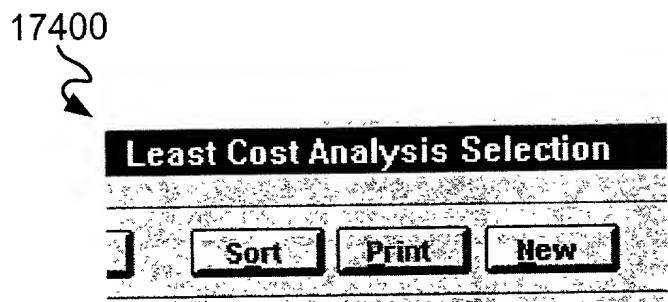


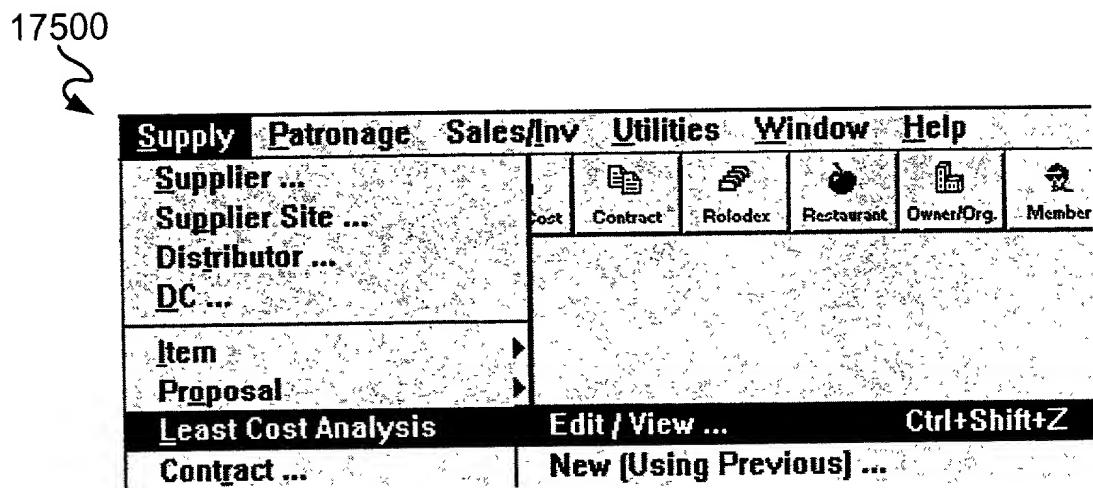
FIG. 172



**FIG. 173**



**FIG. 174**



**FIG. 175**

**Bid Proposal Name:** (None)

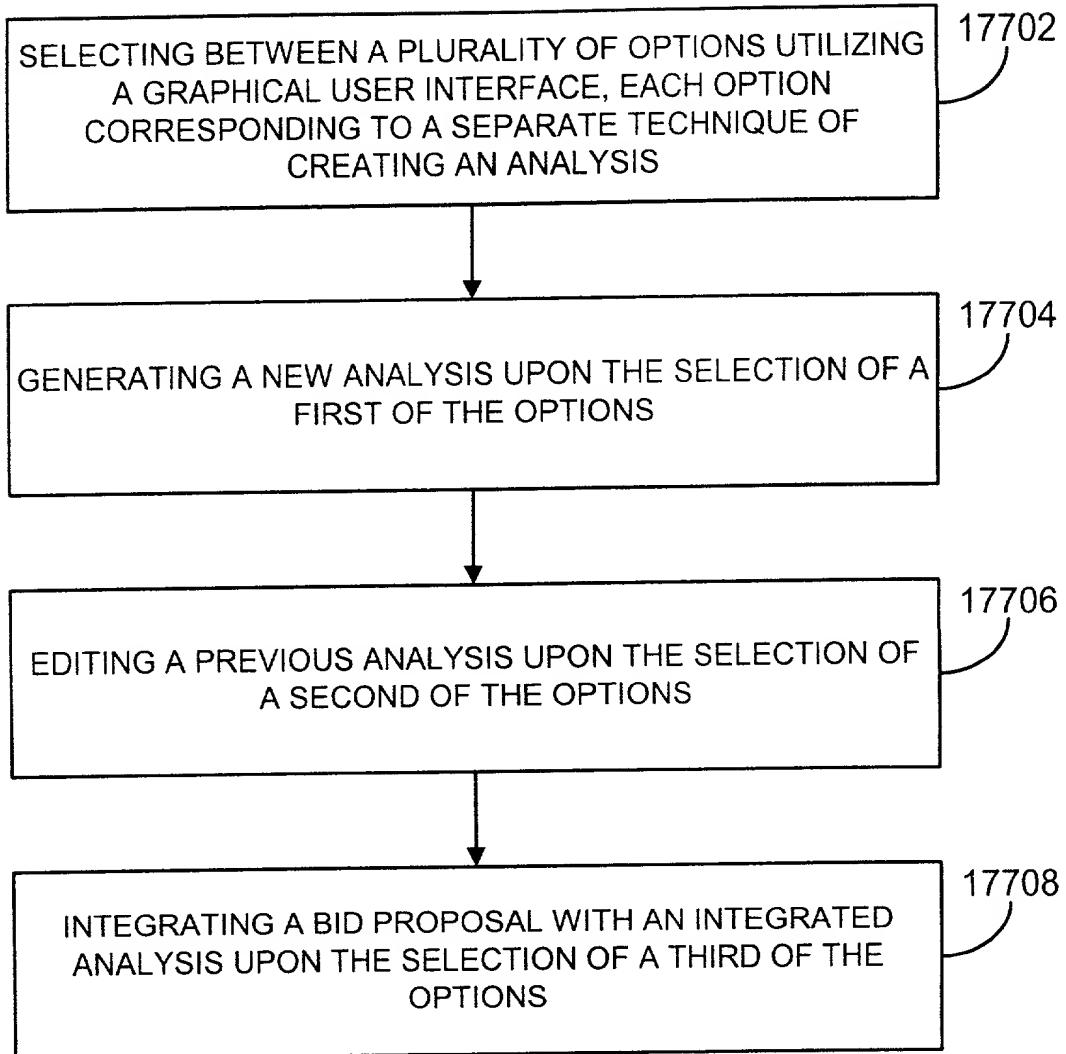
Foam Hot Cups & Polystyrene Lids (07/01/97 to 06/30/98)

Ham, Sausage, Bacon Freight Bid (10/01/97 to 12/31/97)

17600

**FIG. 176**

17700



**FIG. 177**

17800

Analysis Name: Hash Brown Actual

Analysis ID: 1036

Buyer: Dennis Clabby

Period of Agreement: 10/1/97 THRU 9/30/98

Unit Of Measure: CASE(S)

FIG. 178

17900

Version (1) of (9) Base version

What is the max # of FOB points to allocate to each DC ? One FOB

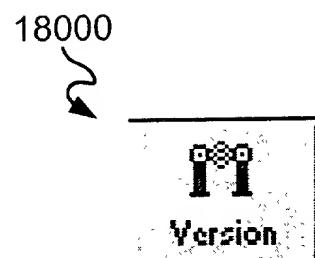
What is pricing method for this version ? FOB + Freight

What is the RSI Invoice FOB Upcharge (Downcharge) ? 0.0000

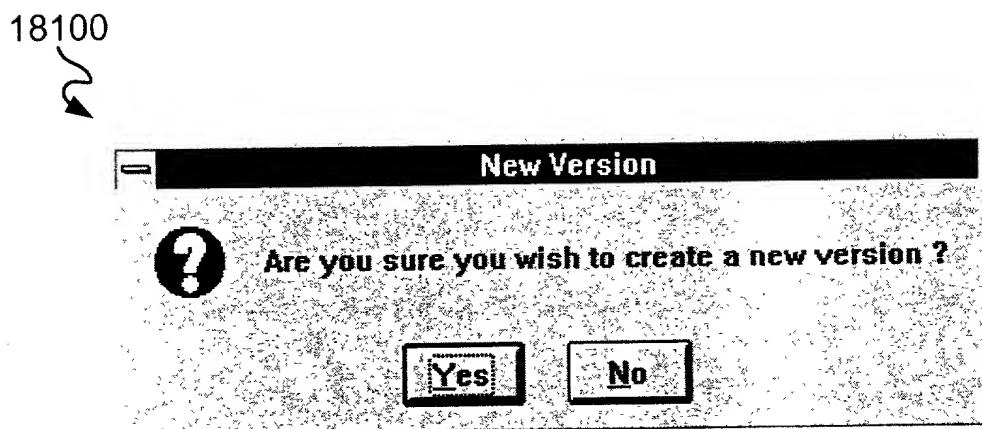
Override RDC Truckload Validation? No

Solution Strategy: Standard Last Revision: 9/15/97 1:04 PM

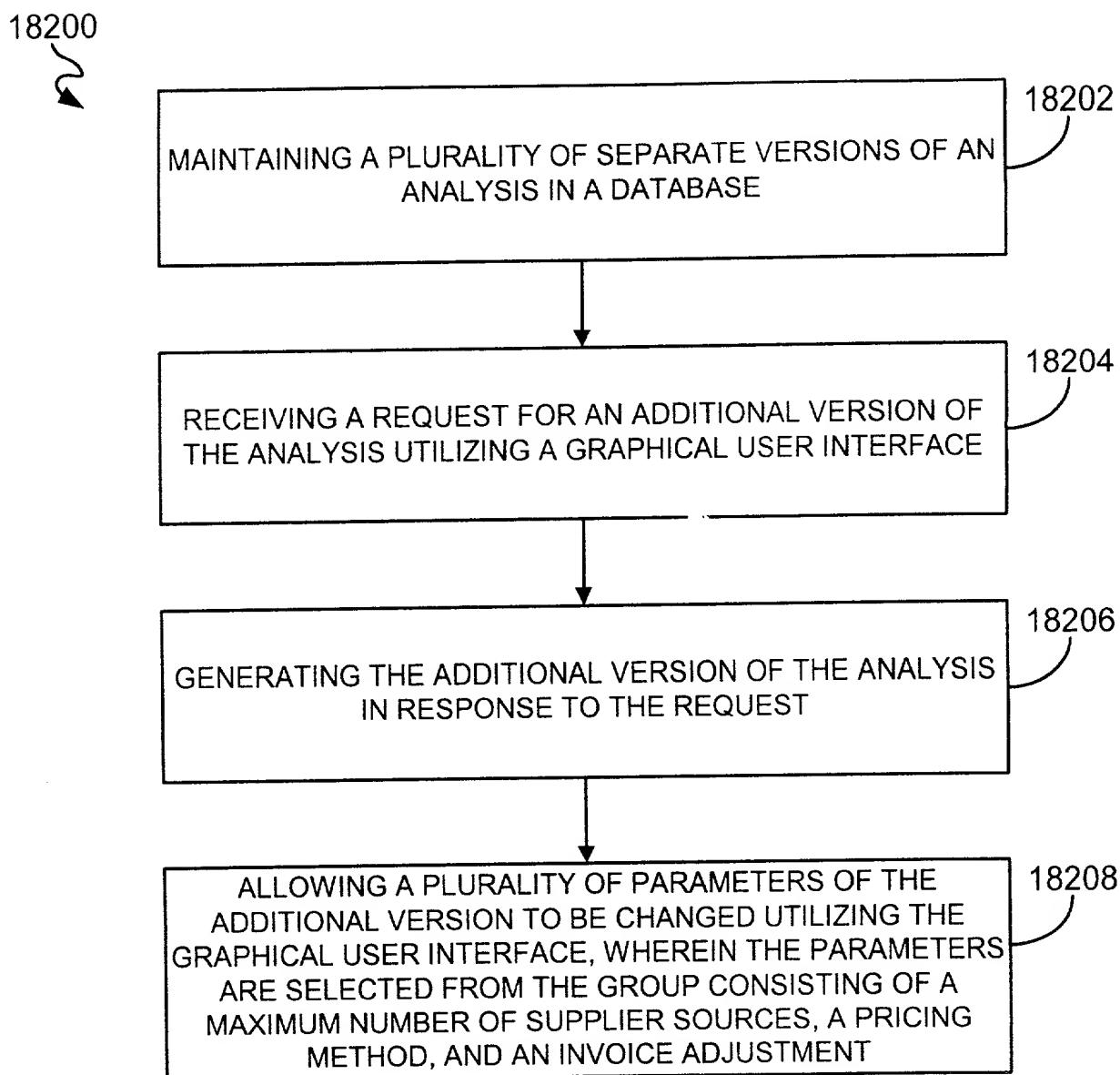
FIG. 179



**FIG. 180**



**FIG. 181**



**FIG. 182**

000015163-020601

18300

18302

Supplier FOB
DOP

Query Values

Search    Query    Reset

Supplier FOB
DOPACO-DOWNTOWN, PA
DOPACO-KINSTON, NC
DOPACO-ST. CHARLES, IL
DOPACO-STOCKTON, CA
IMPERIAL BONDWARE-SHELBYVILLE, TN

7 Rows Selected

>    >>

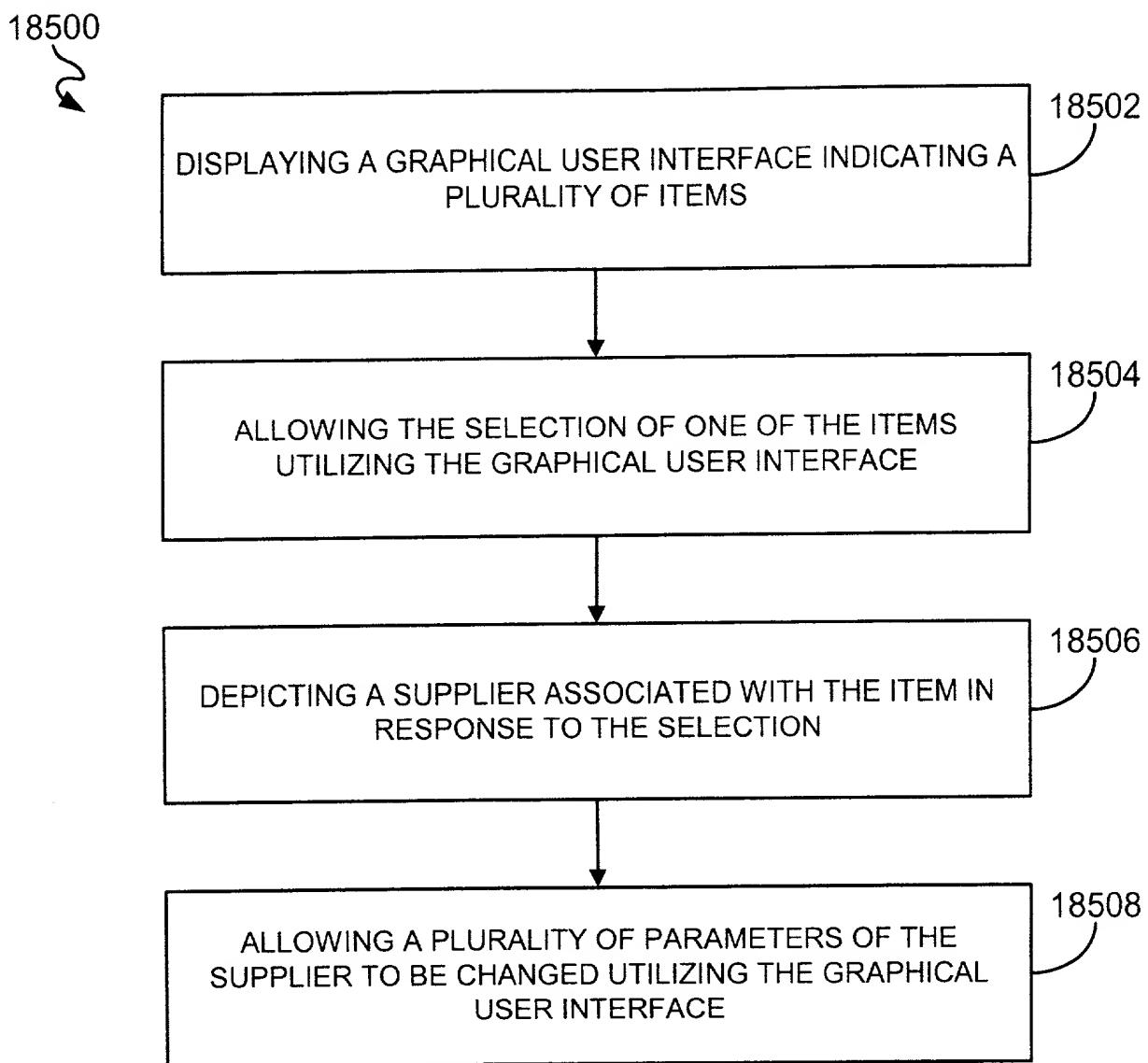
**FIG. 183**

18400

Item Description	Conv. Factor
FRIES-COATED (FRZN)	36

18402

**FIG. 184**



**FIG. 185**

18600

Item Description	Supplier FOB
CUP-COLD 16 OZ	DOPACO-DOWNTOWN, PA
CUP-COLD 22 OZ	DOPACO-DOWNTOWN, PA
CUP-COLD 32 OZ	DOPACO-DOWNTOWN, PA

Supplier Item Desc.: 16 OZ COLD CUP	Item No.: CP2942
Items per Case: 1	Tie Qty.: 5
Innerpack Contents: 1200	High Qty.: 5
Item Size: 1	Cases Per Pallet: 25
Item Shelf Life: 1	Stacking Allowed: <input checked="" type="radio"/> Yes <input type="radio"/> No
Case Length: 22.125	Mandatory
Case Width: 15.125	Case Cube: 3.43 CUBIC FEET
Case Depth: 17.75	Cases Per Truckload: 769
Case U/M: INCHES	Gross Weight: 29.28 POUND(S)
	Net Weight: 27.28 POUND(S)

FIG. 186

18700



FIG. 187

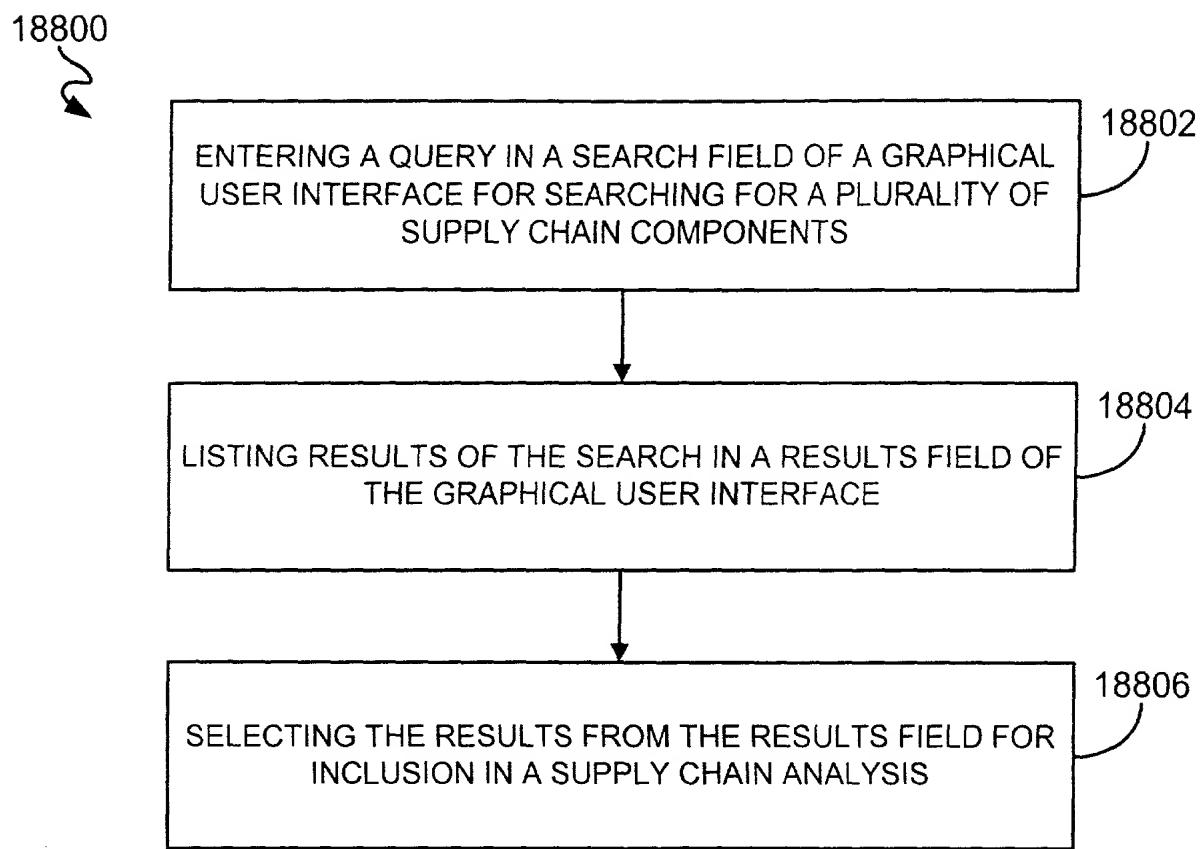


FIG. 188

18900



Supplier	Terms	SLP/PLT	Minimum	Maximum	Include
CAVENDISH FARMS		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
J.R. SIMPLOT COMPANY		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC.		Pallet	200,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No

Supplier FOB	Minimum	Maximum	Include
LAMB-WESTON, INC.-PASCO, WA	90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC.-RICHLAND WA	0	55,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC.-AMERICAN FALLS ID	90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No

FIG. 189

19000



Supplier	Terms	SLP/PLT	Minimum	Maximum	Include
MCCAIN FOODS		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
NESTLE FOOD COMPANY		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
ORE-IDA FOODS		Pallet	225,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No

Supplier FOB	Minimum	Maximum	Include
MCCAIN FOODS, LTD.-PRINCE EDWARD ISLAND	18,000,000	30,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
MCCAIN FOODS, LTD.-PORTAGE LE PRAIRIE	45,000,000	50,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
MCCAIN FOODS, INC-OTHELLO, WA	27,000,000	132,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No

FIG. 190

19100

DISPLAYING A PLURALITY OF SUPPLIER SITES UTILIZING A  
GRAPHICAL USER INTERFACE

19102

DETERMINING A MINIMUM VALUE AND A MAXIMUM VALUE  
OF CAPACITY LEVELS ASSOCIATED WITH THE SUPPLIER  
SITES UTILIZING THE GRAPHICAL USER INTERFACE

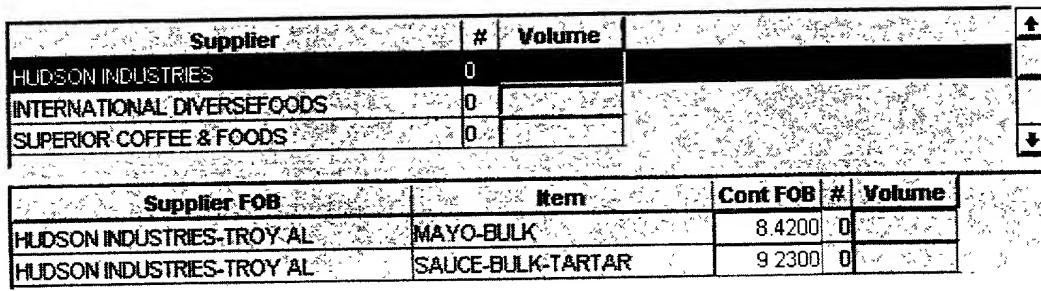
19104

CONDITIONALLY EXCLUDING THE SUPPLIER SITES FROM A  
SUPPLY CHAIN ANALYSIS UTILIZING THE GRAPHICAL USER  
INTERFACE

19106

**FIG. 191**

19200



Supplier	#	Volume
HUDSON INDUSTRIES	0	
INTERNATIONAL DIVERSEFOODS	0	
SUPERIOR COFFEE & FOODS	0	

Supplier FOB	Item	Cont FOB	#	Volume
HUDSON INDUSTRIES-TROY AL	MAYO-BULK	8.4200	0	
HUDSON INDUSTRIES-TROY AL	SAUCE-BULK-TARTAR	9.2300	0	

**FIG. 192**

19300

Supplier	#	Volume
SSI FOOD SERVICES	0	
TEXAS AMERICAN FOOD SERVICE	0	
WHITEFORD FOODS	0	

Supplier FOB	Item	Cont FOB	#	Volume
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0026	0	
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0016	1	2,090,000
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0010	2	2,508,000

FIG. 193

19400

Supplier	#	Volume
VENTURA FOODS	0	
VENTURA FOODS	1	100,000

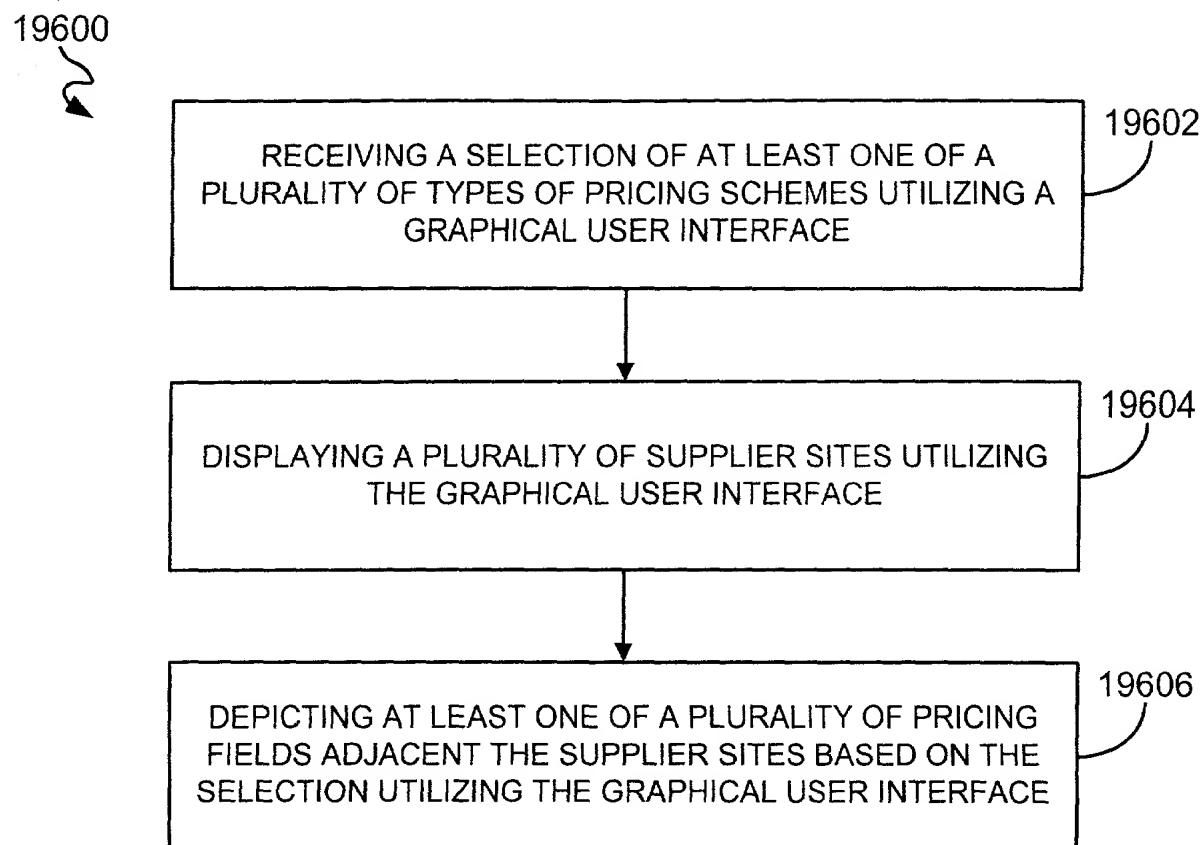
Supplier FOB	Item	Cont FOB	#	Volume
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8.9400	0	
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8.8400	1	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9.5100	0	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9.4100	1	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.1200	0	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.0200	1	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.5800	0	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.4800	1	

FIG. 194

19500

Item Description	Supplier FOB		
FRIES-COATED	CAVENDISH-PRINCE EDWARD		
FRIES-COATED	J.R. SIMPLOT COMPANY-HERMISTON		
FRIES-COATED	LAMB-WESTON, INC.-PASCO, WA		
Distribution Center	Delivered	#	Volume
AMERISERVE-OMAHA, NE	0.3750	0	0
AMERISERVE-PLYMOUTH, MN	0.3850	0	0
AMERISERVE-WAUKESHA	0.3670	0	0
FLEMING FOODS-KAPOLEI	0.4725	0	0
KING PROVISION-ATLANTA	0.3950	0	0

FIG. 195



**FIG. 196**

19700

Total Rest. Growth Amount 5.00% ~ 19702

Usage Period 09/01/97 to 08/31/98

Distribution Center	Current Rest. Count	Restaurant Growth %	Projected Avg. Rest. Count
AMERISERVE/POST-ALBUQUERQUE	27	5.00%	28
AMERISERVE/POST-DENVER	35	5.00%	37
AMERISERVE/POST-SALT LAKE UT	2	5.00%	2
AMERISERVE-OMAHA, NE	166	5.00%	174

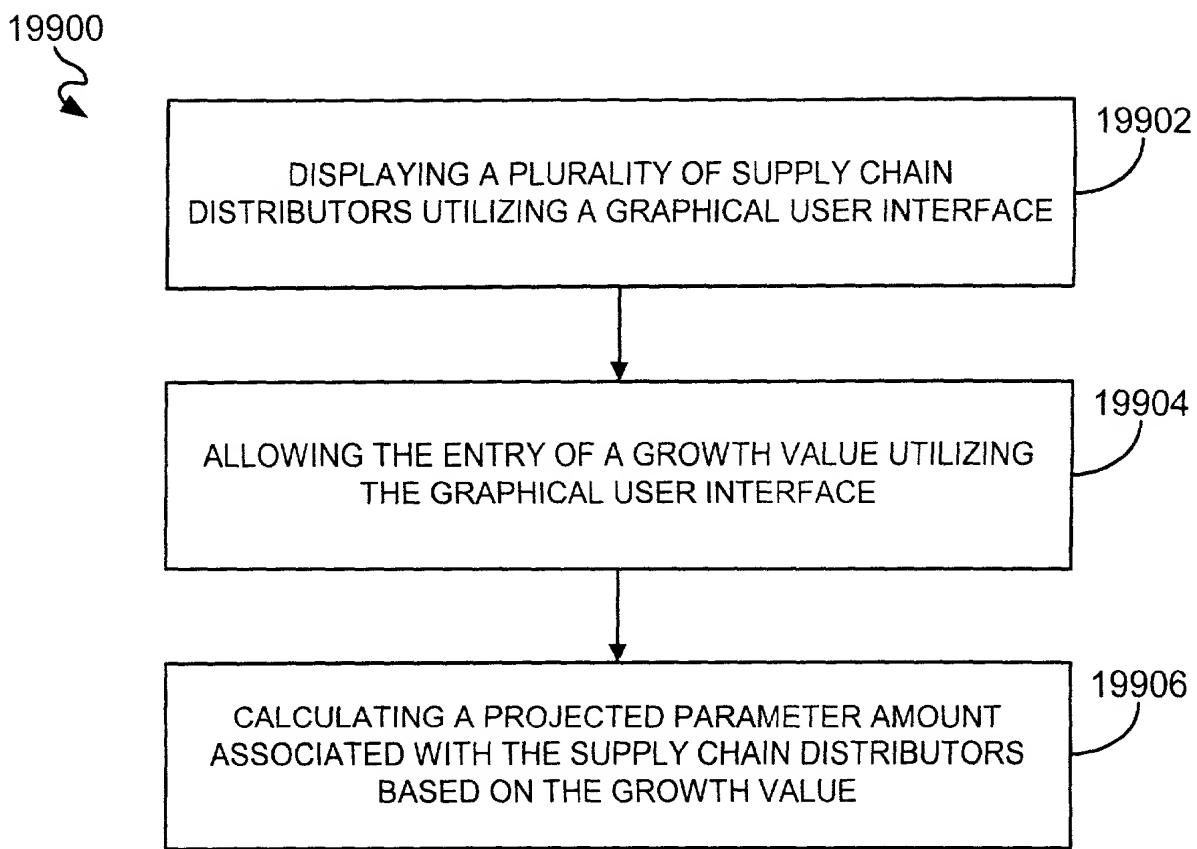
FIG. 197

19800

Item CHICKEN-PATTY Item Growth % .0.00 Usage Period

Distribution Center	Previous Usage	Projected Rest. Count	Covg. Factor	Avg. # RM	DC/Item Growth	Projected Usage
AMER-OMAMA	44,035	166	98.49%	24.12	4.00%	49,205
AMER-PLYMOUTH	37,141	177	100.00%	18.30	5.00%	40,823
AMER-MILWAUK	38,520	188	100.00%	19.02	0.00%	42,909

FIG. 198



**FIG. 199**

20000

Supplier FOB	Address
CAVENDISH FARMS	Dieppe
J.R. SIMPLOT COMPANY-HERMISTON, OR	OR 99999
LAMB-WESTON, INC.-AMERICAN FALLS ID	ID 83211

Distribution Center	Lane Restriction	Honor TL Rate
AMERISERVEPOST-ALBUQUERQUE	<input type="radio"/> Solver <input checked="" type="radio"/> Required <input type="radio"/> Excluded	
AMERISERVEPOST-DENVER	<input type="radio"/> Solver <input checked="" type="radio"/> Required <input type="radio"/> Excluded	
AMERISERVEPOST-SALT LAKE, UT	<input type="radio"/> Solver <input checked="" type="radio"/> Required <input type="radio"/> Excluded	
AMERISERVE-OMAHA, NE	<input type="radio"/> Solver <input checked="" type="radio"/> Required <input type="radio"/> Excluded	
AMERISERVE-PLYMOUTH, MN	<input type="radio"/> Solver <input checked="" type="radio"/> Required <input type="radio"/> Excluded	

20002

**FIG. 200**

20100

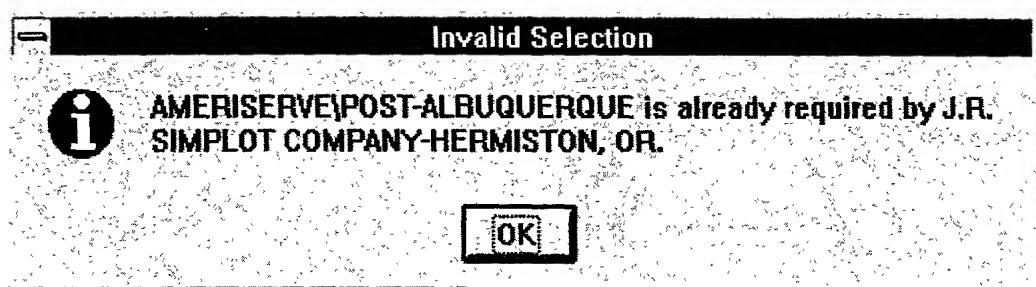
Supplier FOB	Address
CAVENDISH FARMS	Dieppe
J.R. SIMPLOT COMPANY-HERMISTON, OR	OR 99999
LAMB-WESTON, INC.-AMERICAN FALLS ID	ID 83211

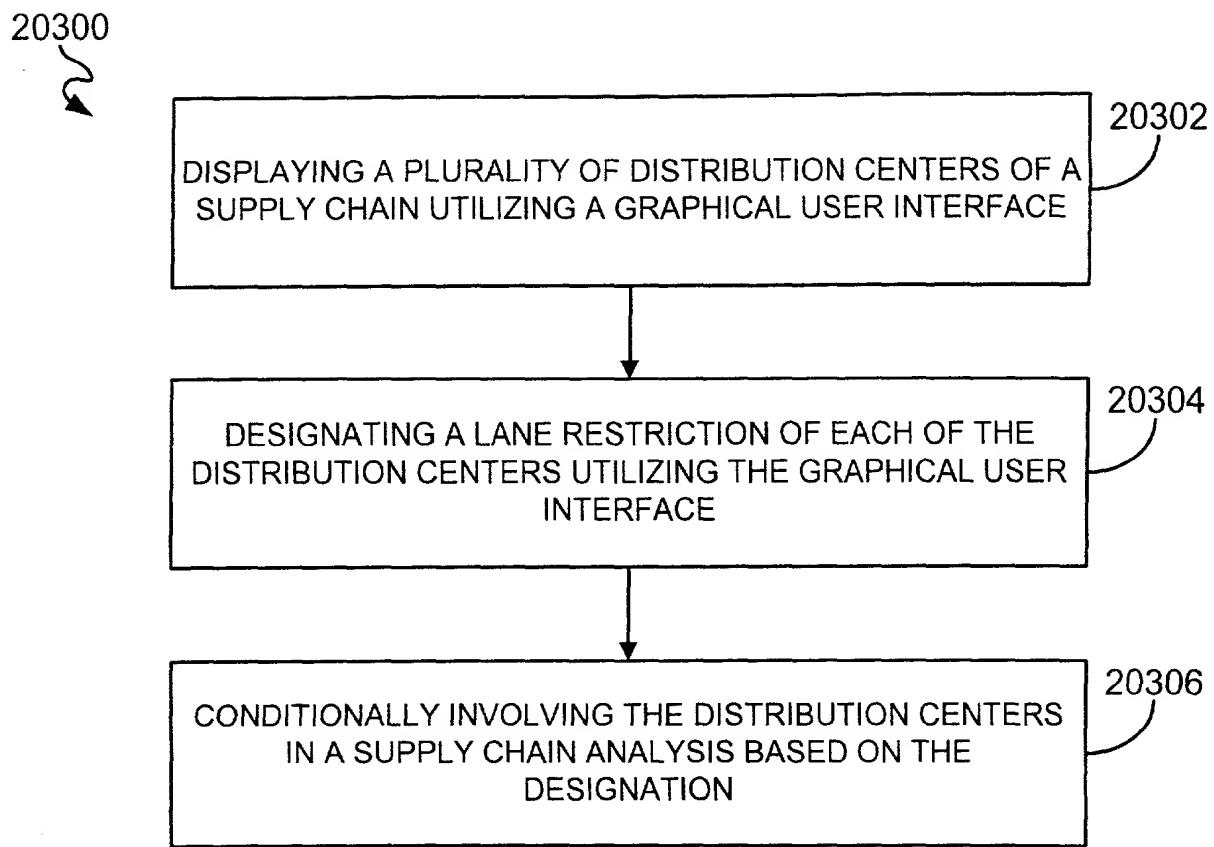
Distribution Center	Lane Restriction
AMERISERVEPOST-ALBUQUERQUE	<input type="radio"/> Solver <input checked="" type="radio"/> Required <input type="radio"/> Excluded
AMERISERVEPOST-DENVER	<input checked="" type="radio"/> Solver <input type="radio"/> Required <input type="radio"/> Excluded

**FIG. 201**

20200



**FIG. 202**



**FIG. 203**

20400

Supplier FOB

Supplier FOB		Address	
CAVENDISH FARMS	Dieppe	NB	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999
LAMB-WESTON, INC.-AMERICAN FALLS ID	American Falls	ID	83211
Distribution Center	Truckload Freight	Lane Distance	
AMERISERVEPOST-ALBUQUERQUE	1,617		
AMERISERVEPOST-DENVER	1,277		
AMERISERVEPOST-SALT LAKE, UT	691		

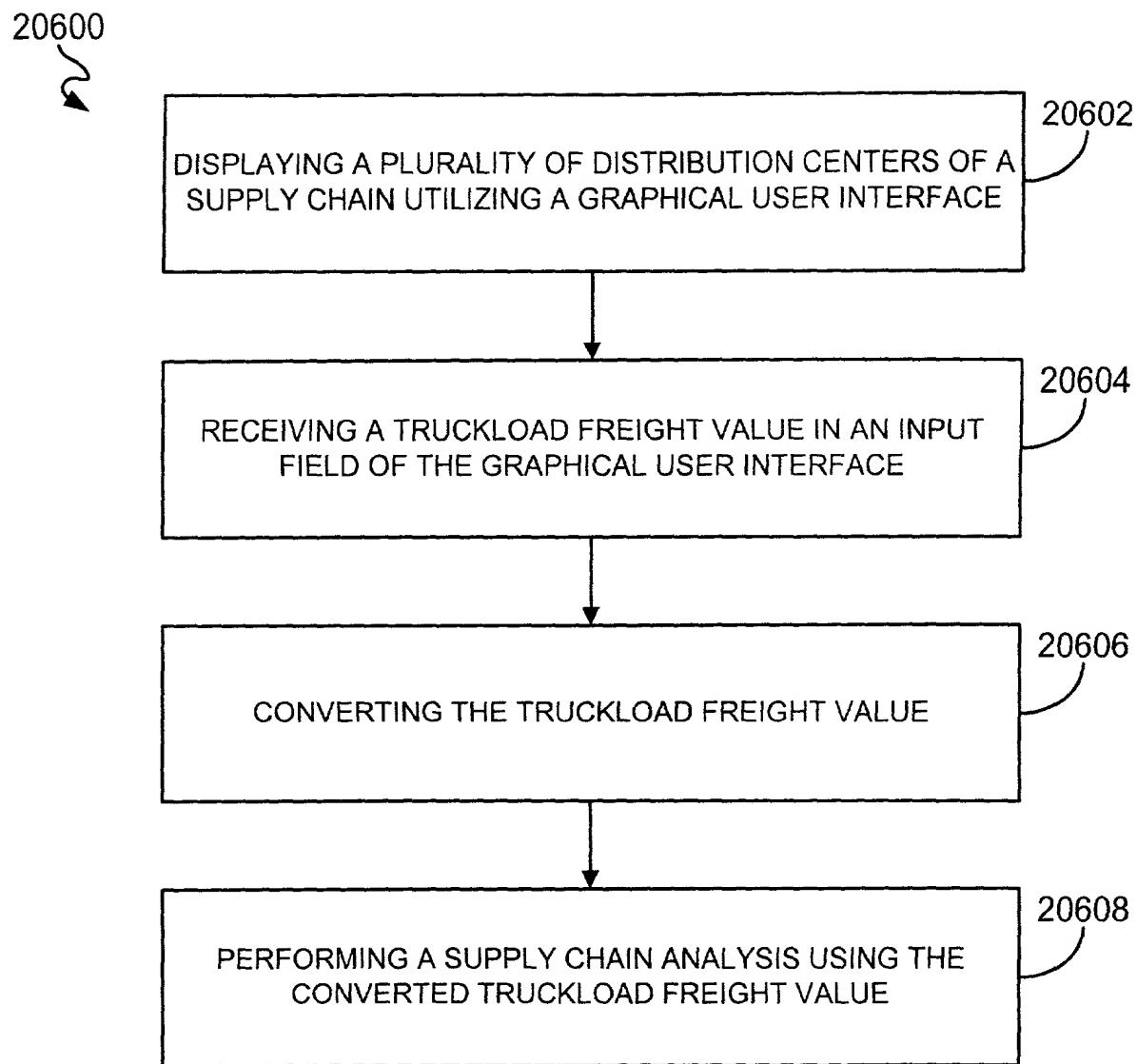
FIG. 204

20500

Supplier FOB

Supplier FOB		Address	
O K FOODS-FORT SMITH AR	Fort Smith	AR	72904
TYSON FOODS-GREEN FORREST, AR	Green Forest	AR	72638
TYSON FOODS-RUSSELLVILLE, AR	Russellville	AR	72801
Distribution Center	Weight Minimum	LTL	
		0 to 1,000 LBS	1,001 to 5,000 LBS
		10,001 to 20,000 LBS	20,000 LBS +
PS-ATLANTA	15,000		1.10
PS-BURLINGTON	15,000	400.00	1.20

FIG. 205



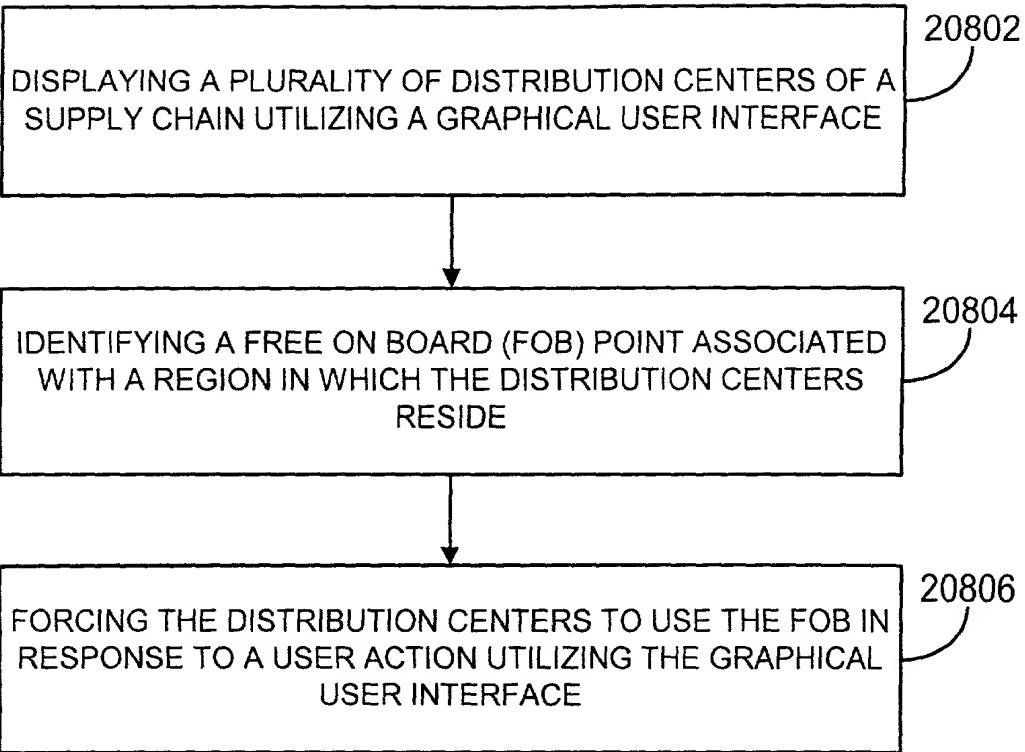
**FIG. 206**

20700

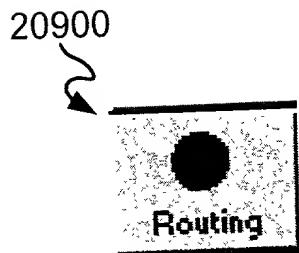
<b>Analysis Region</b> MCCABE-PORTLAND/RMV-ANCHORAGE	<b>Force FOB</b> <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
<b>Distribution Center Name</b> MCCABE QUALITY FOODS-PORTLAND RESTAURANTS MV-ANCHORAGE	<b>Site Role</b> Corporate & FOB Point Corporate & FOB Point

**FIG. 207**

20800



**FIG. 208**



**FIG. 209**

21000

**Report Selection**

**Report Type:** Optimal Product Routing

**Report Parameters**

Supplier: (All)

Supplier FOB: (All)

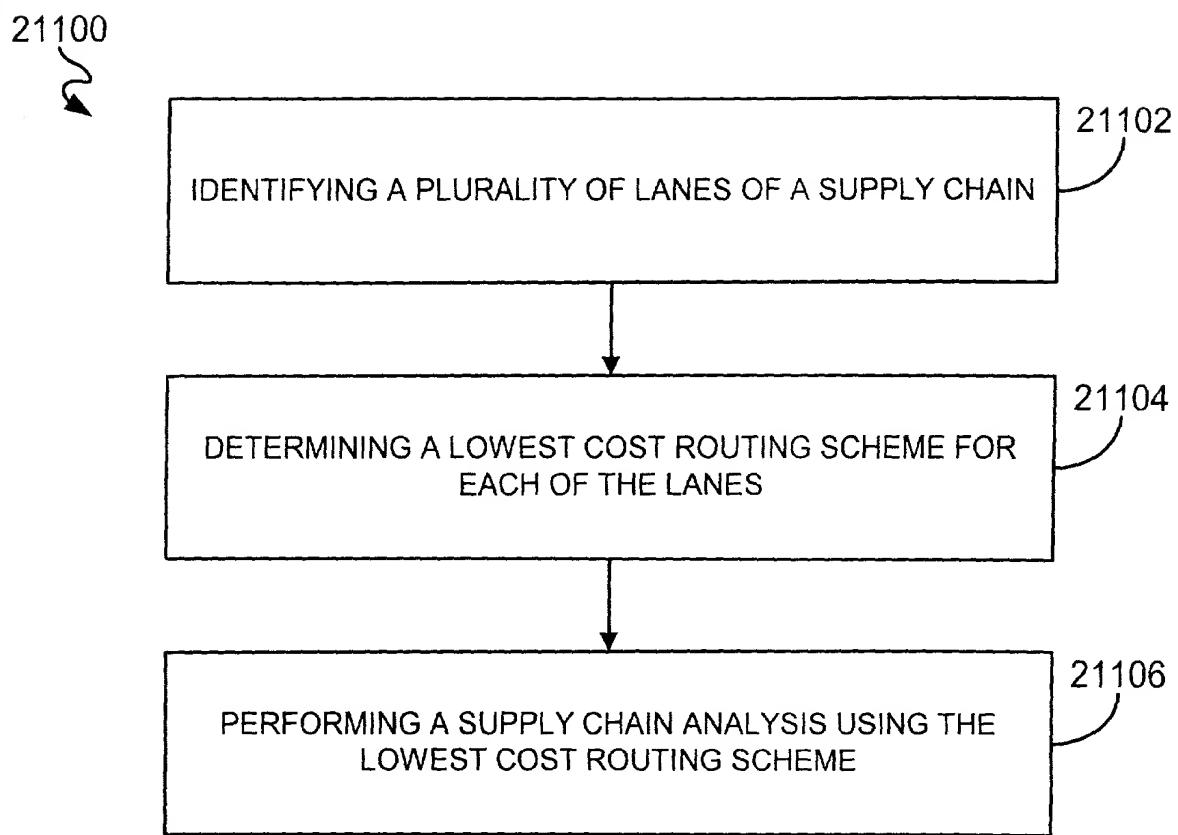
Distribution Center: (All)

Version: Base Version

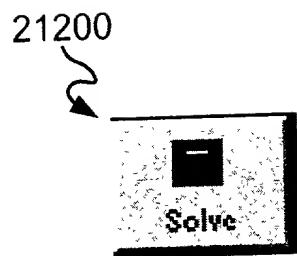
**Report Name:**

- Freight Information Provided
- Freight Information Provided
- LTL Routing Grid By Lane
- Routing Results By Lane
- Routing Results By Lane, Item
- Routing Results w/ RDC Breakout By Lane
- Routing Results w/ RDC Breakout By Lane, Item
- TL Freight Variance Analysis

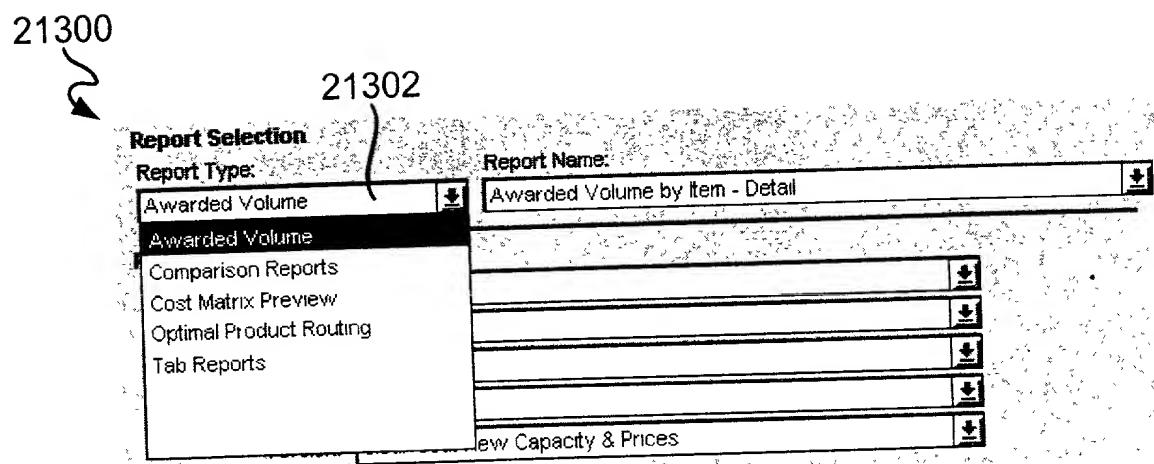
**FIG. 210**



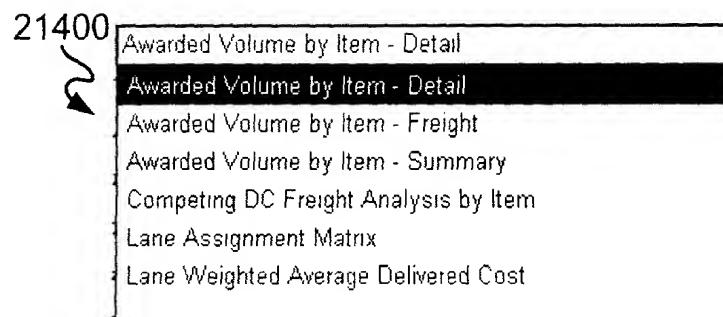
**FIG. 211**



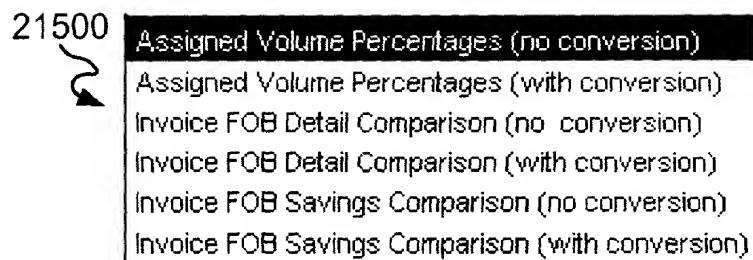
**FIG. 212**



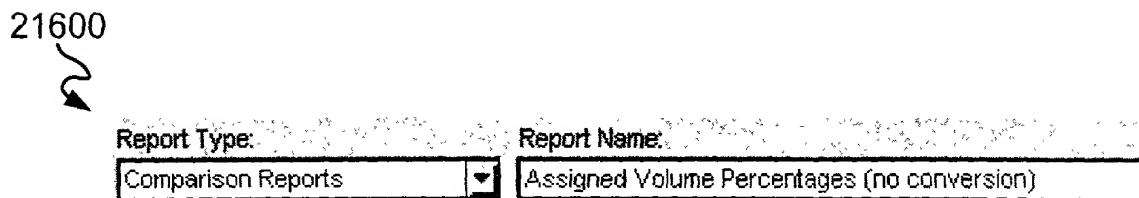
**FIG. 213**



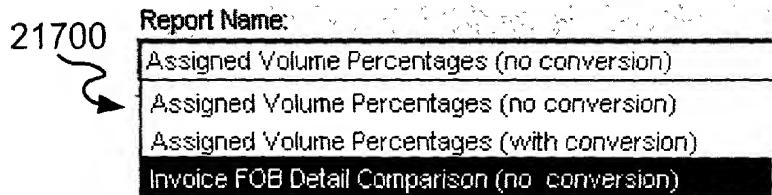
**FIG. 214**



**FIG. 215**

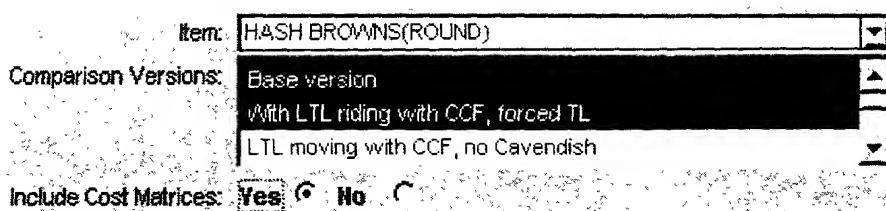


**FIG. 216**



**FIG. 217**

21800

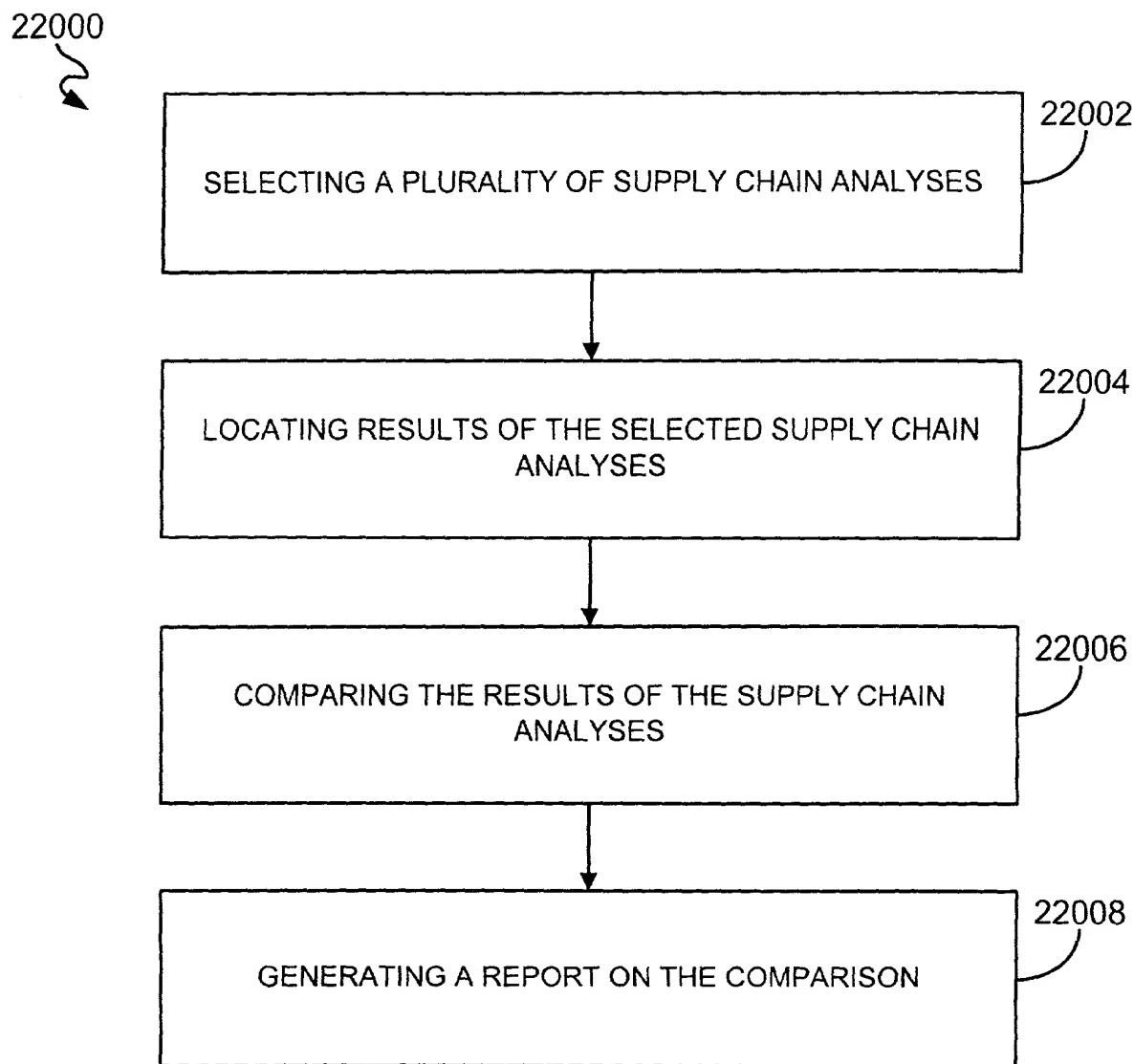


**FIG. 218**

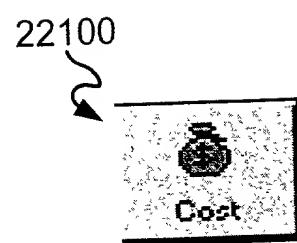
21900

Retrieve

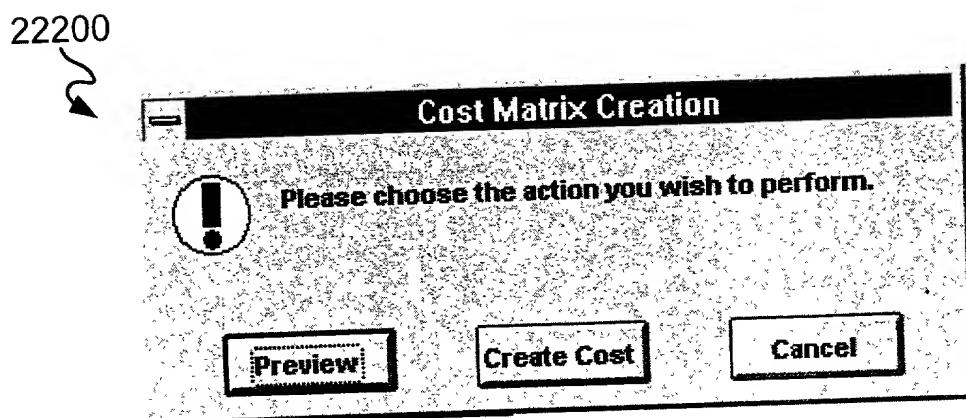
**FIG. 219**



**FIG. 220**



**FIG. 221**



**FIG. 222**

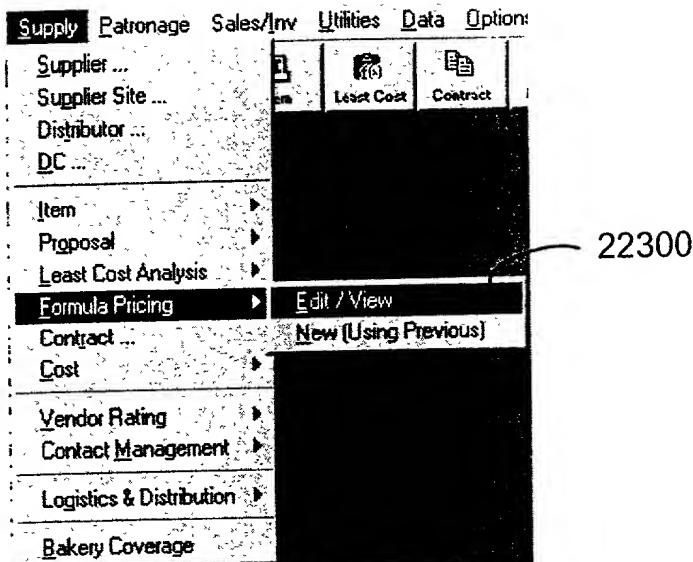


FIG. 223

22400

Formula Pricing - BEEF - 77% - 04/06/98

General Info | Pricing | Freight | Formulas | Block Cost | Adjustments

Pricing ID: 12

Description: Beef Pricing 04/06/01

Item: BEEF - 77%

Raw Material Pricing Date: 04/06/01      From: 03/23/01      To: 04/03/01

Cost Matrix Begin Date: 03/15/01      End Date: 03/28/01

FOB Adjustment Amount: 0 0000

FIG. 224

22500

Formula Pricing - BEEF - 77% - 04/06/98

FIG. 225

22600

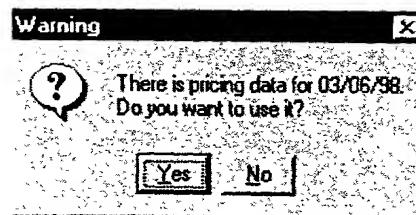


FIG. 226

22700

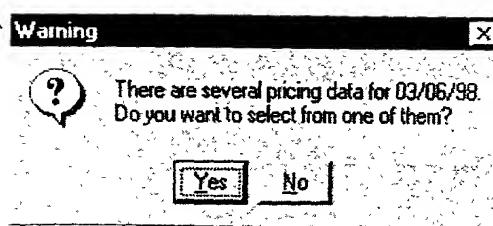


FIG. 227

22800

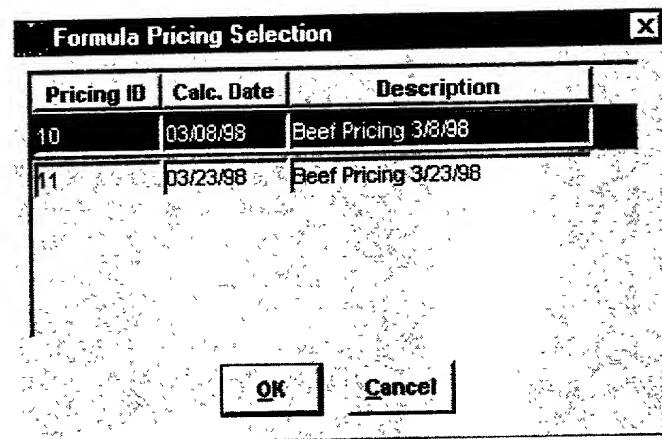


FIG. 228

22900

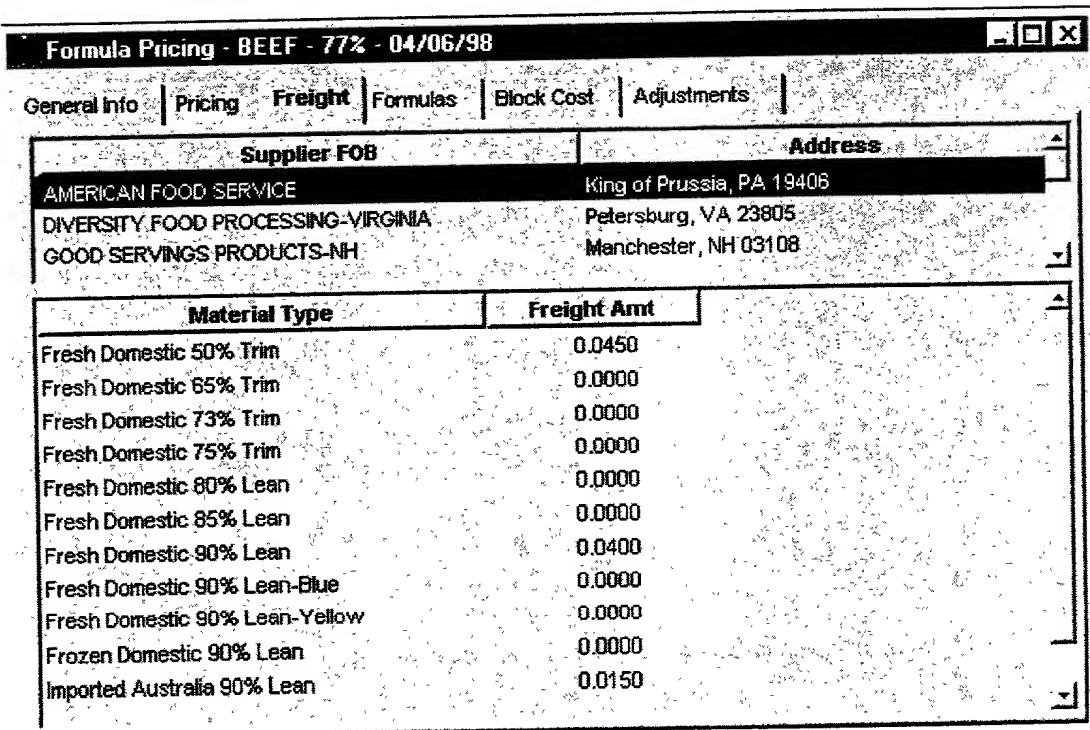


FIG. 229

23000

Formulas	FD54TR		FD65TR		FD73TC		FD88LC		FD85LN		FD90LC		FD91LN		LFTB		Total
	Pct.	Cost															
AFS-1	0.3120	0.2871							0.1880	0.2134	0.4000	0.3924	0.1000	0.0911	0.9946		
DIV-1	0.1400	0.1295	0.2000	0.1949	0.1400	0.1368			0.2000	0.2196	0.3200	0.3139			0.9941		
GS-1	0.3270	0.3042							0.1730	0.1972	0.3600	0.3548	0.1400	0.1303	0.9868		
S&C-1	0.2414	0.2200					0.2179	0.2026	0.2179	0.2153	0.2179	0.2386			0.1050	0.0956	0.9721
SER-1	0.3250	0.2926							0.1750	0.1951	0.3650	0.3571	0.1350	0.1236	0.9684		
TEX-1	0.3090	0.2766							0.3410	0.3802	0.2500	0.2452	0.1000	0.0896	0.9516		
WH-1	0.3250	0.2958							0.1750	0.1968	0.3650	0.3608	0.1350	0.1230	0.9765		
WIS-1	0.3325	0.2977							0.4675	0.5165	0.1000	0.0966	0.1000	0.0890	1.0818		

FIG. 230

23100

Formula	Raw Material Cost	Yield	Block Cost	Margin	FOB Price	Include?
AFS-1	0.9840	0.99	\$0.9990	0.1232	\$1.1222	<input checked="" type="checkbox"/>
DIV-1	0.9941	0.98	\$1.0123	0.1669	\$1.1792	<input type="checkbox"/>
GS-1	0.9866	0.98	\$1.0037	0.1287	\$1.1324	<input type="checkbox"/>
S&C-1	0.9721	1.00	\$0.9721	0.1457	\$1.1178	<input type="checkbox"/>
SER-1	0.9684	0.99	\$0.9831	0.1325	\$1.1156	<input type="checkbox"/>
TEX-1	0.9916	0.99	\$1.0067	0.1232	\$1.1299	<input type="checkbox"/>
WH-1	0.9765	0.98	\$0.9939	0.1275	\$1.1214	<input type="checkbox"/>
WIS-1	1.0018	0.98	\$1.0202	0.1334	\$1.1536	<input type="checkbox"/>

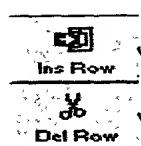
FIG. 231

23200

Formula	Raw Cost	Yield	FOB Price	Margin	Adjustments	Adj. FOB Price
AFS-1	0.9840	0.9850	0.9990	0.1232	0.0000	1.1222
DIV-1	0.9341	0.9820	1.0123	0.1669	0.1500	1.3292
GS-1	0.9866	0.9830	1.0037	0.1287	0.0000	1.1324
S&C-1	0.9721	1.0000	0.9721	0.1457	0.0000	1.1178
SER-1	0.9684	0.9850	0.9831	0.1325	0.0000	1.1156
TEX-1	0.9916	0.9850	1.0067	0.1232	0.0000	1.1299

FIG. 232

23400



23300

23302

FIG. 233



FIG. 234

23500

: Formula Maintenance

Formula ID	Facility	Description	Short Name
5	AMERICAN FOOD SERVICE	American Food Service Formula A	AFS-1
7	DIVERSITY FOOD PROCESSING - VIRGINIA	DIV Formula - 1b	DIV-1
8	GOOD SERVINGS PRODUCTS - NH	Good Servings Formula 1	GS-1

Number of Rows: 14

Material Type	Begin Date	Percentage
Fresh Domestic 50% Trim	10/03/1997	31.2000%
Fresh Domestic 73% Trim	10/01/1996	20.0000%
Fresh Domestic 85% Lean	10/01/1997	5.0000%
Fresh Domestic 90% Lean	10/01/1997	18.8000%
		100.0000%

Number of Rows: 8

FIG. 235

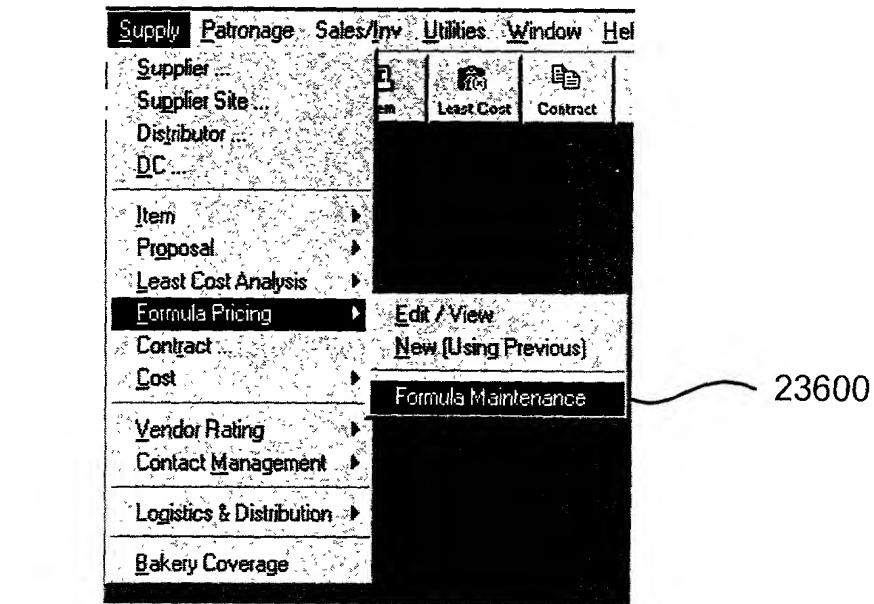


FIG. 236